

(This General Information Document is neither a prospectus nor a statement in lieu of a prospectus)

GENERAL INFORMATION DOCUMENT



KEERTANA FINSERV PRIVATE LIMITED ("Issuer" / "Company")

A private limited company incorporated under the Companies Act, 1956 and validly existing under the Companies Act, 2013.
General Information Document for issue of Non-Convertible Securities on a private placement basis dated: 6th September 2023

ISSUE OF SENIOR / UNSUBORDINATED, SECURED / UNSECURED, RATED, LISTED, NON-CONVERTIBLE SECURITIES AGGREGATING FOR AN AMOUNT AS SHALL BE MORE PARTICULARLY SET OUT IN THE KEY INFORMATION DOCUMENT, IN MULTIPLE TRanches / ISSUANCES, FOR CASH, AT PAR OR AT PREMIUM OR AT DISCOUNT, IN A DEMATERIALIZED FORM ON A PRIVATE PLACEMENT BASIS (THE "ISSUE") BY KEERTANA FINSERV PRIVATE





PART A: DISCLOSURES AS PER SEBI NCS Regulations:



*** Please refer pages 1-4 for all information required to be placed on the front page of a General Information Document as per Schedule I of the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021.*

Please see below the disclosures as required under the terms of the SEBI NCS Regulations (as defined below): The below disclosures as set out in this General Information Document shall be valid and applicable unless otherwise modified in the respective Key Information Document as shall be issued by the Issuer from time to time.

This General Information Document is valid for a period of 1 (one) year.

| S. No. | Particulars | Relevant Disclosure |
|--------|--|--|
| 1. | Corporate Identity Number of the Issuer: | U65100WB1996PTC077252 |
| 2. | Permanent Account Number of the Issuer: | AABCR4808B |
| 3. | Date and place of Incorporation of the Issuer: | Date of incorporation: 14/02/1996 Place of incorporation: West Bengal, India |
| 4. | Latest registration / identification number issued by any regulatory authority which regulates the Issuer (in this case the RBI): | B.05.03970 |
| 5. | Registered Office address of the Issuer: | Office No 919, 9 th Floor, 4A, Regus Granduer, Abanindra Nath Thakur Sarani, PS Arcadia Central (Camac Street) Park Street Kolkata - 700016, West Bengal, India |
| 6. | Corporate Office address of the Issuer: | Ramky Selenium Towers, 2 nd Floor, Plot No 31 Part & 32, Financial District, Nanakramguda, Hyderabad - 500032. |
| 7. | Telephone No of the Issuer: | +91-40-4878 7000 |

| S. No. | Particulars | Relevant Disclosure |
|--------|--|--|
| 8. | Details of Compliance officer of the Issuer: | Name: Ms. Komal Ratlani Telephone Number: 7093589969 Email address: komal.ratlani@keertana.co |
| 9. | Details of Company Secretary of the Issuer: | Name: Komal Ratlani Telephone Number: +91-7093589969 Email address: secretarial@keertana.co |
| 10. | Details of Chief Financial Officer of the Issuer: | Not Applicable |
| 11. | Details of Promoters of the Issuer: | (a) Name: Ms. Padmaja Gangireddy, Managing Director Telephone Number: 9000877745 Email address: padmaja.reddy@keertana.co (b) Name: Mr. Vijaya Sivarami Reddy Vendidandi, Director Telephone Number: 8328314242 Email address: vvsreddy63@gmail.com |
| 12. | Website address of the Issuer: | www.keertanafin.in |
| 13. | Email address of the Issuer: | secretarial@keertana.co |
| 14. | Details of debenture trustee for the Issue: | Name: Catalyst Trusteeship Limited Address: GDA House, First Floor, Plot No. 85, S. No. 94 & 95, Bhusari Colony, (Right), Kothrud, Pune, Maharashtra - 411038, India.  Logo:  Telephone Number: 022-49220502 Email address: ComplianceCTL-Mumbai@ctltrustee.com Contact person: Mr. Umesh Salvi, Managing Director Or such other Debenture Trustee as shall be set out in the respective Key Information Document. |
| 15. | Details of credit Rating Agent for the Issue: | Name: ICRA Limited Address: B-710, Statesman House 148, Barakhamba Road New Delhi New Delhi DL 110001 IN  Logo:  Telephone Number: +91 44 4596 4315 Email address: r.srinivasan@icraindia.com Contact person: R.Srinivasan Or such other Rating Agent as shall be set out in the respective Key Information Document. |

| S. No. | Particulars | Relevant Disclosure |
|--------|--|--|
| 16. | Disclosure of filing | Given this is a private placement of non-convertible securities, there shall be no requirement of filing the same with the Registrar of Companies pursuant to the Section 26(4) of the Act. |
| 17. | Date of General Information Document | 6 th September 2023 This General Information Document is valid for a period of 1 (one) year from the first issue opening date. |
| 18. | Type of General Information Document | This General Information Document is being issued in relation to the private placement basis of Non-Convertible Securities. |
| 19. | The nature, number, price and amount of securities offered and issue size (base issue or green shoe), as may be applicable | Base Issue: Kindly refer to the respective Key Information Document Green Shoe: Kindly refer to the respective Key Information Document |
| 20. | The aggregate amount proposed to be raised through all the stages of offers of non-convertible securities made through the General Information Document (applicable only in case of public issuance); | Not applicable. |
| 21. | Details of Registrar to the Issue: | Name: Link Intime Private Limited Address: C-101, 1st Floor, 247 Park, Lal Bahadur Shastri Marg, Vikhroli (West), Mumbai City, Maharashtra - 400083  Logo:  Telephone Number: 9766923470 Website: www.linkintime.co.in Email address: debtca@linkintime.co.in Contact Person: Mr. Amit Dabhade Or such other Registrar as shall be set out in the respective Key Information Document. |
| 22. | Legal Counsel | Name: Juris Corp, Advocates & Solicitors  Juris Corp Logo: advocates & solicitors Contact Person: Partner, Securities Address: 302, Century Bhavan, 3 rd Floor, Dr Annie Besant Road, Worli, Mumbai - 400 030, India Email: securities@jrclex.com Tel: 022 6720 5555 |

| S. No. | Particulars | Relevant Disclosure |
|--------|--|---|
| | | <p>Website: www.jclex.com</p> <p>Or such other Legal Counsel as shall be set out in the respective Key Information Document.</p> |
| 23. | Statutory Auditor | <p style="text-align: center;">M. ANANDAM & CO.</p> <p>Logo: Chartered Accountants</p> <p>Name: Mr. M.V. Ranganath, Chartered Accountants</p> <p>Address: 7 A, Surya Towers, Sardar Patel Road, Secunderabad 500003</p> <p>Website: https://anandam.in/</p> <p>Email address: ammit.vira@sgco.co.in</p> <p>Telephone Number: 040-2781 2034</p> <p>Contact Person: M.V. Ranganath</p> <p>Peer review certificate no.: 014490</p> <p>(A copy of the same is attached in Annexure XII of this General Information Document)</p> <p>Or such other Statutory Auditor as shall be set out in the respective Key Information Document.</p> |
| 24. | Issue Schedule | <p>Date of opening of the Issue: As set out in the respective Key Information Document</p> <p>Date of closing of the Issue: As set out in the respective Key Information Document</p> <p>Date of earliest closing of the Issue (if any): As set out in the respective Key Information Document</p> <p>This General Information Document shall be issued as on 6th September 2023 and shall be valid for a period of 1 (one) year from the first issue opening date under this General Information Document.</p> |
| 25. | Credit Rating of the Issue | <p>The Rating Agent has vide its letter dated 07th August 2023 and rating rationale and its press release dated 07th August 2023 assigned a rating of "ICRA BBB (Stable)" in respect of the Debentures. Please refer to Annexure II of this General Information Document for the credit rating letter and rating rationale received from the Rating Agent assigning the credit rating abovementioned and the press release by the Rating Agent in this respect.</p> <p>Link for the press release: https://www.icra.in/Rationale/ShowRationaleReport?Id=121453</p> <p>Or such other rating as shall be assigned from time to time and as shall be set out in the respective Key Information Document.</p> |
| 26. | All the ratings obtained for the private placement of Issue | Please refer to S.no 25 (<i>Credit Rating of the Issue</i>) above. |

| S. No. | Particulars | Relevant Disclosure | | | | |
|--|--|---|--|--|------------------------------|--|
| 27. | The name(s) of the stock exchanges where the securities are proposed to be listed, subject to change | <p>The Non-Convertible Securities are proposed to be listed on the wholesale debt market of the BSE Limited ("BSE") and / or National Stock Exchange of India Limited ("NSE")</p> <p>Please refer to Annexure VII (<i>In-Principle approval received from BSE</i>) of this General Information Document for the in-principle approval for listing obtained from BSE.</p> <p>BSE shall be the 'Designated Stock Exchange' for the purpose of maintenance of the recovery expense fund prescribed by SEBI under the SEBI Debenture Trustees Circular, as may be amended from time to time.</p> | | | | |
| 28. | The details about eligible investors; | As shall be more particularly set out in the respective Key Information Document. | | | | |
| 29. | Coupon rate, coupon payment frequency, redemption date, redemption amount and details of debenture trustee | <p>As specified in the respective Key Information Document.</p> <p>The details of Debenture Trustee are provided under S. No. 14 of this table above.</p> | | | | |
| 30. | Nature and issue size, base issue and green shoe option, if any, shelf or tranche size, each as may be applicable | <p>Issue Size - Kindly refer to the respective Key Information Document</p> <p>Base Issue Size - As set out in the respective Key Information Document.</p> <p>Green shoe option - As set out in the respective Key Information Document.</p> | | | | |
| 31. | Details about underwriting of the issue including the amount undertaken to be underwritten by the underwriters: | Kindly refer to the respective Key Information Document | | | | |
| 32. | Inclusion of a compliance clause in relation to electronic book mechanism and details pertaining to the uploading the General Information Document on the Electronic Book Provider Platform, if applicable. | <p>The final subscription to the Non-Convertible Securities shall be made by the Eligible Investors through the electronic book mechanism as prescribed by SEBI under the EBP Guidelines by placing bids on the electronic book platform during the Issue period. In case the Eligible Investors are not registered on the EBP, they will have to register themselves as investor on the said platform (as a one-time exercise) and also complete the mandatory KYC verification process. The Eligible Investors should also refer to the operational guidelines of the EBP in this respect. The disclosures required pursuant to the EBP Guidelines are set out hereinbelow:</p> <table border="1" data-bbox="724 1688 1487 2011"> <tbody> <tr> <td data-bbox="724 1688 1094 1800">Details of size of the Issue including green shoe option, if any</td> <td data-bbox="1094 1688 1487 1800">Total Issue size of Issue: Kindly refer to the respective Key Information Document</td> </tr> <tr> <td data-bbox="724 1800 1094 2011">Bid opening and closing date</td> <td data-bbox="1094 1800 1487 2011"> <p>Bid opening date: Kindly refer to the respective Key Information Document.</p> <p>Bid closing date: Kindly refer to the respective Key Information Document</p> </td> </tr> </tbody> </table> | Details of size of the Issue including green shoe option, if any | Total Issue size of Issue: Kindly refer to the respective Key Information Document | Bid opening and closing date | <p>Bid opening date: Kindly refer to the respective Key Information Document.</p> <p>Bid closing date: Kindly refer to the respective Key Information Document</p> |
| Details of size of the Issue including green shoe option, if any | Total Issue size of Issue: Kindly refer to the respective Key Information Document | | | | | |
| Bid opening and closing date | <p>Bid opening date: Kindly refer to the respective Key Information Document.</p> <p>Bid closing date: Kindly refer to the respective Key Information Document</p> | | | | | |

| S. No. | Particulars | Relevant Disclosure | |
|--------|---|---|---|
| | | Minimum Bid lot | Kindly refer to the respective Key Information Document |
| | | Manner of bidding in the Issue | Open / Closed Bidding |
| | | Manner of allotment in the Issue | The allotment will be done on Uniform Yield basis in accordance with EBP Guidelines. |
| | | Manner of settlement in the Issue | Pay-in of funds through ICCL and the account details are given in the Clause 8.9 (<i>Issue Procedure</i>) of this General Information Document. |
| | | Settlement cycle | T+1, where T refers to the date of bid opening date / issue opening date |
| 33. | Specific declaration requested by BSE: non-equity regulatory capital | Kindly refer to the respective Key Information Document | |

Background

This General Information Document (as defined below) is related to the issue of senior / unsubordinated, secured / unsecured, rated, listed, non-convertible securities to be issued in multiple tranches/issuances, secured / unsecured, principle protected or not, market linked or not, redeemable / perpetual, green debt securities or not, for cash at par or at premium or at discount, in a dematerialised form on a private placement basis by **Keertana Finserv Private Limited** (the “**Issuer**” or “**Company**”) and contains relevant information and disclosures required for the purpose of issuing of the Non-Convertible Securities. The issue of the Non-Convertible Securities comprised in the Issue and described under this General Information Document shall be authorised by the Issuer through resolutions of the shareholders of the Issuer and the Board of Directors of the Issuer, the details of which shall be more particularly set out in the respective Key Information Document and has been authorised by the Memorandum and Articles of Association of the Company. The details of the corporate authorizations i.e. the resolution passed by the board of directors of the Issuer and the resolution passed by the shareholders of the Issuer shall be set out in each of the relevant Key Information Document that shall be issued by the Company from time to time for the purpose of issuance of the Non-Convertible Securities. The Issuer shall ensure that at all times, such relevant issuance of the Non-Convertible Securities shall be within the limits as shall be prescribed in such relevant resolution.

THIS GENERAL INFORMATION DOCUMENT IS NEITHER A PROSPECTUS NOR A STATEMENT IN LIEU OF A PROSPECTUS AND DOES NOT CONSTITUTE AN OFFER TO THE PUBLIC GENERALLY TO SUBSCRIBE FOR OR OTHERWISE ACQUIRE THE NON-CONVERTIBLE SECURITIES TO BE ISSUED UNDER THE ISSUE.

THIS GENERAL INFORMATION DOCUMENT IS PREPARED AND ISSUED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, ISSUED VIDE NOTIFICATION NUMBER SEBI/LAD-NRO/GN/2021/39 DATED 09TH AUGUST 2021, AS AMENDED FROM TIME TO TIME, READ WITH THE CIRCULARS ISSUED THEREUNDER; THE MASTER CIRCULAR FOR ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES, SECURITISED DEBT INSTRUMENTS, SECURITY RECEIPTS, MUNICIPAL DEBT SECURITIES AND COMMERCIAL PAPER ISSUED BY SECURITIES AND EXCHANGE BOARD OF INDIA, ISSUED VIDE CIRCULAR NO. SEBI/HO/DDHS/P/CIR/2021/613 DATED 10TH AUGUST, 2021, AS AMENDED FROM TIME TO TIME, THE PRIVATE PLACEMENT OFFER CUM APPLICATION LETTER PURSUANT TO SECTION 42 OF THE COMPANIES ACT, 2013 READ WITH RULE 14 OF THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014 AND PURSUANT TO

SECTION 71 OF THE COMPANIES ACT, 2013 READ WITH RULE 18 OF THE COMPANIES (SHARE CAPITAL AND DEBENTURES) RULES, 2014 (AS APPLICABLE) FOR ISSUE OF NON-CONVERTIBLE SECURITIES ON A PRIVATE PLACEMENT BASIS.

Wilful Defaulters

The Issuer, its directors and promoters have not been declared as a wilful defaulter by RBI or any other authority. Please refer to Section 6 (*Disclosures pertaining to wilful defaulters*) for the disclosures pertaining to wilful default.

Issuer's Absolute Responsibility

The Issuer, having made all reasonable inquiries, accepts responsibility for and confirms that this General Information Document contains all information with regard to the Issuer and the Issue which is material in the context of the Issue, that the information contained in the General Information Document is true and correct in all material aspects and is not misleading, that the opinions and intentions expressed herein are honestly stated and that there are no other facts, the omission of which make this document as a whole or any of such information or the expression of any such opinions or intentions misleading.

| Particulars | Date |
|---|---|
| Validity period of the General Information Document | From 8 th September 2023 to 7 th September 2024 |
| Issue Opening Date | Kindly refer to the respective Key Information Document |
| Issue Closing Date | Kindly refer to the respective Key Information Document |
| Pay In Date | Kindly refer to the respective Key Information Document |
| Deemed Date of Allotment | Kindly refer to the respective Key Information Document |

GENERAL RISK

INVESTMENT IN THE NON-CONVERTIBLE SECURITIES INVOLVES A DEGREE OF RISK AND PROSPECTIVE INVESTORS SHOULD NOT INVEST ANY FUNDS IN THIS ISSUE UNLESS THEY CAN AFFORD TO TAKE THE RISK OF LOSING THEIR INVESTMENT AND SUCH RISKS AS ATTACHED TO SUCH INVESTMENTS. PROSPECTIVE INVESTORS ARE ADVISED TO MAKE AN INFORMED DECISION AND TO READ **SECTION 3 (RISK FACTORS)** OF THIS GENERAL INFORMATION DOCUMENT CAREFULLY BEFORE TAKING AN INVESTMENT DECISION IN THIS ISSUE OF NON-CONVERTIBLE SECURITIES. FOR THE PURPOSES OF TAKING AN INVESTMENT DECISION, PROSPECTIVE INVESTORS MUST RELY ON THEIR OWN EXAMINATION OF THE ISSUER, THE ISSUE, THE GENERAL INFORMATION DOCUMENT AND THE KEY INFORMATION DOCUMENT TO BE ISSUED FROM TIME TO TIME INCLUDING THE RISKS INVOLVED IN IT. SPECIFIC ATTENTION OF THE PROSPECTIVE INVESTORS IS INVITED TO THE STATEMENT OF RISK FACTORS CONTAINED UNDER **SECTION 3 (RISK FACTORS)** OF THIS GENERAL INFORMATION DOCUMENT. THESE RISKS ARE NOT, AND ARE NOT INTENDED TO BE, A COMPLETE LIST OF ALL RISKS AND CONSIDERATIONS RELEVANT TO THE NON-CONVERTIBLE SECURITIES OR PROSPECTIVE INVESTOR'S DECISION TO PURCHASE SUCH NON-CONVERTIBLE SECURITIES.

PROSPECTIVE INVESTORS SHOULD CONSULT THEIR OWN LEGAL, REGULATORY, TAX, FINANCIAL AND/OR ACCOUNTING ADVISORS ABOUT RISKS ASSOCIATED WITH AN INVESTMENT IN SUCH NON-CONVERTIBLE SECURITIES AND THE SUITABILITY OF INVESTING IN SUCH NON-CONVERTIBLE SECURITIES IN LIGHT OF THEIR PARTICULAR CIRCUMSTANCES.

THE ISSUE OF NON-CONVERTIBLE SECURITIES HAS NOT BEEN RECOMMENDED OR APPROVED BY THE SECURITIES AND EXCHANGE BOARD OF INDIA ("**SEBI**") NOT DOES SEBI GUARANTEE THE ACCURACY AND ADEQUACY OF THE INFORMATION CONTAINED HEREIN.

Listing

The Non-Convertible Securities are proposed to be listed on the wholesale debt market of the BSE and / or NSE. The Issuer has obtained an in-principle approval from the Stock Exchange(s), a copy of which is attached herewith in Annexure VII.

The Issuer, with prior notice to the Debenture Trustee, may get the Non-Convertible Securities listed on other material stock exchanges as it deems fit. The Issuer shall comply with the requirements of the listing agreement to the extent applicable to it on a continuous basis.

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SECTION 1: DEFINITIONS AND ABBREVIATIONS

Unless the context otherwise indicates or requires or unless a different meaning is provided to it in the respective Key Information Document or the relevant Transaction Document, the following terms shall have the meanings given below in this General Information Document.

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| Act | means the Companies Act 2013 and includes any rules, circulars, notifications and orders framed/ issued thereunder and any statutory modifications, re-enactments or amendments thereof or of such rules, circulars, notifications, orders, as issued from time to time. |
| Allot/Allotment/Allotted | The allotment of the Non-Convertible Securities pursuant to this Issue. |
| Applicable Accounting Standards | shall mean (a) until the adoption of Indian Accounting Standards (Ind-AS) in accordance with Applicable Law, generally accepted accounting principles in India, and (b) thereafter, Indian Accounting Standards, in each case as amended, supplemented or re-issued from time to time, applied on a consistent basis both as to amounts and to classification of items. |
| Applicable Law | shall mean any statute, national, state, provincial, local, municipal or other law, regulation, ordinance, rule, judgment, order, decree, byelaws, approval of Governmental Authority, directives, guidelines, policy requirement, circulars or other governmental restriction or any similar form of decision of or determination by, or any interpretation or administration having the force of law in India of any of the foregoing by Governmental Authority in India. |
| Applicant | means a Person who is eligible to invest in the Non-Convertible Securities and has submitted / will be submitting an Application for subscribing to the Non-Convertible Securities in accordance with the terms of the General Information Document and other Transaction Documents. |
| Application Form | means an application for subscribing to the Non-Convertible Securities, which is in the form annexed to this General Information Document and marked as Annexure IV . |
| Application Monies | means money paid or payable by an Applicant on its Application for subscription to the Non-Convertible Securities. |
| Assets | means, for any date of determination, the assets of the Issuer on such date as the same would be determined in accordance with the Applicable Accounting Standards. |
| Beneficial Owner(s)/Debenture Holder(s) | means the Persons who are, for the time being, and from time to time, and who will become the owners of the Tranches/Issuances of the Non-Convertible Securities in electronic (dematerialized) form, and whose names appear in the list of the beneficial owner(s)/register of beneficial owners(s) prepared, held and given by the Depository and shall mean the Secured Debenture Holders and/or the Unsecured Debenture Holders and/ or such other holders of the Non-Convertible Security, as may be contextually applicable, and " Beneficial Owner " means each such Person and includes their respective successors/ transferees and assigns. |
| Board / Board of Directors | The Board of Directors of the Issuer for the time being and from time to time. |
| BSE | means the BSE Limited. |
| Business Day | As specified in the relevant Key Information Document. |
| CDSL | Central Depository Services (India) Limited. |

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| CERSAI | means the Central Registry of Securitisation Asset Reconstruction and Security Interest. |
| Client Loan | means each loan disbursed by the Issuer as a lender and “Client Loans” shall construed accordingly. |
| Company/Issuer | shall mean Keertana Finserv Private Limited, a company incorporated under the provisions of the Companies Act, 1956 and validly existing under the Companies Act 2013 and registered with the Reserve Bank of India as a non-deposit taking non-banking finance company with corporate identification number U65100WB1996PTC077252 and having its registered Office No. 919, 9th Floor, 4A, Regus Granduer, Abanindra Nath Thakur Sarani, PS Arcadia Central (Camac Street) Park Street, Kolkata - 700016, West Bengal, India. |
| Conditions Precedent | As specified in the relevant Key Information Document. |
| Conditions Subsequent | As specified in the relevant Key Information Document. |
| Constitutional Documents / Charter Documents | means the certificate of incorporation of the Issuer, the memorandum of association and articles of association of the Issuer and the certificate of registration issued by the RBI to the Issuer. |
| Control | shall mean right to appoint majority of the directors or to control the management or policy decisions by a person or persons acting individually or in concert, directly or indirectly, including by virtue of their shareholding or management rights or shareholders agreements or voting agreements or in any other manner. |
| Debenture Obligations | (a) in respect of Secured Debentures, means the Secured Obligations; and (b) in respect of the Unsecured Debentures mean the Unsecured Obligations. |
| Debenture Trust Deed | means each of the trust deed to be executed by and between the Debenture Trustee and the Issuer which will set out the terms upon which the respective Tranche/Issuance of the Debentures are being issued and shall include the representations and warranties and the covenants to be provided by the Issuer. |
| Debenture Trustee | Catalyst Trusteeship Limited or such other debenture trustee appointed for respective Tranche/Issuance of the Debentures as more particularly mentioned in the respective Debenture Trustee Agreement. |
| Debenture Trustee Agreement | means each of the agreement executed / to be executed by and between the Debenture Trustee and the Issuer for the purposes of appointment of the Debenture Trustee to act as debenture trustee in connection with the issuance of the respective Tranche/Issuance of the Debentures. |
| Debenture Trustees Regulations | means the Securities and Exchange Board of India (Debenture Trustees) Regulations, 1993. |
| Debentures | Listed, rated, redeemable or perpetual, secured or unsecured, senior / unsubordinated, principal protected market linked or not, green debt securities or not, non-convertible debentures to be issued by the Company on a private placement basis not or green debt securities or not) having either zero coupon or Coupon as set out in the relevant Key Information Document or redemption premium or redemption discount, or whose Coupon is linked to the performance of the reference index etc.) as more particularly set out in the Key Information Document and shall be collectively referred to as the Secured Debentures or Unsecured Debentures (as applicable). |

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| Deed of Guarantee | shall mean each of the deed of corporate guarantee dated on or around the date of the issuance of Tranche / Issuance of the Debentures (if applicable) to be executed by the Guarantor in favor of the Debenture Trustee for securing the Secured Obligations for the relevant Tranche/Issuance of the Debentures. |
| Deed of Hypothecation | shall mean each of the deed of hypothecation dated on or around the date of the relevant Tranche / Issuance of the Debentures (if applicable) to create a charge over the Hypothecated Assets for the respective Tranche/Issuance of Debentures, to be executed between the Issuer and the Debenture Trustee to secure the Secured Obligations in relation to the respective Tranche/Issuance of the Secured Debentures. |
| Deed of Personal Guarantee | shall mean each of the deed of personal guarantee dated on or around the date of the issuance of Tranche / Issuance of the Debentures (if applicable) to be executed by the Guarantor in favor of the Debenture Trustee for securing the Secured Obligations for the relevant Tranche/Issuance of the Debentures. |
| Deemed Date of Allotment | shall mean the date on which the Debentures shall have been deemed to be allotted to the Debenture Holders - as mentioned in detail in the respective Key Information Document. |
| Demat | means dematerialized securities which are securities that are in electronic form, and not in physical form, with the entries noted by the Depository. |
| Depositories | Means the depositories with which the Issuer has made arrangements for dematerialising the Non-Convertible Securities, being NSDL and CDSL. |
| Depositories Act | The Depositories Act, 1996, as amended from time to time |
| Depository Participant / DP | A depository participant as defined under the Depositories Act |
| Designated Stock Exchange | The stock exchange designated by the Issuer under the General Information Document being BSE for the purposes of maintaining the recovery expense fund in terms of Regulation 11 of the SEBI NCS Regulations read with SEBI Debenture Trustees Circular. |
| Director(s) | Director(s) of the Issuer. |
| DP ID | Depository Participant Identification Number. |
| DRR | has the meaning given to it in Section 5.33(a) |
| Due Date | means the date on which any interest or liquidated damages, any Redemption Payment or premature redemption amount and/or any other amounts payable, are due and payable, including but not limited to each of Redemption Dates, and any other date on which any payment is to be made by the Issuer under the respective Transaction Documents. |
| EBP Guidelines | The guidelines issued by SEBI with respect to electronic book mechanism under the terms of the SEBI Master Circular and the operational guidelines issued by the relevant Electronic Book Provider, as may be amended, clarified or updated from time to time. |
| EFT | Electronic Fund Transfer |
| Electronic Book Provider/ EBP | Shall have the meaning assigned to such term under the EBP Guidelines. |
| Eligible Investors | As set out in the respective Key Information Document. |

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| Events of Default | As set out in the respective Key Information Document. |
| Final Redemption Date | With respect to any Tranche / Issuance shall mean the date on which repayment of Redemption Payment together with all other Debenture Obligations in respect of that Tranche / Issuance will be made and shall be as specified in the relevant Key Information Document issued for such Tranche / Issuance. |
| Final Settlement Date | means the date on which all Debenture Obligations have been irrevocably and unconditionally paid and discharged in full to the satisfaction of the Debenture Holders |
| Financial Indebtedness | As shall be more particularly set out in the respective Key Information Document. |
| Financial Statements | means in relation to a company, its audited financial statements (on a consolidated and non-consolidated basis) for a Financial Year. |
| Financial Year End Date | shall mean 31 st March of each year |
| Financial Year/ FY | means each period of 12 (twelve) months commencing on April 1 of any calendar year and ending on March 31 of the subsequent calendar year. |
| Form PAS-3 | The return of allotment required to be filed by the Issuer pursuant to the Companies (Prospectus and Allotment of Securities) Rules, 2014 relating to the Non-Convertible Securities. |
| Form PAS-5 | The record of private placement maintained by the Issuer pursuant to the Companies (Prospectus and Allotment of Securities) Rules, 2014 relating to the Non-Convertible Securities. |
| General Information Document | means this General Information Document issued by the Issuer for the issue of the Non-Convertible Securities on a private placement basis in accordance with Applicable Laws. |
| Governmental Authority | means any government (central, state or otherwise) or any governmental agency, semi-governmental or judicial or quasi-judicial or administrative entity, department or authority, agency or authority including any stock exchange or any self-regulatory organization, established under any Applicable Law. |
| Group Entities | means and refers to the subsidiaries of the Issuer, associate companies (as defined under the Act) of the Issuer, and the entities under Control of the Issuer, from time to time, and " Group Entity " shall mean anyone of them. |
| Guarantor | As specified in the relevant Key Information Document, if applicable. |
| Hypothecated Assets | As shall be more particularly set out in the respective Key Information Document. |
| Hypothecated Assets Report | As shall be more particularly set out in the respective Key Information Document. |
| Interest Payment Dates | means the payment dates as specified in the relevant Key Information Document. |
| Interest Rate/Coupon Rate | As specified in the relevant Key Information Document. |
| Issue | means the private placement of the Non-Convertible Securities. |
| Issue Closing Date | As specified in the relevant Key Information Document. |
| Issue Opening Date | As specified in the relevant Key Information Document. |
| Key Information | The Key Information Document to be issued by the Issuer in respect |

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| Document | of each Tranche / Issuance containing inter alia the issue price, Tranche / Issuance size, interest / coupon (if any), redemption premium (if any), any material change to the disclosures and other terms and conditions vis-à-vis the General Information Document for that Tranche / Issuance of Non-Convertible Securities issued under the Issue. The Company shall be free to amend the format of Key Information Document depending upon the terms and conditions of the Non-Convertible Securities being issued in each Tranche / Issuance. |
| Listing Period | has the meaning given to it in Section 5.34 (<i>Issue Details</i>). |
| LODR Regulations | means the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended, modified or restated from time to time. |
| Majority Debenture Holders | As specified in the relevant Key Information Document. |
| Majority Resolution | means a resolution approved by the Majority Debenture Holders who are present and voting or if a poll is demanded, by the Majority Debenture Holders who are present and voting in such poll. |
| NA | Not Applicable |
| NBFC | Non-banking financial company |
| NBFC Directions | means the Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 dated September 1, 2016 and/or the Non-Banking Financial Company - Non-Systemically Important Non-Deposit taking Company (Reserve Bank) Directions, 2016 dated September 1, 2016 (each as amended, modified or restated from time to time) as may be applicable read together with the RBI's circular no. DOR (NBFC).CC.PD.No.109/22.10.106/2019-20 dated March 13, 2020 on "Implementation of Indian Accounting Standards" (as amended, modified or restated from time to time). |
| Net Worth | As shall be more particularly set out in the respective Key Information Document. |
| Non-Convertible Securities | means the Debentures and / or perpetual debt instruments and/or other securities as specified by SEBI and under the Applicable Law. |
| NSDL | National Securities Depository Limited |
| NSE | Means the National Stock Exchange of India Limited. |
| Outstanding Amounts | As shall be more particularly set out in the respective Key Information Document. |
| Outstanding Principal Amount | As shall be more particularly set out in the respective Key Information Document. |
| PAN | Permanent Account Number |
| Payment Default | As shall be more particularly set out in the respective Key Information Document. |
| Person | shall include an individual, natural person, corporation, partnership, joint venture, incorporated or unincorporated body or association, company, Government Authority and in case of a company and a body corporate shall include their respective successors and assigns and in case of any individual his/her respective legal representative, administrators, executors and heirs and in case of trust shall include the trustee(s) for the time being and from time to time. The term "Persons" shall be construed accordingly. |

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| Private Placement Offer cum Application Letter/PPOAL | The offer cum application letter prepared in compliance with Section 42 of the Companies Act, 2013 read with the Companies (Prospectus and Allotment of Securities) Rules, 2014. |
| Promoter | shall mean shall collectively mean (i) Ms. Padmaja Gangireddy aged 56 years, having PAN No. AEZPG1437L and residing at Flat A-208, Jayabheri Orange County, Near ICICI Towers, Nanakramguda, Hyderabad- 500032, (ii) Mr. Vijaya Sivarami Reddy Vendidandi aged 60 years, having PAN No. ACEPV2541H and residing at Flat A-208, Jayabheri Orange County, Near ICICI Towers, Nanakramguda, Hyderabad - 500032. |
| Purpose | As shall be more particularly set out in the respective Key Information Document. |
| Quarterly Date | means each of March 31, June 30, September 30 and December 31 of a calendar year, and " Quarterly Dates " shall be construed accordingly. |
| R&T Agent/Registrar | As specified in the relevant Key Information Document. |
| Rating | As specified in the respective Key Information Document. |
| Rating Agent | As specified in the respective Key Information Document. |
| RBI | Reserve Bank of India. |
| Record Date | As shall be more particularly set out in the respective Key Information Document. |
| Recovery Expense Fund/REF | means the recovery expense fund established/to be established and maintained by the Issuer in accordance with the provisions of the SEBI Debenture Trustees Circular. |
| Redemption Date | As shall be more particularly set out in the respective Key Information Document. |
| Redemption Payment | As shall be more particularly set out in the respective Key Information Document. |
| Register of Beneficial Owners | means the register of beneficial owners of the Non-Convertible Securities maintained in the records of the Depositories. |
| Register of Debenture Holders | means the register of debenture holders maintained by the Issuer in accordance with Section 88 of the Act. |
| Related Party | has the meaning given to it in the Act. |
| ROC | Registrar of Companies. |
| Rs. / INR | Indian National Rupee. |
| RTGS | Real Time Gross Settlement. |
| SEBI | Securities and Exchange Board of India constituted under the Securities and Exchange Board of India Act, 1992 (as amended from time to time). |
| SEBI Centralized Database Requirements | means the requirements prescribed in Chapter IV (<i>Centralized Database for corporate bonds/ debentures</i>) of the SEBI Master Circular. |
| SEBI Debenture Trustees Circular | shall mean a master circular dated 31 st March 2023 issued by SEBI titled " <i>Master Circular for Debenture Trustees</i> ", bearing reference number SEBI/HO/DDHS/P/CIR/2023/50 under SEBI (Debenture Trustee) Regulations, 1993, as amended from time to time. |
| SEBI ILNCS | The Securities and Exchange Board of India (Issue and Listing of Non- |

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| Regulations/ SEBI NCS Regulations | Convertible Securities) Regulations, 2021 together with the SEBI Master Circular, as amended from time to time. |
| SEBI Listing Timelines Requirements | means the requirements in respect of the timelines for listing of debt securities issued on a private placement basis prescribed in Chapter VII (<i>Standardization of timelines for listing of securities issued on a private placement basis</i>) of the SEBI Master Circular. |
| SEBI Master Circular | means the circular issued by SEBI bearing the reference number SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021 on " <i>Master Circular for issue and listing of Non-convertible Securities, Securitised Debt Instruments, Security Receipts, Municipal Debt Securities and Commercial Paper</i> ", as amended, modified, or restated from time to time. |
| Secured Debenture Holders | Holders of the Secured Debentures from time to time. |
| Secured Debentures | Debentures issued/to be issued by the Company which shall be secured by creation of charge over the assets of the Company and/or any other security provider. |
| Secured Obligations | As shall be more particularly set out in the respective Key Information Document. |
| Security Cover | has the meaning given to it in the Section 5.34 (<i>Issue Details</i>). |
| Special Resolution | means resolution approved by the Special Majority Debenture Holders who are present and voting or if a poll is demanded, by the Special Majority Debenture Holders who are present and voting in such poll. |
| Stock Exchange | shall mean BSE/NSE, as the case may be |
| Stressed Assets Framework | means the RBI's circular no. DBR.No.BP.BC.45/21.04.048/2018-19 dated June 7, 2019 on "Prudential Framework for Resolution of Stressed Assets", as may be amended, modified or restated from time to time. |
| Tax | shall mean any present or future tax, including but not limited to indirect taxes such as goods and services tax, service tax, value added tax or other similar taxes), levy, duty deductions, withholdings, imposts, cesses, fees or other charge of a similar nature (including any penalty or interest payable on account of any failure to pay or delay in paying the same), now or hereafter imposed by Applicable Laws. |
| Tax Deduction | means a deduction or withholding for or on account of Tax from a payment under the relevant Tranche / Issuance Debenture Trust Deed. |
| TDS | Tax Deducted at Source. |
| Terms & Conditions | The terms and conditions pertaining to the Issue as outlined in the Transaction Documents. |
| Total Assets | As shall be more particularly set out in the respective Key Information Document. |
| Tranche/Issuance | Any tranche/issuance of Non-Convertible Securities issued by the Issuer from time to time under this General Information Document pursuant to such terms as set out in the respective Key Information Document. |
| Transaction Documents | As shall be more particularly set out in the respective Key Information Document. |
| Transaction Security | has the meaning given to it in the Section 5.34 (<i>Issue Details</i>). |

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| Unsecured Debenture Holders | The holders of the Unsecured Debentures from time to time. |
| Unsecured Debentures | Debentures which are issued/to be issued by the Company which shall be unsecured. |
| Unsecured Obligations | As shall be more particularly set out in the respective Key Information Document. |
| WDM | Wholesale Debt Market segment of the relevant stock exchange |
| Wilful Defaulter | Shall mean an Issuer who is categorized as a wilful defaulter by any Bank or financial institution or consortium thereof, in accordance with the guidelines on wilful defaulters issued by the Reserve Bank of India and includes an issuer whose director or promoter is categorized as such. |

SECTION 2: NOTICE TO INVESTORS AND DISCLAIMERS

2.1 ISSUER'S DISCLAIMER

This General Information Document is neither a prospectus nor a statement in lieu of a prospectus and should not be construed to be a prospectus or a statement in lieu of a prospectus under the Companies Act. The issue of the Non-Convertible Securities to be listed on the WDM segment of the BSE/NSE is being made strictly on a private placement basis. Multiple copies hereof given to the same entity shall be deemed to be given to the same person and shall be treated as such. This General Information Document does not constitute and shall not be deemed to constitute an offer or invitation to subscribe to the Non-Convertible Securities to the public in general.

As per the applicable provisions, it is not necessary for a copy of this General Information Document to be filed or submitted to the SEBI for its review and/or approval. This General Information Document has been prepared in conformity with the SEBI NCS Regulations as amended from time to time and applicable RBI regulations governing private placements of Non-Convertible Securities by NBFCs. This General Information Document has been prepared solely to provide general information about the Issuer to Eligible Investors to whom it is addressed and who are willing and eligible to subscribe to the Non-Convertible Securities. This General Information Document does not purport to contain all the information that any Eligible Investor may require. Further, this General Information Document has been prepared for informational purposes relating to this transaction only and upon the express understanding that it will be used only for the purposes set forth herein.

Neither this General Information Document nor any other information supplied in connection with the Non-Convertible Securities is intended to provide the basis of any credit or other evaluation and any recipient of this General Information Document should not consider such receipt as a recommendation to subscribe to any Non-Convertible Securities. Each potential Investor contemplating subscription to any Non-Convertible Securities should make its own independent investigation of the financial condition and affairs of the Issuer, and its own appraisal of the creditworthiness of the Issuer. Potential investors should consult their own financial, legal, tax and other professional advisors as to the risks and investment considerations arising from an investment in the Non-Convertible Securities and should possess the appropriate resources to analyze such investment and the suitability of such investment to such potential Investor's particular circumstances.

The Issuer confirms that, as of the date hereof, this General Information Document (including the documents incorporated by reference herein, if any) contains all the information that is material in the context of the Issue and regulatory requirements in relation to the Issue and is accurate in all such material respects. No person has been authorized to give any information or to make any representation not contained or incorporated by reference in this General Information Document or in any material made available by the Issuer to any potential Investor pursuant hereto and, if given or made, such information or representation must not be relied upon as having been authorized by the Issuer. The Issuer certifies that the disclosures made in this General Information Document and/or the Private Placement Offer cum Application Letter are adequate and in conformity with the SEBI NCS Regulations and the Companies (Prospectus and Allotment of Securities) Rules, 2014. Further, the Issuer accepts no responsibility for statements made otherwise than in the General Information Document or any other material issued by or at the instance of the Issuer and anyone placing reliance on any source of information other than this General Information Document would be doing so at its own risk.

This General Information Document, the Private Placement Offer cum Application Letter and the respective contents hereof respectively, are restricted only for the intended recipient(s) who have been addressed directly and specifically through a communication by the Issuer and only such recipients are eligible to apply for the Non-Convertible Securities. All Investors are required to comply with the relevant regulations/guidelines applicable to them for investing in this Issue. The contents of this General Information Document and/or the Private Placement Offer cum Application Letter are intended to be used only by those Investors to whom it is distributed. It is not intended for distribution to any other person and should not be reproduced by the recipient.

No invitation is being made to any persons other than those to whom Application Forms along with this General Information Document and/or Key Information Document and / or the Private Placement

Offer cum Application Letter being issued have been sent. Any application by a person to whom the General Information Document and/or the Private Placement Offer cum Application Letter has not been sent by the Issuer shall be rejected without assigning any reason.

The person who is in receipt of this General Information Document and/or the Private Placement Offer cum Application Letter shall not reproduce or distribute in whole or in part or make any announcement in public or to a third party regarding the contents hereof without the consent of the Issuer. The recipient agrees to keep confidential all information provided (or made available hereafter), including, without limitation, the existence and terms of the Issue, any specific pricing information related to the Issue or the amount or terms of any fees payable to us or other parties in connection with the Issue. This General Information Document and/or the Key Information Document and / or the Private Placement Offer cum Application Letter may not be photocopied, reproduced, or distributed to others at any time without the prior written consent of the Issuer. Upon request, the recipients will promptly return all material received from the Issuer (including this General Information Document) without retaining any copies hereof. If any recipient of this General Information Document and/or the Private Placement Offer cum Application Letter decides not to participate in the Issue, that recipient must promptly return this General Information Document and/or the Private Placement Offer cum Application Letter and all reproductions whether in whole or in part and any other information statement, notice, opinion, memorandum, expression or forecast made or supplied at any time in relation thereto or received in connection with the Issue to the Issuer.

The Issuer does not undertake to update the General Information Document and/or the Private Placement Offer cum Application Letter to reflect subsequent events after the date of General Information Document and/or the Private Placement Offer cum Application Letter and thus it should not be relied upon with respect to such subsequent events without first confirming its accuracy with the Issuer, save and except the disclosures that shall be made in the Key Information Document at the time of subsequent issuances, from time to time.

Neither the delivery of this General Information Document and/or the Private Placement Offer cum Application Letter nor any sale of Non-Convertible Securities made hereafter shall, under any circumstances, constitute a representation or create any implication that there has been no change in the affairs of the Issuer since the date hereof.

This General Information Document and/or the Private Placement Offer cum Application Letter does not constitute, nor may it be used for or in connection with, an offer or solicitation by anyone in any jurisdiction in which such offer or solicitation is not authorized or to any person to whom it is unlawful to make such an offer or solicitation. No action is being taken to permit an offering of the Non-Convertible Securities or the distribution of this General Information Document and/or the Private Placement Offer cum Application Letter in any jurisdiction where such action is required. Persons into whose possession this General Information Document and/or the Private Placement Offer cum Application Letter comes are required to inform themselves of, and to observe, any such restrictions. The General Information Document is made available to potential Investors in the Issue on the strict understanding that it is confidential.

This General Information Document is for the exclusive use of the addressee and restricted for only the intended recipient and it should not be circulated or distributed to third party(ies). This Issue is made strictly on private placement basis. Apart from this General Information Document, no offer document or prospectus has been prepared in connection with the offering of this Issue or in relation to the Issuer.

It is not necessary for the General Information Document to be registered under Applicable Laws. Accordingly, this General Information Document has neither been delivered for registration nor is it intended to be registered.

This General Information Document is intended to be circulated to not exceeding 200 (two hundred) persons in the aggregate in a financial year. Multiple copies hereof given to the same entity shall be deemed to be given to the same person and shall be treated as such. It does not constitute and shall not be deemed to constitute an offer or an invitation to subscribe to the Non-Convertible Securities to the public in general.

The General Information Document does not include a statement purporting to be made by an expert. In case any such statement is made, it shall be made by an expert who is not, and has not been, engaged or interested in the formation or promotion or management, of the Company and has given his written consent to the issue of the General Information Document and has not withdrawn such consent before the delivery of a copy of the General Information Document, as applicable.

2.2 DISCLAIMER CLAUSE OF STOCK EXCHANGES

As required, a copy of this General Information Document has been filed with the BSE and / or NSE in terms of the SEBI NCS Regulations. It is to be distinctly understood that submission of this General Information Document to the BSE and / or NSE should not in any way be deemed or construed to mean that this General Information Document has been reviewed, cleared, or approved by the BSE and / or NSE; nor does the BSE and / or NSE in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this General Information Document, nor does the BSE and / or NSE warrant that the Issuer's Non-Convertible Securities will be listed or will continue to be listed on the BSE and / or NSE; nor does the BSE and / or NSE take any responsibility for the soundness of the financial and other conditions of the Issuer, its promoters, its management or any scheme or project of the Issuer.

2.3 DISCLAIMER CLAUSE OF RBI

The company is having a valid certificate of registration issued by the Reserve Bank of India under Section 45 IA of the Reserve Bank of India Act, 1934. However, the RBI does not accept any responsibility or guarantee about the present position as to the financial soundness of the company or for the correctness of any of the statements or representations made or opinions expressed by the company and for repayment of deposits/ discharge of liability by the company.

2.4 DISCLAIMER CLAUSE OF SEBI

AS PER THE PROVISIONS OF THE SEBI NCS REGULATIONS, IT IS NOT STIPULATED THAT A COPY OF THIS GENERAL INFORMATION DOCUMENT HAS TO BE FILED WITH OR SUBMITTED TO THE SEBI FOR ITS REVIEW / APPROVAL. IT IS TO BE DISTINCTLY UNDERSTOOD THAT FILING OF THIS GENERAL INFORMATION DOCUMENT TO SEBI SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED TO HAVE BEEN APPROVED OR VETTED BY SEBI AND THAT THIS ISSUE IS NOT RECOMMENDED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE GENERAL INFORMATION DOCUMENT.

2.5 DISCLAIMER IN RESPECT OF JURISDICTION

This Issue is made in India to investors as specified under the paragraph titled "Eligible Investors" of this General Information Document, who shall be/have been identified upfront by the Issuer. This General Information Document and/or the Private Placement Offer cum Application Letter does not constitute an offer to sell or an invitation to subscribe to Non-Convertible Securities offered hereby to any person to whom it is not specifically addressed. Any disputes arising out of this Issue will be subject to the exclusive jurisdiction of the courts and tribunals as specified in the relevant Key Information Document. This General Information Document and/or the Private Placement Offer cum Application Letter does not constitute an offer to sell or an invitation to subscribe to the Non-Convertible Securities herein, in any other jurisdiction to any person to whom it is unlawful to make an offer or invitation in such jurisdiction.

2.6 DISCLAIMER IN RESPECT OF RATING AGENCY

Ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. The Rating Agent has based its ratings on information obtained from sources believed by it to be accurate and reliable. The Rating Agent does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such

information. Most entities whose bank facilities/instruments are rated by the Rating Agent have paid a credit rating fee, based on the amount and type of bank facilities/instruments.

2.7 DISCLAIMER OF THE ARRANGER

The Issuer has authorised certain arrangers as set out in the Key Information Document (the "**Arranger**") to distribute this General Information Document and the Key Information Document in connection with the Debentures proposed to be issued by the Issuer. The Issuer has prepared this General Information Document and the Key Information Document and the Issuer is solely responsible for its contents. The Issuer will comply with all laws, rules and regulations and has obtained all regulatory, governmental and corporate approvals for the issuance of the Debentures. All the information contained in this General Information Document and the Key Information Document has been provided by the Issuer or is from publicly available information, and such information has not been independently verified by the Arranger. No representation or warranty, expressed or implied, is or will be made, and no responsibility or liability is or will be accepted, by the Arranger for the accuracy, completeness, reliability, correctness or fairness of this General Information Document or the Key Information Document or any of the information or opinions contained therein, and the Arranger hereby expressly disclaim, to the fullest extent permitted by law, any responsibility for the contents of this General Information Document and the Key Information Document and any liability, whether arising in tort or contract or otherwise, relating to or resulting from such documents or any information or errors contained therein or any omissions therefrom. By accepting this General Information Document and the Key Information Document, the investor agrees that the Arranger will not have any such liability.

It is hereby declared that the Issuer has exercised due diligence to ensure complete compliance of prescribed disclosure norms in the General Information Document and Key Information Document. Each person receiving the General Information Document and Key Information Document acknowledges that such person has not relied on the Arranger, nor any person affiliated with the Arranger, in connection with its investigation of the accuracy of such information or its investment decision, and each such person must rely on its own examination of the Issuer and the merits and risks involved in investing in the Debentures. The Arranger: (a) has no obligations of any kind to any invited Investor under or in connection with any Transaction Documents; (b) is not acting as trustee or fiduciary for the investors or any other person; and (c) is under no obligation to conduct any "know your customer" or other procedures in relation to any person on behalf of any investor. Neither the Arranger or its respective officers, directors, employees are responsible for: (a) the adequacy, accuracy, completeness and/ or use of any information (whether oral or written) supplied by the Issuer or any other person in or in connection with any Transaction Document including this General Information Document and the Key Information Document; (b) the legality, validity, effectiveness, adequacy or enforceability of any Transaction Document or any other agreement, arrangement or document entered into, made or executed in anticipation of or in connection with any Transaction Document; or (c) any determination as to whether any information provided or to be provided to any finance party is non-public information the use of which may be regulated or prohibited by applicable law or regulation relating to insider dealing or otherwise. The role of the Arranger in the assignment is confined to marketing and placement of the Debentures on the basis of this General Information Document and the Key Information Document as prepared by the Issuer. The Arranger has neither scrutinized nor vetted nor has it done any due-diligence for verification of the contents of the General Information Document and Key Information Document. The Arranger is authorized to deliver copies of the General Information Document and Key Information Document on behalf of the Issuer to Eligible Investors which are considering participation in the Issue and shall use this General Information Document and the Key Information Document for the purpose of soliciting subscriptions from Eligible Investors in the Debentures to be issued by the Issuer on a private placement basis. It is to be distinctly understood that the use of this document by the Arranger should not in any way be deemed or construed to mean that the General Information Document or the Key Information Document has been prepared, cleared, approved or vetted by the Arranger; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of the General Information Document and Key Information Document; nor does it take responsibility for the financial or other soundness of this Issuer, its management or any scheme or project of the Issuer. The Arranger or any of their directors, employees, do not accept any responsibility and/or liability for any expenses paid arising of whatever nature and extent in connection with the use of any of the information contained in this General Information Document or the Key Information Document.

The investors should carefully read and retain this General Information Document and the Key Information Document. However, the investors are not to construe the contents of hereof or thereof as investment, legal, accounting, regulatory or tax advice, and the investors should consult with their own advisors as to all legal, accounting, regulatory, tax, financial and related matters concerning an investment in the Debentures. This General Information Document and the Key Information Document is not intended to be the basis of any credit analysis or other evaluation and should not be considered as a recommendation by the Arranger or any other person that any recipient participates in the Issue or advice of any sort. It is understood that each recipient of this General Information Document will perform its own independent investigation and credit analysis of the proposed financing and the business, operations, financial condition, prospects, creditworthiness, status and affairs of the Issuer based on such information and independent investigation as it deems relevant or appropriate and without reliance on the Arranger or on this General Information Document or the Key Information Document.

2.8 DISCLAIMER OF DEBENTURE TRUSTEE

- (I) The Debenture Trustee or its agents or advisers associated with the Issue do not undertake to review the financial condition or affairs of the Issuer during the life of the arrangements contemplated by this General Information Document and do not have any responsibility to advise any Investor or prospective Investor in the Non-Convertible Securities of any information available with or subsequently coming to the attention of the Debenture Trustee, its agents or advisers except as specifically provided for in the relevant Tranche/Issuance Debenture Trust Deed.
- (II) The Debenture Trustee does not guarantee the terms of payment regarding the issue as stated in this General Information Document and shall not be held liable for any default in the same.
- (III) The Debenture Trustee or its agents or advisers associated with the Issue have not separately verified the information contained in this General Information Document. Accordingly, no representation, warranty or undertaking, express or implied, is made and no responsibility is accepted by Debenture Trustee as to the accuracy or any other information provided by the Issuer. Accordingly, the Debenture Trustee associated with the issue shall have no liability in relation to the information contained in this General Information Document or any other information provided by the Issuer in connection with the issue.
- (IV) The Debenture Trustee is neither a principal debtor nor a guarantor of the Debentures.

2.9 ISSUE OF NON-CONVERTIBLE SECURITIES IN DEMATERIALIZED FORM

The Non-Convertible Securities will be issued in dematerialised form. The Issuer has made arrangements with the Depositories for the issue of the Non-Convertible Securities in dematerialised form. Investors will have to hold the Non-Convertible Securities in dematerialised form as per the provisions of Depositories Act. The Issuer shall take necessary steps to credit the Non-Convertible Securities allotted to the beneficiary account maintained by the Investor with its depository participant. The Issuer will make the Allotment to the Investors on the Deemed Date of Allotment after verification of the Application Form, the accompanying documents and on realisation of the application money.

ASSUMPTIONS

EACH PERSON RECEIVING THIS GENERAL INFORMATION DOCUMENT SHALL BE DEEMED TO HAVE AGREED THAT AND ACCORDINGLY THE COMPANY SHALL BE ENTITLED TO PRESUME THAT SUCH PERSON:

- (1) HAS REVIEWED THE TERMS AND CONDITIONS APPLICABLE TO THE NON-CONVERTIBLE SECURITIES AS CONTAINED HEREIN AND HAS UNDERSTOOD THE SAME, AND, ON AN INDEPENDENT ASSESSMENT THEREOF, FOUND THE SAME ACCEPTABLE FOR THE INVESTMENT MADE AND HAS ALSO REVIEWED THE RISK

FACTORS CONTAINED HEREIN AND HAS UNDERSTOOD THE RISKS, AND THE RISKS INVOLVED IN INVESTING IN THE NON-CONVERTIBLE SECURITIES INCLUDING FOR ANY REASON HAVING TO SELL THEM OR BE MADE TO REDEEM THEM BEFORE THE FINAL REDEMPTION DATE AND DETERMINED THAT NON-CONVERTIBLE SECURITIES ARE A SUITABLE INVESTMENT AND THAT THE INVESTOR CAN BEAR THE ECONOMIC RISK OF THAT INVESTMENT;

- (2) HAS BEEN AFFORDED AN OPPORTUNITY TO REQUEST AND TO REVIEW AND HAS RECEIVED AND REVIEWED THIS GENERAL INFORMATION DOCUMENT AND ALL THE ADDITIONAL INFORMATION CONSIDERED BY AN INDIVIDUAL TO BE NECESSARY TO VERIFY THE ACCURACY OF OR TO SUPPLEMENT THE INFORMATION HEREIN BELIEVED BY IT TO BE NECESSARY AND APPROPRIATE OR MATERIAL IN CONNECTION WITH, AND FOR, INVESTMENT IN THE NON-CONVERTIBLE SECURITIES;
- (3) ACKNOWLEDGES THAT THE COMPANY DOES NOT UNDERTAKE TO UPDATE THE GENERAL INFORMATION DOCUMENT TO REFLECT SUBSEQUENT EVENTS AFTER THE DATE OF THE GENERAL INFORMATION DOCUMENT AND, THUS, IT SHOULD NOT BE RELIED UPON WITH RESPECT TO SUCH SUBSEQUENT EVENTS WITHOUT FIRST CONFIRMING ITS ACCURACY WITH THE ISSUER. NEITHER THE DELIVERY OF THIS GENERAL INFORMATION DOCUMENT NOR ANY SALE OF NON-CONVERTIBLE SECURITIES MADE HEREUNDER SHALL, UNDER ANY CIRCUMSTANCES, CONSTITUTE A REPRESENTATION OR CREATE ANY IMPLICATION THAT THERE HAS BEEN NO CHANGE IN THE AFFAIRS OF THE ISSUER SINCE THE DATE HEREOF;
- (4) ACKNOWLEDGES THAT THIS GENERAL INFORMATION DOCUMENT DOES NOT CONSTITUTE, NOR MAY IT BE USED FOR OR IN CONNECTION WITH, AN OFFER OR SOLICITATION BY ANYONE IN ANY JURISDICTION IN WHICH SUCH OFFER OR SOLICITATION IS NOT AUTHORIZED OR TO ANY PERSON TO WHOM IT IS UNLAWFUL TO MAKE SUCH AN OFFER OR SOLICITATION. NO ACTION IS BEING TAKEN TO PERMIT AN OFFERING OF THE NON-CONVERTIBLE SECURITIES OR THE DISTRIBUTION OF THIS GENERAL INFORMATION DOCUMENT IN ANY JURISDICTION WHERE SUCH ACTION IS REQUIRED. THE DISTRIBUTION OF THIS GENERAL INFORMATION DOCUMENT AND THE OFFERING AND SALE OF THE NON-CONVERTIBLE SECURITIES MAY BE RESTRICTED BY LAW IN CERTAIN JURISDICTIONS. PERSONS INTO WHOSE POSSESSION THIS GENERAL INFORMATION DOCUMENT COMES ARE REQUIRED TO INFORM THEMSELVES ABOUT, AND TO OBSERVE, ANY SUCH RESTRICTIONS;
- (5) HAS BEEN AFFORDED AN OPPORTUNITY TO VERIFY THE ACCURACY OF OR TO SUPPLEMENT THE INFORMATION HEREIN;
- (6) HAS SUFFICIENT KNOWLEDGE, EXPERIENCE AND EXPERTISE AS AN INVESTOR, TO MAKE THE INVESTMENT IN THE NON-CONVERTIBLE SECURITIES;
- (7) HAS NOT RELIED ON EITHER THE ISSUER OR ANY OF ITS AFFILIATE, ASSOCIATE, HOLDING, SUBSIDIARY OR GROUP ENTITIES OR ANY PERSON ACTING IN ITS OR THEIR BEHALF FOR ANY INFORMATION, ADVICE OR RECOMMENDATIONS OF ANY SORT EXCEPT AS REGARDS THE ACCURACY OF THE SPECIFIC FACTUAL INFORMATION ABOUT THE TERMS OF THE NON-CONVERTIBLE SECURITIES SET OUT IN THIS GENERAL INFORMATION DOCUMENT;
- (8) HAS UNDERSTOOD THAT INFORMATION CONTAINED IN THIS GENERAL INFORMATION DOCUMENT IS NOT TO BE CONSTRUED AS BUSINESS OR INVESTMENT ADVICE;
- (9) HAS MADE AN INDEPENDENT EVALUATION AND JUDGMENT OF ALL RISKS AND MERITS BEFORE INVESTING IN THE NON-CONVERTIBLE SECURITIES;

- (10) HAS THE LEGAL ABILITY TO INVEST IN THE NON-CONVERTIBLE SECURITIES AND THE INVESTMENT DOES NOT CONTRAVENE ANY PROVISION OF ANY LAW, REGULATION OR CONTRACTUAL RESTRICTION OR OBLIGATION OR UNDERTAKING BINDING ON OR AFFECTING THE DEBENTURE HOLDER OR ITS ASSETS; AND
- (11) HAS NOT RELIED ON ANY INTERMEDIARY OR ADVISORS THAT MAY BE ASSOCIATED WITH THE ISSUE IN CONNECTION WITH ITS INVESTIGATION OF THE ACCURACY OF SUCH INFORMATION OR ITS INVESTMENT DECISION.

SECTION 3: RISK FACTORS

Investment in non-convertible securities involve a degree of risk and investors should not invest any funds in such securities unless they can afford to take the risk attached to such investments. Investors are advised to take an informed decision and to read the risk factors carefully before investing in this offering. For taking an investment decision, investors must rely on their examination of the issue including the risks involved in it. Specific attention of investors is invited to statement of risk factors contained under Section 3 of this General Information Document. These risks are not, and are not intended to be, a complete list of all risks and considerations relevant to the non-convertible securities or investor's decision to purchase such securities.

The following are the risks relating to the Company, the Debentures and the market in general envisaged by the management of the Company. Potential Investors should carefully consider all the risk factors in this General Information Document and/or Key Information Document and / or the Private Placement Offer cum Application Letter for evaluating the Company and its business and the Debentures before making any investment decision relating to the Debentures. The Company believes that the factors described below represent the principal risks inherent in investing in the Debentures but does not represent that the statements below regarding risks of holding the Debentures are exhaustive. The ordering of the risk factors is intended to facilitate ease of reading and reference and does not in any manner indicate the importance of one risk factor over another. Investors should also read the detailed information set out elsewhere in this General Information Document and/or Key Information Document and / or the Private Placement Offer cum Application Letter and reach their own views prior to making any investment decision.

REPAYMENT IS SUBJECT TO THE CREDIT RISK OF THE ISSUER.

Potential Investors should be aware that receipt of the principal amount, (i.e. the redemption amount) and any other amounts that may be due in respect of the Debentures is subject to the credit risk of the Issuer. Potential Investors assume the risk that the Issuer will not be able to satisfy their obligations under the Debentures. In the event that bankruptcy proceedings or composition, scheme of arrangement or similar proceedings to avert bankruptcy are instituted by or against the Issuer, the payment of sums due on the Debentures may not be made or may be substantially reduced or delayed.

THE SECONDARY MARKET FOR DEBENTURES MAY BE ILLIQUID.

The Debentures may be very illiquid and no secondary market may develop in respect thereof. Even if there is a secondary market for the Debentures, it is not likely to provide significant liquidity. Potential Investors may have to hold the Debentures until redemption to realize any value.

CREDIT RISK & RATING DOWNGRADE RISK

The Rating Agency has assigned the credit ratings to the Debentures. In the event of deterioration in the financial health of the Issuer, there is a possibility that the Rating Agency may downgrade the rating of the Debentures. In such cases, potential Investors may incur losses on revaluation of their investment or make provisions towards sub-standard/ non-performing investment as per their usual norms.

TAX CONSIDERATIONS AND LEGAL CONSIDERATIONS

Special tax considerations and legal considerations may apply to certain types of investors. Potential Investors are urged to consult with their own financial, legal, tax and other advisors to determine any financial, legal, tax and other implications of this investment.

ACCOUNTING CONSIDERATIONS

Special accounting considerations may apply to certain types of taxpayers. Potential Investors are urged to consult with their own accounting advisors to determine implications of this investment.

MATERIAL CHANGES IN REGULATIONS TO WHICH THE ISSUER IS SUBJECT COULD IMPAIR THE ISSUER'S ABILITY TO MEET PAYMENT OR OTHER OBLIGATIONS.

The Issuer is subject generally to changes in Indian law, as well as to changes in government regulations and policies and accounting principles. Any changes in the regulatory framework could adversely affect the profitability of the Issuer or its future financial performance, by requiring a restructuring of its activities, increasing costs or otherwise.

LEGALITY OF PURCHASE

Potential Investors of the Debentures will be responsible for the lawfulness of the acquisition of the Debentures, whether under the laws of the jurisdiction of its incorporation or the jurisdiction in which it operates or for compliance by that potential Investor with any law, regulation or regulatory policy applicable to it.

POLITICAL AND ECONOMIC RISK IN INDIA

The Issuer operates only within India and, accordingly, all of its revenues are derived from the domestic market. As a result, it is highly dependent on prevailing economic conditions in India and its results of operations are significantly affected by factors influencing the Indian economy. An uncertain economic situation, in India and globally, could result in a further slowdown in economic growth, investment and consumption. A slowdown in the rate of growth in the Indian economy could result in lower demand for credit and other financial products and services and higher defaults. Any slowdown in the growth or negative growth of sectors where the Issuer has a relatively higher exposure could adversely impact its performance. Any such slowdown could adversely affect its business, prospects, results of operations and financial condition.

RISKS RELATED TO THE BUSINESS OF THE ISSUER

1. *Non-Performing Assets (NPA) and Loan Loss Reserves*

As on 30th Jun 23, the Gross Portfolio of the Issuer is Rs.761.80 Cr. All Loans disbursed by the issuer from 1st April 22 have 100% on time collection efficiency. Client has maintained excellent portfolio quality in the last one year with strong credit appraisal and close monitoring of collections. Portfolio is well diversified across segments and products. As on 30th Jun, 60% of the portfolio is secured by Gold and Hard Collateral.

Further, the Issuer is maintaining 25% capital adequacy, while the regulatory requirement is only 15%. Further the Issuer has higher profitability with 6.2% ROA for FY23 and 6.8% in Q1FY24.

The Client Loans are secured against hypothecation of stock, receivables and other current assets and the clients of these loans are of low risk category as they are backed by Gold, which is liquid.

As on 30th Jun' 2023, the gross NPA was Rs. 430,260/- on a gross portfolio of Rs. 7,616,971,383.95/- (including managed / securitized portfolio of Rs. 518,789,714.00).

The Issuer cannot assure that the Issuer will be able to effectively control and reduce the level of NPAs in its total loan portfolio. The amount of the Issuer's reported non-performing loans may increase in the future as a result of growth in the total loan portfolio, and also due to factors beyond the Issuer's control. Failure to manage NPAs or effect recoveries will result in operations being adversely affected.

The Issuer's current loan loss reserves may not be adequate to cover an increase in the amount of NPAs or any future deterioration in the overall credit quality of the Issuer's total loan portfolio. As a result, if the quality of the Issuer's total loan portfolio deteriorates the Issuer may be required to increase the loan loss reserves, which will adversely affect the Issuer's financial condition and results of operations.

2. Interest Rate Risk.

The Company's interest income from lending is dependent upon interest rates and their movement. Interest rates are highly sensitive to many factors beyond the control of the Company, including the monetary policies of the RBI, domestic and international economic and political conditions, inflation and other factors. Due to these factors, interest rates in India have historically experienced a relatively high degree of volatility. Consequently, there can be no assurance that significant interest rate movements will not have an adverse effect on the Company's financial results and/or operations.

3. Access to Capital Market and Commercial Borrowings

With the growth of its business, the Company will increasingly rely on funding from the debt capital markets and commercial borrowings. The Company's growth and financial performance will depend on its continued ability to access funds at competitive rates which in turn will depend on various factors including its ability to maintain its credit ratings.

4. Operational and System Risk

The Company is faced with operational and system risks, which may arise because of various factors, viz., improper authorizations, failure of employees to adhere to approved procedures, inappropriate documentation, failure in maintenance of proper security policies, frauds, inadequate training and employee errors. Further, the Company also faces security risk in terms of system failures, information system disruptions, communication systems failure which involves certain risks like data loss, breach of confidentiality and adverse effect on business continuity and network security.

If any of the systems do not operate properly or are disabled or if other shortcomings or failures in internal processes or systems are to arise, this could affect the Company's operations and/or result in financial loss, disruption of the Company's businesses, regulatory intervention and/or damage to its reputation. In addition, the Company's ability to conduct business may be adversely impacted by a disruption (i) in the infrastructure that supports its businesses and (ii) in the localities in which it is located.

5. The Issuer's business operates through a large number of rural and semi urban branches and is exposed to operational risks including fraud

The Issuer is exposed to operational risks, including fraud, petty theft and embezzlement, as it handles a large amount of cash due to high volume of small transactions. This could harm its operations and its financial position.

As the Issuer handles a large amount of cash through a high volume of small transactions taking place in its network, the Issuer is exposed to the risk of fraud or other misconduct by its employees or outsiders. These risks are further compounded due to the high level of delegation of power and responsibilities that the Issuer's business model requires. Given the high volume of transactions processed by the Issuer, certain instances of fraud and misconduct may go unnoticed before they are discovered and successfully rectified. Even when the Issuer discovers such instances of fraud or theft and pursue them to the full extent of the law or with its insurance carriers, there can be no assurance that the Issuer will recover any such amounts. In addition, the Issuer's dependence upon automated systems to record and process transactions may further increase the risk that technical system flaws or employee tampering or manipulation of those systems will result in losses that are difficult to detect.

The Issuer has avoided dealing with cash to the maximum extent possible. Excepting few small ticket Gold Loans, which are disbursed in cash, Group Loans and MSME Loans are disbursed through Bank. Only Group Loans have collections done in cash and Gold Loans, if the collection amount is >2L and MSME collections are done through Bank mode done.

Branches are audited frequently and the Cash balance checks are conducted frequently. The Issuer also has a strong MIS system that has a wide range of data that can be used to monitor financial and operational performance.

To mitigate the above risk, the Issuer maintains an internal audit process to ensure that the operations team follows the defined procedures and reports any deviations to the Management. The Issuer also has a MIS system able to generate data analysis that can be used to monitor financial and operational performance.

6. *Loans due within two years account for almost all of the Issuer's interest income, and a significant reduction in short term loans may result in a corresponding decrease in its interest income*

A majority of the loans the Issuer issues are due within approximately two years of disbursement. The relatively short-term nature of the Issuer's loans means that the Issuer's long-term interest income stream is less certain than if a portion of its loans were for a longer term. In addition, the Issuer's customers may not obtain new loans from the Issuer upon maturity of their existing loans, particularly if competition increases. The potential instability of the Issuer's interest income could materially and adversely affect the Issuer's results of operations and financial position.

The loans given by the issuer are at fixed interest rate, and the tenor of the underlying asset has increased from one year to two year which has provided stability to the portfolio and interest income and has also smoothed operating expense.

7. *Any inability of the company to attract or retain talented professionals may impact its business operations*

The business in which the Company operates is very competitive and ability to attract and retain quality talent impacts the successful implementation of growth plans. The Company may lose business opportunities and its business would suffer if such required manpower is not available on time. The inability of the Company to replace manpower in a satisfactory and timely manner may adversely affect its business and future financial performance.

In particular, the Issuer's senior management has significant experience in the financial services industries. The loss of any of the Issuer's executive officers, key employees or senior managers could negatively affect its ability to execute its business strategy, including its ability to manage its rapid growth. The Issuer's business is also dependent on its team of personnel who directly manage its relationships with its members. The Issuer's business and profits would suffer adversely if a substantial number of such personnel left the Issuer or became ineffective in servicing its members over a period of time. The Issuer's future success will depend in large part on its ability to identify, attract and retain highly skilled managerial and other personnel. Competition for individuals with such specialized knowledge and experience is intense in this industry, and the Issuer may be unable to attract, motivate, integrate or retain qualified personnel at levels of experience that are necessary to maintain its quality and reputation or to sustain or expand its operations. The loss of the services of such personnel or the inability to identify, attract and retain qualified personnel in the future would make it difficult for the Issuer to manage its business and growth and to meet key objectives.

Headcount of employees increased from 150 in April 22 to 1,300 by June 23. It is evident from the multi-fold growth in the headcount that the Issuer has capability to attract and retain talent. In the very first year of its start of operations, the Issuer hired three vertical heads for Gold, MSME and Micro Finance. Three of them have on an average 12 years of experience in financial services. It has six qualified Chartered Accountants working at HO.

8. Employee Misconduct

Any kind of employee misconduct may impair the Company's ability to service clients. It is not always possible to deter employee misconduct and the precautions the Company takes to detect and prevent this activity may not be effective in all cases.

9. The Issuer's business and results of operations would be adversely affected by strikes, work stoppages or increased wage demands by employees

The employees are not currently unionized. However, there can be no assurance that they will not unionize in the future. If the employees unionize, it may become difficult to maintain flexible labour policies, and could result in high labour costs, which would adversely affect the Issuer's business and results of operations.

The Issuer is fully compliant with all labour policies. It has flexible working hours. Even the Micro Finance team has flexible working hours during non-collection days.

10. The Issuer's insurance coverage may not adequately protect it against losses. Successful claims that exceed its insurance coverage could harm the Issuer's results of operations and diminish its financial position

The Issuer maintains insurance coverage of the type and in the amounts that it believes are commensurate with its operations and other general liability insurances. The Issuer's insurance policies, however, may not provide adequate coverage in certain circumstances and may be subject to certain deductibles, exclusions and limits on coverage.

In addition, there are various types of risks and losses for which the Issuer does not maintain insurance, such as losses due to business interruption and natural disasters, because they are either uninsurable or because insurance is not available to the Issuer on acceptable terms. A successful assertion of one or more large claims against the Issuer that exceeds its available insurance coverage or results in changes in its insurance policies, including premium increases or the imposition of a larger deductible or co-insurance requirement, could adversely affect the Issuer's business, financial condition and results of operations.

All Borrowers and spouses of unsecured loans are insured for a sum insured equivalent to loan amount. Further, their male spouses are covered under accidental insurance. Gold lying in Branches is also insured against theft, fire etc.,

11. Downgrading in credit rating

The Company cannot guarantee that any rating will not be downgraded. In the event of deterioration in the financial health of the Company, there is a possibility that the rating agency may downgrade the rating of the Debentures. In such cases, potential investors may have to take losses on re-valuation of their investment or make provisions towards sub-standard/ non-performing investment as per their usual norms. Such a downgrade in the credit rating may lower the value of the Debentures and/or the Company's ability to meet its obligations in respect of the Debentures could be affected.

12. Debenture Redemption Reserve

NBFCs registered with RBI are exempt from the requirement of creation of debenture redemption reserve in respect of privately placed debentures. Pursuant to this rule, the Company does not intend to create any such reserve funds for the redemption of the Debentures.

13. Action upon default

The Debentures are proposed to be secured / unsecured (as shall be set out in the relevant Key Information Document). In the event that the Company is unable to meet its payment

and other obligations towards Investors under the terms of the Debentures, the Debenture Trustee may take action as per the terms of Debenture Trust Deed and the relevant Security Document.

14. Tax and other Considerations

Special tax, accounting and legal considerations may apply to certain types of potential investors. Potential investors are urged to consult with their own financial, legal, tax and other professional advisors to determine any financial, legal, tax and other implications of an investment into the Debentures.

15. The Debentures may be illiquid

The Company intends to list the Debentures on the WDM segment of BSE and / or NSE. The Company cannot provide any guarantee that the Debentures will be frequently traded on the Stock Exchange and that there would be any market for the Debentures. It is not possible to predict if and to what extent a secondary market may develop for the Debentures or at what price the Debentures will trade in the secondary market or whether such market will be liquid or illiquid. The fact that the Debentures may be so listed or quoted or admitted to trading does not necessarily lead to greater liquidity than if they were not so listed or quoted or admitted to trading.

16. Future legal and regulatory obstructions

Future government policies and changes in laws and regulations in India (including their interpretation and application to the operations of the Company) and comments, statements or policy changes by any regulator and any regulatory action, including but not limited to SEBI or RBI, may adversely affect the Debentures, and restrict the Company's ability to do business. The timing and content of any new law or regulation is not within the Company's control and such new law, regulation, comment, statement or policy change could have an adverse effect on its business, financial results and/or operations. Further, SEBI, the relevant Stock Exchange(s) or other regulatory authorities may require clarifications on this General Information Document and/or relevant Key Information Document and / or the Private Placement Offer cum Application Letter, which may cause a delay in the issuance of Debentures or may result in the Debentures being materially affected or even rejected.

NBFCs in India are subject to strict regulation and supervision by the RBI. The Issuer requires certain approvals, licenses, registrations and permissions for operating its business, including registration with the RBI as a NBFC pursuant to Section 45-IA of the RBI Act, 1934. Further, such approvals, licenses, registrations and permissions must be maintained/renewed over time, applicable requirements may change and the Issuer may not be aware of or comply with all requirements all of the time. In particular, the Issuer is required to obtain a certificate of registration for carrying on business as a NBFC-ND-SI that is subject to numerous conditions. Additionally, RBI has issued detailed directions on prudential norms *inter alia* prescribing guidelines on income recognition, asset classification and provisioning requirements applicable to NBFCs, exposure norms, disclosures in the balance sheet, requirement of capital adequacy, restrictions on investments in land and building and unquoted shares besides others. In addition, its branches are required to be registered under the relevant shops and establishments laws of the states in which they are located. The shops and establishments laws regulate various employment conditions, including working hours, holidays and leave and overtime compensation. If the Issuer fails to obtain or retain any of these approvals or licenses, or renewals thereof, in a timely manner, or at all, its business may be adversely affected. If the Issuer fails to comply, or a regulator claims that it has not complied, with any of these conditions, the Issuer's certificate of registration may be suspended or cancelled, and it shall not be able to carry on such activities. If the Issuer fails to comply with any directions issued applicable on NBFCs and fails to maintain the status of NBFC it may attract penal provisions under the RBI Act, 1934 for non-compliance. The penal action can also result in RBI cancelling the certificate of registration issued to the NBFC.

The Promoter and the MD of the Issuer has over 20 years of managing NBFC and NBFC MFI. She has excellent track record in terms of NBFC Compliances. As the management is not new to NBFC structured and related compliance, the risk of non-compliance and related risks are very low.

17. A slowdown in economic growth in India

The Company's performance and the quality and growth of its assets are necessarily dependent on the health of the overall Indian economy. A slowdown in the Indian economy may adversely affect its business, including its ability to enhance its asset portfolio and the quality of its assets, and its ability to implement certain measures could be adversely affected by a movement in interest rates, or various other factors affecting the growth of industrial, manufacturing and services sector or a general downtrend in the economy. Any adverse revision to India's credit rating for domestic and international debt by international rating agencies may adversely impact the Company's ability to raise additional financing and the interest rates and other commercial terms at which such additional financing is available.

RISKS IN RELATION TO THE SECURITY CREATED IN RELATION TO THE DEBT SECURITIES. FURTHER, ANY RISKS IN RELATION TO MAINTENANCE OF SECURITY COVER OR FULL RECOVERY OF THE SECURITY IN CASE OF ENFORCEMENT

(a) Security and Guarantee may be insufficient to redeem the Secured Debentures

In the event that the Company is unable to meet its payment and other obligations towards Investors under the terms of the Secured Debentures, the Debenture Trustee may enforce the Security and/or invoke the Guarantee as per the terms of security documents, and other related documents executed in relation to the Secured Debentures. The Debenture Holder(s)' recovery in relation to the Secured Debentures will be subject to (i) the market value of such Security (ii) finding willing buyers for the Security at a price sufficient to repay the Debenture Holder(s)' amounts outstanding under the Secured Debentures. There is a risk that the value realised from the enforcement of the Security may be insufficient to redeem the Secured Debentures.

Even though the Secured Debentures are to be secured to the extent of at least 100% (One Hundred percent) of the principal and interest amount or as per the terms of this General Information Document, in favor of the Debenture Trustee, the recovery of 100% of the amount shall depend on the market scenario prevalent at the time of enforcement of the security.

RISKS RELATING TO THE DEBENTURES

1. *Debentures that are listed or quoted or admitted to trading may not lead to greater liquidity*

It is not possible to predict if and to what extent a secondary market may develop in the Debentures or at what price the Debentures will trade in the secondary market or whether such market will be liquid or illiquid. If so specified in this General Information Document and/or Key Information Document and / or the Private Placement Offer cum Application Letter, application has been made to list or quote or admit to trading the Debentures on the stock exchange or quotation system(s) specified. If the Debentures are so listed or quoted or admitted to trading, no assurance is given that any such listing or quotation or admission to trading will be maintained. The fact that the Debentures may be so listed or quoted or admitted to trading does not necessarily lead to greater liquidity than if they were not so listed or quoted or admitted to trading. The listing of the Debentures is subject to receipt of the final listing and trading approval from the Stock Exchange.

The more limited the secondary market is, the more difficult it may be for holders of the Debentures to realise value for the Debentures prior to redemption of the Debentures.

2. *Changes in government policies and laws in India may adversely affect the Debentures*

Future government policies and changes in laws and regulations in India and comments, statements or policy changes by any regulator, including but not limited to the SEBI or the RBI, may adversely affect the Debentures. The timing and content of any new law or regulation is not within the Company's control and such new law, regulation, comment, statement or policy change could have an adverse effect on market for and the price of the Debentures.

3. *Political instability or changes in the government could delay further liberalization of the Indian economy and adversely affect economic conditions in India generally*

Since 1991, successive Indian governments have pursued policies of economic liberalization. The role of the Central and State Governments in the Indian economy as producers, consumers and regulators has remained significant. If there was to be any slowdown in the economic policies, or a reversal of steps already taken, it could have an adverse effect on the debt market which as such is exposed to the risks of the Indian regulatory and policy regime.

4. *You may not be able to recover, on a timely basis or at all, the full value of the outstanding amounts and/or the interest accrued thereon in connection with the Debentures.*

Our ability to pay interest accrued on the Debentures and/or the principal amount outstanding from time to time in connection therewith would be subject to various factors inter-alia including our financial condition, profitability and the general economic conditions in India and in the global financial markets. We cannot assure you that we would be able to repay the principal amount outstanding from time to time on the Debentures and/or the interest accrued thereon in a timely manner or at all.

5. *There may be no active market for the non-convertible debentures on the WDM segment of the stock exchange. As a result, the liquidity and market prices of the non-convertible debentures may fail to develop and may accordingly be adversely affected.*

There can be no assurance that an active market for the Debentures will develop. If an active market for the Debentures fails to develop or be sustained, the liquidity and market prices of the Debentures may be adversely affected. The market price of the Debentures would depend on various factors inter alia including (i) the interest rate on similar securities available in the market and the general interest rate scenario in the country; (ii) the market for listed debt securities; (iii) general economic conditions; and (iv) our financial performance, growth prospects and results of operations. The aforementioned factors may adversely affect the liquidity and market price of the Debentures, which may trade at a discount to the price at which you purchase the Debentures and/or be relatively illiquid.

REFUSAL OF LISTING OF ANY SECURITY OF THE ISSUER DURING LAST THREE YEARS BY ANY OF THE STOCK EXCHANGES IN INDIA OR ABROAD

As on the date of this General Information Document, no stock exchange in India or abroad has refused listing of any equity or debt security issued by the Issuer.

LIMITED OR SPORADIC TRADING OF NON-CONVERTIBLE SECURITIES OF THE ISSUER ON THE STOCK EXCHANGES;

As of date, we are not aware of any limited or sporadic trading of the non-convertible securities of the Issuer on the stock exchanges.

IN CASE OF OUTSTANDING DEBT INSTRUMENTS OR DEPOSITS OR BORROWINGS, ANY DEFAULT IN COMPLIANCE WITH THE MATERIAL COVENANTS SUCH AS CREATION OF

SECURITY AS PER TERMS AGREED, DEFAULT IN PAYMENT OF INTEREST, DEFAULT IN REDEMPTION OR REPAYMENT, NON-CREATION OF DEBENTURE REDEMPTION RESERVE, DEFAULT IN PAYMENT OF PENAL INTEREST WHEREVER APPLICABLE

As of date, the Issuer has not defaulted in compliance with any material covenants agreed to by the Issuer.

SECTION 4: FINANCIAL STATEMENTS

The audited financial statements of the Issuer for the year ended 31st March 2023, 31st March 2022, and 31st March 2021 are set out in **Annexure V** hereto.

It shall be noted that the audited financial statements have been certified by the statutory auditor who holds a valid certificate issued by the peer review board of the Institute of Chartered Accountants of India.

SECTION 5: REGULATORY DISCLOSURES

The General Information Document is prepared in accordance with the provisions of SEBI NCS Regulations and in this section, the Issuer has set out the details required as per Schedule I of the SEBI NCS Regulations.

5.1 Documents Submitted to the Exchanges

The following documents have been / shall be submitted along with the listing application to the BSE and / or NSE and with the Debenture Trustee:

- (a) This General Information Document;
- (b) Memorandum and Articles of Association of the Issuer and necessary resolution(s) for the allotment of the Non-Convertible Securities;
- (c) Copy of the resolution passed by the shareholders of the Company at the Extra-ordinary General Meeting held on 19th May 2023 authorizing the issue / offer of Non-Convertible Securities by the Company;
- (d) Copies of the resolutions passed by the shareholders of the Company at the Extra-ordinary General Meeting held on 19th May 2023 authorising the Company to borrow, upon such terms as the Board may think fit, up to an aggregate limit of INR 1200 Crores (Indian Rupees Twelve Hundred Crores Only);
- (e) Copy of the resolution passed by the Board of Directors of the Company dated 19th August 2023 authorizing the issuance of the Non-Convertible Securities and the list of authorized signatories;
- (f) Copy of the resolution passed by the Board of Directors of the Company for each Tranche / Issuance shall be annexed at the time of issuance of the Key Information Document;
- (g) Copy of last 3 (three) years audited Annual Reports;
- (h) Reports about the business or transaction to which the proceeds of the securities are to be applied directly or indirectly;
- (i) Statement containing particulars of, dates of, and parties to all material contracts and agreements;
- (j) An undertaking from the Issuer stating that the necessary documents for the creation of the charge, where applicable, including the Debenture Trust Deed would be executed within the time frame prescribed in the relevant regulations/acts/rules etc. and the same would be uploaded on the website of the BSE and / or NSE, where such debt securities are proposed to be listed.
- (k) Where applicable, an undertaking that permission/consent from the prior creditor for a second or *pari passu* charge being created, in favor of the trustees to the proposed issue has been obtained;
- (l) Any other particulars or documents that the recognized stock exchange may call for as it deems fit; and
- (m) Due diligence certificates from the Debenture Trustee as per the format specified in Annexure A of the SEBI Debenture Trustees Circular and Schedule IV of the SEBI NCS Regulations.



The following documents have been / shall be submitted to BSE and / or NSE at the time of filing the draft of this General Information Document:

- (a) Due diligence certificates from the Debenture Trustee as per the format specified in Annexure A of the SEBI Debenture Trustees Circular and Schedule IV of the SEBI NCS Regulations

5.2 Details of Promoters of the Issuer:


| S. No | Details of Promoter Management | Description | | | | | | | |
|--|---|--|--|--|-------|---|--|---|----------------|
| 1. | Name of promoter | Ms. Padmaja Gangireddy | Mr. Vijaya Sivarami Reddy Vendidandi | | | | | | |
| 2. | Date of Birth | 14 th January 1967 | 01 st July 1963 | | | | | | |
| 3. | Age | 56 Years | 60 Years | | | | | | |
| 4. | Personal Addresses | A Block, Flat No. 208, Jayabheri Ornage County, Nanakramguda, Serilingampally, Gachibowli, Hyderabad, Telangana - 500032 | A Block, Flat No. 208, Jayabheri Ornage County, Nanakramguda, Serilingampally, Gachibowli, Hyderabad, Telangana - 500032 | | | | | | |
| 5. | Education Qualifications | MBA | M.Literature in English | | | | | | |
| 6. | Experience in the business or employment | 2+ Decades of experience in the field of Micro Finance | 2+ Decades of experience | | | | | | |
| 7. | positions/posts held in the past by the promoter management | Managing Director, Spandana Spoorthy Financial Limited | Member, Spandana Rural and Urban Development Organisation | | | | | | |
| 8. | directorships held by the promoter management | <ol style="list-style-type: none"> 1. Abhiram Marketing Services Limited 2. Keertana Financial Limited 3. Criss Financial Limited 4. Spandana Sphoorthy Financial Limited 5. Caspian Financial Services Limited | <ol style="list-style-type: none"> 1. Abhiram Marketing Services Limited 2. Keertana Financial Limited 3. FinS Technologies Limited | | | | | | |
| 9. | Other ventures of the promoter management | SPANDANA RURAL AND URBAN DEVELOPMENT ORGANISATION (SRUDO) | SPANDANA RURAL AND URBAN DEVELOPMENT ORGANISATION (SRUDO) | | | | | | |
| 10. | Special achievements | <table border="1"> <tbody> <tr> <td>Femina</td> <td>Most Promising Women Leader Award for 2021</td> </tr> <tr> <td>NewsX</td> <td>NewsX placed Mrs Padmaja Reddy in India's A-List for Excellence in Entrepreneurship</td> </tr> <tr> <td>AIWMI - India's top 100 Women in Finance</td> <td>AIWMI placed Mrs Padmaja Reddy in India's top 100 Women in Finance 2020</td> </tr> </tbody> </table> | Femina | Most Promising Women Leader Award for 2021 | NewsX | NewsX placed Mrs Padmaja Reddy in India's A-List for Excellence in Entrepreneurship | AIWMI - India's top 100 Women in Finance | AIWMI placed Mrs Padmaja Reddy in India's top 100 Women in Finance 2020 | Not Applicable |
| Femina | Most Promising Women Leader Award for 2021 | | | | | | | | |
| NewsX | NewsX placed Mrs Padmaja Reddy in India's A-List for Excellence in Entrepreneurship | | | | | | | | |
| AIWMI - India's top 100 Women in Finance | AIWMI placed Mrs Padmaja Reddy in India's top 100 Women in Finance 2020 | | | | | | | | |

| | | | |
|--|--|--|--|
| | | The Economic Times | The Economic Times recognizes Mrs Padmaja Reddy as one of the Promising Entrepreneurs of India |
| | | Chief Strategy Officers Summit by Morpheus | Strategy Leader of the year – 2019 |
| | | CII Entrepreneur Awards | Best Entrepreneur Award - 2019 |
| | | Herald Global and BARC Asia | Most Admired Leader of Asia 2018 |
| | | CMO Asia, Singapore | Women Leadership Award for Excellence in Banking & Finance, 2018 |
| | | International Achievers Conference, Thailand | Outstanding Achievement Award for Excellence in Banking & Finance |
| | | Times Network | CEO of the Year - 2017 |
| | | World HRD Congress | Pride of Telangana Award for 2017 |
| | | ABP News | Woman Leadership Award in Banking and Finance for 2017 |
| | | CMO Asia | Woman Entrepreneur of the year Award for 2016 |
| | | Indian Society for Industry and Intellectual Development (ISIID) | Best Personality of the Year - 2017 |
| | | Golden Globe Tigers | Outstanding Woman Leadership Award |

| | | | | | | | | | | | | | | | | | |
|------------------------------------|--|---|---|--|-----------------------------------|-------------------------------------|----------|------------------------------|----------|------------------------------------|----------|--|------------------------------------|--|--------------------------|-----------------------------------|--|
| | | <table border="1"> <tr> <td>Femina</td> <td>Woman leadership Award for excellence in Banking and Finance Sector for 2017</td> </tr> <tr> <td>South India BFSI Leadership Award</td> <td>Woman Achiever of the Year for 2017</td> </tr> <tr> <td>CMO Asia</td> <td>Woman CEO of the Year - 2017</td> </tr> <tr> <td>ABP News</td> <td>Most Admired Entrepreneur for 2016</td> </tr> <tr> <td>CMO Asia</td> <td>Woman Leadership Award in Banking and Finance for 2018</td> </tr> <tr> <td>International Achievers Conference</td> <td>Outstanding Achievement Award for excellence in Banking & Finance for 2018</td> </tr> <tr> <td>Women Entrepreneur India</td> <td>Woman Leader of the Year for 2020</td> </tr> </table> | Femina | Woman leadership Award for excellence in Banking and Finance Sector for 2017 | South India BFSI Leadership Award | Woman Achiever of the Year for 2017 | CMO Asia | Woman CEO of the Year - 2017 | ABP News | Most Admired Entrepreneur for 2016 | CMO Asia | Woman Leadership Award in Banking and Finance for 2018 | International Achievers Conference | Outstanding Achievement Award for excellence in Banking & Finance for 2018 | Women Entrepreneur India | Woman Leader of the Year for 2020 | |
| Femina | Woman leadership Award for excellence in Banking and Finance Sector for 2017 | | | | | | | | | | | | | | | | |
| South India BFSI Leadership Award | Woman Achiever of the Year for 2017 | | | | | | | | | | | | | | | | |
| CMO Asia | Woman CEO of the Year - 2017 | | | | | | | | | | | | | | | | |
| ABP News | Most Admired Entrepreneur for 2016 | | | | | | | | | | | | | | | | |
| CMO Asia | Woman Leadership Award in Banking and Finance for 2018 | | | | | | | | | | | | | | | | |
| International Achievers Conference | Outstanding Achievement Award for excellence in Banking & Finance for 2018 | | | | | | | | | | | | | | | | |
| Women Entrepreneur India | Woman Leader of the Year for 2020 | | | | | | | | | | | | | | | | |
| 11. | Business and financial activities of the promoter management | She is a Industry veteran and enjoys highest credibility with the lenders. During her stint as MD, she raised over Rs.25,000 Crore from various Public Sector and Private Sector banks. | Not Applicable | | | | | | | | | | | | | | |
| 12. | Photograph |  |  | | | | | | | | | | | | | | |
| 13. | Permanent Accountant Number | AEZPG1437L | ACEPV2541H | | | | | | | | | | | | | | |
| 14. | Other Details | Email: padmaja.reddy@keertana.co | Email: vvsreddy63@gmail.com | | | | | | | | | | | | | | |

| Declaration |
|---|
| The Issuer confirms that (to the extent applicable) the Permanent Account Number, Aadhaar Number, Driving License Number, Bank Account Number(s) and Passport Number of the promoters and Permanent Account Number of directors have been submitted to the stock exchanges on which the Non-Convertible Securities are proposed to be listed, at the time of filing the draft General Information Document. |

5.3 Details of specific entities in relation to the current Issue of Non-Convertible Debentures:

| S. No. | Particulars | Details |
|--------|---------------------------|--|
| 1. | Legal Counsel (if any) | Name: Juris Corp, Advocates & Solicitors Logo:  Contact Person: Partner, Securities Address: 302, Century Bhavan, 3 rd Floor, Dr Annie Besant Road, Worli, Mumbai – 400 030, India Email: securities@jclcx.com Tel: 022 6720 5555 Website: www.jclcx.com Or such other Registrar as shall be set out in the respective Key Information Document. |
| 2. | Guarantor (if applicable) | As set out in the respective Key Information Document |
| 3. | Arrangers, if any | As set out in the respective Key Information Document |

5.4 About the Issuer: A brief summary of business / activities of the Issuer and its subsidiaries with the details of branches or units if any and its line of business containing at least the following information:

(a) Overview of the business of the Issuer

Keertana is a new generation Inclusive and Rural focused financial Institution that leverages cutting edge technology to enable access of credit in a hassle free, affordable and at convenience to its customers. Promoter Ms. Padmaja Reddy and her founding team members bring with them over 100+ years of collective experience in the small business lending. Ms. Reddy after having spent over 2 decades in building one of India's leading Microfinance Institution, Spandana Sphoorty Financial Limited, parted ways to focus on evolving enterprise business segment whose credit demand is largely unmet. This segment is traditionally un-served by banks, underserved by NBFCs, and beyond the serviceable limits of NBFC-MFIs. The focus areas chosen were Gold Loans, Micro Enterprise lending both secured and unsecured to start with.

The idea of Keertana took birth in November 2021. However, an NBFC outfit was needed to further the vision, and towards this an existing NBFC registered in 2001, Rajshree Tracom Pvt Limited was acquired by the promoter, subsequently acquired ~Rs 215cr worth of Gold Loan and Micro-Enterprise portfolio from Spandana Mutual Benefit Trust (SMBT) & Spandana Rural and Urban Development (SRUDO) respectively. Rajashree Tracom's name was changed to Keertana Finserv Private Limited after necessary approvals.

Values:

- Commitment
- Innovation
- Transparency
- Integrity

(b) **A brief summary of the business activities of the subsidiaries of the Issuer**

Keertana Finserv Private Limited has a 100% subsidiary by name Keertana Financial Limited which has a net-worth of Rs.10 Cr but has no operations currently. Keertana Finserv plans to begin micro finance business under the subsidiary once it receives RBI license to operate as NBFC-MFI.

(c) **Branch details:**

No. of Branches as on 30th June 2023: 248 Branches out of which 225 are operating.

(d) **Subsidiary details:**

Keertana Financial Limited

No. of shares held – 99,99,975 out of 1,00,00,000

(e) **Corporate Structure of the Issuer:**

The corporate structure of the Company is given below:

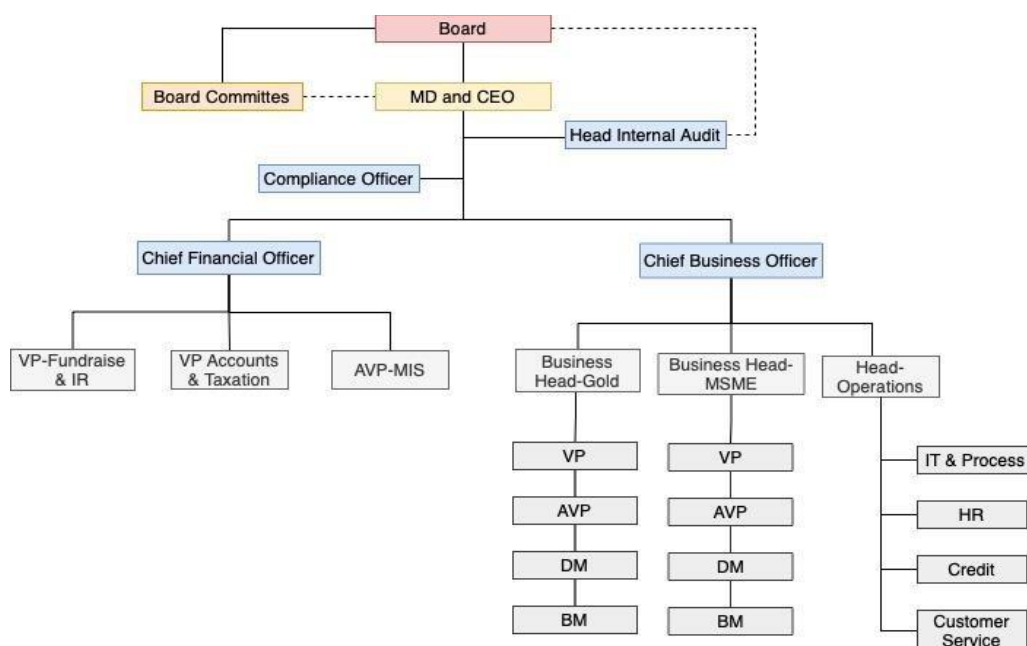
Board Of Directors:

1. Mrs. Padmaja Gangireddy
2. Mr. Vijaya Sivarami Reddy Vendidandi
3. Mr. Raghu Venkata Harish
4. Mr. Vara Prasad Chaganti
5. Mr. Mahesh Payyanavar

Company Secretary: Ms. Komal Ratlani

Senior Management:

1. Mr. Siva Reddy - SVP Operations
2. Mr. Dinesh Singareni - VP - Gold Loans
3. Mr. Pradeep - VP - MSME Loans segment
4. Mr. Skylab Rudrapati - VP - JLG Loans



(f) **Project cost and means of financing, in case of funding of new projects**

Not Applicable

(g) **Corporate Structure of the Group:**

The Company consists of 1 (one) wholly owned subsidiary – Keertana Financial Limited.

(h) **Expenses of the issue:**

As specified in the relevant Key Information Document.

(i) **Key Operational and Financial Parameters for the last 3 audited years on a consolidated basis (wherever available) else on a standalone basis, as on March 31, 2023:**

Standalone Basis

| Particulars | FY 2020-21 | FY 2021-22 | 2022-23 |
|--|---------------|---------------|------------------|
| BALANCE SHEET | | | |
| Assets | | | |
| Property, Plant and Equipment | 1.46 | 86.86 | 5,987.34 |
| Financial Assets | 204.29 | 188.36 | 61,024.88 |
| Non-financial Assets excluding property, plant and equipment | 63.41 | 7.12 | 2,363.63 |
| Total assets | 269.15 | 282.34 | 69,375.85 |
| Liabilities | | | |
| Financial Liabilities | - | - | - |
| -Derivative financial instruments | - | - | - |
| -Trade Payables -Debt Securities | - | - | - |
| -Borrowings (other than Debt Securities) | 0.95 | - | 50,730.39 |

| Particulars | FY 2020-21 | FY 2021-22 | 2022-23 |
|---|---------------|---------------|------------------|
| -Subordinated liabilities | - | - | - |
| -Other financial liabilities | - | - | - |
| Non-Financial Liabilities | - | - | - |
| -Current tax liabilities (net) | - | - | - |
| -Provisions | 0.51 | 0.47 | 577.99 |
| -Deferred tax liabilities (net) | - | 0.01 | - |
| -Other non-financial liabilities | 12.97 | 8.03 | 638.14 |
| Equity (Equity Share Capital and Other Equity) | 254.73 | 273.83 | 17,429.33 |
| Total Liabilities and Equity | 269.15 | 282.34 | 69,375.85 |
| PROFIT AND LOSS | | | |
| Revenue from operations | 26.57 | 22.07 | 9,406.97 |
| Other income | 3.62 | 11.16 | 118.15 |
| Total Income | 30.19 | 33.23 | 9,525.12 |
| Total Expense | 20.81 | 8.87 | 6,631.55 |
| Profit after tax for the year | 6.81 | 19.10 | 2141.24 |
| Total comprehensive income | 9.38 | 24.36 | 2,893.57 |
| Other comprehensive income | - | - | - |
| Earnings per equity share (Basic) | 0.55 | 1.53 | 3.87 |
| Earnings per equity share (Diluted) | 0.55 | 1.53 | 3.87 |
| Cash Flow | | | |
| Net cash from / used in (-) operating activities | 55.99 | 25.41 | -8,929.48 |
| Net cash from / used in (-) investing activities | 1.00 | 60.00 | -1,846.08 |
| Net cash from / used in (-) financing activities | -58.89 | - | 15,014.26 |
| Net increase/decrease (-) in cash and cash equivalents | -1.90 | 85.41 | 4,238.71 |
| Cash and cash equivalents as per Cash Flow Statement as at end of Half Year | 142% | 86.83 | 4,325.54 |
| Additional Information | | | |
| Net worth | 254.73 | 273.83 | 17,429.33 |
| Cash and Cash Equivalents | 1.42 | 86.83 | 4,325.54 |
| Loans | 0.95 | - | 50,730.39 |
| Loans (Principal Amount) | - | - | - |
| Total Debts to Total Assets | 0.00 | - | 2.91 |
| Interest Income | 26.57 | 22.07 | 9,406.97 |
| Interest Expense | - | - | 3,693.59 |

| Particulars | FY 2020-21 | FY 2021-22 | 2022-23 |
|---|------------|------------|---------|
| Impairment on Financial Instruments | - | - | - |
| Bad Debts to Loans | - | - | - |
| % Stage 3 Loans on Loans (Principal Amount) | - | - | 0.01% |
| % Net Stage 3 Loans on Loans (Principal Amount) | - | - | 0.01% |
| Tier I Capital Adequacy Ratio (%) | 96.17% | 144.26% | 26.51% |
| Tier II Capital Adequacy Ratio (%) | 0.19% | 0.25% | 0.15% |

Consolidated Basis**(In lakhs)**

The consolidated financial statements are not provided as there are no entities/ investments made in the last 3 financial years requiring consolidation.

5.5 Debt: Equity Ratio of the Company:

| | |
|------------------|--|
| Before the issue | 2.94 |
| After the issue | As shall be set out in the respective Key Information Document |

5.6 Details of any other contingent liabilities of the Issuer based on the latest audited financial statements including amount and nature of liability:

NIL

5.7 The amount of corporate guarantee or letter of comfort issued by the Company along with details of the counterparty (viz. name and nature of the counterparty, whether a subsidiary, joint venture entity, group company etc.) on behalf of whom it has been issued

Not Applicable as the company has not provided corporate guarantee till date.

5.8 A brief history of Issuer since its incorporation giving details of its following activities:**(a) Details of Share Capital as on last quarter end, i.e., June 30, 2023:**

| Share Capital | Amount (INR) (Lakhs) |
|---|-------------------------|
| Authorised | 10,000 |
| Equity Share Capital | 10,000 |
| Preference | 0.00 |
| TOTAL | 10,000 |
| Issued, Subscribed and Paid-up Share Capital | |
| Equity Shares | 7,697.75 |
| Preference Shares | 0.00 |
| TOTAL | 7,697.75 |

(b) **Changes in its capital structure as at last quarter end i.e., June 30, 2023 for the preceding three financial years and the current year:**

For FY 2023-24

| Date of Change (AGM/EGM) | Particulars | No. of Equity Shares |
|----------------------------|----------------|----------------------|
| 30 th June 2023 | Rights Issue - | 1,26,66,667 |

For F.Y 2022-23

| Date of Change (AGM/EGM) | Particulars | No. of Equity Shares |
|---------------------------------|---------------------|----------------------|
| 09 th April 2022 | Rights Issue - | 4,40,04,525 |
| 21 st April 2022 | Private Placement - | 54,23,784 |
| 07 th September 2022 | Rights Issue - | 36,35,349 |
| 09 th November 2022 | Rights Issue - | 1,00,00,000 |

For F.Y 2021-22

| Date of Change (AGM/EGM) | Particulars | No. of Equity Shares |
|--------------------------|-------------|----------------------|
| Nil | Nil | Nil |

For F.Y 2020-21

| Date of Change (AGM/EGM) | Particulars | No. of Equity Shares |
|--------------------------|-------------|----------------------|
| Nil | Nil | Nil |

(c) **Details of the Equity Share Capital of the Company, for the preceding three financial years and the current financial year:**

| Sl. no | Month of infusion | Name of the Investor | Type of shares | Date of Allotment | Number of Shares Issued (a) | Face Value per Share - Rs (b) | Premium per share - Rs (c) | Price Per Share - Rs [d = b + c] | Value - Rs in Crs [a x d] |
|--------|-------------------|----------------------------------|----------------|-------------------|-----------------------------|-------------------------------|----------------------------|----------------------------------|---------------------------|
| 1 | Apr -22 | Vijaya Sivarami Reddy Vendidandi | Equity | 09-04-2022 | 4,40,04,525 | 10 | 12.1 | 22.1 | 97,25,00,003 |
| 2 | Apr -22 | Yanumula Koteswaramma | Equity | 28-04-2022 | 1,00,000 | 10 | 12.1 | 22.1 | 22,10,000 |
| | | Pranjal Thakker | Equity | 28-04-2022 | 1,00,000 | 10 | 12.1 | 22.1 | 22,10,000 |
| | | Chagamreddy Sri Ram | Equity | 28-04-2022 | 23,000 | 10 | 12.1 | 22.1 | 5,08,300 |

| Sl. no | Month of infusion | Name of the Investor | Type of shares | Date of Allotment | Number of Shares Issued (a) | Face Value per Share - Rs (b) | Premium per share - Rs (c) | Price Per Share - Rs [d = b + c] | Value - Rs in Crs [a x d] |
|--------|-------------------|---------------------------|----------------|-------------------|-----------------------------|-------------------------------|----------------------------|----------------------------------|---------------------------|
| | | Charan Reddy | | | | | | | |
| | | Veena Ventrapragada | Equity | 28-04-2022 | 23,000 | 10 | 12.1 | 22.1 | 5,08,300 |
| | | Padmaja Gangireddy | Equity | 28-04-2022 | 47,96,979 | 10 | 12.1 | 22.1 | 10,60,13,236 |
| | | Vidya Sagar Bhogi | Equity | 28-04-2022 | 35,000 | 10 | 12.1 | 22.1 | 7,73,500 |
| | | Nagari Raju | Equity | 28-04-2022 | 32,000 | 10 | 12.1 | 22.1 | 7,07,200 |
| | | S. Raghu Vinay | Equity | 28-04-2022 | 22,000 | 10 | 12.1 | 22.1 | 4,86,200 |
| | | Venkateswarlu R | Equity | 28-04-2022 | 19,005 | 10 | 12.1 | 22.1 | 4,20,011 |
| | | Challagulla Srinivasa Rao | Equity | 28-04-2022 | 14,000 | 10 | 12.1 | 22.1 | 3,09,400 |
| | | Thoram Naga Manindra | Equity | 28-04-2022 | 15,000 | 10 | 12.1 | 22.1 | 3,31,500 |
| | | Deeti Sanjeev | Equity | 28-04-2022 | 10,000 | 10 | 12.1 | 22.1 | 2,21,000 |
| | | Srinivasarao Manda | Equity | 28-04-2022 | 10,000 | 10 | 12.1 | 22.1 | 2,21,000 |
| | | Battala Raghu Ramudu | Equity | 28-04-2022 | 9,600 | 10 | 12.1 | 22.1 | 2,12,160 |
| | | Ankireddy Venkatesh | Equity | 28-04-2022 | 5,000 | 10 | 12.1 | 22.1 | 1,10,500 |
| | | Singareni Dinesh | Equity | 28-04-2022 | 3,650 | 10 | 12.1 | 22.1 | 80,665 |
| | | Manjunatha R | Equity | 28-04-2022 | 10,000 | 10 | 12.1 | 22.1 | 2,21,000 |
| | | K. Rajesh | Equity | 28-04-2022 | 5,000 | 10 | 12.1 | 22.1 | 1,10,500 |
| | | Bhimavara pu Anoop Kumar | Equity | 28-04-2022 | 4,600 | 10 | 12.1 | 22.1 | 1,01,660 |

| Sl. no | Month of infusion | Name of the Investor | Type of shares | Date of Allotment | Number of Shares Issued (a) | Face Value per Share - Rs (b) | Premium per share - Rs (c) | Price Per Share - Rs [d = b + c] | Value - Rs in Crs [a x d] |
|--------|-------------------|---------------------------|----------------|-------------------|-----------------------------|-------------------------------|----------------------------|----------------------------------|---------------------------|
| | | Kasireddy Srinath Reddy | Equity | 28-04-2022 | 4,600 | 10 | 12.1 | 22.1 | 1,01,660 |
| | | D. Kranthi Kumar | Equity | 28-04-2022 | 4,600 | 10 | 12.1 | 22.1 | 1,01,660 |
| | | K. Veera Durga Prasad | Equity | 28-04-2022 | 5,000 | 10 | 12.1 | 22.1 | 1,10,500 |
| | | Palepogu Yogeswara Rao | Equity | 28-04-2022 | 2,500 | 10 | 12.1 | 22.1 | 55,250 |
| | | Adp Prashanth | Equity | 28-04-2022 | 2,400 | 10 | 12.1 | 22.1 | 53,040 |
| | | Prathipati Suresh | Equity | 28-04-2022 | 2,500 | 10 | 12.1 | 22.1 | 55,250 |
| | | G. Jagadeesh | Equity | 28-04-2022 | 2,300 | 10 | 12.1 | 22.1 | 50,830 |
| | | Thimmesh | Equity | 28-04-2022 | 2,300 | 10 | 12.1 | 22.1 | 50,830 |
| | | Liyaqath Ulla | Equity | 28-04-2022 | 2,300 | 10 | 12.1 | 22.1 | 50,830 |
| | | Elangovan Thalamuthu | Equity | 28-04-2022 | 2,300 | 10 | 12.1 | 22.1 | 50,830 |
| | | Kokkiligadda Pradeep | Equity | 28-04-2022 | 4,600 | 10 | 12.1 | 22.1 | 1,01,660 |
| | | B Chalapathi | Equity | 28-04-2022 | 2,400 | 10 | 12.1 | 22.1 | 53,040 |
| | | Devathi Venkata Sasikanth | Equity | 28-04-2022 | 2,400 | 10 | 12.1 | 22.1 | 53,040 |
| | | Chennupati Nageswara Rao | Equity | 28-04-2022 | 55,500 | 10 | 12.1 | 22.1 | 12,26,550 |
| | | G. Dilip Kumar | Equity | 28-04-2022 | 40,000 | 10 | 12.1 | 22.1 | 8,84,000 |
| | | Nitin Kumar Dalmia | Equity | 28-04-2022 | 45,250 | 10 | 12.1 | 22.1 | 10,00,025 |

| Sl. no | Month of infusion | Name of the Investor | Type of shares | Date of Allotment | Number of Shares Issued (a) | Face Value per Share - Rs (b) | Premium per share - Rs (c) | Price Per Share - Rs [d = b + c] | Value - Rs in Crs [a x d] |
|--------|-------------------|----------------------------------|----------------|-------------------|-----------------------------|-------------------------------|----------------------------|----------------------------------|---------------------------|
| | | R. Anusha | Equity | 28-04-2022 | 5,000 | 10 | 12.1 | 22.1 | 1,10,500 |
| 3 | September-22 | Vijaya Sivarami Reddy Vendidandi | Equity | 07-09-2022 | 36,00,000 | 10 | 20 | 30 | 10,80,00,000 |
| | | Chagamreddy Sri Ram Charan Reddy | Equity | 07-09-2022 | 1,656 | 10 | 20 | 30 | 49,680 |
| | | K. Rajesh | Equity | 07-09-2022 | 360 | 10 | 20 | 30 | 10,800 |
| | | Veena Ventrapragada | Equity | 07-09-2022 | 33,333 | 10 | 20 | 30 | 9,99,990 |
| 4 | November-22 | Vijaya Sivarami Reddy Vendidandi | Equity | 09-11-2022 | 77,17,771 | 10 | 20 | 30 | 23,15,33,130 |
| | | Padmaja Gangireddy | Equity | 09-11-2022 | 19,59,144 | 10 | 20 | 30 | 5,87,74,320 |
| | | Revan Saahith Reddy Vendidandi | Equity | 09-11-2022 | 3,23,085 | 10 | 20 | 30 | 96,92,550 |
| 5 | June-23 | Vijaya Sivarami Reddy Vendidandi | Equity | 30-06-2023 | 97,00,663 | 10 | 20 | 30 | 29,10,19,890 |
| | | Chagamreddy Sri Ram Charan Reddy | Equity | 30-06-2023 | 1,666 | 10 | 20 | 30 | 49,980 |
| | | Veena Ventrapragada | Equity | 30-06-2023 | 11,095 | 10 | 20 | 30 | 3,32,850 |

| Sl. no | Month of infusion | Name of the Investor | Type of shares | Date of Allotment | Number of Shares Issued (a) | Face Value per Share - Rs (b) | Premium per share - Rs (c) | Price Per Share - Rs [d = b + c] | Value - Rs in Crs [a x d] |
|--------|-------------------|---------------------------|--|-------------------|-----------------------------|-------------------------------|----------------------------|----------------------------------|---------------------------|
| | | Padmaja Gangireddy | Equity | 30-06-2023 | 29,37,336 | 10 | 20 | 30 | 8,81,20,080 |
| | | Nagari Raju | Equity | 30-06-2023 | 6,303 | 10 | 20 | 30 | 1,89,090 |
| | | Challagulla Srinivasa Rao | Equity | 30-06-2023 | 975 | 10 | 20 | 30 | 29,250 |
| | | K. Rajesh | Equity | 30-06-2023 | 1,056 | 10 | 20 | 30 | 31,680 |
| | | Kasireddy Srinath Reddy | Equity | 30-06-2023 | 906 | 10 | 20 | 30 | 27,180 |
| | | Rudrapati Skylab | Equity | 30-06-2023 | 6,667 | 10 | 20 | 30 | 2,00,010 |
| | | | Total number of shares issued | | 7,57,30,325 | | | | |
| | | | As on 31st March 2022 | | 12,47,630 | | | | |
| | | | Total number of shares outstanding as at 30-Jun 23 | | 7,69,77,955 | | | | |

Notes, if any: NIL

5.9 Details of any Acquisition or Amalgamation with any entity in the preceding 1 (one) year:

Keertana Finserv has acquired Keertana Financial Limited by way of shares purchase from existing shareholders of that company and now it is a 100% subsidiary to the issuer company.

5.10 Details of any Reorganization or Reconstruction in the preceding 1 (one) year:

| Type Of Event | Date Of Announcement | Date Of Completion | Details |
|---------------|----------------------|--------------------|---------|
| N.A | N.A | N.A | N.A |

5.11 Details of the shareholding of the Company as at the latest quarter end, i.e., June 30, 2023:

- (a) **Shareholding pattern of the Company as on last quarter end, i.e. June 30, 2023 as per the format specified under the listing regulations:**

| S. No. | Name of the Shareholders | No of Shares | % |
|---------------|----------------------------------|---------------------|-------------|
| 1 | Vijaya Sivarami Reddy Vendidandi | 58,488,692 | 75.981 |
| 2 | Hina Ansari | 400,183 | 0.520 |
| 3 | Yanumula Koteswaramma | 100,000 | 0.130 |
| 4 | Chagamreddy Sri Ram Charan Reddy | 26,322 | 0.034 |
| 5 | Veena Ventrapragada | 73,000 | 0.095 |
| 6 | Padmaja Gangireddy | 15,359,841 | 19.954 |
| 7 | Revan Saahith Reddy | 2,373,085 | 3.083 |
| 8 | Nagari Raju | 32,000 | 0.042 |
| 9 | S. Raghu Vinay | 22,000 | 0.029 |
| 10 | Venkateswarlu R | 19,005 | 0.025 |
| 11 | Challagulla Srinivasa Rao | 4,950 | 0.006 |
| 12 | Deeti Sanjeev | 10,000 | 0.013 |
| 13 | Battala Raghu Ramudu | 4,800 | 0.006 |
| 14 | Sriram Anil Kumar | 4,800 | 0.006 |
| 15 | Ankireddy Venkatesh | 5,000 | 0.006 |
| 16 | Singareni Dinesh | 3,650 | 0.005 |
| 17 | K. Rajesh | 5,360 | 0.007 |
| 18 | Kasireddy Srinath Reddy | 4,600 | 0.006 |
| 19 | K. Veera Durga Prasad | 5,000 | 0.006 |
| 20 | Palepogu Yogeswara Rao | 2,500 | 0.003 |
| 21 | Adp Prashanth | 2,400 | 0.003 |
| 22 | Prathipati Suresh | 2,500 | 0.003 |
| 23 | Liyaqath Ulla | 2,300 | 0.003 |
| 24 | Elangovan Thalamuthu | 2,300 | 0.003 |
| 25 | Kokkiligadda Pradeep | 4,600 | 0.006 |
| 26 | Devathi Venkata Sasikanth | 2,400 | 0.003 |
| 27 | Rudrapati Skylab | 6,667 | 0.009 |
| 28 | Bhaskar Roy | 10000 | 0.013 |
| | Total | 76,977,955 | 100% |

- (b) **List of top 10 holders of equity shares of the Company as at the latest quarter end, i.e. June 30, 2023:**

A. Equity Shares

| Sr. No | Name of the Shareholders | Total No. of Equity Shares | No. of shares in demat form | Total Shareholding as % of total number of equity shares. |
|--------|----------------------------------|----------------------------|-----------------------------|---|
| 1. | Vijaya Sivarami Reddy Vendidandi | 58488692 | 58488692 | 75.98% |
| 2. | Padmaja Gangireddy | 15359841 | 15359841 | 19.95% |
| 3. | Revan Saahith Reddy | 2373085 | 2373085 | 3.08% |
| 4. | Hina Ansari | 400183 | 0 | 0.52% |
| 5. | Yanumula Koteswaramma | 100000 | 0 | 0.13% |
| 6. | Veena Ventrapragada | 73,000 | 0 | 0.09% |
| 7. | Nagari Raju | 32,000 | 0 | 0.04% |
| 8. | Chagamreddy Sri Ram Charan Reddy | 26,322 | 0 | 0.03% |
| 9. | S. Raghu Vinay | 22,000 | 0 | 0.03% |
| 10. | Venkateswarlu R | 19,005 | 0 | 0.02% |

5.12 Following details regarding the directors of the Company:**(a) Details of the current directors of the Company:**

This table sets out the details regarding the Company's Board of Directors as on date of this General Information Document:

| Name | Designation | DIN | Age (years) | Address | Director of the Company since | Details of other directorship | Whether willful defaulter (Yes/No) |
|--------------------|-------------------|----------|-------------|--|-------------------------------|--|------------------------------------|
| Padmaja Gangireddy | Managing Director | 00004842 | 56 | A Block, Flat No. 208, Jayabheri Ornage County, Nanakramguda, Serilingampally, Gachibowli, Hyderabad, Telangana - 500032 | 03/11/2022 | 1. Abhiram Marketing Services Limited 2. Keertana Financial Limited 3. Criss Financial Limited | No |

| Name | Designation | DIN | Age (years) | Address | Director of the Company since | Details of other directorship | Whether willful defaulter (Yes/No) |
|----------------------------------|-------------|----------|-------------|---|-------------------------------|--|------------------------------------|
| | | | | | | 4. Spandana Sphoorthy Financial Limited 5. Caspian Financial Services Limited | |
| Vijaya Sivarami Reddy Vendidandi | Director | 03169778 | 60 | A Block, Flat No. 208, Jayabheri Ornage County, Nanakramguda Serilingampally, Gachibowli, Hyderabad, Telangana - 500032 | 02/11/2022 | 1. Abhiram Marketing Services Limited 2. Keertana Financial Limited 3. FinS Technologies Limited | No |
| Raghu Venkata Harish | Director | 06792543 | 50 | Villa No. 16-0204, Sri Ram Chipping Woods, Subha Enclave, HSR Layout, Bangalore South, Karnataka-560102 | 30/03/2022 | SAGGRAHA Management Services Private Limited | No |
| Mahesh Payannavar | Director | 00230347 | 61 | 11-B/702, Neelam Nagar, Phase 2, Mumbai 400081 | 27/02/2023 | Satya Micro Housing Finance Private Limited | No |
| Vara Prasad Chaganti | Director | 09425725 | 42 | Flat No 407, Eden B Block, Lodha Casa Pradiso | 30/03/2022 | Indhan Impact Financial Services | No |

| Name | Designation | DIN | Age (years) | Address | Director of the Company since | Details of other directorship | Whether willful defaulter (Yes/No) |
|------|-------------|-----|-------------|---|-------------------------------|-------------------------------|------------------------------------|
| | | | | Opp Sanath Nagar Bus Depot, Balanagar, moosapet Hyderabad, Telangana, India -500018 | | Private Limited | |

- (b) **Details of change in directors in the preceding three financial years and the current financial year:**

The details of change in directors since last three years, period up to 30th August 2023:-

| Name | Designation | DIN | Date of Appointment | Date of Cessation, if applicable | Date of resignation, if applicable |
|----------------------------------|-------------------|----------|---------------------|----------------------------------|------------------------------------|
| Varun Mundhra | Director | 01394710 | 07/04/2007 | NA | 31/03/2022 |
| Archana Mundhra | Director | 00112810 | 07/04/2007 | NA | 31/03/2022 |
| Padmaja Gangireddy | Managing Director | 00048420 | 03/11/2022 | NA | NA |
| Vijaya Sivarami Reddy Vendidandi | Director | 03169778 | 02/11/2022 | NA | NA |
| Vara Prasad Chaganti | Director | 09425725 | 30/03/2022 | NA | NA |
| Raghu Venkata Harish | Director | 06792543 | 30/03/2022 | NA | NA |
| Mahesh Payannavar | Director | 00230347 | 27/02/2023 | NA | NA |

- (c) **Details of directors' remuneration, and such particulars of the nature and extent of their interests in the Company (during the current year and preceding three financial years):**

| | |
|--|--|
| Remuneration payable or paid to a director by the Company, its | |
|--|--|

| | | |
|---|----------------|---|
| subsidiary or associate company; shareholding of the director in the company, its subsidiaries and associate companies on a fully diluted basis. | FY | <u>Related Party Transactions</u> |
| | 2019-20 | Director's remuneration – Rs.9,60,000 |
| | 2020-21 | Director's remuneration – Rs.9,60,000 |
| | 2021-22 | Director's remuneration – Rs.9,60,000 |
| | 2022-23 | Director's remuneration – Rs.45,59,441 |
| | 2023-24 | Director's remuneration till Q1 - Rs. 7,50,000 |
| Appointment of any relatives to an office or place of profit of the issuer, its subsidiary or associate company | NIL | |
| Full particulars of the nature and extent of interest, if any, of every director: A. in the promotion of the issuer company; or B. in any immovable property acquired by the issuer company in the two years preceding the date of the issue document or any immovable property proposed to be acquired by it; or C. where the interest of such a director consists in being a member of a firm or company, the nature and extent of his interest in the firm or company, with a statement of all sums paid or agreed to be paid to him or to the firm or company in cash or shares or otherwise by any person either to induce him to become, or to help him qualify as a director, or otherwise for services rendered by him or by the firm or company, in connection with the promotion or formation of the issuer company shall be disclosed | NIL | |
| Contribution being made by the directors as part of the offer or separately in furtherance of such objects | NIL | |

5.13 Any financial or other material interest of the directors, promoters, key managerial personnel or senior management in the offer and the effect of such interest in so far as it is different from the interests of other persons – No

5.14 Following details regarding the auditors of the Company:

(a) Details of the auditor of the Company:

| Name | Address | Auditor Since |
|------------------|---|----------------------------|
| M. Anandam & Co. | 7 A, Surya Towers, Sardar Patel Road, Secunderabad 500003 | 25 th July'2022 |

- (b) **Details of change in auditor for preceding three financial years and current financial year:**

Details of change in auditor since last three years, period up to 30th June 2023:-

| Name of the Auditor | Address | Date of Appointment | Date of cessation, if applicable | Date of resignation, if applicable |
|-------------------------------------|--|---------------------|----------------------------------|------------------------------------|
| Maroti & Co. Chartered Accountants, | 3A, Surendra Mohan Ghosh Sarani, 1 st Floor, Kolkata – 700001 | 30/09/2015 | - | 18/07/2022 |

5.15 DETAILS OF THE BORROWING OF THE ISSUER

Details of the following liabilities of the Issuer, as at the end of the last quarter, i.e June 30, 2023, or if available, a later date:

- (a) **Details of Outstanding Secured Loan Facilities as on the preceding quarter (as on June 30, 2023)**

Note: All Loan facility are having exclusive security.

| Lender's Name | Type of facility and currency | Sanction Amount (in Rs Lakhs) | Outstanding Principal Amount | Repayment date | Security |
|--|-------------------------------|-------------------------------|------------------------------|----------------|----------|
| InCred Financial Services Limited | Term Loan | 1,500.00 | 688.72 | 17-Feb-24 | 110% |
| Ambit Finvest Pvt Ltd | Term Loan | 500.00 | 2.17 | 30-May-23 | 110% |
| Usha Financial Services Pvt Ltd (Tranch-1) | Term Loan | 500.00 | - | 27-Jun-23 | 110% |
| Usha Financial Services Pvt Ltd (Tranch-2) | Term Loan | 500.00 | 174.96 | 30-Sep-23 | 110% |
| Vivriti Capital | Term Loan | 1,500.00 | - | 30-Jun-23 | 125% |
| Capri Global Capital Limited | Term Loan | 1,000.00 | 541.67 | 30-Jun-24 | 110% |
| Grow Money Capital Pvt Ltd (E-clear) | Term Loan | 500.00 | 142.63 | 30-Sep-23 | 120% |

| Lender's Name | Type of facility and currency | Sanction Amount (in Rs Lakhs) | Outstanding Principal Amount | Repayment date | Security |
|--|-------------------------------|-------------------------------|------------------------------|----------------|----------|
| IDFC First Bank Limited | Term Loan | 4,000.00 | 2,687.50 | 20-Jul-24 | 110% |
| Hinduja Leyland Finance Limited | Term Loan | 1,000.00 | 573.61 | 29-Jul-24 | 110% |
| Western Capital Advisors Pvt Ltd | Term Loan | 500.00 | 291.67 | 29-Jul-24 | 110% |
| Electronica Financial Ltd | Term Loan | 500.00 | 263.04 | 10-Mar-24 | 110% |
| SMC Finance (Moneywise Financial Services Pvt Ltd) | Term Loan | 1,000.00 | 657.82 | 09-Sep-24 | 115% |
| Sundaram Finance | Term Loan | 1,000.00 | 262.78 | 13-Sep-23 | 118% |
| Oxyzo Financial Services Pvt Ltd | Term Loan | 2,000.00 | 1,111.11 | 12-Mar-24 | 110% |
| Kotak Mahindra Bank Ltd | Term Loan | 1,990.00 | 500.00 | 28-Sep-23 | 120% |
| MAS Financial Ltd TR-1 | Term Loan | 1,500.00 | 750.00 | 30-Mar-24 | 110% |
| Profectus Capital (new loan) | Term Loan | 1,000.00 | 434.10 | 31-Oct-23 | 110% |
| ESAF Small Finance Bank | Term Loan | 2,000.00 | 1,456.34 | 10-Nov-24 | 110% |
| MAS Financial Ltd Tr-2 | Term Loan | 1,500.00 | 916.67 | 23-May-24 | 110% |
| Usha Financial Services Pvt Ltd Tr-3 | Term Loan | 500.00 | 293.02 | 28-Nov-23 | 110% |
| Grow Money Capital Pvt Ltd (E-clear) TL-2 | Term Loan | 1,000.00 | 556.68 | 29-Feb-24 | 110% |
| Usha Financial Services Pvt Ltd Tr-4 | Term Loan | 500.00 | 323.66 | 28-Apr-24 | 110% |
| Credit Saison (Kisetsu Saison Finance Pvt Ltd) | Term Loan | 1,500.00 | 750.00 | 30-Nov-23 | 110% |
| IndusInd Bank Limited | Term Loan | 2,500.00 | 1,931.82 | 23-Dec-24 | 110% |
| Ambit Finvest Pvt Ltd TL-2 | Term Loan | 700.00 | 520.48 | 26-Jun-24 | 110% |
| Suryodaya Small Finance Bank | Term Loan | 1,000.00 | 599.17 | 26-Dec-23 | 110% |
| Hinduja Leyland Finance TL 2 | Term Loan | 650.00 | 482.84 | 23-Jul-24 | 110% |
| Western Capital Advisors Pvt Ltd TL-2 | Term Loan | 1,000.00 | 833.33 | 30-Jan-25 | 110% |

| Lender's Name | Type of facility and currency | Sanction Amount (in Rs Lakhs) | Outstanding Principal Amount | Repayment date | Security |
|---|-------------------------------|-------------------------------|------------------------------|----------------|----------|
| Yes Bank Limited | WCDL | 1,500.00 | 1,500.00 | 30-Jul-23 | 120% |
| MAS Financial Ltd-TR 3 | Term Loan | 1,500.00 | 1,083.33 | 30-Jul-24 | 110% |
| IKF Finance | Term Loan | 2,000.00 | 1,833.33 | 31-Jan-27 | 110% |
| Oxyzo Financial services Pvt Ltd TL-2 | Term Loan | 2,000.00 | 1,666.67 | 10-Aug-24 | 110% |
| Sundaram Finance TL-2 | Term Loan | 1,000.00 | 680.41 | 28-Feb-24 | 118% |
| Cholamandalam Investment and Finance Company Ltd | Term Loan | 750.00 | 635.62 | 01-Sep-24 | 110% |
| Mas Financial Tr 4 | Term Loan | 1,500.00 | 1,250.00 | 02-Sep-24 | 110% |
| Maanaveeya Development & Finance Private Limited | Term Loan | 2,500.00 | 2,291.65 | 24-Mar-26 | 110% |
| Kissandhan Agri Financial Services Pvt Ltd | Term Loan | 1,000.00 | 889.94 | 24-Mar-25 | 100% |
| Kotak Mahindra Bank Ltd TL-2 | Term Loan | 2,000.00 | 1,500.00 | 29-Mar-24 | 120% |
| Capri Global Capital Limited TL-2 | Term Loan | 1,500.00 | 1,375.00 | 29-Mar-25 | 110% |
| SMC Finance (Moneywise Financial Services Pvt Ltd) TL-2 | Term Loan | 725.00 | 672.39 | 30-Mar-25 | 110% |
| IDFC First Bank Limited TL-2 | Term Loan | 3,000.00 | 2,625.00 | 30-Mar-25 | 110% |
| InCred Financial Services Limited TL-2 | Term Loan | 575.00 | 533.29 | 30-Mar-25 | 110% |
| Klay Finvest Private Limited | Term Loan | 1,000.00 | 875.00 | 31-Mar-25 | 110% |
| Mas Financial Tr 5 | Term Loan | 1,500.00 | 1,500.00 | 01-Nov-24 | 110% |
| Ambit Finvest Pvt Ltd TL-3 | Term Loan | 850.00 | 850.00 | 24-May-25 | 110% |
| Credit Saison (Kisetsu Saison Finance Pvt Ltd) | Term Loan | 2,250.00 | 2,250.00 | 28-Dec-24 | 110% |
| Federal Bank | Term Loan | 1,000.00 | 1,000.00 | 30-Jun-25 | 120% |
| Hinduja (PTC) | PTC | 2,146.94 | 2,146.94 | 07-Feb-25 | - |
| Mas (PTC) | PTC | 2,428.65 | 2,428.65 | 19-Feb-25 | - |

| Lender's Name | Type of facility and currency | Sanction Amount (in Rs Lakhs) | Outstanding Principal Amount | Repayment date | Security |
|---------------|-------------------------------|-------------------------------|------------------------------|----------------|----------|
| Total | | | 47,332.99 | | |

(b) **Details of Outstanding Unsecured Loan Facilities as on the preceding quarter (as on June 30, 2023):**

| Lender's Name | Type of facility | Sanction Amount (in Rs Lakhs) | Outstanding Principal Amount (in Rs Lakhs) | Repayment date or Schedule |
|--|------------------|-------------------------------|--|----------------------------|
| Spanadana Rural and Urban Development Organization | Unsecured | 10,000.00 | 6,748.00 | - |
| Abhiram Marketing | Unsecured | 2,000.00 | - | - |
| Keertana Financial Limited | Unsecured | 250.00 | - | - |
| Padmaja Gangireddy | Unsecured | 10,000.00 | 1,770.00 | - |
| Vijaya Sivarami Reddy | Unsecured | 10,000.00 | - | - |

(c) **Details of Outstanding Non-Convertible Securities as on the preceding quarter (as on June 30, 2023):**

| Debenture Series | Tenor | Coupon | Amount | Date of Allotment | Redemption Date | Credit Rating | Secured / Unsecured | Security |
|------------------|-----------|----------------|--------|-------------------|-----------------|-----------------------|---------------------|----------|
| | 30 months | 14.9% | 25Cr | 17-04-2023 | 30-09-2025 | Unrated | Secured | 1.1x |
| - | 20 months | 11.6% p.a.p.m | 24 Cr | 07-06-2023 | 31-01-2025 | Yes-CRISIL BBB/Stable | Secured | 1.1x |
| | 20 months | 11.65% p.a.p.m | 20Cr | 23-06-2023 | 22-02-2025 | Yes-CRISIL BBB/Stable | Secured | 1.1x |

(d) **Details of Outstanding commercial papers as on the preceding quarter (as on June 30, 2023):**

| Series of NCS | ISIN | Tenor / Maturity | Coupon | Amount | Date of | Redemption Date / | Credit Rating | Secured / | Security | Other details viz. details of |
|---------------|------|------------------|--------|--------|---------|-------------------|---------------|-----------|----------|-------------------------------|
|---------------|------|------------------|--------|--------|---------|-------------------|---------------|-----------|----------|-------------------------------|

| | | ty Period | | Outsta nding | Allot ment | Schedu le | | Unsec ured | | Issuing and Paying Agent, details of credit rating agencies |
|-----|--|--------------|--|-----------------|---------------|--------------|--|---------------|--|--|
| NIL | | | | | | | | | | |

5.16 List of top 10 holders of non-convertible securities in terms of value as on the preceding quarter (as on June 30, 2023) (in cumulative basis)

| Sl. No | Name of holder | Category of holder | Face Value of holding | Amount | Principal Amount Outstanding | % of total non-convertible security outstanding |
|--------|----------------|--------------------|-----------------------|--------|------------------------------|---|
| NL | | | | | | |

5.17 List of top 10 holders of commercial papers in terms of value as on the preceding quarter (as on June 30, 2023) (in cumulative basis)

| Sl. No | Name of holder | Category of holder | Face Value of holding | % of total non-convertible security outstanding |
|--------|----------------|--------------------|-----------------------|---|
| NIL | | | | |

5.18 Details of the bank fund based facilities/ rest of the borrowing (if any, including hybrid debt like Foreign Currency Convertible Bonds (FCCB), Optionally Convertible Debentures/ Preference Shares) from financial institutions or financial creditors:

| Name of Party (in case of facility) / Name of Instrument | Type of facility / Instrument | Amount sanctioned / issued | Principal Amount outstanding | Date of Repayment / Schedule | Credit Rating | Secured /Unsecured | Security |
|--|-------------------------------|----------------------------|------------------------------|------------------------------|---------------|--------------------|----------|
| NIL | | | | | | | |

5.19 The amount of corporate guarantee or letter of comfort issued by the issuer along with name of the counterparty (like name of the subsidiary, joint venture entity, group company, etc.) on behalf of whom it has been issued, contingent liability including debt service reserve account guarantees/ any put option etc.

NIL

5.20 Details of any outstanding borrowing taken / debt securities issued for consideration other than cash. This information shall be disclosed whether such borrowing / debt securities have been taken / issued: (i) in whole or part, (ii) at a premium or discount, or (iii) in pursuance of an option or not:

NIL

5.21 Details of all defaults and/or delay in payments of interest and principal of any kind of term loans, debt securities, commercial paper (including technical delay) and other

financial indebtedness including corporate guarantee or letters of comfort issued by the Company, in the preceding 3 (three) years, including the current financial year:

NIL

5.22 **Where the Issuer is a non-banking finance company or housing finance company, the following disclosures on Asset Liability Management (ALM) shall be provided for the latest audited financials:**

As set out in Annexure VIII hereinbelow.

5.20 **Financial Information**

(a) **A columnar representation of the audited financial statements (i.e. Profit & Loss statement, Balance Sheet and Cash Flow statement) both on a standalone and consolidated basis for a period of three completed years**

Please refer to **Annexure V** for the financial statements for the financial year ending March 31, 2023, March 31, 2022 and March 31, 2021.

The above financial statements shall be accompanied with the Auditor's Report along with the requisite schedules, footnotes, summary etc.

(b) **However, if the issuer being a listed REIT/listed InvIT has been in existence for a period less than three completed years and historical financial statements of such REIT/InvIT are not available for some portion or the entire portion of the reporting period of three years and interim period, then the combined financial statements need to be disclosed for the periods when such historical financial statements are not available.**

Not Applicable

(c) **Listed issuers (whose debt securities or specified securities are listed on recognised stock exchange(s)) in compliance with the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, may disclose unaudited financial information for the stub period in the format as prescribed therein with limited review report in the General Information Document, as filed with the stock exchanges, instead of audited financial statements for stub period, subject to making necessary disclosures in this regard in General Information Document including risk factors.**

Please refer to **Annexure V** for the financial statements for the financial year ending March 31, 2023, March 31, 2022 and March 31, 2021.

(d) **Issuers other than unlisted REITs / unlisted InvITs desirous of issuing debt securities on private placement basis and who are in existence for less than three years may disclose financial statements mentioned at (a) above for such period of existence, subject to the following conditions:**

- (i) The issue is made on the EBP platform irrespective of the issue size; and
- (ii) The issue is open for subscription only to Qualified Institutional Buyers.

Not Applicable as the Issuer has been in existence for a period of more than 3 (three) years prior to the date of this General Information Document.

5.21 **Any material event/ development or change having implications on the financials/ credit quality (e.g. any material regulatory proceedings against the Issuer/ promoters, tax litigations resulting in material liabilities, corporate restructuring event etc.) at the time of Issue which may affect the Issue or the investor's decision to invest / continue to invest in the non-convertible securities / commercial papers.**

The Issuer hereby declares that there has been no material event, development or change on the financials/credit quality (e.g. any material regulatory proceedings against the Issuer/promoters, tax litigations resulting in material liabilities, corporate restructuring event etc.) at the time of issue, which may affect the Issue or the Investor's decision to invest/continue to invest in the debt securities of the Issuer.

5.22 Any litigation or legal action pending or taken by a Government Department or a statutory body or a regulatory body during the last three years immediately preceding the year of the issue of prospectus against the promoter of the Company;

Nil

5.23 Details of default and non-payment of statutory dues for the preceding three financial years and current financial year

Nil

5.24 Details of pending litigation involving the issuer, promoter, director, subsidiaries, group companies or any other person, whose outcome could have material adverse effect on the financial position of the issuer, which may affect the issue or the investor's decision to invest / continue to invest in the debt securities and/or non-convertible redeemable preference shares. – Nil

5.25 Details of acts of material frauds committed against the Company in the preceding 3 (three) financial years and current financial year, if any, and if so, the action taken by the Company

Nil

5.26 Details of pending proceedings initiated against the Company for economic offences, if any

Nil

5.27 Consent of directors, auditors, bankers to issue, trustees, solicitors or advocates to the issue, legal advisors to the issue, lead managers to the issue, Registrar to the Issue, and lenders (if required, as per the terms of the agreement) and experts.

| Parties | Consent |
|-------------------------------|---|
| Directors | As provided in the Key Information Document |
| Auditors | As provided in the Key Information Document |
| Bankers | As provided in the Key Information Document |
| Debenture Trustee | As provided in the Key Information Document |
| Solicitors / Advocates | As provided in the Key Information Document |
| Legal Advisors | As provided in the Key Information Document |
| Registrar | As provided in the Key Information Document |

5.28 The name(s) of the debentures trustee(s) shall be mentioned with statement to the effect that debenture trustee(s) has given its consent for appointment along with copy of the consent letter from the debenture trustee.

As specified in the relevant Key Information Document.

5.29 Details of credit rating along with reference to the rating letter issued (not older than one month on the date of opening of the issue) by the rating agencies in relation to the issue shall be disclosed. The detailed press release of the Credit Rating Agencies

along with rating rationale(s) adopted (not older than one year on the date of opening of the issue) shall also be disclosed.

As specified in the relevant Key Information Document.

- 5.30 **If the security is backed by a guarantee or letter of comfort or any other document / letter with similar intent, a copy of the same shall be disclosed. In case such document does not contain detailed payment structure (procedure of invocation of guarantee and receipt of payment by the investor along with timelines), the same shall be disclosed in the General Information Document.**

As specified in the relevant Key Information Document.

- 5.31 **Disclosure of Cash flow with date of interest/dividend/ redemption payment as per day count convention**

- (a) ***The day count convention for dates on which the payments in relation to the non-convertible securities which need to be made:***

Coupon and all other charges shall accrue based on actual/actual day count convention in accordance with Chapter III (*Day count convention, disclosure of cash flows and other disclosures in the offer document*) of the SEBI circular no. SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021 on "*Master Circular for issue and listing of Non-convertible Securities, Securitised Debt Instruments, Security Receipts, Municipal Debt Securities and Commercial Paper*", as may be amended and modified from time to time;

- (b) ***Procedure and time schedule for allotment and issue of securities:***

Please refer to the column on "*Issue Timing*" under Section 5.34 (*Issue Details*) of this General Information Document; and

- (c) ***Cash flows emanating from the non-convertible securities shall be mentioned in the General Information Document, by way of an illustration:***

The cashflows emanating from the Non-Convertible Securities, by way of an illustration, are set out in the respective Key Information Document.

- 5.32 **Name(s) of the stock exchange(s) where the non-convertible securities are proposed to be listed and the details of their in-principle approval for listing obtained from these stock exchange(s). If non-convertible securities are proposed to be listed on more than one stock exchange(s) then the issuer shall specify the designated stock exchange for the issue. The issuer shall specify the stock exchange where the recovery expense fund is being/has been created as specified by the Board:**

The Non-Convertible Securities are proposed to be listed on the WDM segment of the BSE and / or NSE. The Issuer shall comply with the requirements of the listing agreement for debt securities to the extent applicable to it on a continuous basis.

The Issuer has obtained the in-principle approval for the listing of the Non-Convertible Securities from BSE and / or NSE and the same is annexed in **Annexure VII** hereto. The Issuer shall also be creating the recovery expense fund prescribed as per the SEBI Debenture Trustees Circular and relevant applicable SEBI regulations with BSE and / or NSE.

The Non-Convertible Securities are not proposed to be listed on more than one stock exchange.

5.33 Other details:**(a) Creation of Debenture Redemption Reserve ("DRR") – relevant legislations and applicability:**

- (i) The Company hereby agrees and undertakes that, if required under Applicable Law, it will create a debenture redemption reserve ("DRR") in accordance with the provisions of the Act (and the rules and regulations made thereunder) and the guidelines issued by the relevant Governmental Authorities.
- (ii) If any guidelines are formulated (or modified or revised) by any Governmental Authority in respect of creation of the DRR prior to the Final Settlement Date, then the Company shall comply with such guidelines and shall do all deeds, acts and things as may be required by the Debenture Trustee in respect of the creation and maintenance of the DRR.
- (iii) Where applicable, the Company shall submit to the Debenture Trustee a certificate duly certified by a chartered accountant certifying that the Company has transferred the required amount to the DRR at the end of each Financial Year.
- (iv) In addition to the above, to the extent required by Applicable Law, the Company shall, in any Financial Year, in respect of any amounts of the Non-Convertible Securities maturing in such Financial Year, invest or deposit amounts up to such thresholds as may be prescribed by Applicable Law and in such form and manner as prescribed therein and within the time periods prescribed therein.

(b) Issue / instrument specific regulations - relevant details (Companies Act, Reserve Bank of India guidelines etc.):

The Issue of Non-Convertible Securities shall be in conformity with the applicable provisions of the Companies Act including the relevant notified rules thereunder, the SEBI NCS Regulations, the SEBI Debenture Trustees Circular, the LODR Regulations the NBFC Directions, the NCD Issuance Directions and the applicable guidelines and directions issued by the RBI and SEBI.

(c) Default in payment:

Please refer to the terms and conditions of the Non-Convertible Securities set out in Section 5.34 (Issue Details) of this General Information Document.

As specified in the relevant Key Information Document.

(d) Delay in listing:

In accordance with the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021 as amended from time to time, read together with the requirements in respect of the timelines for listing of debt securities issued on a private placement basis prescribed in Chapter VII (*Standardization of timelines for listing of securities issued on a private placement basis*) of the SEBI circular no. SEBI/HO/DDHS/P/ CIR/2021/613 dated August 10, 2021 on "*Master Circular for issue and listing of Non-convertible Securities, Securitised Debt Instruments, Security Receipts, Municipal Debt Securities and Commercial Paper*" (as amended and modified from time to time), the Issuer confirms that in the event there is any delay in listing a of the Non-Convertible Securities beyond (T+3) working days, wherein "T" shall be referred to the issue closing date, the Company will (i) pay to the Debenture Holders, penal interest of 1% (one percent) per annum over the Interest Rate, from the date of allotment of the Non-Convertible Securities until the listing of the Non-Convertible Securities is completed; and (ii) be permitted to utilise the issue proceeds of its 2 (two) subsequent privately placed issuances of securities only after receiving final listing approval from the stock exchange(s).

(e) **Delay in allotment of securities:**

- (i) The Issuer shall ensure that the Non-Convertible Securities are allotted to the respective Debenture Holders and are credited into the demat accounts of the relevant Debenture Holders within the timelines prescribed under the SEBI Listing Timelines Requirements.
- (ii) If the Issuer fails to allot the Non-Convertible Securities to the Applicants within 60 (sixty) calendar days from the date of receipt of the Application Monies ("**Allotment Period**"), it shall repay the Application Monies to the Applicants within 15 (fifteen) calendar days from the expiry of the Allotment Period ("**Repayment Period**").
- (iii) If the Issuer fails to repay the Application Monies within the Repayment Period, then Issuer shall be liable to repay the Application Monies along with interest at the applicable Interest Rate or 12% (twelve percent) per annum, whichever is higher, from the expiry of the Allotment Period.

5.34 **Issue details:**

Please refer to Section 5.34 (*Issue Details*) of this General Information Document

5.35 **Application process:**

The application process for the Issue is as provided in Section 8 of this General Information Document.

5.36 **Disclosure prescribed under PAS-4 of Companies (Prospectus and Allotment of Securities), Rules, 2014 but not contained in this schedule, if any:**

All disclosures under Form No. PAS-4 of Companies (Prospectus and Allotment of Securities), Rules, 2014 have been set out in Section 10.

5.37 **Project details: gestation period of the project; extent of progress made in the project; deadlines for completion of the project; the summary of the project appraisal report (if any), schedule of implementation of the project:** Not Applicable

5.38 **A statement containing particulars of the dates of, and parties to all material contracts, agreements:**

The following contracts, not being contracts entered into in the ordinary course of business carried on by the Company or entered into more than 2 (Two) years before the date of this General Information Document, which are or may be deemed material, have been entered into by the Company.

The contracts and documents referred to hereunder are material to the Issue, may be inspected at the Registered Office of the Company between 10.00 am to 4.00 pm on working days.

| S. No. | Nature of Contract |
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| 1. | Certified true copy of the Memorandum & Articles of Association of the Issuer. |
| 2. | Board Resolution dated 19 th August 2023 authorizing the issue of Non-Convertible Securities offered under the terms of this General Information Document. |
| 3. | Board Resolution authorizing the respective Tranche/Issuance of Debentures offered under the terms of this Key Information Document shall be as more particularly as set out in the relevant Key Information Document, from time to time. |

| S. No. | Nature of Contract |
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| 4. | Shareholders Resolution dated 19 th May 2023 authorizing the issue of non-convertible debentures by the Company. |
| 5. | Copies of Annual Reports of the Company for the last three financial years. |
| 6. | Credit rating letter from the Rating Agent, rating rationale from the Rating Agent along with detailed press release dated 07 th August 2023, for the first issuance under this General Information Document. The credit rating for the subsequent Tranche / Issuances of the Non-Convertible Securities shall be as more particularly as set out in the relevant Key Information Document, as shall be issued from time to time. |
| 7. | Letter from debenture trustee dated 24 th August 2023 giving its consent to act as Debenture Trustee dated 24 th August 2023, for the first issuance under this General Information Document, a copy of which is set out in Annexure III of this General Information Document. The debenture trustee consent letter for the subsequent Tranche / Issuances of the Debentures shall be as more particularly as set out in the relevant Key Information Document, as shall be issued from time to time. |
| 8. | Letter from the Registrar and Transfer Agent dated 31 st August 2023 giving its consent to act as the Registrar and Transfer Agent, for the first issuance under this General Information Document. The consent letter from the Registrar and Transfer Agent for the subsequent Tranche / Issuances of the Debentures shall be as more particularly as set out in the relevant Key Information Document, as shall be issued from time to time. |
| 9. | Certified true copy of the certificate of incorporation of the Company. |
| 10. | Certified true copy of the tripartite agreement between the Company, the Registrar & Transfer Agent and the NSDL/CDSL. |
| 11. | Copy of application made to BSE and / or NSE for grant of in-principle approval for listing of Non-Convertible Securities. |
| 12. | Relevant Tranche/Issuance Debenture Trustee Agreement to be executed by the Issuer and the Debenture Trustee. |
| 13. | Relevant Tranche/Issuance Debenture Trust Deed to be executed by the Issuer and the Debenture Trustee. |
| 14. | Relevant Tranche/Issuance Deed of Hypothecation(s) to be executed by the Issuer and the Debenture Trustee. |
| 15. | Certified true copy of the arranger agreement between the Company and the Arranger. |
| 16. | Any other document as deemed relevant and applicable. |

5.39 Issue Details applicable for this first issuance of the Debentures under the General Information Document. The issue details of the subsequent issuance of the relevant Non-Convertible Securities shall be set out in the relevant Key Information Document that shall be issued from time to time.

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| Security Name (Name of the non-convertible securities which includes Coupon / dividend, Issuer Name and maturity year) | As specified in the relevant Key Information Document. |
| Issuer | Keertana Finserv Private Limited |
| Type of Instrument | As specified in the relevant Key Information Document. |

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| Nature of Instrument (Secured or Unsecured) | As specified in the relevant Key Information Document. |
| Seniority (Senior or subordinated) | As specified in the relevant Key Information Document. |
| Eligible Investors | As specified in the relevant Key Information Document. |
| Listing (name of stock Exchange(s) where it will be listed and timeline for listing) | As specified in the relevant Key Information Document. |

- (a) The Issuer shall submit all duly completed documents to the BSE and / or NSE, SEBI, ROC or any other Governmental Authority, as are required under Applicable Law and procure permission for listing of the Non-Convertible Securities from the Stock Exchange within (T+3) working days, wherein "T" shall be referred to the issue closing date ("**Listing Period**") of the relevant Tranche / Issuance of Debentures.
- (b) The Issuer shall ensure that the Non-Convertible Securities continue to be listed on the wholesale debt market segment of the BSE and / or NSE.
- (c) In the event there is any delay in listing of the Debentures beyond (T+3) working days, wherein "T" shall be referred to the issue closing date of the relevant issuance of the Debenture, the Issuer will:
- (i) pay to the Debenture Holders, penal interest of 1% (one percent) per annum over the Interest Rate, from the date of allotment of the Debentures until the listing of the Debentures is completed;
 - (ii) be permitted to utilise the issue proceeds of its 2 (two) subsequent privately placed issuances of securities only after receiving final listing approval from the stock exchange(s).

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| Rating of Instrument | As specified in the relevant Key Information Document. |
| Minimum Subscription | As specified in the relevant Key Information Document. |
| Option to retain oversubscription (Amount) | As specified in the relevant Key Information Document. |
| Objects of the Issue / Purpose for which there is requirement of funds | As specified in the relevant Key Information Document. |
| In case the issuer is a NBFC and the objects of the issue entail loan to any entity who is a 'group company' then disclosures shall be made in the prescribed format: | As specified in the relevant Key Information Document. |
| Details of the utilization of the Proceeds | As specified in the relevant Key Information Document. |
| Coupon Rate | As specified in the relevant Key Information Document. |
| Step Up Coupon Rate | As specified in the relevant Key Information Document. |

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| Coupon Payment Frequency | As specified in the relevant Key Information Document. |
| Coupon Payment Dates | As specified in the relevant Key Information Document. |
| Coupon Type (Fixed, floating or other structure) | As specified in the relevant Key Information Document. |
| Coupon Reset Process (including rates, spread, effective date, interest rate cap and floor etc.) | As specified in the relevant Key Information Document. |
| Day Count Basis (Actual / Actual) | <p>Actual / Actual.</p> <p>The Coupon (if any) shall be computed on the basis of actual number of days elapsed in a year, for this purpose a year shall comprise of a period of 365 (Three Hundred and Sixty-Five) days.</p> <p>In case of a leap year, if 29th February of the relevant leap year falls during the Tenor of the Non-Convertible Securities, then the number of days shall be reckoned as 366 (Three Hundred and Sixty-Six) days for the one-year period.</p> |
| Interest on Application Monies | As specified in the relevant Key Information Document. |
| Default Interest Rate | As specified in the relevant Key Information Document. |
| Tenor | As specified in the relevant Key Information Document. |
| Redemption Date / Maturity Date | As specified in the relevant Key Information Document. |
| Redemption Amount | As specified in the relevant Key Information Document. |
| Early Redemption/ Mandatory Redemption | As specified in the relevant Key Information Document. |
| Early Redemption Date/ Mandatory Redemption | As specified in the relevant Key Information Document. |
| Early Redemption Notice | As specified in the relevant Key Information Document. |
| Voluntary Redemption | As specified in the relevant Key Information Document. |
| Redemption Premium/ Discount | As specified in the relevant Key Information Document. |
| Issue Price | As specified in the relevant Key Information Document. |

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| Discount at which security is issued and the effective yield as a result of such discount | As specified in the relevant Key Information Document. |
| Premium / Discount at which security is redeemed and the effective yield as a result of such premium / discount | As specified in the relevant Key Information Document. |
| Put Date | As specified in the relevant Key Information Document. |
| Put Price | As specified in the relevant Key Information Document. |
| Call Date | As specified in the relevant Key Information Document. |
| Call Price | As specified in the relevant Key Information Document. |
| Put Notification Time (Timelines by which the investor need to intimate Issuer before exercising the put) | As specified in the relevant Key Information Document. |
| Call Notification Time (Timelines by which the Issuer need to intimate investor before exercising the call) | As specified in the relevant Key Information Document. |
| Face Value | As specified in the relevant Key Information Document. |
| Minimum Application and in multiples of thereafter | As specified in the relevant Key Information Document. |
| Issue Timing 1) Issue Opening Date 2) Issue Closing Date 3) Date of earliest closing of the Issue, if any 4) Pay-in Date 5) Deemed Date of Allotment | As specified in the relevant Key Information Document. |
| Settlement mode of the Instrument | As specified in the relevant Key Information Document. |
| Depositories | NSDL and CDSL |
| Disclosure of Interest / Dividend / Redemption Dates | As specified in the relevant Key Information Document. |
| Record Date | As specified in the relevant Key Information Document. |
| All covenants of the issue (including side letters, accelerated payment clause, etc.) | Representations and Warranties As shall be more particularly set out in the respective Key Information Document. |

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| | <p>Affirmative Covenants</p> <p>As shall be more particularly set out in the respective Key Information Document.</p> <p>Negative Covenants</p> <p>As shall be more particularly set out in the respective Key Information Document.</p> <p>Reporting Covenants</p> <p>As shall be more particularly set out in the respective Key Information Document.</p> <p>Financial Covenants</p> <p>As shall be more particularly set out in the respective Key Information Document.</p> |
| Description regarding Security (where applicable) including type of security (movable / immovable / tangible etc.), type of charge (pledge / hypothecation / mortgage etc.), date of creation of security / likely date of creation of security, minimum security cover, revaluation, replacement of security, interest to the debenture holder over and above the coupon rate as specified in the Trust Deed and disclosed in the General Information Document. | <p>In respect of those Debentures which are issued as Secured Debentures:</p> <p>Type of security and charge: As specified in the relevant Key Information Document.</p> <p>Date of creation of security/likely date of creation of security: Prior to the listing of the relevant Tranche/Issuance of Secured Debentures</p> <p>Minimum security cover: As specified in the relevant Key Information Document.</p> <p>Replacement of security: As specified in the relevant Key Information Document.</p> <p>Revaluation of security: As specified in the relevant Key Information Document.</p> <p>Interest to the Debenture Holder over and above the Coupon rate: As specified in the relevant Key Information Document.</p> |
| Transaction Documents | As specified in the relevant Key Information Document. |
| Conditions Precedent to Disbursement | As specified in the relevant Key Information Document. |
| Conditions Subsequent to Disbursement | As specified in the relevant Key Information Document. |
| Events of Default (including manner of voting /conditions of joining Inter Creditor Agreement) | As shall be more particularly set out in the respective Key Information Document. |
| Creation of recovery expense fund | <p>Details and purpose of the recovery expense fund</p> <p>(a) The Issuer shall create and maintain the Recovery Expense Fund up to the amounts prescribed under the SEBI Debenture Trustees Circular, in accordance with and within the timelines prescribed in the Chapter IV</p> |

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| | <p>of the SEBI Debenture Trustees Circular. The Issuer proposing to list debt securities shall deposit an amount equal to 0.01% of the Tranche/Issuance issue size of the Secured Debentures subject to maximum of INR 25,00,000/- (Indian Rupees Twenty-Five Lakhs only) per issuer towards the recovery expense fund with the 'Designated Stock Exchange', pursuant to the SEBI Debenture Trustees Circular, as may be amended from time to time.</p> <p>(b) The Recovery Expense Fund shall be created to enable the Debenture Trustee to take prompt action in relation to the enforcement of the Security in accordance with the Transaction Documents.</p> <p>(c) The amounts in the Recovery Expense Fund shall be utilised in the manner as may be prescribed by the Debenture Holders by a Special Resolution duly passed at the meeting of the Debenture Holders held in accordance with the provisions set out in the Transaction Documents.</p> <p>(d) On the occurrence of an Event of Default, if the Security is proposed to be enforced, the Debenture Trustee shall follow the procedure set out in the SEBI Debenture Trustees Circular for utilisation of the Recovery Expense Fund.</p> |
| Conditions for breach of covenants (as Specified in the relevant Tranche/ Issuance Debenture Trust Deed) | As shall be more particularly set out in the respective Key Information Document. |
| Provisions related to Cross Default Clause | As specified in the relevant Key Information Document. |
| Role and Responsibilities of Debenture Trustee | <p>The Debenture Trustee shall comply with all its roles and responsibilities as prescribed under Applicable Law and the Transaction Documents, including:</p> <p>(a) the Debenture Trustee may, in relation to the relevant Tranche/ Issuance Debenture Trust Deed and other Transaction Documents, act on the opinion or advice of or any information obtained from any solicitor, counsel, advocate, valuer, surveyor, broker, auctioneer, qualified accountant or other expert whether obtained by the Issuer or by the</p> |

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| | <p>Debenture Trustee or otherwise;</p> <p>(b) subject to the approval of the Debenture Holders by way of a Special Resolution passed at a meeting of the Debenture Holders held for determining the liability of the Debenture Trustee, the Debenture Trustee shall, as regards all trusts, powers, authorities and discretions, have the discretion as to the exercise thereof and to the mode and time of exercise thereof. In the absence of any fraud, gross negligence, willful misconduct or breach of trust the Debenture Trustee shall not be responsible for any loss, costs, charges, expenses or inconvenience that may result from the aforementioned exercise or non-exercise thereof. The Debenture Trustee shall not be bound to act at the request or direction of the Debenture Holders under any provisions of the Transaction Documents unless sufficient amounts shall have been provided or provision to the satisfaction of the Debenture Trustee has been made for providing such amounts and the Debenture Trustee is indemnified to its satisfaction against all further costs, charges, expenses and liability which may be incurred in complying with such request or direction;</p> <p>(c) with a view to facilitating any dealing under any provisions of the relevant Tranche/Issuance Debenture Trust Deed or the other Transaction Documents, subject to the Debenture Trustee obtaining the consent of the Majority Debenture Holders, the Debenture Trustee shall have (i) the power to consent (where such consent is required) to a specified transaction or class of transactions (with or without specifying additional conditions); and (ii) to determine all questions and doubts arising in relation to the interpretation or construction any of the provisions of the relevant Tranche/Issuance Debenture Trust Deed;</p> <p>(d) the Debenture Trustee shall not be responsible for the amounts paid by the Applicants for the Debentures;</p> <p>(e) the Debenture Trustee shall not be responsible for acting upon any</p> |
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| | <p>resolution purporting to have been passed at any meeting of the Debenture Holders in respect whereof minutes have been made and signed even though it may subsequently be found that there was some defect in the constitution of the meeting or the passing of the resolution or that for any reason the resolution was not valid or binding upon the Debenture Holders;</p> <p>(f) the Debenture Trustee and each receiver, attorney, manager, agent or other person appointed by it shall, subject to the provisions of the Act, be entitled to be indemnified by the Issuer in respect of all liabilities and expenses incurred by them in the execution or purported execution of the powers and trusts thereof;</p> <p>(g) subject to the approval of the Debenture Holder(s) by way of a Special Resolution passed at a meeting of Debenture Holder(s) held for determining the liability of the Debenture Trustee and in the absence of fraud, gross negligence, willful misconduct or breach of trust, the Debenture Trustee shall not be liable for any of its actions or deeds in relation to the Transaction Documents;</p> <p>(h) subject to the approval of the Debenture Holder(s) by way of Special Resolution passed at a meeting of Debenture Holders held for determining the liability of the Debenture Trustee and in the absence of fraud, gross negligence, willful misconduct or breach of trust, the Debenture Trustee, shall not be liable for any default, omission or delay in performing or exercising any of the powers or trusts herein expressed or contained herein or in enforcing the covenants contained herein or in giving notice to any person of the execution hereof or in taking any other steps which may be necessary, expedient or desirable or for any loss or injury which may be occasioned by reason thereof unless the Debenture Trustee shall have been previously requested by notice in writing to perform, exercise or do any of such steps as aforesaid given in writing by the Majority Debenture Holder(s) or by a Majority Resolution</p> |
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| | <p>duly passed at a meeting of the Debenture Holders. The Debenture Trustee shall not be bound to act at the request or direction of the Debenture Holders under any provisions of the Transaction Documents unless sufficient amounts shall have been provided or provision to the satisfaction of the Debenture Trustee has been made for providing such amounts and the Debenture Trustee is indemnified to its satisfaction against all further costs, charges, expenses and liability which may be incurred in complying with such request or direction;</p> <p>(i) notwithstanding anything contained to the contrary in the relevant Tranche/ Issuance Debenture Trust Deed, the Debenture Trustee shall before taking any action on behalf of the Debenture Holders or providing any consent on behalf of the Debenture Holders, obtain the written consent of the Majority Debenture Holders;</p> <p>(j) the Debenture Trustee shall forward to the Debenture Holders copies of any information or documents from the Issuer pursuant to the relevant Tranche/Issuance Debenture Trust Deed within 2 (two) Business Days of receiving such information or document from the Issuer; and</p> <p>(k) the Debenture Trustee shall, until the Final Settlement Date, adhere to and comply with its obligations and responsibilities under the SEBI Debenture Trustees Circular.</p> |
| Risk factors pertaining to the issue | Please refer to Section 3 (<i>Risk Factors</i>) of this General Information Document |
| Governing Law | As specified in the relevant Key Information Document. |
| Additional Disclosures (Security Creation) | As specified in the relevant Key Information Document. |
| Additional Disclosures (Default in Payment) | As specified in the relevant Key Information Document. |
| Additional Disclosures (Delay in Listing) | (i) In accordance with the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021 as amended from time to time, read together with the requirements in respect of the timelines for listing of debt securities |

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| | <p>issued on a private placement basis prescribed in Chapter VII (<i>Standardization of timelines for listing of securities issued on a private placement basis</i>) of the SEBI circular no. SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021 on "<i>Master Circular for issue and listing of Non-convertible Securities, Securitised Debt Instruments, Security Receipts, Municipal Debt Securities and Commercial Paper</i>" (as amended and modified from time to time), the Issuer confirms that In the event there is any delay in listing of the Non-Convertible Securities beyond the Listing Period, the Issuer will pay to the Debenture Holders, penal interest of 1% (one percent) per annum over the Interest Rate, from the date of allotment the Non-Convertible Securities until the listing of the Non-Convertible Securities is completed; and</p> <p>(ii) be permitted to utilise the issue proceeds of its 2 (two) subsequent privately placed issuances of securities only after receiving final listing approval from the stock exchange(s).</p> |
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Note:

1. If there is any change in Coupon Rate pursuant to any event including lapse of certain time period or downgrade in rating, then such new Coupon Rate and events which lead to such change should be disclosed.
2. The list of documents which has been executed in connection with the issue and subscription of debt securities shall be annexed.
3. While the Secured Debentures are secured to the tune of at least 100% (One Hundred percent) of the principal and interest amount or as per the terms of General Information Document, in favour of Debenture Trustee, it is the duty of the Debenture Trustee to monitor that the security is maintained.
4. The Issuer shall provide granular disclosures in the relevant Key Information Document, with regards to the "Object of the Issue" including the percentage of the issue proceeds earmarked for each of the "object of the issue".

As specified in the relevant Key Information Document.

5. **Future Borrowings**

As specified in the relevant Key Information Document.

SECTION 6: DISCLOSURES PERTAINING TO WILFUL DEFAULT

The following disclosures shall be made if the issuer or its promoter or director is declared wilful defaulter:

- (A) **Name of the bank declaring the entity as a Wilful Defaulter:** NIL
- (B) **The year in which the entity is declared as a Wilful Defaulter:** NIL
- (C) **Outstanding amount when the entity is declared as a Wilful Defaulter:** NIL
- (D) **Name of the entity declared as a Wilful Defaulter:** NIL
- (E) **Steps taken, if any, for the removal from the list of wilful defaulters:** NIL
- (F) **Other disclosures, as deemed fit by the Issuer in order to enable investors to take informed decisions:** NIL
- (G) **Any other disclosure as specified by SEBI:** NIL

SECTION 7: TRANSACTION DOCUMENTS AND KEY TERMS

7.1 Transaction Documents

The following documents shall be executed in relation to the Issue ("**Transaction Documents**"):

- (a) Debenture Trustee Agreement, each of the agreements executed / to be executed by and between the Debenture Trustee and the Issuer for the purposes of appointment of the Debenture Trustee to act as debenture trustee in connection with the issuance of the respective Tranche/Issuance of the Debentures. ("**Debenture Trustee Agreement**");
- (b) Debenture Trust Deed, each of the trust deeds executed / to be executed by and between the Debenture Trustee and the Issuer which will set out the terms upon which the respective Tranche/Issuance of the Debentures are being issued and shall include the representations and warranties and the covenants to be provided by the Issuer. ("**Debenture Trust Deed**");
- (c) Deed of Hypothecation shall mean each of the unattested / attested deeds of hypothecation dated on or around the date of the Debenture Trust Deed to create a charge over the Hypothecated Assets for the respective Tranche/Issuance of Debentures, to be executed between the Issuer and the Debenture Trustee to secure the Secured Obligations in relation to the respective Tranche/Issuance of the Secured Debentures. ("**Deed of Hypothecation**");
- (d) Deed of Corporate Guarantee shall mean the deed of corporate guarantee dated on or around the date of the Debenture Trust Deed to be executed by the Guarantor in favour of the Debenture Trustee to provide an unconditional and irrevocable corporate guarantee for securing the Secured Obligations ("**Deed of Corporate Guarantee**");
- (e) Deed of Personal Guarantee shall mean the deed of personal guarantee dated on or around the date of the Debenture Trust Deed to be executed by the Guarantor in favour of the Debenture Trustee to provide an unconditional and irrevocable personal guarantee for securing the Secured Obligations ("**Deed of Personal Guarantee**"); and
- (f) Such other documents as agreed between the Issuer and the Debenture Trustee for each of the respective issuance.

7.2 Representations and Warranties of the Issuer

As specified in the relevant Key Information Document.

7.3 COVENANTS OF THE ISSUER:

- (a) **AFFIRMATIVE COVENANTS**
As specified in the relevant Key Information Document.
- (b) **NEGATIVE COVENANTS**
As specified in the relevant Key Information Document.
- (c) **REPORTING COVENANTS**
As specified in the relevant Key Information Document.
- (d) **FINANCIAL COVENANTS**
As specified in the relevant Key Information Document.

7.4 EVENTS OF DEFAULT

As specified in the relevant Key Information Document.

7.5 CONSEQUENCES OF AN EVENTS OF DEFAULT AND REMEDIES

As specified in the relevant Key Information Document.

SECTION 8: OTHER INFORMATION AND APPLICATION PROCESS

The Non-Convertible Securities being offered as part of the Issue are subject to the provisions of the Act, the Memorandum and Articles of Association of the Issuer, the terms of this General Information Document, Application Form and other terms and conditions as may be incorporated in the Transaction Documents.

8.1 Mode of Transfer/Transmission of Debentures

The Debentures shall be transferable freely; however, it is clarified that no Investor shall be entitled to transfer the Debentures to a person who is not entitled to subscribe to the Debentures. The Debenture(s) shall be transferred and/or transmitted in accordance with the applicable provisions of the Act and other applicable laws. The Debentures held in dematerialized form shall be transferred subject to and in accordance with the rules/procedures as prescribed by NSDL and CDSL and the relevant DPs of the transferor or transferee and any other applicable laws and rules notified in respect thereof. The transferee(s) should ensure that the transfer formalities are completed prior to the Record Date. In the absence of the same, amounts due will be paid/redemption will be made to the person, whose name appears in the Register of Debenture Holders maintained by the R&T Agent as on the Record Date, under all circumstances. In cases where the transfer formalities have not been completed by the transferor, claims, if any, by the transferees would need to be settled with the transferor(s) and not with the Issuer. The normal procedure followed for transfer of securities held in dematerialized form shall be followed for transfer of these Debentures held in dematerialised form. The seller should give delivery instructions containing details of the buyer's DP account to his DP.

8.2 Non-Convertible Securities held in Dematerialised Form

The Non-Convertible Securities shall be held in dematerialised form and no action is required on the part of the Non-Convertible Securities Holder(s) for redemption purposes and the redemption proceeds will be paid by cheque/EFT/RTGS to those Debenture Holder(s) whose names appear on the list of beneficiaries maintained by the R&T Agent. The names would be as per the R&T Agent's records on the Record Date fixed for the purpose of redemption. All such Non-Convertible Securities will be simultaneously redeemed through appropriate debit corporate action.

The list of beneficiaries as of the relevant Record Date setting out the relevant beneficiaries' name and account number, address, bank details and DP's identification number will be given by the R&T Agent to the Issuer. If permitted, the Issuer may transfer payments required to be made in any relation by EFT/RTGS to the bank account of the Debenture Holder(s) for redemption payments.

8.3 Sharing of Information

The Issuer may, at its option, but subject to applicable laws, use on its own, as well as exchange, share or part with any financial or other information about the Debenture Holder(s) available with the Issuer, with its subsidiaries and affiliates and other banks, financial institutions, credit bureaus, agencies, statutory bodies, as may be required and neither the Issuer nor its subsidiaries and affiliates nor their agents shall be liable for use of the aforesaid information.

8.4 Non-Convertible Securities Holder not a Shareholder

The Debenture Holder(s) shall not be entitled to any right and privileges of shareholders other than those available to them under the Act. The Non-Convertible Securities shall not confer upon the Debenture Holders the right to receive notice(s) or to attend and to vote at any general meeting(s) of the shareholders of the Issuer.

8.5 Modification of Non-Convertible Securities

The Debenture Trustee and the Issuer will agree to make any modifications in the General Information Document which, in the opinion of the Debenture Trustee, is of a formal, minor or technical nature or is to correct a manifest error.

Any other change or modification to the terms of the Non-Convertible Securities shall require approval by the Majority Debenture Holders.

8.6 Right to accept or reject Applications

The Board of Directors/Committee of Directors reserves its full, unqualified and absolute right to accept or reject any application for subscription to the Non-Convertible Securities, in part or in full, without assigning any reason thereof.

8.7 Notices

Any notice in respect of the Non-Convertible Securities may be served by the Issuer upon the Debenture Trustee/Debenture Holders in accordance with the terms of the Transaction Documents.

8.8 Issue Procedure

Only Eligible Investors as given hereunder may apply for the Non-Convertible Securities by completing the Application Form in the prescribed format in block letters in English as per the instructions contained therein. The minimum number of Non-Convertible Securities that can be applied for and the multiples thereof shall be set out in the Application Form. No application can be made for a fraction of a Debenture. Application Forms should be duly completed in all respects and applications not completed in the said manner are liable to be rejected. The name of the applicant's bank, type of account and account number must be duly completed by the applicant. This is required for the applicant's own safety and these details will be printed on the refund orders and /or redemptions warrants.

The final subscription to the Non-Convertible Securities shall be made by the Eligible Investors through the electronic book mechanism as prescribed by SEBI under the EBP Guidelines by placing bids on the electronic book platform during the Issue period. In case the Eligible Investors are not registered on the EBP Platform, they will have to register themselves as investor on the said platform (as a one-time exercise) and also complete the mandatory KYC verification process. The Eligible Investors should also refer to the operational guidelines of the EBP in this respect. The disclosures required pursuant to the EBP Guidelines are set out hereinbelow:

| | |
|--|--|
| Details of size of issue including green shoe option, if any and a range within which green shoe may be retained (if applicable) | Base Issue Size - As specified in the relevant Key Information Document. Green shoe option – As specified in the relevant Key Information Document. |
| Bid opening and closing date | Bid opening date: As specified in the relevant Key Information Document. Bid closing date: As specified in the relevant Key Information Document. |
| Minimum Bid Lot | As specified in the relevant Key Information Document. |
| Manner of bidding in the Issue | Closed bidding |
| Manner of allotment in the Issue | As specified in the relevant Key Information Document. |
| Manner of settlement in the Issue | As specified in the relevant Key Information Document. |
| Settlement Cycle | As specified in the relevant Key Information Document. |

8.9 Process flow of settlement:

As specified in the relevant Key Information Document.

8.10 Application Procedure

Potential Investors will be invited to subscribe by way of the Application Form prescribed in the General Information Document during the period between the Issue Opening Date and the Issue Closing Date (both dates inclusive). The Issuer reserves the right to change the issue schedule including the Deemed Date of Allotment at its sole discretion, without giving any reasons. The Issue will be open for subscription during the banking hours on each day during the period covered by the Issue Schedule, and the procedure will be subject to the EBP Guidelines.

8.11 Fictitious Applications

All fictitious applications will be rejected.

8.12 Basis of Allotment

Notwithstanding anything stated elsewhere, the Issuer reserves the right to accept or reject any application, in part or in full, without assigning any reason. In case of over subscription, allotment shall be made on a "price time priority basis" in accordance with the EBP Guidelines. The investors will be required to remit the funds in the account of the ICCL as well as submit the duly completed Application Form along with other necessary documents to the Issuer by the Deemed Date of Allotment.

8.13 Payment Instructions

As specified in the relevant Key Information Document.

8.14 Eligible Investors

As specified in the relevant Key Information Document.

8.15 Procedure for Applying for Dematerialised Facility

- (a) The applicant must have at least one beneficiary account with any of the DP's of NSDL and CDSL prior to making the application.
- (b) The applicant must necessarily fill in the details (including the beneficiary account number and DP - ID) appearing in the Application Form under the heading "Details for Issue of Non-Convertible Securities in Electronic/Dematerialised Form".
- (c) Non-Convertible Securities allotted to an applicant will be credited to the applicant's respective beneficiary account(s) with the DP.
- (d) For subscribing to the Non-Convertible Securities, names in the Application Form should be identical to those appearing in the details in the Depository. In case of joint holders, the names should necessarily be in the same sequence as they appear in the account details maintained with the DP.
- (e) Non-transferable allotment advice/refund orders will be directly sent to the applicant by the Registrar and Transfer Agent to the Issue.
- (f) If incomplete/incorrect details are given under the heading "Details for Issue of Non-Convertible Securities in Electronic/Dematerialised Form" in the Application Form, it will be deemed to be an incomplete application and the same may be held liable for rejection at the sole discretion of the Issuer.
- (g) For allotment of Non-Convertible Securities, the address, nomination details and other details of the applicant as registered with his/her DP shall be used for all correspondence with the applicant. The applicant is therefore responsible for the correctness of his/her demographic

details given in the Application Form vis-a-vis those with his/her DP. In case the information is incorrect or insufficient, the Issuer would not be liable for the losses, if any.

- (h) The redemption amount or other benefits would be paid to those Debenture Holders whose names appear on the list of beneficial owners maintained by the R&T Agent as on the Record Date. In case of those Non-Convertible Securities for which the beneficial owner is not identified in the records of the R&T Agent as on the Record Date, the Issuer would keep in abeyance the payment of the redemption amount or other benefits, until such time that the beneficial owner is identified by the R&T Agent and conveyed to the Issuer, whereupon the redemption amount and benefits will be paid to the beneficiaries, as identified.

8.16 Depository Arrangements

The Issuer shall make necessary arrangement with CDSL and NSDL for issue and holding of Debenture in dematerialised form.

8.17 List of Beneficiaries

The Issuer shall request the R&T Agent to provide a list of beneficiaries as at the end of each Record Date. This shall be the list, which will be used for payment or repayment of redemption monies.

8.18 Application under Power of Attorney

A certified true copy of the power of attorney or the relevant authority as the case may be along with the names and specimen signature(s) of all the authorized signatories of the Investor and the tax exemption certificate/document of the Investor, if any, must be lodged along with the submission of the completed Application Form. Further modifications/additions in the power of attorney or authority should be notified to the Issuer or to its agents or to such other person(s) at such other address(es) as may be specified by the Issuer from time to time through a suitable communication.

In case of an application made by companies under a power of attorney or resolution or authority, a certified true copy thereof along with memorandum and articles of association and/or bye-laws along with other constitutional documents must be attached to the Application Form at the time of making the application, failing which, the Issuer reserves the full, unqualified and absolute right to accept or reject any application in whole or in part and in either case without assigning any reason thereto. Names and specimen signatures of all the authorized signatories must also be lodged along with the submission of the completed Application Form.

8.19 Procedure for application by Mutual Funds and Multiple Applications

In case of applications by mutual funds and venture capital funds, a separate application must be made in respect of each scheme of an Indian mutual fund/venture capital fund registered with the SEBI and such applications will not be treated as multiple application, provided that the application made by the asset management company/trustee/custodian clearly indicated their intention as to the scheme for which the application has been made.

The Application Forms duly filled shall clearly indicate the name of the concerned scheme for which application is being made and must be accompanied by certified true copies of:

- (a) SEBI registration certificate
- (b) Resolution authorizing investment and containing operating instructions
- (c) Specimen signature of authorized signatories

8.20 Documents to be provided by Investors

Investors need to submit the following documents, as applicable:

- (a) Memorandum and Articles of Association or other constitutional documents

- (b) Resolution authorising investment
- (c) Certified true copy of the Power of Attorney to custodian
- (d) Specimen signatures of the authorised signatories
- (e) SEBI registration certificate (for Mutual Funds)
- (f) Copy of PAN card
- (g) Application Form (including EFT/RTGS details)

8.21 Applications to be accompanied with Bank Account Details

Every application shall be required to be accompanied by the bank account details of the applicant and the magnetic ink character reader code of the bank for the purpose of availing direct credit of redemption amount and all other amounts payable to the Debenture Holder(s) through cheque/EFT/RTGS.

8.22 Succession

In the event of winding up of a Debenture Holder (being a company), the Issuer will recognise the legal representative as having title to the Debenture(s). The Issuer shall not be bound to recognize such legal representative as having title to the Debenture(s), unless they obtains legal representation, from a court in India having jurisdiction over the matter.

The Issuer may, in its absolute discretion, where it thinks fit, dispense with production of such legal representation, in order to recognise any person as being entitled to the Debenture(s) standing in the name of the concerned Debenture Holder on the production of sufficient documentary proof and an indemnity.

8.23 Mode of Payment

All payments must be made through cheque(s) demand draft(s), EFT/RTGS as set out in the Application Form.

8.24 Effect of Holidays

- (a) If any Due Date on which any interest or additional interest is payable falls on a day which is not a Business Day, the payment to be made on such Due Date shall be made on the succeeding Business Day.
- (b) If any Due Date on which any Outstanding Principal Amounts are payable falls on a day which is not a Business Day, the payment to be made on such Due Date shall be made on the preceding Business Day.
- (c) If the Final Redemption Date (also the last Due Date) falls on a day which is not a Business Day, the payment of any amounts in respect of any interest and the Outstanding Principal Amounts to be made shall be made on the preceding Business Day.

8.25 Tax Deduction at Source

- (a) All payments to be made by the Company to the Debenture Holders under the Transaction Documents shall be made free and clear of and without any Tax Deduction unless the Company is required to make a Tax Deduction pursuant to Applicable Law.
- (b) The Company shall promptly upon becoming aware that it must make a Tax Deduction (or that there is any change in the rate or the basis of a Tax Deduction) notify the Debenture Trustee accordingly.

- (c) If the Company is required to make a Tax Deduction, it shall make that Tax Deduction and any payment required in connection with that Tax Deduction within the time allowed and in the minimum amount required by Applicable Law.
- (d) Within the earlier of (A) 60 (sixty) days of making either a Tax Deduction or any payment required in connection with that Tax Deduction or (B) 60 (sixty) days of each Due Date, the Company shall deliver to the Debenture Trustee evidence reasonably satisfactory to the Debenture Trustee that the Tax Deduction has been made or (as applicable) any appropriate payment paid to the relevant taxing authority.

8.26 Letters of Allotment

In accordance with the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021 as amended from time to time, read together with the requirements in respect of the timelines for listing of debt securities issued on a private placement basis prescribed in Chapter VII (*Standardization of timelines for listing of securities issued on a private placement basis*) of the SEBI circular no. SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021 on "*Master Circular for issue and listing of Non-convertible Securities, Securitised Debt Instruments, Security Receipts, Municipal Debt Securities and Commercial Paper*" (as amended and modified from time to time), the Issuer shall ensure that the Non-Convertible Securities are credited into the demat accounts of the Debenture Holders of the Non-Convertible Securities within 2 (two) Business Days from the Deemed Date of Allotment.

8.27 Deemed Date of Allotment

As specified in the relevant Key Information Document.

8.28 Record Date

As specified in the relevant Key Information Document.

8.29 Refunds

For applicants whose applications have been rejected or allotted in part, refund orders will be dispatched within 7 (seven) days from the Deemed Date of Allotment of the Debentures.

In case the Issuer has received money from applicants for Debentures in excess of the aggregate of the application money relating to the Debentures in respect of which allotments have been made, the R&T Agent shall upon receiving instructions in relation to the same from the Issuer repay the moneys to the extent of such excess, if any.

8.30 Interest on Application Monies

Not applicable

8.31 Pan Number

Every applicant should mention its Permanent Account Number ("**PAN**") allotted under Income Tax Act, 1961, on the Application Form and attach a self-attested copy as evidence. Application forms without PAN will be considered incomplete and are liable to be rejected.

8.32 Redemption

The face value of the Debentures shall be redeemed at par, on the Redemption Date. The Debentures will not carry any obligation, for interest or otherwise, after the Redemption Date. The Debentures shall be taken as discharged on payment of the Redemption Amount by the Issuer on the Final Redemption Date to the registered Debenture Holders whose name appear in the Debenture Register on the Record Date. Such payment will be a legal discharge of the liability of the Issuer towards the Debenture Holders.

8.33 Payment on Redemption

Payment on redemption will be made by way of cheque(s)/redemption warrant(s)/demand draft(s)/credit through RTGS system/funds transfer in the name of the Debenture Holder(s) whose names appear on the list of beneficial owners given by the Depository to the Issuer as on the Record Date.

The Debentures shall be taken as discharged on payment of the redemption amount by the Issuer on maturity to the registered Debenture Holder(s) whose name appears in the Register of Debenture Holder(s) on the Record Date. On such payment being made, the Issuer will inform NSDL and CDSL and accordingly the account of the Debenture Holder(s) with NSDL and CDSL will be adjusted.

On the Issuer dispatching the amount as specified above in respect of the Debentures, the liability of the Issuer shall stand extinguished.

8.34 Payment of Coupon

Payment of Coupon on the Debenture(s) will be made on Coupon Payment Dates as specified in this General Information Document to those Debenture Holders whose name(s) appear in the Register of Debenture Holder(s) (or to the first holder in case of joint holders) as on the relevant Record Date fixed by the Issuer for this purpose and /or as per the list provided by the Depository to the Issuer of the beneficiaries who hold Debentures in demat form on such Record Date, and are eligible to receive Coupon. Payment will be made by the Issuer after verifying the bank details of the Debenture Holders, by way of direct credit through Electronic Clearing Service (“ECS”), Real Time Gross Settlement (“RTGS”) or National Electronic Funds Transfer (“NEFT”).

In the event of any default in the payment of Coupon and/or in the redemption of the Debentures on the respective Payment Dates and all other monies payable pursuant to the Transaction Documents read with this General Information Document, the Issuer shall pay to the Debenture Holders, default interest at the rate specified in **Section VI** (*Summary Term Sheet*) for the default in payment of Coupon, and/or Redemption Amount till the dues are cleared.

8.35 Eligibility to come out with the Issue

The Issuer or the Person in control of the Issuer, or its promoter, has not been restrained or prohibited any Governmental Authority from accessing the securities market or dealing in securities and such direction or order is in force.

8.36 Registration and Government approvals

The Issuer can undertake the activities proposed by it in view of the present approvals and no further approval from any Governmental Authority(ies) is required by it to undertake the proposed activities save and except those approvals which may be required to be taken in the normal course of business from time to time.

8.37 Authority for the Issue

This present private placement of Debentures is being made pursuant to the resolution passed by the board of directors of the Company at its meeting held on 19th August 2023 and shareholders of the Company at its meeting held on 19th May 2023. A copy of the board resolution and shareholders resolution is attached hereto as **Annexure IX** and **Annexure X** respectively.

8.38 Date of Allotment

All benefits relating to Debentures will be available to the Investors from the Deemed Date of Allotment. The actual allotment of Debentures may take place on a date other than the Deemed Date of Allotment. In case if the issue closing date of Debentures is changed (pre-poned/ postponed), the

Deemed Date of Allotment of Debentures may also be changed (pre-poned/ postponed) by the Issuer at its sole and absolute discretion.

Disclaimer: Please note that only those persons to whom this General Information Document has been specifically addressed are eligible to apply. However, an application, even if complete in all respects, is liable to be rejected without assigning any reason for the same. The list of documents provided above is only indicative, and an investor is required to provide all those documents / authorizations / information, which are likely to be required by the Issuer. The Issuer may, but is not bound to, revert to any investor for any additional documents / information, and can accept or reject an application as it deems fit. Provisions in respect of investment by investors falling in the categories mentioned above are merely indicative and the Issuer does not warrant that they are permitted to invest as per extant laws, regulations, etc. Each of the above categories of investors is required to check and comply with extant rules/regulations/ guidelines, etc. governing or regulating their investments as applicable to them and the Issuer is not, in any way, directly or indirectly, responsible for any statutory or regulatory breaches by any investor, neither is the Issuer required to check or confirm the same.

8.39 Multiple Issuances

The Company reserves the right to make multiple issuances under the same ISIN in accordance with the SEBI Master Circular, whether by creation of a fresh ISIN or by way of issuance under the existing ISIN at premium/ par/ discount.

SECTION 9: UNDERTAKING

(1) UNDERTAKINGS IN RELATION TO THE ISSUER BEING ELIGIBLE UNDER THE SEBI NCS REGULATIONS

The Issuer hereby undertakes and confirms that the following (as set out in Regulation 5 of the SEBI NCS Regulations) are not applicable to the Issuer as on the date of this General Information Document:

- (a) the Issuer, any of its promoters, promoter group or directors are debarred from accessing the securities market or dealing in securities by the Board;
- (b) any of the promoters or directors of the Issuer is a promoter or director of another company which is debarred from accessing the securities market or dealing in securities by the Board;
- (c) the Issuer or any of its promoters or directors is a wilful defaulter;
- (d) any of the promoters or whole-time directors of the issuer is a promoter or whole-time director of another company which is a wilful defaulter;
- (e) any of its promoters or directors is a fugitive economic offender; or
- (f) any fine or penalties levied by the Board / Stock Exchanges is pending to be paid by the Issuer at the time of filing this General Information Document.

(2) UNDERTAKING ON CREATION OF SECURITY PURSUANT TO REGULATION 48(2) OF THE SEBI NCS REGULATIONS

The Issuer hereby undertakes that the assets on which charge is proposed to be created as security for the Debentures are free from any encumbrances. The Issuer further undertakes that the charge proposed to be created is a first ranking exclusive, current and continuing charge and therefore no permission or consent to create a second or pari-passu charge on the assets of the Issuer is required to be obtained from any creditor (whether or not existing) of the Issuer.

(3) UNDERTAKING PURSUANT TO PARAGRAPH 2.3.24 of SCHEDULE I OF THE SEBI NCS REGULATIONS

The Issuer undertakes and states as follows:

- (a) Prospective investors are advised to read the risk factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of the Issuer and the offer including the risks involved. The securities have not been recommended or approved by the any regulatory authority in India, including the Securities and Exchange Board of India (SEBI) nor does SEBI guarantee the accuracy or adequacy of this document. Specific attention of investors is invited to the statement of 'Risk factors' given on page number 19 under the section 'GENERAL RISKS AND RISKS IN RELATION TO THE NON-CONVERTIBLE SECURITIES';
- (b) the Issuer, having made all reasonable inquiries, accepts responsibility for, and confirms that this General Information Document contains all information with regard to the issuer and the issue, that the information contained in this General Information Document is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which make this document as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect; and
- (c) the Issuer has no side letter with any debt securities holder except the one(s) disclosed in this General Information Document. Any covenants later added shall be disclosed on the

stock exchange website where the debt is listed and shall be disclosed by the Company in the Transaction Documents.

(4) **DISCLOSURES PURSUANT TO THE CHAPTER II OF SEBI DEBENTURE TRUSTEES CIRCULAR**

(a) **Details of assets, movable property and immovable property on which charge is proposed to be created**

Movable assets comprising receivables from loans provided by the Issuer.

(b) **Title deeds (original/ certified true copy by issuers/ certified true copy by existing charge holders, as available) or title reports issued by a legal counsel/ advocates, copies of the relevant agreements/ Memorandum of Understanding**

No title deeds are applicable or available for movable assets comprising receivables from loans provided by the Issuer over which security is proposed to be created by the Issuer. The details of the underlying loan agreements will be set out in the Deed of Hypothecation.

(c) **Copy of evidence of registration with Sub-registrar, Registrar of Companies, Central Registry of Securitization Asset Reconstruction and Security Interest (CERSAI) etc**

The details of the charge created over the movable assets comprising receivables from loans provided by the Issuer over which security is proposed to be created by the Issuer under the Deed of Hypothecation will be reported to the relevant registrar of companies and the Central Registry of Securitisation Asset Reconstruction and Security Interest (CERSAI) within the timelines prescribed under Applicable Law. As the charge is being created over movable assets, no filings are required to be made with any sub-registrar.

(d) **For unencumbered assets, an undertaking that the assets on which charge is proposed to be created are free from any encumbrances**

The Issuer hereby undertakes that the assets on which charge is proposed to be created as security for the Secured Debentures are free from any encumbrances.

(e) **In case of corporate guarantee or any other document/ letter with similar intent is offered as security or a part of security:**

(i) ***Details of guarantor viz. holding/ subsidiary/ associate company etc.:***

As set out in the respective Key Information Document

(ii) ***Audited financial statements (not older than 6 months from the date of debenture trustee agreement) of guarantor including details of all contingent liabilities:***

As set out in the respective Key Information Document

(iii) ***List of assets of the guarantor along-with undertakings/consent/NOC as per the Chapter II of SEBI Debenture Trustees Circular:***

As set out in the respective Key Information Document

(iv) ***Conditions of invocation of guarantee including details of put options or any other terms and conditions which may impact the security created:***

As set out in the respective Key Information Document

(v) ***Impact on the security in case of restructuring activity of the guarantor:***

As set out in the respective Key Information Document

- (vi) ***Undertaking by the guarantor that the guarantee shall be disclosed as “contingent liability” in the “notes to accounts” of financial statement of the guarantor.***
- As set out in the respective Key Information Document
- (vii) ***Copy of Board resolution of the guarantor for the guarantee provided in respect of the debt securities of the Issuer.***
- As set out in the respective Key Information Document
- (viii) ***The Guarantor provides guarantees on a routine basis in the ordinary course of its business.***
- As set out in the respective Key Information Document
- (f) **In case securities (equity shares etc.) are being offered as security then a holding statement from the depository participant along-with an undertaking that these securities shall be pledged in favour of debenture trustee(s) in the depository system:**
Not Applicable
- (g) **Details of any other form of security being offered viz. Debt Service Reserve Account etc.:** N. A.
- (h) **Any other information, documents or records required by debenture trustee with regard to creation of security and perfection of security:** Not applicable.
- (i) **Declaration:** The Issuer declares that debt securities shall be considered as secured only if the charged asset is registered with Sub-registrar and Registrar of Companies or CERSAI or Depository etc., as applicable, or is independently verifiable by the debenture trustee.
- (j) **Terms and conditions of debenture trustee agreement including fees charged by debenture trustees(s):** Please refer consent letter of the Debenture Trustee for terms and conditions of the appointment of the Debenture Trustee and the Engagement Letter for fee of the Debenture Trustee.
- (k) **Details of security to be created:** Please refer section named "*Security (Including description, type of security, type of charge, likely date of creation of security, minimum security cover, revaluation, replacement of security)*" in Section 5.34 (*Issue Details*).
- (l) **Process of due diligence carried out by the debenture trustee:** The Debenture Trustee has carried out due diligence in accordance with the manner prescribed in the SEBI Debenture Trustees Circular. The due diligence broadly includes the following:
- (i) A chartered accountant appointed by the Debenture Trustee will be conducting an independent due diligence as per scope provided by the Debenture Trustee and the information provided by the Issuer in respect of the security being provided by the Issuer in respect of the Secured Debentures.
- (ii) The chartered accountant will verify and ensure that the assets provided by the Issuer for creation of security are free from any encumbrances or necessary permission or consent has been obtained from existing charge holders.
- (iii) Periodical due diligence will be carried out by the Debenture Trustee in accordance with the SEBI Debenture Trustees Circular read along with the SEBI (Debenture Trustees) Regulations, 1993 and the relevant circulars issued by SEBI from (as amended from time to time) as per the nature of security provided by the Issuer in respect of the Secured Debentures.

- (iv) The Debenture Trustee will issue such necessary certificate(s) in relation to the due diligence carried out by it and such certificate(s) will be available on Stock Exchanges from time to time for information of the Debenture Holders.

Even though the Secured Debentures are to be secured to the extent of at least 100% (One Hundred percent) of the principal and interest amount or as per the terms of this General Information Document, in favor of the Debenture Trustee, the recovery of 100% of the amount shall depend on the market scenario prevalent at the time of enforcement of the security.

Due diligence will be carried out for maintenance of the prescribed security cover depending on information provided by the Issuer and the chartered accountant appointed by the Debenture Trustee or the Debenture Trustee will not be responsible for misinformation provided by Issuer.

- (m) **Due diligence certificate as per the format specified in Annexure A:** Enclosed as Annexure XII.

- (n) **Due diligence certificate as per the format specified in Annexure II-A of the Chapter II of SEBI Debenture Trustees Circular:** Enclosed as Annexure XI.

(5) **OTHER UNDERTAKINGS**

The Issuer hereby confirms that:

- (a) the Issuer is eligible and in compliance with Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021, as amended from time to time, to make the private placement of debt instruments;
- (b) (to the extent applicable) the Issuer or its promoters or whole-time directors are not in violation of the provisions of Regulation 24 of the SEBI Delisting Regulations, 2009;
- (c) neither the Issuer nor any of its promoters or directors is a willful defaulter as defined under Regulation 2 (1) (ss) of the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021; and
- (d) the Issuer, its promoters, its directors are not in violation of the restrictions imposed by SEBI under SEBI circular no. SEBI/HO/ MRD/DSA/CIR/P/2017/92 dated August 01, 2017.

For Keertana Finserv Private Limited

Authorised Signatory

Name: Padmaja Gangireddy

Title: Managing Director

Date: 6th September 2023

Serial No: 001

Addressed to: _____ (Name of the Debenture Holder(s))

SECTION 10: FORM NO. PAS-4

(Pursuant to Section 42 of the Companies Act, 2013 and Rule 14(3) of the Companies (Prospectus and Allotment of Securities) Rules, 2014)

Note: This Form No PAS-4 is prepared in accordance with the Companies (Prospectus and Allotment of Securities) Rules, 2014.

ISSUE OF SENIOR / UNSUBORDINATED, SECURED / UNSECURED, RATED, LISTED, NON-CONVERTIBLE SECURITIES AGGREGATING FOR AN AMOUNT AS SHALL BE MORE PARTICULARLY SET OUT IN THE KEY INFORMATION DOCUMENT, IN MULTIPLE TRanches / ISSUANCE, FOR CASH, AT PAR OR AT PREMIUM OR AT DISCOUNT, IN A DEMATERIALIZED FORM ON A PRIVATE PLACEMENT BASIS (THE "ISSUE") BY KEERTANA FINSERV PRIVATE LIMITED (THE "COMPANY") OR ("ISSUER").

1. General Information:

(a) Name, address, website, if any, and other contact details of the Company, indicating both registered office and the corporate office:

Issuer / Company: Keertana Finserv Private Limited (the "Issuer" or "Company")

Registered Office: Office No 919, 9th Floor, 4A, Regus Granduer, Abanindra Nath Thakur Sarani, PS Arcadia Central (Camac Street) Park Street Kolkata - 700016, West Bengal, India

Corporate Office: Ramky Selenium Towers, 2nd Floor, Plot No 31 Part & 32, Financial District, Nanakramguda, Hyderabad - 500032

Telephone No.: +91-40-4878 7000

Website: www.keertanafin.in

Fax: NA

Contact Person: Komal Ratlani

Email: secretarial@keertana.co

(b) Date of Incorporation of the Company:

14th February 1996

(c) Business carried on by the Company and its subsidiaries with the details of branches or units, if any;

Please refer to paragraph 5.4(a) of the Section 5 of this General Information Document.

Branch details:

Please refer to paragraph 5.4 (c) of the Section 5 of this General Information Document.

Subsidiary details:

As of the date of this General Information Document, the Company does not have any subsidiaries.

(d) Brief particulars of the management of the Company:

Please refer to paragraph 5.4(e) of the Section 5 of this General Information Document.

(e) Name, addresses, Director Identification Number (DIN) and occupations of the directors:

| Name | Designation | DIN | Age (years) | Address | Director of the Company since | Details of other directorship | Whether willful defaulter (Yes/No) |
|----------------------------------|-------------------|----------|-------------|--|-------------------------------|--|------------------------------------|
| Padmaja Gangireddy | Managing Director | 00004842 | 56 | A Block, Flat No. 208, Jayabheri Ornage County, Nanakramguda, Serilingampally, Gachibowli, Hyderabad, Telangana - 500032 | 03/11/2022 | 1. Abhiram Marketing Services Limited 2. Keertana Financial Limited 3. Criss Financial Limited 4. Spandana Sphoorthy Financial Limited 5. Caspian Financial Services Limited | No |
| Vijaya Sivarami Reddy Vendidandi | Director | 03169778 | 60 | A Block, Flat No. 208, Jayabheri Ornage County, Nanakramguda, Serilingampally, Gachibowli, Hyderabad, Telangana - 500032 | 02/11/2022 | 1. Abhiram Marketing Services Limited 2. Keertana Financial Limited | No |

| Name | Designation | DIN | Age (years) | Address | Director of the Company since | Details of other directorship | Whether willful defaulter (Yes/No) |
|----------------------|-------------|----------|-------------|---|-------------------------------|--|------------------------------------|
| | | | | | | 3.FinS Technologies Limited | |
| Raghu Venkata Harish | Director | 06792543 | 50 | Villa No. 16-0204, Sri Ram Chipping Woods, Subha Enclave, HSR Layout, Bangalore South, Karnataka-560102 | 30/03/2022 | SAGGRAHA Management Services Private Limited | No |
| Mahesh Payannavar | Director | 00230347 | 61 | 11-B/702, Neelam Nagar, Phase 2, Mumbai 400081 | 27/02/2023 | Satya Micro Housing Finance Private Limited | No |
| Vara Prasad Chaganti | Director | 09425725 | 42 | Flat No 407, Eden B Block, Lodha Casa Pradiso Opp Sanath Nagar Bus Depot, Balanagar, moosapet Hyderabad, Telangana, India -500018 | 30/03/2022 | Indhan Impact Financial Services Private Limited | No |

2. MANAGEMENT PERCEPTION OF RISK FACTORS:

Please refer to Section 3 of this General Information Document.

3. RISKS RELATED TO THE BUSINESS OF THE ISSUER

Please refer to Section 3 of this General Information Document.

4. Details of defaults, if any, including therein the amount involved, duration of default, and present status, in repayment of:

- (i) Statutory Dues: Nil

- (ii) Debentures and interest thereon: Nil
- (iii) Deposits and interest thereon: Nil
- (iv) Loan from any bank or financial institution and interest thereon: Nil

5. Name, designation, address and phone number, email ID of the nodal / compliance officer of the Company, if any, for the private placement offer process:

| Name of Nodal/Compliance officer | Designation | Address | Phone No. | Email ID |
|---|--------------------|--|------------------|-------------------------|
| Komal Ratlani | Compliance Officer | 3-2-373, Chappal Bazar, Kacheguda, Hyderabad - 500027. | +91-7093589969 | secretarial@keertana.co |

6. Any default in annual filing of the Company under the Companies Act, 2013 or the rules made thereunder:

Nil

7. Particulars of the Offer:

| | |
|--|--|
| Financial position of the Company for the last 3 (three) financial years | Please refer to CHAPTER A below. |
| Date of passing of Board Resolution for the current issue of Debentures that forms the part of issuance under the General Information Document | Board resolution dated 19 th August 2023 |
| Date of passing of resolution in the general meeting, authorizing the offer of securities | Shareholders resolutions under Section 42 of the Companies Act, 2013 dated 19 th May 2023. |
| Kind of securities offered (i.e. whether share or debenture) and class of security; the total number of shares or other securities to be issued | Base Issue Size - As specified in the relevant Key Information Document. Green shoe option - As specified in the relevant Key Information Document. |
| Price at which the security is being offered, including premium if any, along with justification of the price | As specified in the relevant Key Information Document. |
| Name and address of the valuer who performed valuation | As specified in the relevant Key Information Document. |

| of the security offered, and basis on which the price has been arrived at along with report of the registered valuer | | | | | | | | | | | | | | | |
|---|---|--------------------|---------------------|--------------------|------------------|------------------|---------------|---------|--|--|--|--|--|--|--|
| Relevant date with reference to which the price has been arrived at (Relevant Date means a date at least 30 days prior to the date on which the general meeting of the Company is scheduled to be held) | As specified in the relevant Key Information Document. | | | | | | | | | | | | | | |
| The class or classes of persons to whom the allotment is proposed to be made | As specified in the relevant Key Information Document. | | | | | | | | | | | | | | |
| Intention of promoters, directors or key managerial personnel to subscribe to the offer (applicable in case they intend to subscribe to the offer) [Not required in case of issue of non-convertible debentures] | As specified in the relevant Key Information Document. | | | | | | | | | | | | | | |
| The proposed time within which the allotment shall be completed | As specified in the relevant Key Information Document. | | | | | | | | | | | | | | |
| The names of the proposed allottees and the percentage of post private placement capital that may be held by them [Not applicable in case of issue of non-convertible debentures] | As specified in the relevant Key Information Document. | | | | | | | | | | | | | | |
| The change in control, if any, in the company that would occur consequent to the private placement | As specified in the relevant Key Information Document. | | | | | | | | | | | | | | |
| The number of persons to whom allotment on preferential basis / private placement / | <table border="1"> <thead> <tr> <th>Date of Allotment</th> <th>Nature of Allotment</th> <th>Type of Instrument</th> <th>No. of Allottees</th> <th>Face Value (INR)</th> <th>Premium (INR)</th> <th>Remarks</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table> | Date of Allotment | Nature of Allotment | Type of Instrument | No. of Allottees | Face Value (INR) | Premium (INR) | Remarks | | | | | | | |
| Date of Allotment | Nature of Allotment | Type of Instrument | No. of Allottees | Face Value (INR) | Premium (INR) | Remarks | | | | | | | | | |
| | | | | | | | | | | | | | | | |

| | | | | | | | |
|--|--|--------------|--|---|----|----|----|
| rights issue has already been made during the year, in terms of securities as well as price | 30-06-2023 | Rights Issue | Equity | 9 | 10 | 20 | NA |
| | 09-11-2022 | Rights Issue | Equity | 3 | 10 | 20 | NA |
| | 07-09-2022 | Rights issue | Equity | 4 | 10 | 20 | NA |
| The justification for the allotment proposed to be made for consideration other than cash together with valuation report of the registered valuer | As specified in the relevant Key Information Document. | | | | | | |
| Amount, which the Company intends to raise by way of proposed offer of securities | As specified in the relevant Key Information Document. | | | | | | |
| Terms of raising of securities: | Duration, if applicable: | | As specified in the relevant Key Information Document. | | | | |
| | Rate of Interest or Coupon: | | As specified in the relevant Key Information Document. | | | | |
| | Mode of Payment | | As specified in the relevant Key Information Document. | | | | |
| | Mode of Repayment | | As specified in the relevant Key Information Document. | | | | |
| Proposed time schedule for which the Issue/Offer Letter is valid | Issue Open Date: As specified in the relevant Key Information Document. Issue Closing Date: As specified in the relevant Key Information Document. Pay-in Date: As specified in the relevant Key Information Document. Deemed Date of Allotment: As specified in the relevant Key Information Document. | | | | | | |
| Purpose and objects of the Issue/Offer | As specified in the relevant Key Information Document. | | | | | | |
| Contribution being made by the promoters or directors either as part of the offer or separately in furtherance of such objects | As specified in the relevant Key Information Document. | | | | | | |
| Principal terms of assets charged as security, if applicable | As specified in the relevant Key Information Document. | | | | | | |

| | |
|--|-----|
| The details of significant and material orders passed by the Regulators, Courts and Tribunals impacting the going concern status of the Company and its future operations | NIL |
|--|-----|

The pre-issue and post-issue shareholding pattern of the Company in the following format:

| Sr. No | Category | Pre- Issue | | Post Issue | |
|----------|------------------------------|--------------------|-------------------|--------------------|-------------------|
| | | No. of shares Held | % of shareholding | No. of shares Held | % of shareholding |
| A | Promoters Holding | | | | |
| 1 | Indian | -- | -- | -- | -- |
| | Individual | 76,977,955 | 100.00% | 76,977,955 | 100.00% |
| 2 | Bodies Corporate | -- | -- | -- | -- |
| | Sub Total | 76,977,955 | 100.00% | 76,977,955 | 100.00% |
| 3 | Foreign Promoters | -- | -- | -- | -- |
| | Sub Total (A) | 76,977,955 | 100.00% | 76,977,955 | 100.00% |
| B | Non-Promoters Holding | | | | |
| 1 | Institutional Investors | -- | -- | -- | -- |
| 2 | Non- Institution Investors | -- | -- | -- | -- |
| 3 | Private Corporate Bodies | -- | -- | -- | -- |
| 4 | Directors and Relatives | -- | -- | -- | -- |
| 5 | Indian Public | -- | -- | -- | -- |
| 6 | Others (including NRIs). | -- | -- | - | - |
| | Sub Total(B) | -- | -- | - | - |
| | GRAND TOTAL | 76,977,955 | 100.00% | 76,977,955 | 100% |

8. Mode of payment for subscription:

- Cheque
- Demand Draft
- Other Banking Channels

9. Disclosure with regard to interest of directors, litigation, etc:

| Any financial or other material interest of the directors, promoters or key managerial personnel in the offer/ Issue and the effect of such interest in so far as it is different from the interests of other persons | Nil | | | | | | | | | | | | |
|--|---|----|----------------------------|---------|---------------------------------------|---------|---------------------------------------|---------|---------------------------------------|---------|--|---------|--|
| Details of any litigation or legal action pending or taken by any Ministry or Department of the Government or a statutory authority against any promoter of the Company during the last 3 (three) years immediately preceding the year of the issue of this private placement offer cum application letter and any direction issued by such Ministry or Department or statutory authority upon conclusion of such litigation or legal action shall be disclosed | Nil | | | | | | | | | | | | |
| Remuneration of directors (during the current year and last 3 (three) financial years) | <table border="1"> <thead> <tr> <th data-bbox="735 983 871 1037">FY</th> <th data-bbox="871 983 1398 1037">Related Party Transactions</th> </tr> </thead> <tbody> <tr> <td data-bbox="735 1037 871 1090">2019-20</td> <td data-bbox="871 1037 1398 1090">Director's remuneration - Rs.9,60,000</td> </tr> <tr> <td data-bbox="735 1090 871 1144">2020-21</td> <td data-bbox="871 1090 1398 1144">Director's remuneration - Rs.9,60,000</td> </tr> <tr> <td data-bbox="735 1144 871 1198">2021-22</td> <td data-bbox="871 1144 1398 1198">Director's remuneration - Rs.9,60,000</td> </tr> <tr> <td data-bbox="735 1198 871 1252">2022-23</td> <td data-bbox="871 1198 1398 1252">Director's remuneration - Rs.45,59,441</td> </tr> <tr> <td data-bbox="735 1252 871 1335">2023-24</td> <td data-bbox="871 1252 1398 1335">Director's remuneration till Q1 - Rs. 7,50,000</td> </tr> </tbody> </table> | FY | Related Party Transactions | 2019-20 | Director's remuneration - Rs.9,60,000 | 2020-21 | Director's remuneration - Rs.9,60,000 | 2021-22 | Director's remuneration - Rs.9,60,000 | 2022-23 | Director's remuneration - Rs.45,59,441 | 2023-24 | Director's remuneration till Q1 - Rs. 7,50,000 |
| FY | Related Party Transactions | | | | | | | | | | | | |
| 2019-20 | Director's remuneration - Rs.9,60,000 | | | | | | | | | | | | |
| 2020-21 | Director's remuneration - Rs.9,60,000 | | | | | | | | | | | | |
| 2021-22 | Director's remuneration - Rs.9,60,000 | | | | | | | | | | | | |
| 2022-23 | Director's remuneration - Rs.45,59,441 | | | | | | | | | | | | |
| 2023-24 | Director's remuneration till Q1 - Rs. 7,50,000 | | | | | | | | | | | | |
| Related party transactions entered during the preceding 3 (three) financial years immediately preceding the year of issue of this private placement offer cum application letter and current financial year with regard to loans made or, guarantees given or securities provided | NIL | | | | | | | | | | | | |
| Summary of reservations or qualifications or adverse remarks of auditors in the last 5 (five) financial years immediately preceding the year of issue of this private placement offer cum application letter and of their impact on the financial statements and financial position of the Company and the corrective steps taken and proposed to be taken by the Company for each of the said reservations or qualifications or adverse remark | There has been no adverse remarks / reservations / qualifications. | | | | | | | | | | | | |

| | |
|---|------------|
| <p>Details of any inquiry, inspections or investigations initiated or conducted under the securities law or Companies Act or any previous company law in the last 3 (three) years immediately preceding the year of circulation of this private placement offer cum application letter in the case of the Company and all of its subsidiaries and if there were any prosecutions filed (whether pending or not) fines imposed, compounding of offences in the last 3 (three) years immediately preceding the year of this private placement offer cum application letter and if so, section-wise details thereof for the Company and all of its subsidiaries</p> | <p>Nil</p> |
|---|------------|

10. Financial Position of the Company:

The capital structure of the company in the following manner in a tabular form:

| | | |
|--|---|------------------------------------|
| <p>The authorized, issued, subscribed and paid up capital (number of securities, description and aggregate nominal value)</p> | <p>Share Capital</p> | <p>Amount (INR) (Lakhs)</p> |
| | <p>Authorised</p> | <p>10,000</p> |
| | <p>Equity Share Capital</p> | <p>10,000</p> |
| | <p>Preference</p> | <p>0.00</p> |
| | <p>TOTAL</p> | <p>10,000</p> |
| | <p>Issued, Subscribed and Paid-up Share Capital</p> | |
| | <p>Equity Shares</p> | <p>7,697.75</p> |
| | <p>Preference Shares</p> | <p>0.00</p> |
| | <p>TOTAL</p> | <p>7,697.75</p> |
| <p>Size of the Present Offer</p> | <p>As specified in the relevant Key Information Document.</p> | |
| <p>Paid-up Capital: a. After the offer: b. After the conversion of convertible instruments (if applicable)</p> | <p>Not applicable as each Debenture is a non-convertible debt instrument which is being issued at face value.</p> | |
| <p>Share Premium Account: a. Before the offer: b. After the offer:</p> | <p>Nil Nil</p> | |
| <p>Details of the existing share capital of the Issuer in a tabular form, indicating therein with regard to each allotment, the date of allotment, the number of shares allotted, the face value of the shares allotted, the price and the form of consideration:</p> | | |

| Sl. No | Month of infusion | Name of the Investor | Type of shares | Date of Allotment | Number of Shares Issued (a) | Face Value per Share - Rs (b) | Premium per share - Rs (c) | Price Per Share - Rs [d = b + c] | Value - Rs in Crs [a x d] |
|--------|-------------------|----------------------------------|----------------|-------------------|-----------------------------|-------------------------------|----------------------------|----------------------------------|---------------------------|
| 1 | Apr-22 | Vijaya Sivarami Reddy Vendidandi | Equity | 09-04-2022 | 4,40,04,525 | 10 | 12.1 | 22.1 | 97,25,00,003 |
| 2 | Apr-22 | Yanumula Koteswaramma | Equity | 28-04-2022 | 1,00,000 | 10 | 12.1 | 22.1 | 22,10,000 |
| | | Pranjal Thakker | Equity | 28-04-2022 | 1,00,000 | 10 | 12.1 | 22.1 | 22,10,000 |
| | | Chagamreddy Sri Ram Charan Reddy | Equity | 28-04-2022 | 23,000 | 10 | 12.1 | 22.1 | 5,08,300 |
| | | Veena Ventrapragada | Equity | 28-04-2022 | 23,000 | 10 | 12.1 | 22.1 | 5,08,300 |
| | | Padmaja Gangireddy | Equity | 28-04-2022 | 47,96,979 | 10 | 12.1 | 22.1 | 10,60,13,236 |
| | | Vidya Sagar Bhogi | Equity | 28-04-2022 | 35,000 | 10 | 12.1 | 22.1 | 7,73,500 |
| | | Nagari Raju | Equity | 28-04-2022 | 32,000 | 10 | 12.1 | 22.1 | 7,07,200 |
| | | S. Raghu Vinay | Equity | 28-04-2022 | 22,000 | 10 | 12.1 | 22.1 | 4,86,200 |
| | | Venkateswarlu R | Equity | 28-04-2022 | 19,005 | 10 | 12.1 | 22.1 | 4,20,011 |
| | | Challagulla Srinivasa Rao | Equity | 28-04-2022 | 14,000 | 10 | 12.1 | 22.1 | 3,09,400 |
| | | Thoram Naga Manindra | Equity | 28-04-2022 | 15,000 | 10 | 12.1 | 22.1 | 3,31,500 |
| | | Deeti Sanjeev | Equity | 28-04-2022 | 10,000 | 10 | 12.1 | 22.1 | 2,21,000 |
| | | Srinivasarao Manda | Equity | 28-04-2022 | 10,000 | 10 | 12.1 | 22.1 | 2,21,000 |
| | | Battala Raghu Ramudu | Equity | 28-04-2022 | 9,600 | 10 | 12.1 | 22.1 | 2,12,160 |
| | | Ankireddy Venkatesh | Equity | 28-04-2022 | 5,000 | 10 | 12.1 | 22.1 | 1,10,500 |
| | | Singareni Dinesh | Equity | 28-04-2022 | 3,650 | 10 | 12.1 | 22.1 | 80,665 |
| | | Manjunatha. R | Equity | 28-04-2022 | 10,000 | 10 | 12.1 | 22.1 | 2,21,000 |

| | | | | | | | | | |
|---|--------|----------------------------------|--------|------------|-----------|----|------|------|--------------|
| | | K. Rajesh | Equity | 28-04-2022 | 5,000 | 10 | 12.1 | 22.1 | 1,10,500 |
| | | Bhimavarapu Anoop Kumar | Equity | 28-04-2022 | 4,600 | 10 | 12.1 | 22.1 | 1,01,660 |
| | | Kasireddy Srinath Reddy | Equity | 28-04-2022 | 4,600 | 10 | 12.1 | 22.1 | 1,01,660 |
| | | D. Kranthi Kumar | Equity | 28-04-2022 | 4,600 | 10 | 12.1 | 22.1 | 1,01,660 |
| | | K. Veera Durga Prasad | Equity | 28-04-2022 | 5,000 | 10 | 12.1 | 22.1 | 1,10,500 |
| | | Palepogu Yogeswara Rao | Equity | 28-04-2022 | 2,500 | 10 | 12.1 | 22.1 | 55,250 |
| | | Adp Prashanth | Equity | 28-04-2022 | 2,400 | 10 | 12.1 | 22.1 | 53,040 |
| | | Prathipati Suresh | Equity | 28-04-2022 | 2,500 | 10 | 12.1 | 22.1 | 55,250 |
| | | G. Jagadeesh | Equity | 28-04-2022 | 2,300 | 10 | 12.1 | 22.1 | 50,830 |
| | | Thimmesh | Equity | 28-04-2022 | 2,300 | 10 | 12.1 | 22.1 | 50,830 |
| | | Liyaqath Ulla | Equity | 28-04-2022 | 2,300 | 10 | 12.1 | 22.1 | 50,830 |
| | | Elangovan Thalamuthu | Equity | 28-04-2022 | 2,300 | 10 | 12.1 | 22.1 | 50,830 |
| | | Kokkiligadda Pradeep | Equity | 28-04-2022 | 4,600 | 10 | 12.1 | 22.1 | 1,01,660 |
| | | B Chalapathi | Equity | 28-04-2022 | 2,400 | 10 | 12.1 | 22.1 | 53,040 |
| | | Devathi Venkata Sasikanth | Equity | 28-04-2022 | 2,400 | 10 | 12.1 | 22.1 | 53,040 |
| | | Chennupati Nageswara Rao | Equity | 28-04-2022 | 55,500 | 10 | 12.1 | 22.1 | 12,26,550 |
| | | G. Dilip Kumar | Equity | 28-04-2022 | 40,000 | 10 | 12.1 | 22.1 | 8,84,000 |
| | | Nitin Kumar Dalmia | Equity | 28-04-2022 | 45,250 | 10 | 12.1 | 22.1 | 10,00,025 |
| | | R. Anusha | Equity | 28-04-2022 | 5,000 | 10 | 12.1 | 22.1 | 1,10,500 |
| 3 | Sep-22 | Vijaya Sivarami Reddy Vendidandi | Equity | 07-09-2022 | 36,00,000 | 10 | 20 | 30 | 10,80,00,000 |
| | | Chagamreddy Sri Ram | Equity | 07-09-2022 | 1,656 | 10 | 20 | 30 | 49,680 |

| | | | | | | | | | |
|---|--------|----------------------------------|------------------------------------|------------|-------------|----|----|----|--------------|
| | | Charan Reddy | | | | | | | |
| | | K. Rajesh | Equity | 07-09-2022 | 360 | 10 | 20 | 30 | 10,800 |
| | | Veena Ventrapragada | Equity | 07-09-2022 | 33,333 | 10 | 20 | 30 | 9,99,990 |
| 4 | Nov-22 | Vijaya Sivarami Reddy Vendidandi | Equity | 09-11-2022 | 77,17,771 | 10 | 20 | 30 | 23,15,33,130 |
| | | Padmaja Gangireddy | Equity | 09-11-2022 | 19,59,144 | 10 | 20 | 30 | 5,87,74,320 |
| | | Revan Saahith Reddy Vendidandi | Equity | 09-11-2022 | 3,23,085 | 10 | 20 | 30 | 96,92,550 |
| 5 | Jun-23 | Vijaya Sivarami Reddy Vendidandi | Equity | 30-06-2023 | 97,00,663 | 10 | 20 | 30 | 29,10,19,890 |
| | | Chagamreddy Sri Ram Charan Reddy | Equity | 30-06-2023 | 1,666 | 10 | 20 | 30 | 49,980 |
| | | Veena Ventrapragada | Equity | 30-06-2023 | 11,095 | 10 | 20 | 30 | 3,32,850 |
| | | Padmaja Gangireddy | Equity | 30-06-2023 | 29,37,336 | 10 | 20 | 30 | 8,81,20,080 |
| | | Nagari Raju | Equity | 30-06-2023 | 6,303 | 10 | 20 | 30 | 1,89,090 |
| | | Challagulla Srinivasa Rao | Equity | 30-06-2023 | 975 | 10 | 20 | 30 | 29,250 |
| | | K. Rajesh | Equity | 30-06-2023 | 1,056 | 10 | 20 | 30 | 31,680 |
| | | Kasireddy Srinath Reddy | Equity | 30-06-2023 | 906 | 10 | 20 | 30 | 27,180 |
| | | Rudrapati Skylab | Equity | 30-06-2023 | 6,667 | 10 | 20 | 30 | 2,00,010 |
| | | | Total number of shares issued | | 7,57,30,325 | | | | |
| | | | As on 31st March 2022 | | 12,47,630 | | | | |
| | | | Total number of shares outstanding | | 7,69,77,955 | | | | |

| | | | | g as at 30- Jun 23 | | | | | | |
|--|---|---------------------|---------------------|-----------------------|--|--|--|--|--|--|
| The number and price at which each of allotments were made by the Company in the last 1 (one) year preceding the date of this placement offer cum application letter separately indicating the allotments made for consideration other than cash and details of the consideration in each case | NIL | | | | | | | | | |
| Profits of the Company, before and after making provision for tax, for the 3 (three) financial years immediately preceding the date of circulation of this private placement offer cum application letter. | (INR in Crores) | | | | | | | | | |
| | Year | Fiscal FY 22- 23 | Fiscal FY 21- 22 | Fiscal FY 20- 21 | | | | | | |
| | Profit before tax | 28.93 | 0.24 | 0.093 | | | | | | |
| | Profit after tax | 21.41 | 0.19 | 0.068 | | | | | | |
| Dividends declared by the Company in respect of the said 3 (three) financial years; interest coverage ratio for last three years (cash profit after tax plus interest paid/interest paid) | Year | Fiscal FY 22- 23 | Fiscal FY 21- 22 | Fiscal FY 20- 21 | | | | | | |
| | Dividend Declared | - | - | - | | | | | | |
| | Interest Coverage Ratio | 1.57 | - | - | | | | | | |
| A summary of the financial position of the Company as in the 3 (three) audited balance sheets immediately preceding the date of circulation of this private placement offer cum application letter | Please refer CHAPTER A of this General Information Document. | | | | | | | | | |
| Audited Cash Flow Statement for the 3 (three) years immediately preceding the date of circulation of this private placement offer cum application letter | Please refer CHAPTER B of this General Information Document. | | | | | | | | | |
| Any change in accounting policies during the last 3 (three) years and their effect on the profits and the reserves of the Company | There has been no change to the accounting policies of the company in the last 3 years. | | | | | | | | | |

PART B

**FORM NO PAS-4
PRIVATE PLACEMENT OFFER LETTER
(To be filled by the applicant)**

| Sr. No. | Particulars | First Holder | Second Holder |
|----------------|---|---------------------|----------------------|
| 1 | Name | [•] | [•] |
| 2 | Father's Name | [•] | [•] |
| 3 | Complete Address (including Flat/ House Number, Street, Locality, Pin Code) | [•] | [•] |
| 4 | Phone Number, if any | [•] | [•] |
| 5 | Email ID, if any | [•] | [•] |
| 6 | PAN Number | [•] | [•] |
| 7 | Bank Account Details | [•] | [•] |
| 8 | Number of Non- Convertible Debentures subscribed | [•] | [•] |
| 9 | Total value of Non- Convertible Debentures subscribed | [•] | [•] |
| 10 | Tick whichever is applicable: - (a) The applicant is not required to obtain Government approval under the Foreign Exchange Management (Non-debt Instruments) Rules, 2019 prior to subscription of shares. (b) The applicant is required to obtain Government approval under the Foreign Exchange Management (Non-debt Instruments) Rules, 2019 prior to subscription of shares and the same has been obtained, and is enclosed herewith | [•] | [•] |

Signature of the Subscriber

DECLARATION (To be provided by the Directors)

- A. The Company has complied with the provisions of the Companies Act, 2013 and the rules made hereunder;
- B. The compliance with the Companies Act, 2013 and the rules made thereunder do not imply that payment of dividend or interest or repayment of preference shares or debentures, if applicable, is guaranteed by the Central Government; and
- C. the monies received under the offer shall be used only for the purposes and objects indicated in this General Information Document.;

I am authorized by the Board of Directors of the Issuer vide resolution number 4 dated 19th August 2023 to sign this General Information Document and declare that all the requirements of Companies Act, 2013 and the rules made thereunder in respect of the subject matter of this form and matters incidental thereto have been complied with.

Whatever is stated in this General Information Document and in the attachments thereto is true, correct and complete and no information material to the subject matter of this General Information Document has been suppressed or concealed and is as per the original records maintained by the promoters subscribing to the Memorandum of Association and Articles of Association.

It is further declared and verified that all the required attachments have been completely, correctly and legibly attached to this General Information Document.

The Issuer declares that all the relevant provisions in the regulations/guideline issued by SEBI and other applicable laws have been complied with and no statement made in this General Information Document is contrary to the provisions of the regulations/guidelines issued by SEBI and other applicable laws, as the case may be. The information contained in this General Information Document is as applicable to privately placed debt securities and subject to the information available with the Issuer. The extent of disclosures made in this General Information Document is consistent with disclosures permitted by regulatory authorities to the issue of securities made by the companies in the past.

For KEERTANA FINSERV PRIVATE LIMITED

Authorised Signatory

Name: Padmaja Gangireddy

Title: Managing Director

Date: 6th September 2023

Enclosed

Chapter A - *A summary of the financial position of the Company as in the 3 (three) audited balance sheets immediately preceding the date of circulation of this Offer Letter*

Chapter B - *Audited Cash Flow Statement for the 3 (three) years immediately preceding the date of circulation of this Offer Letter*

Optional Attachments, if any

**CHAPTER A: FINANCIAL POSITION OF THE COMPANY AS IN THE 3 (THREE) AUDITED
BALANCE SHEETS IMMEDIATELY PRECEDING THE DATE OF CIRCULATION OF THIS
GENERAL INFORMATION DOCUMENT**

Audited Financials for FY 2020-2021, FY 2021-2022 and FY 2022-2023 are attached separately to this General Information Document

Please refer to **Annexure V** of the General Information Document

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CHAPTER B: AUDITED CASH FLOW STATEMENT FOR THE 3 (THREE) YEARS IMMEDIATELY PRECEDING THE DATE OF CIRCULATION OF THIS GENERAL INFORMATION DOCUMENT

Audited Financials for FY 2020-2021, FY 2021-2022 and FY 2022-2023 are attached separately to this General Information Document

Please refer to **Annexure V** of the General Information Document

(The remainder of this page is intentionally left blank)

SECTION 11: DECLARATION BY THE DIRECTORS

Each of the directors of the Company hereby confirm and declare that:

- A. the Issuer is in compliance with the provisions of Securities Contracts (Regulation) Act, 1956 and the Securities and Exchange Board of India Act, 1992, Companies Act, 2013 and the rules and regulations made thereunder;
- B. the compliance with the Companies Act, 2013 and the rules does not imply that payment of dividend or interest or repayment of non-convertible securities, if applicable, is guaranteed by the Central Government;
- C. the monies received under the Issue shall be used only for the purposes and objects indicated in this General Information Document; and
- D. whatever is stated in this General Information Document and in the attachments thereto is true, correct and complete and no information material to the subject matter of this General Information Document has been suppressed or concealed and is as per the original records maintained by the promoters subscribing to the Memorandum of Association and the Articles of Association.
- E. It is hereby declared that this General Information Document contains full disclosures in accordance with the NCS Regulations, as amended from time to time and the Companies Act and the rules made thereunder.
- F. The Issuer accepts no responsibility for the statements made otherwise than in this General Information Document or in any other material issued by or at the instance of the Issuer and that anyone placing reliance on any other source of information would be doing so at his own risk.

General Risk

Investment in non-convertible securities is risky and investors should not invest any funds in such securities unless they can afford to take the risk attached to such investments. Investors are advised to take an informed decision and to read the risk factors carefully before investing in this offering. For taking an investment decision, investors must rely on their examination of the issue including the risks involved in it. Specific attention of investors is invited to statement of risk factors contained under Section 3 of this General Information Document. These risks are not, and are not intended to be, a complete list of all risks and considerations relevant to the non-convertible securities or investor's decision to purchase such securities.

Confidentiality

The information and data contained herein is submitted to each recipient of this General Information Document on a strictly private and confidential basis. By accepting a copy of this General Information Document, each recipient agrees that neither it nor any of its employees or advisors will use the information contained herein for any purpose other than evaluating the specific transactions described herein or will divulge to any other party any such information.

I am authorized by the Board of Directors of the Company vide resolution number 4 dated 19th August 2023 sign this General Information Document and declare that all the requirements of Companies Act, 2013 and the rules made thereunder in respect of the subject matter of this General Information Document and matters incidental thereto have been complied with.

It is further declared and verified that all the required attachments have been completely, correctly and legibly attached to this form.

(This General Information Document is neither a prospectus nor a statement in lieu of a prospectus)

For KEERTANA FINSERV PRIVATE LIMITED

Authorised Signatory

Name: Padmaja Gangireddy

Title: Managing Director

Date: 6th September 2023

ANNEXURE I: TERM SHEET

(As specified in the relevant Key Information Document)

**ANNEXURE II: RATING LETTER, RATING RATIONALE AND DETAILED PRESS RELEASE
FROM THE RATING AGENT**

(As specified in the relevant Key Information Document)

ANNEXURE III: CONSENT LETTER AND ENGAGEMENT LETTER FROM THE DEBENTURE TRUSTEE

(As specified in the relevant Key Information Document)

ANNEXURE IV: APPLICATION FORM

KEERTANA FINSERV PRIVATE LIMITED

A private limited company incorporated under the Companies Act, 1956 and validly existing under the Companies Act, 2013

Date of Incorporation: 14th February 1996; **CIN:** U65100WB1996PTC077252

Registered Office: Office No 919, 9th Floor, 4A, Regus Granduer, Abanindra Nath Thakur Sarani, PS Arcadia Central (Camac Street) Park Street Kolkata - 700016, West Bengal, India

Telephone No.: +91-40-4878 7000 **Website:** www.keertanafin.in

| | | | | | | | | | |
|--|--|--|--|--|--|--|--|--|--|
| DEBENTURE SERIES APPLICATION FORM SERIAL NO. | | | | | | | | | |
|--|--|--|--|--|--|--|--|--|--|

ISSUE OF SENIOR / UNSUBORDINATED, SECURED / UNSECURED, RATED, LISTED, NON-CONVERTIBLE SECURITIES AGGREGATING FOR AN AMOUNT AS SHALL BE MORE PARTICULARLY SET OUT IN THE KEY INFORMATION DOCUMENT, IN MULTIPLE TRanches / ISSUANCES, FOR CASH, AT PAR OR AT PREMIUM OR AT DISCOUNT, IN A DEMATERIALIZED FORM ON A PRIVATE PLACEMENT BASIS (THE "ISSUE") BY KEERTANA FINSERV PRIVATE LIMITED (THE "COMPANY") OR "ISSUER").

Dear Sir / Madam,

I AM/ WE ARE () COMPANY () OTHERS () SPECIFY _____

We have read and understood the terms and conditions of the General Information Document dated 6th September 2023 for the issue of Debentures on a private placement basis including the Risk Factors described in the General Information Document ("**General Information Document**") issued by the Issuer and have considered these in making our decision to apply. We bind ourselves to these terms and conditions and wish to apply for allotment of these Debentures. We request you to please place our name(s) on the Register of Debenture Holders, on allotment of the Debentures to us.

I/ We bind myself/ourselves to the terms and conditions as contained in the General Information Document. I/we note that the Company is entitled in its absolute discretion, to accept or reject this application in whole, or in part, without assigning any reason whatsoever.

(PLEASE READ THE INSTRUCTIONS CAREFULLY BEFORE FILLING THIS FORM)

All capitalised terms used in this Application Form which are not defined shall have the meaning attributed to them in the General Information Document.

DEBENTURE SERIES APPLIED FOR:

Number of Debentures: _____ In words: _____-only

Amount INR _____/- In words Indian Rupees : _____ Only

DETAILS OF PAYMENT:

Cheque / Demand Draft / RTGS

No. _____ Drawn on _____

Funds transferred to **Keertana Finserv Private Limited**

Dated _____

Total Amount Enclosed

(In Figures) INR /- (In words) Only

APPLICANT'S NAME IN FULL (CAPITALS) SPECIMEN SIGNATURE

| | | | | | | | | | | | | | | | | | | |
|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |

APPLICANT'S ADDRESS

| | | | | | | | | | | | | | | | | | | |
|----------------|--|--|--|--|--|--|--------------|--|--|--|--|--|--|------------|--|--|--|--|
| ADDRESS | | | | | | | | | | | | | | | | | | |
| STREET | | | | | | | | | | | | | | | | | | |
| CITY | | | | | | | | | | | | | | | | | | |
| PIN | | | | | | | PHONE | | | | | | | FAX | | | | |

APPLICANT'S PAN/GIR NO. _____ IT CIRCLE/WARD/DISTRICT _____

| Name of the Authorised Signatory(ies) | Designation | Signature |
|---------------------------------------|-------------|-----------|
| | | |
| | | |
| | | |

Applicant's Signature:

We the undersigned, are agreeable to holding the Debentures of the Company in dematerialised form. Details of my/our Beneficial Owner Account are given below:

| | |
|------------------------------------|------------------|
| DEPOSITORY | NSDL/CDSL |
| DEPOSITORY PARTICIPANT NAME | |
| DP-ID | |
| BENEFICIARY ACCOUNT NUMBER | |
| NAME OF THE APPLICANT(S) | |

| | |
|---|--|
| Applicant Bank Account: | |
| (Settlement by way of Cheque / Demand Draft / Pay Order / Direct Credit / ECS / NEFT/RTGS/other permitted mechanisms) | |
| | |

| | |
|----------------------------|-------------------------|
| FOR OFFICE USE ONLY | |
| DATE OF RECEIPT _____ | DATE OF CLEARANCE _____ |

(Note: Cheque and Drafts are subject to realisation)

We understand and confirm that the information provided in the General Information Document is provided by the Issuer and the same has not been verified by any legal advisors to the Issuer, and other intermediaries and their agents and advisors associated with this Issue. We confirm that we have for the purpose of investing in these Debentures carried out our own due diligence and made our own decisions with respect to investment in these Debentures and have not relied on any representations made by anyone other than the Issuer, if any.

We understand that: i) in case of allotment of Debentures to us, our Beneficiary Account as mentioned above would get credited to the extent of allotted Debentures, ii) we must ensure that the sequence

of names as mentioned in the Application Form matches the sequence of name held with our Depository Participant, iii) if the names of the Applicant in this application are not identical and also not in the same order as the Beneficiary Account details with the above mentioned Depository Participant or if the Debentures cannot be credited to our Beneficiary Account for any reason whatsoever, the Company shall be entitled at its sole discretion to reject the application or issue the Debentures in physical form.

Applicant's
Signature

| | |
|-----------------------|-------------------------|
| FOR OFFICE USE ONLY | |
| DATE OF RECEIPT _____ | DATE OF CLEARANCE _____ |

(Note : Cheque and Drafts are subject to realisation)

------(TEAR HERE)-----

ACKNOWLEDGMENT SLIP

| | | | | | | | | | |
|--|--|--|--|--|--|--|--|--|--|
| <i>(To be filled in by Applicant)</i> SERIAL NO. | | | | | | | | | |
|--|--|--|--|--|--|--|--|--|--|

Received from _____

| | |
|---------|-------|
| Address | _____ |
|---------|-------|

| | | | | | | | |
|--------------------------|------------------------------------|-----|-----------|-----|-------|-----|-------|
| Cheque/Draft/UTR # _____ | Drawn on _____ | for | _____ | for | _____ | for | _____ |
| INR _____ | on account of application of _____ | | Debenture | | | | |

INSTRUCTIONS

1. Application form must be completed in full, IN ENGLISH.
2. Signatures must be made in English or in any of the Indian languages. Thumb Impressions must be attested by an authorized official of the Bank or by a Magistrate/Notary Public under his/her official seal.
3. Application form, duly completed in all respects, must be submitted with the respective Collecting Bankers. The payment is required to be made to the following account, in accordance with the terms of the EBP Guidelines: As specified in the relevant Key Information Document

The Company undertakes that the application money deposited in the above-mentioned bank account shall not be utilized for any purpose other than:

- (a) for adjustment against allotment of securities; or
 - (b) for the repayment of monies where the company is unable to allot securities.
4. Receipt of applicants will be acknowledged by the Company in the "Acknowledgement Slip" appearing below the application form. No separate receipt will be issued.
 5. All applicants should mention their Permanent Account No. or their GIR No. allotted under Income Tax Act, 1961 and the Income Tax Circle/Ward/District. In case where neither the PAN nor the GIR No. has been allotted, the fact of non-allotment should be mentioned in the application form in the space provided. Income Tax as applicable will be deducted at source at the time of payment of interest including interest payable on application money.
 6. The application would be accepted as per the terms of the manner outlined in the transaction documents for the private placement.

ANNEXURE V: LAST AUDITED FINANCIAL STATEMENTS

KEERTANA FINSERV PRIVATE LIMITED (FORMERLY KNOWN AS: RAJSHREE TRACOM PRIVATE LIMITED)

Audited Balance Sheet for Previous 3 Years Rupees)

(Amount in

| Particulars | As at 31.03.2023 | As at 31.03.2022 | As at 31.03.2021 |
|--|----------------------|---------------------|---------------------|
| EQUITY AND LIABILITIES | | | |
| Shareholders' funds | | | |
| Share capital | 643,112,880 | 12,476,300 | 12,476,300 |
| Reserves and surplus | 1,099,819,814 | 14,907,029 | 12,996,665 |
| | 1,742,932,694 | 27,383,329 | 25,472,965 |
| Share application money pending for allotment | - | - | - |
| | | | |
| Non-current liabilities | | | |
| Long term borrowings | 1,654,000,817 | - | - |
| Deferred tax Liabilities (net) | - | 872 | - |
| Long term provisions | 2,122 | - | - |
| | 1,654,002,939 | 872 | - |
| | | | |
| Current liabilities | | | |
| Short-term borrowings | 3,419,038,015 | - | 47,278 |
| Trade Payables | | | |
| total outstanding dues of micro enterprises and small enterprises; and | - | - | - |
| total outstanding dues of creditors other than micro enterprises and small enterprises | 6,228,538 | 12,600 | - |
| Other current liabilities | 57,585,939 | - | 976,650 |
| Short term provisions | 57,796,601 | 837,090 | 371,071 |
| | 3,540,649,094 | 849,690 | 1,394,999 |
| | | | |
| TOTAL | 6,937,584,727 | 28,233,892 | 26,867,964 |
| | | | |
| ASSETS | | | |
| | | | |
| Non-current assets | | | |
| Property, plant and equipment and intangible assets | | | |
| (i) Property, plant and equipment | 166,179,796 | 3,429 | 3,429 |
| (ii) Goodwill | | | |
| Deferred tax assets (net) | 410,391 | - | 54,639 |
| Long term loans and advances | 1,242,508,787 | - | - |
| Other Non-current assets | 20,452,950 | - | 6,000,000 |

| | | | |
|-------------------------------|----------------------|-------------------|-------------------|
| | 1,429,551,924 | 3,429 | 6,058,068 |
| Current assets | | | |
| Current Investments | - | - | |
| Cash and bank balances | 432,554,404 | 8,682,848 | 142,438 |
| Short-term loans and advances | 4,859,979,083 | 19,547,615 | 20,667,458 |
| Other current assets | 215,499,317 | - | - |
| | 5,508,032,803 | 28,230,463 | 20,809,896 |
| TOTAL | 6,937,584,727 | 28,233,892 | 26,867,964 |

| Audited Statement of Profit and Loss for the Previous 3 Financial Years | | (Amount in Rupees) | |
|--|--------------------------------------|--------------------------------------|--------------------------------------|
| Particulars | For the year ended 31.03.2023 | For the year ended 31.03.2022 | For the year ended 31.03.2021 |
| Income | | | |
| Revenue from Operations | 940,696,557 | 2,206,794 | 2,657,028 |
| Other Income | 11,815,175 | 1,116,288 | 362,145 |
| Total Income (I) | 952,511,732 | 3,323,082 | 3,019,173 |
| Expenses | | | |
| Finance cost | 369,358,890 | - | - |
| Employee benefits expense | 189,700,634 | 800,000 | 960,000 |
| Depreciation | 18,467,409 | - | 13,700 |
| Other expenses | 75,909,980 | 87,207 | 1,107,054 |
| Provisions and Write offs | 9,717,671 | - | - |
| Total expenses (II) | 663,154,584 | 887,207 | 2,080,754 |
| Profit before tax (III) = (I)-(II) | 289,357,148 | 2,435,875 | 938,419 |
| Tax expenses: | | | |
| Current tax for the year | 75,699,208 | 470,000 | 320,000 |
| Earlier years` tax | (54,064) | - | (7,990) |
| Deferred tax | (411,263) | 55,511 | (55,477) |
| Profit for the year | 214,123,266 | 1,910,364 | 681,886 |
| Earnings per equity share (Face value of Rs. 10/- each) | | | |
| Basic | 3.87 | 1.53 | 0.55 |
| Diluted | 3.87 | 1.53 | 0.55 |

| Audited Cash Flow Statement for Previous 3 financial years | (Amount in Rupees) | | |
|---|--|--|--|
| Particulars | For the year ended 31.03.2023 | For the year ended 31.03.2022 | For the year ended 31.03.2021 |
| Cash flow from operating activities | | | |
| Profit before tax | 289,357,148 | 2,435,875 | 938,419 |
| Adjustments to reconcile profit before tax to net cash flows: | | | |
| Depreciation | 18,467,409 | - | 13,700 |
| Provision expenses | 12,210,361 | (3,981) | |
| NPA Provision | - | - | |
| Provision for Insurance claim receivable | - | - | |
| Net (gain)/ loss on sale of current investments | (38,701) | - | |
| Operating profit before working capital changes | 319,996,217 | 2,431,894 | 952,119 |
| Changes in operating assets and liabilities : | | | |
| Increase/ (decrease) in other current liabilities | 57,585,939 | (964,050) | (36,058) |
| Increase/ (decrease) in Trade payables | 6,215,938 | - | - |
| Proceeds from Long-term borrowings (Net) | 5,073,038,832 | (47,278) | (5,889,106) |
| Decrease / (increase) in loans and advances | (6,083,651,870) | 1,592,523 | (1,965,272) |
| (Increase) / Decrease in other assets (Current and Non-Current) | (235,952,267) | (472,679) | 6,615,554 |
| (Increase) / Decrease in Provisions | (30,178,828) | - | 32,832 |
| Cash generated from /(used in) operations | (892,946,038) | 2,540,410 | (289,930) |
| Direct taxes paid (net of refunds) | - | - | - |
| Net cash flow from / (used in) operating activities (A) | (892,946,038) | 2,540,410 | (289,930) |
| Cash flows from investing activities | | | |
| Purchase of property, plant and equipment (net) | (184,647,205) | - | - |
| Purchase of Money market Investments | (138,000,000) | - | (166,816) |
| Proceeds from Sale of Investments | - | 6,000,000 | - |
| Proceeds from sale/maturity of current investments | 138,038,700 | - | 266,816 |

| | | | |
|--|----------------------|------------------|------------------|
| Net cash flow (used in) / from investing activities (B) | (184,608,505) | 6,000,000 | 100,000 |
| | | | |
| Cash flows from financing activities | | | |
| Proceeds from issue of equity shares | 1,501,426,099 | - | - |
| Net cash flow used in financing activities (C) | 1,501,426,099 | - | - |
| Net decrease in cash and cash equivalents (A + B + C) | 423,871,556 | 8,540,410 | (189,930) |
| Cash and cash equivalents at the beginning of the year | 8,682,848 | 142,438 | 332,368 |
| Cash and cash equivalents at the end of the year | 432,554,404 | 8,682,848 | 142,438 |
| | | | |
| Note: | | | |
| 1. Cash and cash equivalents comprise: | | | |
| | | | |
| Cash in hand | 45,270,185 | 700 | 700 |
| Balance with banks | | | |
| - Current Accounts | 376,684,219 | 8,682,148 | 141,738 |
| -Fixed Deposits | 10,600,000 | - | - |
| | 432,554,404 | 8,682,847 | 142,438 |

ANNEXURE VI: ILLUSTRATION OF BOND CASH FLOWS

(As specified in the relevant Key Information Document)

ANNEXURE VII: IN-PRINCIPLE APPROVAL



DCS/COMP/RM/IP-PPDI/243/23-24

Keertana Finserv Pvt Limited

Office No 919, 9th Floor, 4A
Regus Granduer, Abanindra Nath Thakur Sarani
PS Arcadia Central (Camac Street) Park Street
Kolkata - 700016, West Bengal

Dear Sir/Madam

Re: Private Placement for Issue of Senior / Unsubordinated, Secured / Unsecured, Rated, Listed, Nonconvertible Securities aggregating for an amount as shall be more particularly set out in the Key Information Document, The Issuance will be done in multiple Tranches / Issuances, for cash, at par or at Premium or at Discount (The "Issue") as per Gid No. 01/2023-24

We acknowledge receipt of your application on the online portal on September 02, 2023, seeking in-principle approval for issue of captioned security. In this regard, the Exchange is pleased to grant in-principle approval for listing of captioned security subject to fulfilling the following conditions at the time of seeking listing:

1. Filing of listing application.
2. Payment of fees as may be prescribed from time to time.
3. Compliance with SEBI (Issue and Listing of Non-Convertible Securities) Regulations, 2021 read with SEBI Circular No SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021 and circulars issued thereunder and also Compliance with provisions of Companies Act 2013.
4. Receipt of Statutory & other approvals & compliance of guidelines issued by the statutory authorities including SEBI, RBI, DCA etc. as may be applicable.
5. Compliance with change in the guidelines, regulations, directions, circulars of the Exchange, SEBI or any other statutory authorities, documentary requirements from time to time.
6. Compliance with below mentioned circular dated June 10, 2020 issued by BSE before opening of the issue to the investors.:
<https://www.bseindia.com/markets/MarketInfo/DispNewNoticesCirculars.aspx?page=20200610-31>
7. Issuers, for whom use of EBP is not mandatory, specific attention is drawn towards compliance with Chapter XV of SEBI Circular No SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021 and BSE Circular No 20210519-29 dated May 19, 2021. Accordingly, Issuers of privately placed debt securities in terms of SEBI (Issue and Listing of Non-Convertible Securities) Regulations, 2021 or ILDM Regulations for whom accessing the electronic book platform (EBP) is not mandatory shall upload details of the issue with any one of the EBPs within one working day of such issuance. The details can be uploaded using the following links Electronic Issuance - Bombay Stock Exchange Limited (bseindia.com).



8. It is advised that Face Value of NCDs issue through private placement basis should be kept as per Chapter V of SEBI Circular No SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021

9. Issuers are hereby advised to comply with signing of agreements with both the depositories as per Regulation 7 of SEBI (Issue and Listing of Non-Convertible Securities) Regulations, 2021 read with SEBI Circular No SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021.

10. Company is further requested to comply with SEBI Circular SEBI/HO/DDHS/DDHS-RACPOD1/CIR/P/2023/56 dated April 13, 2023, (if applicable) read along with BSE Circular <https://www.bseindia.com/markets/MarketInfo/DispNewNoticesCirculars.aspx?page=20230428-18> and ensure compliance of the same.

This In-Principle Approval is valid for a period of 1 year from the date of issue of this letter or for period of 1 year from the date of opening of the first offer of debt securities under General information Documents which ever applicable. The Exchange reserves its right to withdraw its in-principle approval at any later stage if the information submitted to the Exchange is found to be incomplete/incorrect/misleading/false or for any contravention of Rules, Bye-laws and Regulations of the Exchange, SEBI (Issue and Listing of Non-Convertible Securities) Regulations, 2021 read with SEBI Circular No SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021 and circulars issued thereunder, SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Guidelines/Regulations issued by the statutory authorities etc. Further, it is subject to payment of all applicable charges levied by the Exchange for usage of any system, software or similar such facilities provided by BSE which the Company shall avail to process the application of securities for which approval is given vide this letter.

Yours faithfully,
For BSE Limited


Rupal Khandelwal
Deputy General Manager


Raghavendra Bhat
Associate Manager

ANNEXURE VIII: ALM STATEMENTS AS ON 30TH JUNE 2023

A. Details with regard to lending done out of the issue proceeds of earlier issuances of debt securities (whether public issue or private placement) by NBFC

(i) Lending Policy:

The issuer has 3 product verticals - Gold Loans, MSME Loans (consisting of Individual Unsecured Loans and Loan Against Property), Group Loans. Each of these loans has separate business heads and staff, as well as separate branches. Though the issuer began its business only with a focus on Gold loans, the management soon realised that being a mono-line business is not recommended and with a view to diversify the risk, two more verticals have been added to the product line in the 2nd and 3rd quarter of FY23.

Monitoring:

There are real time dashboards that get updated every minute through which the resources at Head Office monitor the disbursements and collections.

Risk Management:

The issuer understands key areas that might pose significant threat to the health of the business operations and the company. To address this, multi-tiered risks Management measures are put in place. Risks are broadly classified as **Operational, Credit, Market and Residual.**

| Main Risk Category | Key Areas of Concern | Key Mitigation Measures |
|--------------------|--|--|
| Operational Risk | Theft, Burglary | Secured lockers, Safe rooms, Joint custody for safe operations |
| | | 24x7 CCTV surveillance, Advanced and high end security systems supported by advanced IT |
| | | Gold ornaments are segregated Account wise, and are subject to Internal Audit & External Audit |
| | | History of verification of each pledge to be maintained in the system |
| | | Insurance against Burglary, Fire and Transit risks |
| | | Well-scrutinized premises for legally valid title, security concerns in the area |
| Operational Risk | Inefficiencies resulting in slackening of controls, thus resulting in frauds/misappropriations | Proper and periodically reviewed systems and procedures ensuring uniformity in process, reduction in errors, well-built internal controls and enhance overall efficiency |
| | | System driven control mechanisms developed to help analyse root cause of a lapse/error |
| Operational Risk | Staff-level collusion resulting in acceptance of spurious gold, misuse of cash etc.. | a.) Strong Internal Audit and Controls b.) Internal Auditor visiting a Branch twice a week (surprise checks) |

| | | |
|-------------|--|---|
| | | <p>c.) Surprise checks by DMs and AVPs (Line Management)</p> <p>d.) Physical verification of cash by the Supervisory team and IA Team;</p> <p>e.) Tiered sanction powers, corresponding with grade/seniority and track record</p> |
| | Business Continuity resulting from disruptions | Well drafted and vetted Business Continuity Plan in place ensuring conducting critical business operations during unexpected disruptions, including, but not limited to IT system and Disaster Recovery Plan |
| | Weak performing branches building riskier business | Risk Gradation of Branches- based on various factors (Financial, Business related, recovery, auction accounts, history of spurious pledges, customer concentration, competence of staff, audit irregularities and many other such important parameters) |
| Credit Risk | Diminution of collateral value | Well drafted and meticulously implemented loan and auction policies. LTVs system monitored & any shortfall beyond a threshold shall trigger a margin call & lack of response leads to auction |
| | Credit Risk arising out of incompetent/in-experienced branch staff, resulting in over valuing collateral | Regular and Effective training to staff from time to time. In the process to facilitate training needs of growing staff count, prepare a battery of gold appraisal experts |
| | Over-lending to a borrower- Has implication on serviceability & also a trigger for AML | Unique Customer Identification to help track multiple loan accounts, this keeping a tab on borrower level exposures. Alarming trends shall be reported under AML guidelines |
| | Certain segments of borrowers pose greater credit risk | Risk Gradation of borrowers- Restriction on certain category of borrowers such as gold smiths, jewellers. Categorization of borrowers based on their track record enabling rightful selection & avoidance. |
| | Improper Loan Documentation might weaken the case resulting in credit losses | Strict KYC policies and system generated documentation, Multiple levels of scrutiny asides audit helps mitigate this risk |
| Market Risk | Price and Interest Rate Risk. Volatility might pose risk to the company's financial health | Market volatilities are monitored daily and necessary IT systems built to raise an early warning signals. Macro Economic environment & appropriate LTVs are factored in to product offerings |
| | Liquidity & Maturity mismatch resulting in financial stress | Short term lending, and long term borrowing - provides positive ALM and cushion in case of adverse market condition affecting short term liquidity in the market |
| | | Diversified Funding sources avoids reliance on few Banks/FI |
| | | Efficient Cash Management systems in place, avoiding excess cash blockage at the branches |
| | | Robust collection & recovery processes- ensures a healthy portfolio build up |

| | | |
|----------------|-------------------------------|---|
| Residual Risks | IT Risk | Secured system of access control, efficient password management, access to data on need to know basis, Anti-virus, periodic IT and systems Audit. Use of only authorised and licensed software |
| | Regulatory & Compliance Risks | Policy review mechanisms by the Board on evolving regulatory changes, helps mitigate compliance misses |
| | Reputation Risk | Instituting a strong risk management framework including fraud prevention, and creating a culture of increasing risk awareness across organization Enforcing fundamental guiding principles- Commitment, Integrity, Transparency and a culture of innovation Institutionalizing customer service excellence and significant weightage in employee performance |

- (ii) Classification of Loans given to associate or entities related to Board, Senior management, promoters, etc: Nil
- (iii) Classification of loans into several maturity profile denomination:

a. Type of Loans/Product wise breakup

| Products | POS O/s - 30/06/23 |
|-----------------------|--------------------|
| Gold Loans | 417.09 |
| Group Loans | 226.48 |
| MSME - Business Loans | 78.54 |
| MSME - LAP Loans | 38.60 |
| Consumer Loans | 0.98 |
| Total | 761.70 |

b. LTV wise breakup of Loans

| LTV | POS O/s - 30/06/23 |
|-----------------|--------------------|
| <50 | 32.93 |
| 50-60 | 2.75 |
| 60-70 | 49.72 |
| 70-75 | 26.57 |
| 75-80 | 245.33 |
| 80-85 | 98.40 |
| Other than Gold | 306.01 |
| Total | 761.70 |

c. Sector Wise Breakup

| Sector | POS O/s - 30/06/23 |
|--------|--------------------|
| Rural | 671.10 |

| | |
|--------------|---------------|
| Urban | 90.60 |
| Total | 761.70 |

- (iv) Aggregated exposure to top 20 borrowers:

| | In crores |
|---|-----------|
| Total Advances to twenty largest borrowers | 6.60 |
| Percentage of Advances to twenty largest borrowers to Total Advances of the NBFC | 0.87% |

| | In crores |
|---|-----------|
| Total Exposure to twenty largest borrowers / customers | 6.60 |
| Percentage of Exposures to twenty largest borrowers / customers to Total Exposure of the NBFC on borrowers / customers | 0.87% |

- (v) Details of loans, overdue and classified as NPA:

| Classification | As on 30 th June 2023 | As on 31 st March 2023 | As on 31 st March 2022 | As on 31 st March 2021 |
|-----------------|----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| Standard | 761.66 | 609.09 | 1.88 | 2.04 |
| NPA | 0.04 | 0.04 | 0.00 | 0.00 |
| Off Book | Nil | Nil | 0.00 | 0.00 |
| Total | 761.70 | 609.13 | 1.88 | 2.04 |

- B. Details of borrowings made by NBFC

- (i) Portfolio Summary of borrowings made by NBFC:
NPA exposures of the issuer for the last three financial years (both gross and net exposures) and provisioning made for the same as per the last audited financial statements of the issuer;

| | As on 30 th June 2023 | As on 31 st March 2023 | As on 31 st March 2022 | As on 31 st March 2021 |
|------------------|----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| GNPA | 0.04 | 0.04 | 0.00 | 0.00 |
| Provision | 0.04 | 0.04 | 0.00 | 0.00 |
| NNPA | 0.004 | 0.0021 | 0.00 | 0.00 |

- (ii) Quantum and percentage of Secured vs. Unsecured borrowings

| | Secured as on 30 th June 2023 | | Secured as on 31 st March 2023 | | Secured as on 31 st March 2022 | | As on 31 st March 2021 | |
|----------------|--|------------|---|------------|---|------------|-----------------------------------|------------|
| | Quantum | Percentage | Quantum | Percentage | Quantum | Percentage | Quantum | Percentage |
| Secured | 456.67 | 60% | 477.82 | 94.19% | 0 | 0 | 0 | |

| | | | | | | | | |
|------------------|--------------|-------------|---------------|-------------|----------|----------|--------------|------------|
| Unsecured | 304.99 | 40% | 29.48 | 5.81% | 0 | 0 | 0.004 | 100 |
| Total | 761.7 | 100% | 507.30 | 100% | 0 | 0 | 0.004 | 100 |

C. Details of change in shareholding
Any change in promoters holding in NBFC during last financial year beyond the threshold prescribed by Reserve Bank of India: The promoters of the company have been changed post RBI approval and the company has been taken over from the erstwhile promoters. The name of the company subsequently changed from Rajshree Tracom Private Limited to Keertana Finserv Private Limited.

D. Disclosure of Assets under management

(i) Segment wise break up and Type of loans:

1. Classification of loans/ advances given according to:

| Sl. No. | Type of loans | Rs Crore |
|---------|---------------------------------------|----------|
| 1 | Secured | 456.67 |
| 2 | Unsecured | 304.99 |
| | Total assets under management (AUM)*^ | 761.70 |

*Information required at borrower level (and not by loan account as customer may have multiple loan accounts); ^Issuer is also required to disclose off balance sheet items;

2. Denomination of loans outstanding by loan-to-value:

| Sl. No. | LTV (at the time of origination) | Percentage of AUM |
|---------|----------------------------------|-------------------|
| 1 | Upto 50% | 4.32% |
| 2 | 50-60% | 0.36% |
| 3 | 60-70% | 6.53% |
| 4 | 70-75% | 3.49% |
| 5 | 75-80% | 32.21% |
| 6 | 80-85% | 12.92% |
| 7 | Unsecured Loans | 40.17% |
| | Total | 100.00% |

3. Sectoral exposure:

| Sl. No. | Segment-wise break-up of AUM | Percentage of AUM |
|-----------|---|-------------------|
| 1. | Retail | |
| A | Mortgages (home loans and loans against property) | 5.07% |
| B | Gold loans | 54.76% |
| C | Vehicle finance | - |
| D | MFI | 25% |
| E | MSME | 15.05% |
| F | Capital market funding (loans against shares, margin funding) | - |

| Sl. No. | Segment-wise break-up of AUM | Percentage of AUM |
|----------|---------------------------------------|-------------------|
| G | Others | - |
| 2 | Wholesale | |
| A | Infrastructure | - |
| B | Real estate (including builder loans) | - |
| C | Promoter funding | - |
| D | Any other sector (as applicable) | - |
| E | Others | - |
| | Total | 100% |

4. Denomination of loans outstanding by ticket size*:

| Sl. No. | Ticket size (at the time of origination) | Percentage of AUM |
|---------|--|-------------------|
| 1 | Upto Rs. 2 lakh | 53.92% |
| 2 | Rs. 2-5 lakh | 38.18% |
| 3 | Rs. 5 - 10 lakh | 38.59% |
| 4 | Rs. 10 - 25 lakh | 1.38% |
| 5 | Rs. 25 - 50 lakh | - |
| 6 | Rs. 50 lakh - 1 crore | - |
| 7 | Rs. 1 - 5 crore | - |
| 8 | Rs. 5 - 25 crore | - |
| 9 | Rs. 25 - 100 crore | - |
| 10 | >Rs. 100 crore | - |
| | Total | 100% |

* Information required at the borrower level (and not by loan account as a customer may have multiple loan accounts);

E. Details of borrowers

(i) Geographical location wise:

Top 5 states borrower wise

| Sl. No. | Top 5 states | Percentage of AUM |
|---------|----------------|-------------------|
| 1 | Andhra Pradesh | 94.04% |
| 2 | Telangana | 3.69% |
| 3 | Karnataka | 1.09% |
| 4 | Tamil Nadu | 0.54% |
| 5 | Pondicherry | 0.64% |
| | Total | 100% |

F. Details of Gross NP

(i) Segment wise:

Movement of gross NPA:

| Movement of gross NPA* | Rs. Crore |
|-------------------------------|------------------|
| Opening gross NPA | 0.04 |
| - Additions during the year | 0.00 |
| - Reductions during the year | - |
| Closing balance of gross NPA | 0.04 |

*Please indicate the gross NPA recognition policy (Day's Past Due)

1. Movement of provisions for NPA

| Movement of provisions for NPA | Rs. Crore |
|--|------------------|
| Opening balance | 0.04 |
| - Provisions made during the year | 0.04 |
| - Write-off/ write-back of excess provisions | - |
| Closing balance | 0.04 |

2. Segment-wise gross NPA:

| Sl. No. | Segment-wise gross NPA | Gross NPA (%) |
|----------------|---|----------------------|
| 1 | Retail | |
| A | Mortgages (home loans and loans against property) | - |
| B | Gold loans | - |
| C | Vehicle finance | - |
| D | MFI | 100% |
| E | MSME | - |
| F | Capital market funding (loans against shares, margin funding) | - |
| G | Others | - |
| 2 | Wholesale | |
| A | Infrastructure | - |
| B | Real estate (including builder loans) | - |
| C | Promoter funding | - |
| D | Any other sector (as applicable) | - |
| E | Others | - |
| | Total | 100% |

G. Details of Assets and Liabilities

(i) Residual maturity profile wise into several bucket:

Residual maturity profile of assets and liabilities:

| Particulars | 1 month | 1 to 2 months | 2 to 3 months | 3 to 6 months | 6 months to 1 year | 1 to 3 years | 3 to 5 years | Over 5 years | Total |
|-------------------------------|--------------|---------------|---------------|---------------|--------------------|---------------|--------------|--------------|---------------|
| Assets | | | | | | | | | |
| Cash and Cash Equivalents | 49.45 | - | - | - | - | - | - | - | 49.45 |
| Portfolio | 34.10 | 80.31 | 84.72 | 139.08 | 114.24 | 292.49 | 15.67 | 1.42 | 762.04 |
| Other Unsecured Loans | - | - | - | - | - | - | - | - | - |
| Current Assets | 8.10 | 8.70 | 8.10 | 1.40 | 2.03 | - | - | - | 28.34 |
| Fixed Assets | - | - | - | - | - | - | - | 18.39 | 18.39 |
| Deferred tax assets (net) | - | - | - | - | - | 0.16 | - | - | 0.16 |
| Investment | - | - | - | - | - | - | - | 10.21 | 10.21 |
| Other Non Current Assets | - | - | - | - | - | - | - | 2.51 | 2.51 |
| Total Assets | 91.65 | 89.01 | 92.82 | 140.48 | 116.27 | 292.65 | 15.67 | 32.53 | 871.09 |
| Liabilities | | | | | | | | | |
| Short-Term Provisions | - | - | 2.42 | - | 8.21 | - | - | - | 10.63 |
| Current Liabilities | 10.80 | 0.03 | - | - | - | - | - | - | 10.83 |
| Sundry Creditors | 0.46 | - | - | - | - | - | - | - | 0.46 |
| Shareholders' funds | - | - | - | - | - | - | - | 224.06 | 224.06 |
| Other Non Current Liabilities | - | - | - | - | - | - | - | - | - |
| Unsecured Loans | - | - | - | - | - | - | - | 85.18 | 85.18 |
| Long term provisions | - | - | - | - | - | - | - | 0.00 | 0.00 |

| | | | | | | | | | |
|----------------------------|--------------|--------------|--------------|--------------|--------------|--------------------|-------------|--------------------|--------------------|
| Secured Loans | 35.48 | 47.13 | 32.84 | 94.61 | 49.62 | 272.3 4 | 7.91 | - | 539.9 2 |
| Total Liabilities | 46.74 | 47.16 | 35.26 | 94.61 | 57.83 | 272.3 4 | 7.91 | 309.2 4 | 871.0 9 |
| Mismatch | 44.92 | 41.86 | 57.57 | 45.88 | 58.44 | 20.31 | 7.76 | (276.7 2) | - |
| Cumulative Mismatch | 44.92 | 86.77 | 144.3 4 | 190.2 1 | 248.6 5 | 268.9 6 | 276.7 2 | - | |

*FCA - Foreign Currency Assets; FCL - Foreign Currency Liabilities;

H. Additional details of loans made by, Housing Finance Company: Nil

I. Disclosure of latest ALM statements to stock exchange: Not Applicable

ANNEXURE IX: BOARD RESOLUTION

(As specified in the relevant Key Information Document)

ANNEXURE X: SHAREHOLDERS RESOLUTION

(As specified in the relevant Key Information Document)

ANNEXURE XI: DUE DILIGENCE CERTIFICATES

(As specified in the relevant Key Information Document)

ANNEXURE XII: STATUTORY AUDITOR PEER REVIEW CERTIFICATE



The Institute of Chartered Accountants of India

(Setup by an Act of Parliament)

Peer Review Board

Peer Review Certificate No.: 014490

This is to certify that the Peer Review of

M/s M Anandam & Co

7 A, Surya Towers,

Sardar Patel Road,

Secunderabad-500003

FRN No. 000125S

has been carried out for the period

2019-2022

pursuant to the *Statement on Peer Review*, issued by the Council of The Institute of Chartered Accountants of India.

This Certificate shall be effective from: 18-11-2022

The Certificate shall remain valid till: 30-11-2025

Issued at New Delhi on 10-08-2022

e.v. Chitale

**CA. Chandrashekhar
Vasant Chitale
Chairman
Peer Review Board**

Anuj Goyal

**CA. Anuj Goyal
Vice-Chairman
Peer Review Board**

Nidhi

**CA. Nidhi Singh
Secretary
Peer Review Board**

Note : The Certificate is issued on behalf of the Peer Review Board of ICAI and ICAI or any of its functionaries are not liable for any non-compliance by the Practice Unit. The Certificate can be revoked for the reason stated in the '*Statement on Peer Review*'.

(This Key Information Document is neither a prospectus nor a statement in lieu of a prospectus)

KEY INFORMATION DOCUMENT



KEERTANA FINSERV PRIVATE LIMITED

("Issuer" / "Company")

A private limited company incorporated under the Companies Act, 1956 and validly existing under the Companies Act, 2013.




Key Information Document for issue of Debentures on a private placement basis dated: 21st September 2023







REISSUANCE OF UP TO 5,000 (FIVE THOUSAND) SECURED, LISTED, RATED, REDEEMABLE, TAXABLE, NON-CONVERTIBLE DEBENTURES HAVING A FACE VALUE OF INR 1,00,000/- (INDIAN RUPEES ONE LAKH ONLY) EACH, FOR CASH, AGGREGATING UP TO INR 50,00,00,000/- (INDIAN RUPEES FIFTY CRORES ONLY) UNDER ISIN INE0NES07048 IN DEMATERIALIZED FORM ON A PRIVATE PLACEMENT BASIS (HEREINAFTER COLLECTIVELY REFERRED TO AS THE "DEBENTURES") ("ISSUE") BY KEERTANA FINSERV PRIVATE LIMITED (THE "COMPANY") OR ("ISSUER").

This Key Information Document shall be read in conjunction with the General Information Document dated 6th September 2023.

PART A: DISCLOSURES AS PER SEBI NCS Regulations:

Please see below the disclosures as required under the terms of the SEBI NCS Regulations (as defined below):

| S. No. | Particulars | Relevant Disclosure |
|--------|--|---|
| 1. | Details of debenture trustee for the Issue: | Name: Catalyst Trusteeship Limited Address: GDA House, First Floor, Plot No. 85, S. No. 94 & 95, Bhusari Colony, (Right), Kothrud, Pune, Maharashtra - 411038, India.  Logo:  Telephone Number: 022-49220502 Email address: umesh.salvi@ctltrustee.com Contact person: Mr. Umesh Salvi, Managing Director |
| 2. | Details of credit Rating Agent for the Issue: | Name: ICRA Limited Address: B-710, Statesman House 148, Barakhamba Road New Delhi New Delhi DL 110001 IN  Logo:  Telephone Number: +91 44 4596 4315 Email address: r.srinivasan@icraindia.com |

| | | |
|----|--|--|
| | | Contact person: R Srinivasan |
| 3. | Date of Key Information Document | 21 st September 2023. |
| 4. | Type of Key Information Document | This Key Information Document is being issued in relation to the private placement issue of Debentures. |
| 5. | The nature, number, price and amount of securities offered and issue size (base issue or green shoe), as may be applicable | Base Issue: Issue of up to 5,000 (Five Thousand) secured, listed, rated, redeemable, taxable, non-convertible debentures having a face value of INR 1,00,000/- (Indian Rupees One Lakh only) each, for cash, aggregating up to INR 50,00,00,000/- (Indian Rupees Fifty Crores Only) dematerialised form on a private placement basis. Green Shoe Option- Not Applicable |
| 6. | The aggregate amount proposed to be raised through all the stages of offers of non-convertible securities made through the shelf prospectus (applicable only in case of public issuance); | Not applicable. |
| 7. | Details of Registrar to the Issue: | Name: Link Intime Private Limited Address: C-101, 1st Floor, 247 Park, Lal Bahadur Shastri Marg, Vikhroli (West), Mumbai City, Maharashtra - 400083  Logo:  Telephone Number: 9766923470 Website: www.linkintime.co.in Email address: debtca@linkintime.co.in Contact Person: Mr. Amit Dabhade |
| 8. | Legal Counsel | Name: Verist Law  Logo:  Contact Person: Srishti Ojha Address: Empire Business Centre, 414, Senapati Bapat Marg, Lower Parel, Mumbai, Maharashtra 400013 Email: contact@veristlaw.com Tel: +912266907368 Website: www.veristlaw.in |
| 9. | Statutory Auditor |  Logo:  Name: Mr. M.V.Ranganath, Chartered Accountants |

| | | |
|-----|---|--|
| | | <p>Address: 7 A, Surya Towers, Sardar Patel Road, Secunderabad 500003</p> <p>Website: https://anandam.in/</p> <p>Email address: ammit.vira@sgco.co.in</p> <p>Telephone Number: 040-2781 2034</p> <p>Contact Person: M.V.Ranganath</p> |
| 10. | Arranger Details | <p style="text-align: center;">LIGHTHOUSE CANTON</p> <p>Logo:</p> <p>Name: LC CapitalIndia Pvt Ltd</p> <p>Address: Building 9000, Plot No 7, SY No 542 MN Park Phase II Hyderabad TG 500078</p> <p>Website: www.lighthouse-canton.com</p> <p>Email address: bonds@lighthouse-canton.in</p> <p>Telephone Number: 9818003675</p> <p>Contact Person Mr. Manas Chaddha</p> |
| 11. | Issue Schedule | <p>Date of opening of the Issue: September 25, 2023</p> <p>Date of closing of the Issue: September 25, 2023</p> <p>Date of earliest closing of the Issue (if any): Not Applicable</p> <p>Pay-in date: September 26, 2023</p> <p>Deemed Date of Allotment: September 26, 2023</p> <p>Redemption Date: 11th May 2025</p> |
| 12. | Credit Rating of the Issue | <p>The Rating Agent has vide its letter dated 07th August 2023 and rating rationale and its press release dated 07th August 2023 2023 assigned a rating of "ICRA BBB (Stable)" in respect of the Debentures. Please refer to Annexure I of this Key Information Document for the credit rating letter and rating rationale received from the Rating Agent assigning the credit rating abovementioned and the press release by the Rating Agent in this respect.</p> <p>https://www.icra.in/Rationale/ShowRationaleReport?Id=121453</p> |
| 13. | All the ratings obtained for the private placement of Issue | <p>Please refer to S.no 25 (<i>Credit Rating of the Issue</i>) below. No other ratings have been obtained for the purposes of this Issue.</p> |
| 14. | The name(s) of the stock exchanges where the securities are proposed to be listed, subject to change | <p>The Debentures are proposed to be listed on the wholesale debt market of the BSE Limited ("BSE").</p> <p>Please refer to Annexure VII (<i>In-Principle approval received from BSE</i>) of the General Information Document for the in-principle approval for listing obtained from BSE in relation to the General Information Document as issued by the Issuer.</p> <p>BSE shall be the 'Designated Stock Exchange' for the purpose of maintenance of the recovery expense fund prescribed by SEBI under the SEBI Debenture Trustees Circular, as may be amended from time to time.</p> |

| | | |
|-----|--|---|
| 15. | The details about eligible investors; | <p>The following categories of investors, when specifically approached and have been identified upfront, are eligible to apply for this private placement of Debentures subject to fulfilling their respective investment norms/rules and compliance with laws applicable to them by submitting all the relevant documents along with the Application Form (“Eligible Investors”):</p> <ul style="list-style-type: none"> (a) Individuals; (b) Hindu Undivided Family; (c) Trust; (d) Limited Liability Partnerships; (e) Partnership Firm(s); (f) Portfolio Managers registered with SEBI; (g) Association of Persons; (h) Companies and Bodies Corporate including public sector undertakings; (i) Commercial Banks; (j) Regional Rural Banks; (k) Financial Institutions eligible to invest in the Debentures; (l) Insurance Companies; (m) Mutual Funds; (n) Foreign Portfolio Investors; and (o) Any other investor eligible to invest in these Debentures. <p>All potential Investors are required to comply with the relevant regulations/guidelines applicable to them for investing in this issue of Debentures.</p> <p>Note: Participation by potential investors in the Issue may be subject to statutory and/or regulatory requirements applicable to them in connection with subscription to Indian securities by such categories of persons or entities. Applicants are advised to ensure that they comply with all regulatory requirements applicable to them, including exchange controls and other requirements. Applicants ought to seek independent legal and regulatory advice in relation to the laws applicable to them.</p> |
| 16. | Coupon rate, coupon payment frequency, redemption date, redemption amount and details of debenture trustee | <p>In respect of the Coupon Rate, the Coupon Payment Frequency, the Redemption Date and Redemption Amount in respect of the Debentures, please refer to Section 2.8 (<i>Issue Details</i>) of this Key Information Document.</p> <p>The details of Debenture Trustee are provided under S. No. 1 of this table above.</p> |
| 17. | Nature and issue size, base issue and green shoe option, if any, shelf or tranche size, each as may be applicable | <p>Issue Size: Issue of up to 5,000 (Five Thousand) secured, listed, rated, redeemable, taxable, non-convertible debentures having a face value of INR 1,00,000/- (Indian Rupees One Lakh only) each, for cash, aggregating up to INR 50,00,00,000/- (Indian Rupees Fifty Crores Only) in dematerialised form on a private placement basis.</p> <p>Base Issue Size: Issue of up to 5,000 (Five Thousand) secured, listed, rated, redeemable, taxable, non-convertible debentures having a face value of INR 1,00,000/- (Indian Rupees One Lakh only) each, for cash, aggregating up to INR 50,00,00,000/- (Indian Rupees Fifty Crores</p> |

| | | | | | | | | | | | | | | | | |
|--|--|---|--|---|------------------------------|--|-----------------|--|--------------------------------|--------------|----------------------------------|--|-----------------------------------|--|------------------|--|
| | | Only) in dematerialised form on a private placement basis. Green Shoe option: Not Applicable. | | | | | | | | | | | | | | |
| 18. | Details about underwriting of the issue including the amount undertaken to be underwritten by the underwriters: | Not Applicable. | | | | | | | | | | | | | | |
| 19. | Inclusion of a compliance clause in relation to electronic book mechanism and details pertaining to the uploading the Key Information Document on the Electronic Book Provider Platform, if applicable. | <p>The final subscription to the Debentures shall be made by the Eligible Investors through the electronic book mechanism as prescribed by SEBI under the EBP Guidelines by placing bids on the electronic book platform during the Issue period. In case the Eligible Investors are not registered on the EBP, they will have to register themselves as investor on the said platform (as a one-time exercise) and also complete the mandatory KYC verification process. The Eligible Investors should also refer to the operational guidelines of the EBP in this respect. The disclosures required pursuant to the EBP Guidelines are set out herein below:</p> <table border="1"> <tr> <td>Details of size of the Issue including green shoe option, if any</td> <td>Total Issue size of Issue: INR 50,00,00,000/- (Indian Rupees Fifty Crores Only)</td> </tr> <tr> <td>Bid opening and closing date</td> <td>Bid opening date: September 22, 2023; and Bid closing date: September 22, 2023.</td> </tr> <tr> <td>Minimum Bid lot</td> <td>100 (One Hundred) Debentures (aggregating to INR 1,00,00,000 (Indian Rupees One Crore), and 1 (one) Debenture thereafter</td> </tr> <tr> <td>Manner of bidding in the Issue</td> <td>Open Bidding</td> </tr> <tr> <td>Manner of allotment in the Issue</td> <td>The allotment will be done on Uniform Yield basis in accordance with EBP Guidelines.</td> </tr> <tr> <td>Manner of settlement in the Issue</td> <td>Pay-in of funds through ICCL and the account details are given in the Clause 4.2 (<i>Issue Procedure</i>) of the General Information Document.</td> </tr> <tr> <td>Settlement cycle</td> <td>T+1, where T refers to the date of bid opening date / issue opening date</td> </tr> </table> | Details of size of the Issue including green shoe option, if any | Total Issue size of Issue: INR 50,00,00,000/- (Indian Rupees Fifty Crores Only) | Bid opening and closing date | Bid opening date: September 22, 2023; and Bid closing date: September 22, 2023. | Minimum Bid lot | 100 (One Hundred) Debentures (aggregating to INR 1,00,00,000 (Indian Rupees One Crore), and 1 (one) Debenture thereafter | Manner of bidding in the Issue | Open Bidding | Manner of allotment in the Issue | The allotment will be done on Uniform Yield basis in accordance with EBP Guidelines. | Manner of settlement in the Issue | Pay-in of funds through ICCL and the account details are given in the Clause 4.2 (<i>Issue Procedure</i>) of the General Information Document. | Settlement cycle | T+1, where T refers to the date of bid opening date / issue opening date |
| Details of size of the Issue including green shoe option, if any | Total Issue size of Issue: INR 50,00,00,000/- (Indian Rupees Fifty Crores Only) | | | | | | | | | | | | | | | |
| Bid opening and closing date | Bid opening date: September 22, 2023; and Bid closing date: September 22, 2023. | | | | | | | | | | | | | | | |
| Minimum Bid lot | 100 (One Hundred) Debentures (aggregating to INR 1,00,00,000 (Indian Rupees One Crore), and 1 (one) Debenture thereafter | | | | | | | | | | | | | | | |
| Manner of bidding in the Issue | Open Bidding | | | | | | | | | | | | | | | |
| Manner of allotment in the Issue | The allotment will be done on Uniform Yield basis in accordance with EBP Guidelines. | | | | | | | | | | | | | | | |
| Manner of settlement in the Issue | Pay-in of funds through ICCL and the account details are given in the Clause 4.2 (<i>Issue Procedure</i>) of the General Information Document. | | | | | | | | | | | | | | | |
| Settlement cycle | T+1, where T refers to the date of bid opening date / issue opening date | | | | | | | | | | | | | | | |
| 20. | Specific declaration requested by BSE: non-equity regulatory capital | This issue of Debentures does not form part of non-equity regulatory capital mentioned under Chapter V of the SEBI NCS Regulations. The face value of each Debenture is INR 1,00,000 (Indian Rupees One Lakh Only). | | | | | | | | | | | | | | |
| 21. | Reissuance under same ISIN | THE COMPANY PROPOSE TO REISSUE 5,000 (FIVE THOUSAND ONLY) FULLY PAID, SENIOR, SECURED, RATED, LISTED, TAXABLE, REDEEMABLE, NON-CONVERTIBLE DEBENTURES HAVING A FACE VALUE OF INR 1,00,000/- (INDIAN RUPEES ONE | | | | | | | | | | | | | | |

| | | |
|--|--|--|
| | | <p>LAKH ONLY) EACH, AGGREGATING UP TO INR 50,00,00,000/- (INDIAN RUPEES FIFTY CRORES ONLY) (THE "ISSUE") UNDER ISIN - INE0NES07048.</p> <p>Terms of Debentures under ISIN - [●]: INE0NES07048</p> <p>Maturity Date/Final Redemption Date: 11th May 2025</p> <p>Coupon Rate: 11.60% per annum per month.</p> <p>The Company has passed a board resolution dated 19th August 2023 for issuance of Debentures up to INR. 500 Crore (Indian Rupees Five Hundred Crores) under the ISIN - INE0NES07048.</p> <p>The Company has already completed the issuance of INR 50 Crore (Indian Rupees Fifty Crores) in September 2023 under ISIN - INE0NES07048.</p> <p>One completion of this issue of Debentures of INR 50 Crore the Company can make further issuance of INR 400 Crore (Indian Rupees Four Hundred Crores) under the same ISIN.</p> |
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Background

This Key Information Document (as defined below) is related to the issue of up to 5,000 (Five Thousand) secured, listed, rated, redeemable, taxable, non-convertible debentures having a face value of INR 1,00,000/- (Indian Rupees One Lakh only) each, for cash, aggregating up to INR 50,00,00,000/- (Indian Rupees Fifty Crores Only) to be issued by **Keertana Finserv Private Limited** (the "Issuer" or "Company") on a private placement basis and contains relevant information and disclosures required for the purpose of issuing of the Debentures and must be read along with the General Information Document issued by the Issuer. The issue of the Debentures comprised in the Issue and described under this Key Information Document has been authorised by the Issuer through resolutions passed by the shareholders of the Issuer on 19th May 2023, the Board of Directors of the Issuer on 14th September 2023 and Memorandum and Articles of Association of the Company. Pursuant to the resolution passed by the Company's shareholders dated 19th May 2023 in accordance with provisions of the Companies Act, 2013, the Company has been authorised to raise funds, by way of issuance of non-convertible debentures, upon such terms and conditions as the Board may think fit for aggregate amounts not exceeding 400 Crores. The present issue of Debentures in terms of this Key Information Document is within the limits as prescribed in such relevant resolution.

THIS KEY INFORMATION DOCUMENT IS NEITHER A PROSPECTUS NOR A STATEMENT IN LIEU OF A PROSPECTUS AND DOES NOT CONSTITUTE AN OFFER TO THE PUBLIC GENERALLY TO SUBSCRIBE FOR OR OTHERWISE ACQUIRE THE DEBENTURES TO BE ISSUED UNDER THE ISSUE.

THIS KEY INFORMATION DOCUMENT IS PREPARED AND ISSUED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, ISSUED VIDE NOTIFICATION NUMBER SEBI/LAD-NRO/GN/2021/39 DATED 09TH AUGUST 2021, AS AMENDED FROM TIME TO TIME, READ WITH THE CIRCULARS ISSUED THEREUNDER; THE MASTER CIRCULAR FOR ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES, SECURITISED DEBT INSTRUMENTS, SECURITY RECEIPTS, MUNICIPAL DEBT SECURITIES AND COMMERCIAL PAPER ISSUED BY SECURITIES AND EXCHANGE BOARD OF INDIA, ISSUED VIDE CIRCULAR NO. SEBI/HO/DDHS/P/CIR/2021/613 DATED 10TH AUGUST, 2021, AS AMENDED FROM TIME TO TIME, THE PRIVATE PLACEMENT OFFER CUM APPLICATION LETTER PURSUANT TO SECTION 42 OF THE COMPANIES ACT, 2013 READ WITH RULE 14 OF THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014 AND PURSUANT TO SECTION 71 OF THE COMPANIES ACT, 2013 READ WITH RULE 18 OF THE COMPANIES (SHARE CAPITAL AND DEBENTURES) RULES, 2014 FOR ISSUE OF NON-CONVERTIBLE DEBENTURES ON A PRIVATE PLACEMENT BASIS. THIS KEY INFORMATION DOCUMENT SHALL BE READ IN CONJUNCTION WITH THE GENERAL INFORMATION DOCUMENT

DATED 6TH SEPTEMBER 2023.

| Particulars | Date |
|--------------------------|--------------------|
| Issue Opening Date | September 25, 2023 |
| Issue Closing Date | September 25, 2023 |
| Pay In Date | September 26, 2023 |
| Deemed Date of Allotment | September 26, 2023 |

Listing

The Debentures are proposed to be listed on the wholesale debt market of the BSE. The Issuer has obtained an in-principle approval in relation to the General Information Document from the Stock Exchange, a copy of a copy of which is attached to the General Information Document in Annexure VII.

The Issuer, with prior notice to the Debenture Trustee, may get the Debentures listed on other material stock exchanges as it deems fit. The Issuer shall comply with the requirements of the listing agreement to the extent applicable to it on a continuous basis.

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SECTION 1: DEFINITIONS AND ABBREVIATIONS

Unless the context otherwise indicates or requires and if not otherwise defined in the General Information Document, the following terms shall have the meanings given below in this Key Information Document.

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| Business Day | shall be any day (other than a Saturday, Sunday or a bank holiday) on which scheduled commercial banks are open for general business in Mumbai, India. Additionally, the day on which payment of interest/redemption with respect to debt securities falls due, it has been decided that interest/redemption payments shall be made only on the days when the money market is functioning in Mumbai, India. |
| Conditions Precedent | means the conditions precedent set out under the heading in Section 2.8 (<i>Issue Details</i>) of this Key Information Document. |
| Conditions Subsequent | Means the conditions subsequent set out in Section 2.8 (<i>Issue Details</i>) of this Key Information Document. |
| Debenture Trust Deed | means the trust deed executed / to be executed by and between the Debenture Trustee and the Issuer which will set out the terms upon which the Debentures are being issued and shall include the representations and warranties and the covenants to be provided by the Issuer on or around the date of this Key Information Document. |
| Debenture Trustee | Catalyst Trusteeship Limited. A copy of the consent letter has been annexed hereto in Annexure II of this Key Information Document Further, a copy of the due diligence certificate is set out in Annexure VII of this Key Information Document hereto. |
| Debenture Trustee Agreement | means the agreement executed by and between the Debenture Trustee and the Issuer for the purposes of appointment of the Debenture Trustee to act as debenture trustee in connection with the issuance of the Debentures dated 20 th 2023. |
| Debentures | Issue of up to 5,000 (Five Thousand) secured, listed, rated, redeemable, taxable, non-convertible debentures having a face value of INR 1,00,000/- (Indian Rupees One Lakh only) each, for cash, aggregating up to INR 50,00,00,000/- (Indian Rupees Fifty Crores Only) in dematerialised form on a private placement basis pursuant to the terms of the General Information Document read along with this Key Information Document. Base Issue: Issue of up to 5,000 (Five Thousand) secured, listed, rated, redeemable, taxable, non-convertible debentures having a face value of INR 1,00,000/- (Indian Rupees One Lakh only) each, for cash, aggregating up to INR 50,00,00,000/- (Indian Rupees Fifty Crores Only) in dematerialised form on a private placement basis. Green Shoe option: Not Applicable. |
| Deed of Hypothecation | shall mean the unattested deed of hypothecation dated on or around the date of the Debenture Trust Deed to create a first ranking, exclusive, current and continuing charge over the Hypothecated Assets, to be executed between the Issuer and the Debenture Trustee to secure the Secured Obligations in relation to the Debentures. |
| Deemed Date of Allotment | shall mean the date on which the Debentures shall have been deemed to be allotted to the Debenture Holders – September 26, 2023 |
| Eligibility Criteria | Commencing from the effective date of the Deed of Hypothecation until |

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| | <p>the Final Settlement Date:</p> <p>(a) each Loan underlying the Hypothecated Assets shall be standard at the time of selection and shall not be terminated or prepaid;</p> <p>(b) no Loan underlying the Hypothecated Assets should have been restructured or rescheduled (determined in accordance with the criteria prescribed by the RBI);</p> <p>(c) each Loan (as defined under the Deed of Hypothecation) underlying the Hypothecated Assets must be in compliance with all applicable know your customer requirements prescribed by the RBI;</p> <p>(d) each Loan underlying the Hypothecated Assets must have been originated by the Company, and must not have been purchased from any other third party; and</p> <p>(e) each Loan underlying the Hypothecated Assets must be in compliance with all customer protection regulations as prescribed by the RBI. each Loan underlying the Hypothecated Assets must conform to the credit and underwriting policies adopted by the Company, and must have been originated after conducting such checks with the credit reporting agencies as are used by the Company in its ordinary course of business;</p> <p>(f) each Loan underlying the Hypothecated Assets shall not be obtained from a related party;</p> <p>(g) no loan underlying the Hypothecated Assets shall be overdue for more than 30 (thirty) days;</p> <p>(h) Each loan constituting the portfolio shall be towards gold loan product offered to its Obligors (Sole proprietorship/individuals) for the purpose of its/his/her business (excluding jewellers and pawn brokers);</p> <p>(i) Each Client Loan shall have a maximum loan to value during origination at 75% (seventy-five percent) and maximum tenure of 6 (six) months;</p> <p>(j) Each Client Loan constituting the portfolio should have been fully disbursed; and</p> <p>(k) other than the Security Interest created pursuant to the Debenture Trust Deed and Security Documents, each Loan underlying the Hypothecated Assets must be free from all encumbrances and should not be subject to any lien or charge.</p> |
| Eligible Investors | has the meaning given to it under Section 4.3 of the Key Information Document. |
| Events of Default | means the events of default set out in Section 2.8 (<i>Issue Details</i>) of this Key Information Document, and “Event of Default” shall be construed accordingly. |
| Final Redemption Date | means the date occurring on the expiry of 20 (twenty) months from the |

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| | Deemed Date of Allotment, being, 11 th May 2025. |
| Financial Indebtedness | <p>shall mean in relation to any Person any indebtedness of such Person for or in respect of:</p> <ul style="list-style-type: none"> (a) moneys borrowed; (b) any amount raised by acceptance under any acceptance credit facility or dematerialised equivalent; (c) any amount raised by acceptance of vendor bill discounting facility, receivables bill discounting or dematerialised equivalent; (d) any amount raised pursuant to any note purchase facility or the issue of bonds, notes, debentures, loan stock or any similar instrument including any accrued interest or redemption premium thereon; (e) the amount of any liability in respect of any lease or hire purchase contract which would, in accordance with the Applicable Accounting Standards, be treated as a finance or capital lease; (f) receivables sold or discounted (other than any receivables to the extent they are sold on a non-recourse basis); (g) any amount raised under any other transaction (including any forward sale or purchase agreement) having the commercial effect of a borrowing, including on any other direct or indirect or secured or unsecured recourse basis; (h) shares which are expressed to be redeemable, or any shares or instruments convertible into shares, or any shares or other securities, in each case which are otherwise the subject of a put option or call option or any form of guarantee; (i) any counter-indemnity obligation in respect of a guarantee, bond, standby or documentary letter of credit or any other instrument issued by a bank or financial institution; (j) any amount of any liability under any advanced or deferred purchase agreement if one of the primary reasons behind the entry into such agreement is to raise finance; (k) any derivative transaction entered into in connection with protection against or benefit from fluctuation in any rate or price (and, when calculating the value of any derivative transaction, only the marked to market value shall be taken into account); and (l) the amount of any liability in respect of any indemnity (without double counting) for any of the items referred to in paragraphs (a) to (k) above. |
| Guarantor | shall mean Padmaja Gangireddy, aged 56 years, having PAN No. AEZPG1437L and residing at Flat A-208, Jayabheri Orange County, Near ICICI Towers, Nanakramguda, Hyderabad - 500032. |
| General Information Document | means the General Information Document issued by the Issuer dated 6 th September 2023 for the purpose of issue of the non-convertible securities on a private placement basis in accordance with Applicable Laws. |
| Hypothecated Assets | has the meaning given to it in the Section 2.8 (<i>Issue Details</i>). |
| Interest Payment Dates | means the payment dates as specified in Annexure IV of this Key |

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| | Information Document. |
| ICRA | shall mean ICRA Limited a company incorporated under the Companies Act, 1956 and validly existing under the Companies Act, 2013 having corporate identification number L74999DL1991PLC042749 and its registered office at B-710, Statesman House 148, Barakhamba Road, New Delhi - 110001, Delhi, India. |
| Interest Rate/Coupon Rate | 11.60% p.a.p.m (eleven point six zero per cent) per annum per month and payable monthly. |
| Issue | means the private placement of the Debentures. |
| Issue Closing Date | September 22, 2023 |
| Issue Opening Date | September 22, 2023 |
| Key Information Document | This Key Information Document dated 21 st September 2023 |
| Majority Debenture Holders | shall mean, such number of Debenture Holders collectively holding more than 50% (fifty percent) of the value of the nominal amount of the Debentures for the time being outstanding. |
| Material Adverse Effect | <p>'Material Adverse Effect' shall mean the effect or consequence of an event, circumstance, occurrence or condition which in the sole opinion of the Debenture Trustee (acting on the resolution of Majority Debenture Holders), has caused, as of any date of determination or could reasonably expect to cause, a material and adverse effect on.</p> <p>(a) the financial condition, assets, results of prospects, credit standing on the business, conditions, operation, profits, or sales of the Issuer where the net worth erodes by more than 50%;</p> <p>(b) the ability of the Issuer or the Guarantor to enter into, perform or comply with its obligations under any Transaction Document;</p> <p>(c) the validity, legality or enforceability of, or the rights or remedies of any Debenture Holder under, any Transaction Document including the ability of any party to enforce any of its remedies thereunder; and</p> <p>(d) any other effect or change which adversely affect the interest of the Debenture Holder(s) or the Debenture Trustee under any of the Transaction Documents.</p> |
| NDU | shall mean a non-disposal undertaking dated on or around the date of this Deed to be executed by the Promoters. |
| Net Worth | has the meaning given to it in the Act. |
| Outstanding Amounts | shall mean the Coupon, Default Interest, if any, additional interest, liquidated damages (if any) payable in relation to the Debentures, costs, indemnities, charges, expenses, fees (including the remuneration of the Debenture Trustee, Rating Agent and the Receiver, attorneys etc. and), all taxes, levies, cess including stamp duty and any/all other reasonable amounts, costs, charges due and payable by the Issuer under the Transaction Documents. |
| Outstanding Principal Amount | means, at any date, the principal amount outstanding under the Debentures. |

| | |
|--|---|
| Payment Default | means any event, act or condition which, with notice or lapse of time, or both, would constitute an Event of Default under paragraph (i) under the section named "Events of Default" under Section 2.8 (<i>Issue Details</i>) of this Key Information Document. |
| Private Placement Offer cum Application Letter/PPOAL | The offer cum application letter prepared in compliance with Section 42 of the Companies Act, 2013 read with the Companies (Prospectus and Allotment of Securities) Rules, 2014. |
| Promoters | shall mean (i) Mr. Vijaya Sivarami Reddy Vendidandi, aged 60 years, having PAN No. ACEPV2541H and residing at A Block, Flat No. 208, Jayabheri Ornage County, Nanakramguda, Serilingampally, Gachibowli, Hyderabad, Telangana - 500032 and (ii) Ms. Padmaja Gangireddy aged 60 years, having PAN No. AEZPG1437L and residing at A Block, Flat No. 208, Jayabheri Ornage County, Nanakramguda, Serilingampally, Gachibowli, Hyderabad, Telangana - 500032. |
| Purpose | <p>means the purpose for which the Debentures are issued being the proceeds of the issuance of Debentures will be utilized by the Issuer for the purpose of onward lending.</p> <p>Provided that no part of the proceeds shall be utilized directly/indirectly towards the following:</p> <p>(a) capital markets (including equity, debt, debt linked and equity linked instruments or any other capital market land activities);</p> <p>(b) any speculative purposes;</p> <p>(c) any activity in the Exclusion List or investment in the real estate sector; and</p> <p>(d) in contravention of any applicable law.</p> <p>Further, no part of the proceeds of issuance of Debentures shall be utilized directly/indirectly towards repaying existing debts, and for disbursement of loan to promoter and director(s) of the Issuer.</p> |
| Rating | "ICRA BBB (Stable)" assigned by the Rating Agent. |
| Rating Agent | means ICRA Limited a company incorporated under the Companies Act, 1956 and validly existing under the Companies Act, 2013 having corporate identification number L74999DL1991PLC042749 and its registered office at B-710, Statesman House 148, Barakhamba Road, New Delhi - 110001, Delhi, India. |
| Record Date | means the date falling 10 (ten) Business days prior to the Coupon Payment Date or the Redemption Date. |
| Redemption Date | means each of the Final Redemption Date and the dates on which a Redemption Payment is required to be made as more particularly set out in Annexure IV this Key Information Document. |
| Redemption Payment | means the payment of the Outstanding Principal Amounts of the Debentures on the Redemption Dates (including the Final Redemption Date) or any other date in accordance with the Debenture Trust Deed. |
| Register of Beneficial Owners | means the register of beneficial owners of the Debentures maintained in the records of the Depositories |

(This Key Information Document is neither a prospectus nor a statement in lieu of a prospectus)

| | |
|-----------------------|--|
| R&T Agent/Registrar | shall mean Link Intime Private Limited, a company incorporated and validly existing under the Companies Act, 2013 with corporate identification number U99999MH1994PTC076534 and having its registered office at E-3 Ansa Industrial Estate, Saki Vihar Road, Sakinaka, Mumbai, Maharashtra - 400072, India |
| Secured Obligations | shall mean the aggregate of the Outstanding Amounts and the Redemption Amounts |
| Security Cover | has the meaning given to it in the Section 2.8 (<i>Issue Details</i>). |
| Stock Exchange | shall mean BSE. |
| Tangible Net Worth | means, with respect to any person, the amount paid up on such person's issued equity share capital, compulsorily convertible preference share capital, compulsorily convertible debentures and any amount standing to the credit of its reserves, less equity or equity-like investments, goodwill, deferred tax assets and other intangible assets. |
| Tier I Capital | has the meaning given to it in the NBFC Directions. |
| Transaction Documents | The documents executed or to be executed in relation to the issuance of the Debentures as more particularly set out in Section 2.8 of this Key Information Document. |
| Transaction Security | has the meaning given to it in the Section 2.8 (<i>Issue Details</i>). |
| WDM | Wholesale Debt Market segment of the BSE. |

SECTION 2: REGULATORY DISCLOSURES

This Key Information Document is prepared in accordance with the provisions of SEBI NCS Regulations and in this section, the Issuer has set out the details required as per Schedule I of the SEBI NCS Regulations.

2.1 Expenses of the issue:

| Particulars of expenses | Amount | Percentage of total expenses | Percentage of total issue size |
|--|-------------|------------------------------|--------------------------------|
| Lead Manager Fees | 0 | 0 | 0 |
| Underwriting Commission | 0 | 0 | 0 |
| Brokerage, selling commission and upload fees | 0 | 0 | 0 |
| Fees payable to the registrar to the issue | 0 | 0 | 0 |
| Fees payable to the legal advisors | 0 | 0 | 0 |
| Advertising and marketing expenses | 0 | 0 | 0 |
| Fees payable to the regulators including stock exchange | 1,36,601 | 1.34% | 0.02% |
| Expenses incurred on printing and distribution of issue stationary | 0 | 0 | 0 |
| Any other fees, commission or payments under whatsoever nomenclature | 1,00,00,000 | 98.66% | 2% |

2.2 Debt: Equity Ratio of the Company:

| | |
|------------------|------|
| Before the issue | 2.79 |
| After the issue | 3.74 |

Note- Net worth figure has been taken as on June 2023 end.

Borrowings figure has been taken as on date

Calculations

Prior to issue, debt-to-equity ratio is calculated as follows

| | |
|-------------|--------|
| Debt | 625.09 |
| Equity | 224.06 |
| Debt/Equity | 2.79 |

Subsequent to the issue, debt-to-equity ratio shall be calculated as follows:

| | |
|------|--------|
| Debt | 877.31 |
|------|--------|

(This Key Information Document is neither a prospectus nor a statement in lieu of a prospectus)

| | |
|-------------|------|
| Equity | 234 |
| Debt/Equity | 3.74 |

- 2.3 The name(s) of the debentures trustee(s) shall be mentioned with statement to the effect that debenture trustee(s) has given its consent for appointment along with copy of the consent letter from the debenture trustee.**

The Debenture Trustee for the proposed issue of Debentures shall be Catalyst Trusteeship Limited and has given its written consent for its appointment as debenture trustee to the Issue and inclusion of its name in the form and context in which it appears in this Key Information Document and in all the subsequent periodical communications sent to the Debenture Holders. The consent letter from Debenture Trustee is provided in **Annexure II** of this Key Information Document.

- 2.4 Details of credit rating along with reference to the rating letter issued (not older than one month on the date of opening of the issue) by the rating agencies in relation to the issue shall be disclosed. The detailed press release of the Credit Rating Agencies along with rating rationale(s) adopted (not older than one year on the date of opening of the issue) shall also be disclosed.**

The Rating Agent has assigned a rating of “**ICRA BBB/Stable**” (pronounced as “ICRA BBB (Stable)”) to the Debentures. The rating letter from the Rating Agent and the rating rationale from the Rating Agent along with the detailed press release is provided in **Annexure I** of this Key Information Document.

- 2.5 If the security is backed by a guarantee or letter of comfort or any other document / letter with similar intent, a copy of the same shall be disclosed. In case such document does not contain detailed payment structure (procedure of invocation of guarantee and receipt of payment by the investor along with timelines), the same shall be disclosed in the Key Information Document.**

Not Applicable.

- 2.6 Details of specific entities in relation to the current Issue of Non-Convertible Debentures:**

| S. No. | Particulars | Details |
|--------|---------------------------|--|
| 1. | Legal Counsel (if any) | <p>Name: Verist Law</p> <p>Logo: </p> <p>Contact Person: Srishti Ojha</p> <p>Address: Empire Business Centre, 414, Senapati Bapat Marg, Lower Parel, Mumbai, Maharashtra 400013</p> <p>Email: contact@veristlaw.com</p> <p>Tel: +912266907368</p> <p>Website: www.veristlaw.in</p> |
| 2. | Guarantor (if applicable) | Not Applicable |

| S. No. | Particulars | Details |
|--------|-------------------|--|
| 3. | Arrangers, if any | <p style="text-align: center;">LIGHTHOUSE CANTON</p> <p>Logo:</p> <p>Name: LC CapitalIndia Pvt Ltd</p> <p>Address: Building 9000, Plot No 7, SY No 542 MN Park Phase II Hyderabad TG 500078</p> <p>Website: www.lighthouse-canton.com</p> <p>Email address: bonds@lighthouse-canton.in</p> <p>Telephone Number: 9818003675</p> <p>Contact Person Mr. Manas Chaddha</p> |

2.7 Disclosure of Cash flow with date of interest/dividend/ redemption payment as per day count convention

- (a) ***The day count convention for dates on which the payments in relation to the non-convertible securities which need to be made:***

Coupon and all other charges shall accrue based on actual/actual day count convention in accordance with Chapter III (*Day count convention, disclosure of cash flows and other disclosures in the offer document*) of the SEBI circular no. SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021 on "*Master Circular for issue and listing of Non-convertible Securities, Securitised Debt Instruments, Security Receipts, Municipal Debt Securities and Commercial Paper*", as may be amended and modified from time to time;

- (b) ***Cash flows emanating from the non-convertible securities shall be mentioned in the Key Information Document, by way of an illustration:***

The cashflows emanating from the Debentures, by way of an illustration, are set out in Annexure IV of this Key Information Document.

2.8 Issue Details applicable for this issuance of the Debentures under this Key Information Document.

| | | |
|---|--|--------------------|
| Security Name (Name of the non-convertible securities which includes Coupon / dividend, Issuer Name and maturity year) | 11.60% KFPL May 2025 | |
| Issuer | Keertana Finserv Private Limited | |
| Type of Instrument | Secured, Listed, Rated, Redeemable, Taxable, Transferable, Non-Convertible Debentures. | |
| Nature of Instrument (Secured or Unsecured) | Secured, Listed, Rated, Redeemable, Taxable, Transferable, Non-Convertible Debentures. | |
| Issue Schedule | Issue Opening Date | September 25, 2023 |
| | Pay-in Date | September 25, 2023 |

| | | |
|--|---|--------------------|
| | Issue Closing Date | September 26, 2023 |
| | Deemed Date of Allotment | September 26, 2023 |
| Seniority (Senior or subordinated) | Senior | |
| Eligible Investors | Please refer to Section 4.3 (Eligible Investors). | |
| Listing (name of stock Exchange(s) where it will be listed and timeline for listing) | BSE | |

- (a) The Issuer shall submit all duly completed documents to the BSE, SEBI, ROC or any other Governmental Authority, as are required under Applicable Law and procure permission for listing of the Debentures from the Stock Exchange within (T+3) working days, wherein "T" shall be referred to the issue closing date ("**Listing Period**").
- (b) The Issuer shall ensure that the Debentures continue to be listed on the wholesale debt market segment of the BSE.
- (c) In the event there is any delay in listing of the Debentures beyond (T+3) working days, wherein "T" shall be referred to the issue closing date, the Issuer will:
- (i) pay to the Debenture Holders, penal interest of 1% (one percent) per annum over the Interest Rate, from the date of allotment of the Debentures until the listing of the Debentures is completed; and
 - (ii) be permitted to utilise the issue proceeds of its 2 (two) subsequent privately placed issuances of securities only after receiving final listing approval from the stock exchange(s).

| | |
|--|--|
| Rating of Instrument | "ICRA BBB (Stable)" issued by ICRA |
| Minimum Subscription | Minimum of 100 Debentures and then in multiples of 1 Debenture thereafter |
| Option to retain oversubscription (Amount) | Not Applicable |
| Objects of the Issue / Purpose for which there is requirement of funds | <p>The proceeds of the issuance of Debentures will be utilized by the Issuer for the purpose of onward lending).</p> <p>Provided that no part of the proceeds shall be utilized directly/indirectly towards the following:</p> <ol style="list-style-type: none"> (a) capital markets (including equity, debt, debt linked and equity linked instruments or any other capital market land activities); (b) any speculative purposes; (c) any activity in the Exclusion List or investment in the real estate sector; and (d) in contravention of any applicable law. <p>Further, no part of the proceeds of issuance of Debentures shall be utilized directly/indirectly towards</p> |

(This Key Information Document is neither a prospectus nor a statement in lieu of a prospectus)

| | |
|---|--|
| | repaying existing debts, and for disbursement of loan to promoter and director(s) of the Issuer. |
| In case the issuer is a NBFC and the objects of the issue entail loan to any entity who is a 'group company' then disclosures shall be made in the prescribed format: | Not Applicable. The proceeds raised from the Issue will be used solely for the Purpose (Defined in Section 1) |
| Details of the utilization of the Proceeds | 100% (One Hundred Percent) of the issue proceeds will be utilized for the purpose of onward lending. |
| Coupon Rate | 11.60% p.a.p.m. (eleven point six zero per cent) per annum per month and payable monthly. |
| Step Up Coupon Rate | Not Applicable |
| Coupon Payment Frequency | Monthly |
| Principal Payment Frequency | 14.85% (fourteen point eight five percent) at the end of every 3rd, 6th, 9th, 12 th , 15th and 18th Month and balance 10.90% (ten point nine zero percent) at the end of 20th Month |
| Coupon Payment Dates | As per the dates set out in Annexure IV. |
| Coupon Type (Fixed, floating or other structure) | Fixed |
| Coupon Reset Process (including rates, spread, effective date, interest rate cap and floor etc.) | Not Applicable |
| Day Count Basis (Actual / Actual) | Actual / Actual. The Coupon (if any) shall be computed on the basis of actual number of days elapsed in a year, for this purpose a year shall comprise of a period of 365 (Three Hundred and Sixty-Five) days. In case of a leap year, if 29 th February of the relevant leap year falls during the Tenor of the Debentures, then the number of days shall be reckoned as 366 (Three Hundred and Sixty-Six) days for the one-year period. |
| Interest on Application Monies | (a) Interest at the Coupon rate (subject to Tax deduction under the Applicable Law or any other statutory modification or re-enactment thereof, if applicable) will be paid to the Applicants on the Application Monies for the Debentures from the Pay-in Date up to 1 (one) day prior to the Deemed Date of Allotment for all valid applications within such timelines as agreed by the Parties; and (b) Where Pay-in Date and Deemed Date of Allotment fall on the same date, no interest on Application Monies is to be paid to the Applicants. |

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| Default Interest Rate | <p>In case of default in payment of Coupon and / or Redemption Amount on as per the Payment Mechanism, additional coupon rate of 2% p.a. (two percent per annum) payable monthly over the Coupon rate will be payable by the Issuer from the date of default till such default in payment of Coupon and/or Redemption Amount is rectified.</p> <p>In case of default by the Issuer in the performance of any of the covenants of this Issue, including but not limited to the Financial Covenants of this Issuance, additional coupon rate of 2% p.a. (two percent per annum) payable monthly over the Coupon rate will be payable by the Issuer from the date of default till such default is rectified.</p> <p>Any failure to create and perfect security over the Hypothecated Assets within the timelines set out in the Transaction Documents shall attract 2 (two) % p.a. additional interest payable monthly over the Coupon rate and give an option to the Debenture holders for early redemption.</p> <p>Each of the default coupon rates mentioned above are mutually exclusive and will be payable in the event the circumstance triggering the default coupon rate occurs.</p> |
| Tenor | 20 (Twenty) months from the Deemed Date of Allotment – September 25, 2023 |
| Redemption Date / Maturity Date | <p>11th May 2025</p> <p>The Debentures shall be redeemed on a pro rata basis as set out in Annexure IV and shall be fully redeemed by the Final Redemption Date.</p> |
| Redemption Amount | At par |
| Early Redemption | Not Applicable |
| Mandatory Redemption | <p>On the occurrence of the Mandatory Redemption Event and subject to Applicable Law, the Debenture Trustee shall have the right but not the obligation to demand immediate Redemption of the Debentures in full together with the accrued interest and all other amounts accrued thereto without any premature redemption penalty, by serving a written notice to the Issuer within 30 (thirty) days from the occurrence of the Mandatory Redemption Event ("Mandatory Redemption Notice"), to the Issuer or persons identified by him. All such amounts shall become due and payable within 30 (thirty) days from the date of receipt of such notice by the Issuer.</p> <p>(i) Rating of the instrument downgraded below ICRA BBB- ("Mandatory Redemption Event")</p> |
| Mandatory Redemption Date | 30 (thirty) days from the date of Mandatory Redemption Notice |
| Voluntary Redemption | Not Applicable |
| Redemption Premium/ | Not Applicable |

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| Discount | |
| Issue Price | INR 1,00,000 (Indian Rupees One Lakh) per Debenture |
| Discount at which security is issued and the effective yield as a result of such discount | Not Applicable |
| Premium / Discount at which security is redeemed and the effective yield as a result of such premium / discount | Not Applicable |
| Put Date | Not Applicable |
| Put Price | Not Applicable |
| Call Date | Not Applicable |
| Call Price | Not Applicable |
| Put Notification Time (Timelines by which the investor need to intimate Issuer before exercising the put) | Not Applicable |
| Call Notification Time (Timelines by which the Issuer need to intimate investor before exercising the call) | Not Applicable |
| Face Value | INR 1,00,000/- (Indian Rupees One Lakh only) per Debenture |
| Minimum Application and in multiples of thereafter | 100 (One Hundred) Debentures (aggregating to INR 1,00,00,000 (Indian Rupees One Crore), and 1 (one) Debenture thereafter |
| Issue Timing | |
| 1) Issue Opening Date | September 25, 2023 |
| 2) Issue Closing Date | September 25, 2023 |
| 3) Date of earliest closing of the Issue, if any | Not Applicable |
| 4) Deemed Date of Allotment | September 26, 2023 September 26, 2023 |
| 5) Pay-in Date | |
| Settlement mode of the Instrument | RTGS / NEFT / IMPS |
| Depositories | NSDL and CDSL |
| Disclosure of Interest / Dividend / Redemption Dates | Please refer to Annexure IV in this Key Information Document. |

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| <p>Record Date</p> | <p>As set out more particularly in Section 1 of this Key Information Document.</p> |
| <p>All covenants of the issue (including side letters, accelerated payment clause, etc.)</p> | <p>Representations and Warranties Please refer to Section 3.1 of this Key Information Document.</p> <p>Affirmative Covenants Please refer to Section 3.2 (a) of this Key Information Document.</p> <p>Negative Covenants Please refer to Section 3.2 (b) of this Key Information Document.</p> <p>Reporting Covenants Please refer to Section 3.2 (c) of this Key Information Document.</p> <p>Financial Covenants Please refer to Section 3.2 (d) of this Key Information Document.</p> |
| <p>Description regarding Security (where applicable) including type of security (movable / immovable / tangible etc.), type of charge (pledge / hypothecation / mortgage etc.), date of creation of security / likely date of creation of security, minimum security cover, revaluation, replacement of security, interest to the debenture holder over and above the coupon rate as specified in the Debenture Trust Deed and disclosed in the General Information Document.</p> | <p>The value of the Hypothecated Assets charged as Security in favour of the Debenture Trustee is maintained at least 1.10x (one decimal point one zero times) the aggregate amount of the Redemption Amount in relation to the Debentures and shall be maintained at all times until the redemption of the Debentures and payment of the Secured Obligations (“Security Cover”) till the Final Settlement Date, (on the terms and conditions mentioned under the Transaction Documents) in accordance with Applicable Law and the Transaction Documents. The terms and process of creation of hypothecation shall be provided at length under the Deed of Hypothecation.</p> <p>The issue amounts outstanding under the Debentures together with coupon, default interest, remuneration of the Trustee, charges, fees, expenses and all other monies due from the Company shall be secured on a first ranking exclusive and continuing charge basis by way of hypothecation up to the Security Cover Ratio in favour of the Debenture Trustee over identified gold loan receivables that meet the Eligibility Criteria with the prescribed Security Cover on or prior to the Deemed Date of Allotment.</p> <p>Issuer to provide a list of specific gold loan receivables to the Debenture Trustee over which charge is created and subsisting by way of hypothecation in favour of the Trustee (for the benefit of the Debenture Holders) and sufficient to maintain the security cover on monthly basis within the 15th day of every calendar month (“Monthly</p> |

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| | <p>Security Cover Determination Date”).</p> <p>If the Security in respect of Debentures falls below the Security Cover as specified in this Key Information Document on any account, the Company shall within 30 (thirty) calendar days of such occurrence, hypothecate further assets or such additional Security as may be acceptable to the Debenture Trustee to maintain the Security Cover in the manner set out in the Deed of Hypothecation.</p> <p>Eligibility Criteria: The loans forming part of the Hypothecated Assets shall satisfy the Eligibility Criteria and such other requirements set out in the Deed of Hypothecation.</p> <p>Replacement of security: The Company shall, within the timelines prescribed under the Deed of Hypothecation replace such Hypothecated Assets that do not satisfy the Eligibility Criteria.</p> <p>Revalue of security: The Debenture Trustee shall be permitted to conduct a valuation of the Hypothecated Assets and re-value the Hypothecated Assets, as and when it deems fit, if in its opinion the Security Cover is falling or is low and all costs for such valuation shall be borne by the Company.</p> <p>In case of any repugnancy between the provisions of the clause in this Key Information Document for the creation of hypothecation and the terms provided in the Deed of Hypothecation for the creation of mortgage over the Hypothecated Assets, the terms of the Deed of Hypothecation shall prevail.</p> |
| Transaction Documents | <p>means and includes:</p> <ul style="list-style-type: none"> (a) the Debenture Trustee Consent Letter; (b) Certified true copy of the Board resolution of the Issuer dated 14th September 2023; (c) Certified true copy of the shareholder’s resolution of the Issuer passed under Section 42 of the Act dated 19th May 2023; (d) Certified true copy of the shareholders resolution of the Issuer passed under Section 180(1)(a) of the Act dated 19th May 2023 and Section 180(1)(c) of the Act dated 19th May 2023; (e) General Information Document dated 06th September 2023 and Key Information Document; (f) the DTAA; |

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| | <ul style="list-style-type: none"> (g) the Debenture Trust Deed; (h) the Security Documents; (i) the NDU; (j) the Form PAS-4; (k) Tripartite agreements executed between the Issuer, the Depository and the RTA; (l) Press release from the Rating Agent in respect of the credit rating for the Debentures; (m) In-principle approval as received from the Stock Exchange for listing of the Debentures; (n) Listing Agreement with the Stock Exchange; and (o) Any other document or instrument designated as a transaction document by the Debenture Trustee. |
| Conditions Precedent to Disbursement | <ul style="list-style-type: none"> 1) A certified true copy of the latest Charter Documents of the Issuer, certified as correct, complete and in full force and effect by the appropriate officer. 2) A certified true copy of the resolution of the Board for issue of Debentures and <i>inter alia</i> with respect to: <ul style="list-style-type: none"> (a) approving the borrowings by way of issue of Debentures contemplated by the Debenture Trust Deed; (b) approving the creation of security interest in accordance with the provisions of the Transaction Documents; (c) appointment of Catalyst Trusteeship Limited as Debenture Trustee; (d) approving the terms and execution of, and the transactions contemplated by the Transaction Documents; (e) authorising a director or directors or other authorised executives to execute the Transaction Documents; (f) to appoint the other intermediaries in relation to the issue of Debentures; and (g) authorising a Person or Persons, on its behalf, to sign and/or dispatch all documents and notices to be signed and/or dispatched by it under or in |

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| | <p style="text-align: center;">connection with the Transaction Documents.</p> <p>3) A certified copy of a special resolution of the shareholders of the Company approving the private placement of the Debentures under Rule 14 of the Companies (Prospectus and Allotment of Securities) Rules, 2014, prescribed under Section 42 of the Companies Act, certified as correct, complete and in full force and effect by an appropriate officer of the Company;</p> <p>4) A certified copy of a special resolution of the shareholders of the Company under Section 180(1)(a) and Section 180(1) (c) of the Companies Act, certified as correct, complete and in full force and effect by the appropriate officer</p> <p>5) A certificate from the authorised signatory of the Issuer/company secretary stating the following:</p> <p>(a) the persons authorised to sign the Transaction Documents and any document to be delivered under or in connection therewith, on behalf of the Company, together with the names, titles and specimen signatures of such authorised signatories;</p> <p>(b) that the Issuer has necessary powers under the Charter Documents of the Issuer to borrow monies by way of issue of the Debentures;</p> <p>(c) that no consents and approvals are required from the Issuer from its creditors or any Governmental Authority or any other person for the issuance of Debentures;</p> <p>(d) that the representations and warranties contained in the Debenture Trust Deed and the Transaction Documents are true and correct in all respects;</p> <p>(e) no Event of Defaults or potential Event of Default has occurred or is subsisting;</p> <p>(f) no Material Adverse Effect has occurred;</p> <p>(g) no investor or shareholder consent and /or approval, pursuant to the articles of association of the Issuer or any shareholders' agreements or other</p> |
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| | <p>documents and /or instruments entered into by the Issuer and its shareholders or investors, is required by the Issuer to enter into or perform its obligations under the Transaction Documents;</p> <p>(h) the present issue of Debentures is within the limits authorised by the Board and the shareholders in the board resolution and the shareholders resolution respectively and that the same is still valid, binding and subsisting and have not been rescinded; and</p> <p>(i) the issuance of the Debentures and the transactions contemplated herein will not have an adverse impact on the rights of any of the shareholders or investors of the Issuer.</p> <p>6) A copy of the e-Form MGT-14 filed with the Registrar of Companies with respect to the board resolution or shareholders' resolution (as applicable and if required under the Act) passed for the issue of Debentures.</p> <p>7) The Issuer shall have executed the following in the manner and form as required by the Debenture Trustee:</p> <p>(a) DTAA;</p> <p>(b) Debenture Trust Deed;</p> <p>(c) Deed of Personal Guarantee;</p> <p>(d) Deed of Hypothecation;</p> <p>(e) Power of Attorney;</p> <p>(f) NDU; and</p> <p>(g) Any other document as required by the Debenture Trustee or the Debenture Holders.</p> <p>8) The Issuer shall have obtained the Debenture Trustee Consent Letter from the Debenture Trustee.</p> <p>9) A copy of the press release issued by the Rating Agency along with the credit rating letter providing a credit rating to the Debentures along with the rating rationale/credit opinion.</p> <p>10) A copy of the letter from the registrar providing its</p> |
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| | <p>consent to act as the RTA for the issue of Debentures.</p> <p>11) A copy of the tri-partite agreement executed by the Issuer with the Registrar and the Depository.</p> <p>12) The Issuer shall have uploaded the General Information Document.</p> <p>13) The Issuer shall have uploaded the relevant Key Information Document for the issue of the Debentures and Form PAS-4 on the electronic book provider platform within the timelines set out under Applicable Law.</p> <p>14) The Issuer has made available to the Debenture Trustee and the Debenture Holders the latest Financial Statements for the previous Financial Year or audited financial half-year. The audited financial statements of the Issuer for the year ended 31st March 2023, 31st March 2022, and 31st March 2021 are set out in Annexure IX hereto.</p> <p>15) The Issuer shall have obtained in-principle approval from the Stock Exchange for listing of the Debentures.</p> <p>16) The Issuer shall have obtained due-diligence certificate from the Debenture Trustee.</p> <p>17) The Issuer shall have obtained the International Securities Identification Number (ISIN) in respect of the Debentures.</p> <p>18) The Issuer shall have complied with all the provisions of the SEBI Debenture Trustees Master Circular in relation to compliance with distributed ledger technology requirements.</p> <p>19) A “know your customer” document for the Guarantor to be provided to the satisfaction of the Debenture Trustee/Debenture Holders.</p> <p>20) Payment of all fees and stamp duty under the Transaction Documents executed is done to the satisfaction of the Debenture Trustee.</p> <p>21) Such other information/documents, certification by Issuer’s authorized representatives, opinion and instruments as may be required by the Debenture Trustee.</p> |
| Conditions Subsequent to Disbursement | <p>1) Certified true copy of the board resolution for the allotment of the Debentures, within 1 (one) Business Days of the Deemed Date of Allotment</p> |

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| | for Debentures. |
| 2) | Filing of Form PAS-3 (as per the Act) being the return of allotment of Debentures with the Registrar of Companies along with payment of the requisite amount of fees as provided in the Companies (Registration Offices and Fees) Rules, 2014 and the list of the Debenture Holders within 15 (Fifteen) days from the Deemed Date of Allotment for Debentures. |
| 3) | Provide evidence that the Depository accounts of the Debenture Holders with the Depository have been credited with the Debentures within 2 (two) days from the Deemed Date of Allotment for Debentures. |
| 4) | Credit the Debentures in the demat account(s) of the allottee(s) within 2 (two) Business Days from the Deemed Date of Allotment for Debentures. |
| 5) | Payment of stamp duty at 0.005% (zero point zero zero five percent) on the Debentures as per the Indian Stamp Act, 1899. |
| 6) | Copy of Form PAS-5 being maintained by the Issuer in accordance with the Act, where the Issuer has recorded the names of the subscribers to the Debentures within 15 (Fifteen) days of Deemed Date of Allotment for Debentures. |
| 7) | An end-use certificate from an independent Chartered Accountant, certifying the heads under which funds have been utilized in accordance with Transaction Documents, within 90 (ninety) days of the Deemed Date of Allotment for Debentures. |
| 8) | The Issuer shall have submitted a copy of filed Form CHG-9 (as per the Act) or such other form as may be prescribed with the relevant Registrar of Companies to be filed by the Issuer in relation to the Security created over the Hypothecated Assets, within timelines as mentioned in the Transaction Documents and in any case the form CHG-9 shall have been filed with the relevant Registrar of Companies by the Issuer within 30 (thirty) days of execution of Deed of Hypothecation, together with the certificate of registration of charge obtained in relation to the same. |
| 9) | As applicable to the Issuer in accordance with the Applicable Law(s), relevant filings in the |

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| | <p>prescribed form to be made with an information utility registered with the Insolvency and Bankruptcy Board of India in accordance with Section 215 of the Insolvency Code and other regulations including the Insolvency and Bankruptcy Board of India (Information Utilities) Regulations, 2017.</p> <p>10) Providing all the necessary assistance to the Debenture Trustee for filing of and registering with the Central Registry under the Securitisation and Reconstruction of Financial Assets and Enforcement of Security Interest Act, 2002 for the exercise of the rights, powers and authority hereby conferred on the Debenture Trustee for effecting and perfecting the Security created or purported to be created under the Deed of Hypothecation and for enforcement of such Security within the timeline stipulated under Applicable Law.</p> <p>11) Obtaining the final listing approval from the Stock Exchange in respect of the Debentures (including but not limited to payment of all fees) and list the Debentures on the wholesale debt market segment of the Stock Exchange within 3 (three) working days from the issue closing date of Debentures.</p> <p>12) Any other document as required by the Debenture Trustee.</p> <p>13) Any other document as required elsewhere under the Transaction Documents.</p> |
| Events of Default (including manner Of voting /conditions of joining Inter Creditor Agreement) | Please refer to Section 3.3 of this Key Information Document. |
| Creation of recovery expense fund | <p>The Company hereby agrees and undertakes that it shall create a recovery expense fund in the manner as set out in NCS Regulations and the SEBI Debenture Trustees Master Circular or such other circulars as may be specified by the SEBI from time to time and shall inform the Debenture Trustee of the same in writing.</p> <p>Without prejudice to the generality of the foregoing, the Company shall ensure compliance with the SEBI NCS Regulations, as amended/ supplemented from time to time in relation to the creation and maintenance of the recovery expense fund, the key provisions of which are as</p> |

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| | <p>follows:</p> <p>(a) <u>Creation of Recovery expense fund</u>: The Company shall deposit cash or cash equivalents including bank guarantees towards the contribution to recovery expense fund with the designated stock exchange and submit relevant documents evidencing the same to the Debenture Trustee from time to time. The Company shall ensure that the bank guarantees remains valid for a period of six months post the maturity date of the Debentures. The Company shall keep the bank guarantees in force and renew the bank guarantees at least seven working days before its expiry, failing which the designated stock exchange shall invoke such bank guarantee.</p> <p>(b) <u>Utilisation of recovery expense fund</u>: In the event of default, the Debenture Trustee shall obtain the consent of Debenture Holders for enforcement of security and shall inform the same to the designated stock exchange. The amount lying in the recovery expense fund shall be released by the designated stock exchange to the Debenture Trustee within five working days of receipt of such intimation. The Debenture Trustee shall keep a proper account of all expenses incurred out of the funds received from recovery expense fund towards enforcement of Security.</p> <p>(c) <u>Refund of recovery expense fund to the Company</u>: The balance in the recovery expense fund shall be refunded to the Company on repayment to the Debenture holders for which a 'No Objection Certificate (NOC)' shall be issued by the Debenture Trustee(s) to the designated stock exchange. The Debenture Trustee shall satisfy that there is no 'default' on any other listed debt securities of the Company before issuing the NOC.</p> |
| Conditions for breach of covenants (as Specified in the relevant Tranche Debenture Trust Deed) | Please refer to sections named "Default Interest Rate". |
| Provisions related to Cross Default Clause | <p>The Company:</p> <p>(a) defaults in any payment of any Financial Indebtedness beyond the period of grace (not to exceed 30 days), if any, provided in the instrument or agreement under which such Financial Indebtedness was created;</p> <p>(b) Financial Indebtedness is declared to be or</p> |

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| | <p>otherwise becomes due and payable prior to its specified maturity as a result of any actual/potential event of default or any other similar event (however described);</p> <p>(c) defaults in the observance or performance of any agreement or condition relating to any Financial Indebtedness or contained in any instrument or agreement evidencing, securing or relating thereto or any other event shall occur or condition exist, the effect of which default or other event or condition is to cause or to permit the holder or holders of such Financial Indebtedness to cause (determined without regard to whether any notice is required) any such Financial Indebtedness to become due prior to its stated maturity;</p> <p>(d) any Financial Indebtedness of the Company shall be declared to be due and payable, or required to be prepaid other than by a regularly scheduled required prepayment, prior to the stated maturity thereof.</p> <p>(e) any commitment for any Financial Indebtedness is cancelled or suspended by a creditor as a result of an event of default;</p> <p>(f) any creditor of the Company becomes entitled to declare any indebtedness of the Company due and payable prior to its specified maturity as a result of an event of default (however described);</p> <p>(g) a moratorium/suspension is declared in respect of any Financial Indebtedness of the Company.</p> |
| Risk factors pertaining to the issue | Please refer to Section 3 (<i>Risk Factors</i>) of the General Information Document |
| Governing Law | The Debentures and documentation will be governed by and construed in accordance with the laws of India and the parties submit to the exclusive jurisdiction of the courts in New Delhi, India and as more particularly provided for in the Debenture Trust Deed. Notwithstanding anything stated earlier, the Debenture Trustee has the right to commence proceedings before any other court or forum in India. |

Note:

1. If there is any change in Coupon Rate pursuant to any event including lapse of certain time period or downgrade in rating, then such new Coupon Rate and events which lead to such change should be disclosed.
2. The list of documents which has been executed in connection with the issue and subscription of debt securities shall be annexed.
3. While the debt securities are secured to the tune of 110% (One Hundred and Ten percent) of the principal and interest amount or as per the terms of Key Information Document, in favour of Debenture Trustee, it is the duty of the Debenture Trustee to monitor that the security is maintained.

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4. The Issuer shall provide granular disclosures in the this Key Information Document, with regards to the “**Object of the Issue**” including the percentage of the issue proceeds earmarked for each of the “object of the issue”.

As specified in this Key Information Document.

5. **Future Borrowings**

The Company shall be entitled to borrow or raise loans or create encumbrances or avail financial assistance in whatever form, and also issue promissory notes or debentures or other securities, without the consent of, or intimation to the Debenture Holders or the Debenture Trustee in this connection. However, no such borrowings will have the benefit of the security interest created over the Hypothecated Assets and granted to the Debenture Trustee and Debenture Holders under the Transaction Documents. Notwithstanding anything contained in this Key Information Document, the Company shall continue to comply with the financial covenants set forth in **Section 3.2** (Financial Covenants) below. The Company further confirms and undertakes that it would not create or attempt to create any further charge/encumbrance on the Hypothecated Assets in favour of other lenders or any part thereof, without the consent of the Debenture Trustee/Debenture Holders.

6. **Consent of directors, auditors, bankers to issue, trustees, solicitors or advocates to the issue, legal advisors to the issue, lead managers to the issue, Registrar to the Issue, and lenders (if required, as per the terms of the agreement) and experts.**

| Parties | Consent |
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| Directors | The same has been provided in the Board resolution the copy of which is attached in Annexure V of this Key Information Document. |
| Auditors | Not applicable |
| Bankers | Not applicable |
| Debenture Trustee | Copy of the Debenture Trustee consent letter has been set out in Annexure II of this Key Information Document |
| Solicitors / Advocates | Not applicable |
| Legal Advisors | Not applicable |
| Registrar | Copy of the consent letter of the registrar and transfer agent has been set out in Annexure VIII of this Key Information Document |

SECTION 3: TRANSACTION DOCUMENTS AND KEY TERMS

3.1 Representations and Warranties of the Issuer

The Issuer hereby represents and warrants to the Debenture Trustee on the day of the execution of the Debenture Trust Deed and shall be repeating on each day till the Final Settlement Date as follows:

1) **Corporate organisation and authorisations:**

- (a) It is a duly organised and validly existing company under the laws of India.
- (b) The Issuer is duly incorporated and is registered with the RBI as an NBFC.
- (c) It has the power and authority to:
 - (i) enter into, perform and deliver, and has taken all necessary actions to authorise its entry into, performance and delivery of, the Transaction Documents to which it is a party and the transactions contemplated by those Transaction Documents and to issue the Debentures;
 - (ii) own its properties and assets including the Hypothecated Assets;
 - (iii) perform its obligations under such Transaction Documents to which it is a party;
 - (iv) transact the business in which it is engaged or is proposed to be engaged; and
 - (v) do all things necessary or appropriate to consummate the transactions contemplated by the Debenture Trust Deed and the other Transaction Documents to which it is a Party.
- (d) It has obtained all resolutions and corporate authorisations required:
 - (i) to enable it to lawfully enter into, exercise its rights and comply with its obligations in the Transaction Documents to which it is a party; and
 - (ii) for it to carry on business.

2) **Binding Obligation and no contravention**

The Transaction Documents to which it is a party are valid, binding and enforceable and neither the execution, delivery and performance of its obligations contained hereunder or under the other Transaction Documents to which it is a party.

3) **Material Agreements**

The Company is not party to any agreement in respect of the Hypothecated Assets other than the Transaction Documents.

4) **Non-Conflict with other obligations**

The entry into and its compliance with or performance of the terms and provisions of the Debenture Trust Deed or such Transaction Documents nor the use of the amount raised by way of the Debentures for the Purpose:

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- (a) contravenes any provision of any Applicable Law or any order, writ, injunction or decree of any court or Governmental Authority binding on it;
- (b) constitutes an Event of Default;
- (c) violates any provision of the Charter Documents of the Issuer or conflicts with or results in any breach of any of the terms, covenants, conditions or provisions of any agreement or instrument binding upon it; and
- (d) conflicts with any license, authorisations, permissions or other document by which it may be bound.

5) **Corporate Governance**

The Issuer is in compliance with the corporate governance, fair practices code as prescribed by the RBI under the Applicable Law.

6) **Compliance with laws**

The Issuer is in material compliance with Applicable Laws, with all Tax laws in all jurisdictions in which it is subject to Tax and is not subject to any present liability by reason of non-compliance with such Applicable Law as would affect the ability of the Company to conduct its business. The Company has paid all Taxes due and payable by it and no claims have been asserted or are being asserted against it in respect of Taxes, and the Company has received no notice of pendency of any Tax proceedings and no notice of Tax payable by the Company has been received by it as would affect the ability of the Company to enter into the Transaction Documents (including the Security Documents) and perform its obligations thereunder. The Issuer is in compliance with all Applicable Laws to enable it to lawfully execute the Transaction Documents and issue the Debentures. Further It is eligible to issue the Debentures in accordance with the provisions of the SEBI NCS Regulations and the SEBI Master Circular.

7) **Taxes**

The Company has: (i) paid all Taxes required to be paid by it other than any Taxes being contested by it in good faith and in accordance with the relevant procedures and for which adequate reserves are being maintained in accordance with Applicable Law; and (ii) made all Tax filings required to be made by it, within the time period allowed for payment or filing, as the case may be.

There are no proceedings pending before, or claims due to, any Tax authority in respect of the Company which could result in any Secured Assets being or becoming subject to any Tax claims pursuant to Section 281 of the Tax Act and which may lead to a Material Adverse Effect under the Transaction Documents.

8) **Title**

The Issuer owns and has good, unencumbered (except for the Security to be created under the Transaction Documents), legal and/ or beneficial title to the Hypothecated Assets on which the Company is required to create Security pursuant to the Transaction Documents.

9) **No existing allotment pending**

There are no existing issuances of securities by the Issuer, the allotment of which has not been completed as on the date of the Debenture Trust Deed and the Key Information Document.

10) **Security and Ranking**

(a) Each Security Document creates (or, once entered into, shall create) in favour of the Debenture Trustee (for the benefit of the Debenture Holders), the Security which it is expressed to create with first-ranking exclusive priority and is not subject to any prior ranking or pari passu ranking Security, and that such Security is valid and effective.

(b) Without limiting sub-paragraph (a) above, the payment obligations of the Company under the Debentures and the Transaction Documents shall rank pari passu with all other secured, senior creditors/ investors/ lenders of the Issuer and have priority over the claims of the subordinated creditors, except for obligations mandatorily preferred by law applying to companies generally.

11) **No Material Adverse Effect**

There is no Material Adverse Effect has occurred or is subsisting in the business, condition or operations of the Company.

12) **Validity and admissibility in evidence**

All authorisations required to make the Transaction Documents to which the Issuer is a party, admissible in evidence in its jurisdiction of incorporation, have been obtained or effected and are in full force and effect.

13) **Financial Statements**

(a) The Financial Statements give an accurate, true and fair view of its financial condition and operations as at the end of and for the relevant Financial Year; and

(b) There have been no adverse auditor qualifications in the Financial Statements.

14) **No Immunity**

(a) The execution and entering into the Transaction Documents to which it is a party and exercise of rights and performance of obligations under the Transaction Documents will constitute, private and commercial acts, done and performed for private and commercial purposes; and

(b) it shall not be entitled to and shall not claim immunity for itself or any of its properties, assets, revenues or rights to receive income from any contract, suit, or from the jurisdiction of any court, from execution of a judgment suit, execution, attachment or any other legal process in any proceedings in relation to the Transaction Documents.

15) **No Misleading Information**

(a) Any information provided by it is true and accurate and is not misleading due to omission of material fact or otherwise; and

- (b) Any financial information provided to the Debenture Trustee and/ or the Debenture Holders have been prepared on the basis of recent historical information and on the basis of reasonable assumptions.

16) **No Filing or Stamp Taxes**

Other than:

- (a) the filing of form CHG-9 for registration of charges under Section 77 of the Companies Act in respect of the Security Documents;
- (b) the notarisation of the relevant power of attorney (which has already been effected and is evidenced on the face of the relevant power of attorney);
- (c) payment of stamp duty (which has already been made and is evidenced on the face of each Transaction Document); and
- (d) the filing of the form PAS-3 with the RoC,

it is not necessary that any Transaction Document be filed, recorded or enrolled with any court or other authority or that any stamp, registration, notarial or similar taxes or fees be paid on or in relation to any Transaction Document or the transactions contemplated thereunder.

17) **Issue is in compliance**

The Issue of Debentures is not illegal and is in compliance with, and not in violation of any Applicable Laws.

18) **Directors**

None of its directors' name appears in the wilful defaulter's list of Credit Information Bureau (India) Limited or the RBI. Further, none of its directors or directors of its respective affiliates is a director or partner or specified near relation of a director of the subscriber(s) and none of its directors or directors of its respective affiliates is a specified near relation of a senior employee of the subscriber(s).

19) **Litigation**

There are no (i) outstanding orders/investigations of any Governmental Authority or arbitration tribunal against the Issuer, (ii) lawsuits, arbitrations actions or proceedings pending or, to the knowledge of the Issuer, threatened (in writing) against the Issuer, or (iii) investigations by any Governmental Authority which are pending or, to the knowledge of the Issuer, threatened (in writing) against the Issuer, (iv) any unsatisfied judgment or award given against it by any court, arbitrator or other body or; (v) any administrative proceedings of or before any court, arbitral body or agency that have been threatened (in writing) or commenced against the Issuer, which would have or which purport to have a Material Adverse Effect on the business condition (financial or otherwise), operations, performance or prospects of the Issuer or that purports to affect the Debentures, and/or an adverse impact on the ability of the Issuer to consummate the transactions contemplated hereby or which relates to the legality, validity, binding effect or enforceability of the Transaction Documents.

20) **Disclosures**

The Issuer has made all the necessary disclosures in the Key Information Document as required under Applicable Law including but not limited to statutory and other regulatory disclosures required.

21) **Consents**

No consent, approval, license, order, authorization of or registration, permission, declaration or filing with, or notice to, whether statutory or is required to be obtained from any Governmental Authority to give effect to and carry out the provisions of the Debenture Trust Deed or any other Transaction Document.

22) **No Event of Default**

No Event of Default has occurred and is continuing as on the date of the Debenture Trust Deed and/or as a consequence of this issue of Debentures.

23) **Insolvency**

The Issuer has not taken any action nor has any step been taken or legal proceedings been started or threatened in writing to its knowledge against it for its bankruptcy/winding-up, dissolution or re-organisation, for the enforcement of any security over its assets or for the appointment of a liquidator, supervisor, receiver, administrator, trustee or other similar officer of it or in respect all or substantially all of its assets.

24) **Solvency**

The Issuer is solvent and has sufficient capital to carry on its business.

25) **Debt equity ratio for Debentures:**

Debt equity ratio – 4 times;

26) **Seniority**

Except for those obligations which would be preferred by Applicable Law, the obligations of the Issuer under the Transaction Documents rank and shall rank *pari passu* amongst themselves and with all their other present or future, actual or contingent, secured obligations / creditors / investors / lenders.

27) **Anti-Terrorism Laws**

The Company (including its brokers or other agents acting or benefiting in any capacity in connection with the Debentures) are not:

- (a) dealing in, or otherwise engaged in any transaction relating to, any property or interest in property blocked pursuant to any Anti-Terrorism Laws;
- (b) engaged in or conspiring to engage in any transaction that evades or avoids, or has the purpose of evading or avoiding, or attempting to violate, any Anti-Terrorism Laws; or
- (c) engaging or has engaged in any transaction that violates any of the applicable

prohibitions set forth in any Anti-Money Laundering Law applicable to such Person.

28) **Anti-Corruption Laws**

- (a) The Company and each of its officers, directors, employees and agents is in compliance with applicable Anti-Corruption Laws.
- (b) The Company has instituted and maintain policies and procedures designed to promote and achieve compliance with Anti-Corruption Laws.

29) **Intellectual Property**

- (a) The Company owns or has licensed to it all intellectual property being used by it for the conduct of its business as it is being, and is proposed to be, conducted.
- (b) The Company has taken all necessary action (including payments of fees) required to safeguard, maintain in force and effect and preserve its ability to enforce all such intellectual property being used by it.
- (c) The Company has not infringed any intellectual property of any third party.
- (d) There has been no infringement threatened (by way of a written legal notice) or suspected infringement of or challenge to the validity of any intellectual property owned by, or licensed to, the Company.

30) **Anti-Money Laundering**

The operations of the Company are and have been conducted at all times in compliance with applicable Anti-Money Laundering Laws and no action, suit or proceeding by or before any Governmental Authority, court, body or any arbitrator involving the Company, with respect to any Anti-Money Laundering Laws is pending.

3.2 COVENANTS OF THE ISSUER:

(a) **AFFIRMATIVE COVENANTS**

The Issuer covenants the following to the Debenture Trustee, until the full and final repayment of the Outstanding Amounts and Redemption Amounts, unless otherwise agreed to by the Debenture Trustee:

1) **Utilisation of the issue proceeds**

The Issuer shall utilise the monies received towards subscription of the Debentures for the Purpose, in accordance with Applicable Law.

2) **Licenses and Approvals**

The Issuer shall promptly obtain, comply with the terms of and do all that is necessary to maintain in full force and effect all regulatory and statutory permissions / licenses/ authorisations / consents / approvals, as specified by relevant regulatory authorities from time to time, and take all other necessary actions to enable it to lawfully enter into and perform its obligations under the Transaction Documents and to take necessary steps to ensure the legality, validity, enforceability or admissibility in evidence in India of the Transaction Documents and those required to enable it to carry on its business as it is being conducted from time to time.

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3) **Security**

- (A) The Issuer shall execute and/or do and maintain in full force, at its own expense, all such deeds, assurances, documents, instruments, acts, matters and things, in such form and otherwise as the Debenture Trustee may reasonably or by law require or consider necessary for creation, perfection and enforceability of the Security intended to be created under the Security Documents or facilitating the realisation thereof, or otherwise in relation to enforcing or exercising any of the rights and authorities of the Debenture Trustee, to ensure the legality, validity and enforceability of the Security and to comply with all the conditions therein.
- (B) The Issuer shall ensure that each Security Document created (or, once entered into, shall create) in favour of the Debenture Trustee, the Security which it is expressed to create with first-ranking exclusive priority and is not subject to any prior ranking or pari passu ranking Security, and that such Security is valid and effective.
- (C) Without limiting sub-paragraph (B) above, the Issuer shall ensure that its payment obligations in relation to the Debentures under the Transaction Documents shall rank at least pari passu with the claims of all its other unsecured and unsubordinated creditors and shall have priority over the claims of all its subordinated creditors except for obligations mandatorily preferred by law applying to companies generally.
- (D) The Issuer shall ensure, that the Security is and shall continue to have the ranking and priority it is required to have under the Security Documents.
- (E) The Issuer shall maintain the Security Cover in respect of the Debentures, at all times, in accordance with Applicable Law and the Transaction Documents.

4) **Regulatory compliance**

The Issuer shall promptly comply with all Applicable Laws, rules, regulations, directions and guidelines, as may be in force from time to time and as may be prescribed by the Governmental Authority including but not limited to the Act, fair practice code prescribed by the RBI, the guidelines and regulations framed by SEBI (to the extent applicable) with regard to the issue of Debentures and performance of its obligations under the Transaction Documents.

5) **Costs and expenses**

The Issuer shall pay all costs and expenses in any way incurred by the Debenture Trustee in connection with the execution and enforcement of any of its rights under the Transaction Documents.

6) **Stamp Duty**

The Issuer shall pay all such stamp duty, and penalties, if and when the Issuer be required to pay according to the laws for the time being on the execution of the Transaction Documents and issue of the Debentures, and in the event of the Issuer fails to pay such stamp duty and penalties as above, the Debenture Trustee will be at liberty (but shall not be bound) to pay the same and the Issuer shall reimburse

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the same to the Debenture Trustee within 7 (seven) Business Days of demand being made.

7) **Preserve corporate status**

The Issuer shall diligently preserve and maintain its corporate existence and status and all rights, privileges and concessions now held or hereafter acquired by it in the conduct of its business.

8) **DRR**

The Issuer hereby agrees and undertakes that, if required to do so, it would create a DRR as per the provisions of the Act and if during the currency of the Debenture Trust Deed, any guidelines are formulated (or modified or revised) by the Central Government or any government agency or corporation having authority under law in respect of creation of DRR, the Company shall abide by such guidelines and execute all such supplemental letters, agreements and deeds of modifications as may be required by the Debenture Trustee. Where applicable, the Company shall submit to the Debenture Trustee a certificate duly certified by the auditors of the Company certifying that the Company has transferred a suitable sum to DRR at the end of each financial year.

9) **Recovery Expense Fund**

The Company hereby agrees and undertakes that it shall create a recovery expense fund in the manner as set out in NCS Regulations and the SEBI Debenture Trustees Master Circular or such other circulars as may be specified by the SEBI from time to time and shall inform the Debenture Trustee of the same in writing.

Without prejudice to the generality of the foregoing, the Company shall ensure compliance with the SEBI NCS Regulations, as amended/ supplemented from time to time in relation to the creation and maintenance of the recovery expense fund, the key provisions of which are as follows:

- (A) Creation of Recovery expense fund: The Company shall deposit cash or cash equivalents including bank guarantees towards the contribution to recovery expense fund with the designated stock exchange and submit relevant documents evidencing the same to the Debenture Trustee from time to time. The Company shall ensure that the bank guarantees remains valid for a period of six months post the maturity date of the Debentures. The Company shall keep the bank guarantees in force and renew the bank guarantees at least seven working days before its expiry, failing which the designated stock exchange shall invoke such bank guarantee.
- (B) Utilisation of recovery expense fund: In the event of default, the Debenture Trustee shall obtain the consent of Debenture Holders for enforcement of security and shall inform the same to the designated stock exchange. The amount lying in the recovery expense fund shall be released by the designated stock exchange to the Debenture Trustee within five working days of receipt of such intimation. The Debenture Trustee shall keep a proper account of all expenses incurred out of the funds received from recovery expense fund towards enforcement of Security.

- (C) Refund of recovery expense fund to the Company: The balance in the recovery expense fund shall be refunded to the Company on repayment to the Debenture holders for which a 'No Objection Certificate (NOC)' shall be issued by the Debenture Trustee(s) to the designated stock exchange. The Debenture Trustee shall satisfy that there is no 'default' on any other listed debt securities of the Company before issuing the NOC.

10) **The Issuer will:**

- (i) carry on and conduct its business with due diligence and efficiency and in accordance with sound technical, managerial and financial standards and business practices with qualified and experienced management and personnel;
- (ii) keep proper books of account as required by the Act and therein make true and proper entries of all dealings and transactions of and in relation to the business of the Issuer and keep the said books of account and all other books, registers and other documents relating to the affairs of the Issuer at its registered office or, where permitted by law, at other place or places where the books of account and documents of a similar nature may be kept and the Issuer will ensure that all entries in the same relating to the business of the Issuer shall at all reasonable times be open for inspection of the Debenture Trustee and such Person or Persons as the Debenture Trustee shall, from time to time, in writing for the purpose, appoint and the Issuer shall permit the Debenture Trustee to visit the premises of the Issuer to inspect the same as and when required by the Debenture Trustee (at usual business hours of the Issuer) with a prior notice given 7 (seven) days in advance. Provided that inspection should be done during normal business hours of the Issuer and without causing any disturbance to the day to day functioning of the Issuer;
- (iii) provide all information/ documents required to be submitted to the Debenture Trustee, to enable it to carry out the due diligence in terms of the SEBI Debenture Trustees Master Circular;
- (iv) provide to the Debenture Trustee or its nominee(s)/agent(s) such information/copies of relevant extracts as they may require on any matters relating to the business of the Issuer or to investigate the affairs of the Issuer;
- (v) allow the Debenture Trustee to make such examination and investigation as and when deemed necessary and shall furnish the Debenture Trustee with all such information as they may require and shall pay all reasonable costs, charges and expenses incidental to such examination and investigation;
- (vi) provide periodical status / performance report within 7 (seven) days of the relevant board meeting of the Issuer, or within 45 (forty-five) days of the end of the financial quarter, whichever is earlier;
- (vii) ensure and procure that at the time of making any payment of Coupon or Redemption Amount of the Debentures in full or in part, the Issuer shall do so in the manner that is most tax efficient for the Debenture Holder(s) but without, in any way requiring the Issuer to incur any additional costs,

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- expenses or taxes and the Issuer shall avail of all the benefits available under any treaty applicable to the Issuer and/or the Debenture Holder(s);
- (viii) give to the Debenture Trustee such information as it may reasonably require and as mentioned in the Transaction Documents;
 - (ix) allow the Debenture Trustee or Debenture Holder to run a scrub on the Hypothecated Assets with any credit bureau in which the Company is registered as a member including but not limited to CIBIL, Equifax, CRIF Highmark and Experian until the redemption of Debentures;
 - (x) furnish all such information as may be required under Applicable Law by the Debenture Trustee for the effective discharge of its duties and obligations, such as two copies of reports, balance sheets, profit & loss account, etc and as to all matters relating to the business, property and affairs of the Issuer in two copies. As would be provided to any of the shareholders of the Issuer;
 - (xi) pay all such stamp duty (including any additional stamp duty), other duties, taxes, cesses, charges and penalties, if and when the Issuer may be required to pay according to the laws for the time being in force in the State in which its properties are situated or otherwise;
 - (xii) punctually pay all taxes imposed upon or due and payable by the Issuer as and when the same shall become due and payable and when required by the Debenture Trustee produce the receipts of such payment and also punctually pay and discharge all debts and obligations and liabilities which may have priority over the Security created hereunder and observe, perform and comply with all covenants and obligations which ought to be observed and performed by the Issuer in respect of or any part of the Security;
 - (xiii) maintain internal controls for the purpose of (i) preventing fraud in respect of any monies lent by the Issuer; and (ii) preventing the money so lent by the Issuer from being used for money laundering or illegal purposes;
 - (xiv) comply with any monitoring and/or servicing requests received by it from the Debenture Trustee; and
 - (xv) Provide such information as requested by the Debenture Trustee until the redemption of Debentures for seeking such information regarding the Issuer, its portfolio, company performance and quality of data shared by it or any other information from the Company or various counterparties and third parties including but not limited to any credit bureau, bankers, its lenders or statutory or governmental authorities.
 - (xvi) Ensure that during the tenor of the Debentures, the Promoters continue to remain on the Board of the Company and Mrs. Padmaja Gangireddy continues to hold an executive position in the Company.

11) **Grievance Redressal**

The Issuer shall promptly and expeditiously attend to and redress the grievances, if any, of the Debenture Holders. The Issuer further undertakes that it shall promptly comply with the suggestions and directions that may be given in this regard, from

time to time, by the Debenture Trustee and shall advise the Debenture Trustee periodically of the compliance.

12) **Right to Appoint Nominee Director/ observer**

The Debenture Trustee acting on the instructions of the Majority Debenture Holders shall have the right to appoint 1 (one) nominee director/ observer on the Board, at any time, upon the occurrence of an Event of Default and in accordance with the terms set out in **Schedule VII (Nominee Director)** of the Debenture Trust Deed (“**Nominee Director**”). Upon the occurrence of such event as mentioned in **Schedule VII (Nominee Director)** of the Debenture Trust Deed, the Issuer shall appoint the Nominee Director forthwith on receiving a nomination notice from the Debenture Trustee. The Issuer shall amend its Charter Documents if required by the Debenture Trustee/Debenture Holders to provide for the appointment of the Nominee Director by the Debenture Trustee and obtain all consents, as may be required, for this purpose within such time as may be mutually agreed between the Parties.

13) **Audit and Inspection**

The Issuer shall arrange for field visit to be conducted by the Majority Debenture Holders or the Debenture Trustee or a third party appointed by the Majority Debenture Holders/Debenture Trustee of at least 5 (five) branches of the Issuer till the redemption of the Debentures. The branches to be visited shall be selected at the discretion of Majority Debenture Holders /Debenture Trustee. The expense for the same shall be borne by Debenture Holders. The Majority Debenture Holders and/or Debenture Trustee shall provide prior written intimation to the Issuer of 7 (seven) days before conducting such inspection. Provided such inspection should be done during normal business hours of the Issuer and should not cause disturbance to day to day functioning of the Issuer.

14) **Compliance with Transaction Documents**

The Issuer shall ensure that it shall comply with and perform all and such other conditions all and such other conditions as mentioned in detail in and under the Transaction Documents.

(b) **NEGATIVE COVENANTS**

The Issuer shall not do or undertake any of the below mentioned acts, without the prior written permission of the Debenture Trustee (acting on the instructions of the Majority Debenture Holders):

1) **Amendment to Charter Documents.**

Change, amend or modify its Charter Documents save and except in case of increase of authorised share capital of the Issuer;

2) **Cessation or Change of Business.**

(i) Cease to carry on its business or any substantial part thereof as it is being carried out on the date of the Debenture Trust Deed;

(ii) Any sale of assets/business/division that has the effect of exiting the business or re-structuring of the existing business;

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- (iii) Undertake any new major business outside financial services or any diversification of its business outside financial services; and
- (iv) Change of business carried on by the Issuer as at the date of execution of the Debenture Trust Deed.

3) **Change in structure**

- (A) Change in promoter of the Issuer or any change in “Control” (as per the Act), other than by way of infusion of additional capital by any new investor;
- (B) Change in Management Control;
- (C) Grant in favour of any person, any interest in or any option in relation to any of the shares held by the promoter, or any right to exercise any call or put option in relation to the shares held by the promoter;
- (D) Purchase or redeem any of its issued shares or reduce its share capital except for conversion of preference shares;
- (E) Change in the existing shareholding pattern and related change in the Board composition of the Issuer upon an event of new equity raising. If the Issuer fails to receive consent of the Debenture Trustee (acting on the instructions of the Majority Debenture Holders) within 7 (seven) calendar days from the date of such request, it will be deemed that the consent has been provided; and
- (F) Dilution of shareholding of the Promoters during the tenor of the Debentures by way of sale of shares or creation of pledge / negative lien on their shareholding.

4) **Acquisition of shares**

Acquisition of shares (equity or preference) or any other instruments which shall provide the Issuer with an option to purchase such shares in any other entity.

5) **Shareholding and change of capital structure**

Any action by the Issuer resulting in dilution in the shareholding of any equity shareholders or including any action by the Issuer to purchase, redeem, buyback, defease, retire, return or pay any of its equity share capital or resolve to do any of the foregoing.

6) **Rematerialisation**

Cause rematerialisation of the Debentures except as provided in the Debenture Trust Deed.

7) **Disposal of Assets**

Sell, assign, transfer, or otherwise dispose of in any manner whatsoever any material assets, business or division of the Company (whether in a single transaction or in a series of transactions (whether related or not) or any other transactions which cumulatively have the same effect) other than any securitisation/ portfolio sale of assets undertaken by the Issuer in its ordinary course of business.

8) Declaration of dividend

declare or pay any dividend to its shareholders during any Financial Year if a Payment Default has occurred and is subsisting and such dividend shall be only out of the profits relating to that financial year and after making all due and necessary provisions, and provided further that there have been no defaults in repayments under the Debentures.

9) Merger, demerger, etc.

Enter into any transaction of merger, de-merger, consolidation, re-organization, scheme of arrangement or compromise with its creditors or shareholders or effect any scheme of amalgamation or reconstruction.

10) Lending to group companies / promoters

Directly or indirectly lend to any of its group companies, or to its promoters (as defined in the Act), or any Related Parties, or directly or indirectly lend to any of its group companies.

11) Related party transaction

Without prior written intimation to the Debenture Trustee, the Issuer shall not enter into or perform any transaction(s) with a related party except in the ordinary course of business or in arm's length price. For the purposes of this clause, the 'related party' shall respectively have the meaning ascribed to them in sections 2(57) and 2(76) of the Companies Act, 2013 (and the rules framed thereunder).

12) Immunity

Claim for itself or its assets immunity from any suit, execution, attachment (whether in aid of execution, before judgment or otherwise) or other legal process in any jurisdiction.

13) Further security on Hypothecated Assets

Create any further charge or Encumbrance on the Hypothecated Assets.

14) Accounting Standards

The Company shall not make any change in the accounting method or policies currently followed, without prior consent of the Debenture Trustee, unless required under the Applicable Law or Accounting Standards to do so.

15) Promoter

The Promoters shall not dilute their shareholding including by way of sale or transfer or create an Encumbrance on the shares held by them in the Company. The Promoters shall ensure that their shareholding in the Company shall not change below the level stated herein during the tenor of the Debentures:

| Name of the Promoter | No. of Shares | % of Shareholding |
|---------------------------------------|----------------------|--------------------------|
| Vijaya Sivarami Reddy Vendidandi, and | 4,87,69,743 | 75.83% |
| Padmaja Gangireddy | 1,24,47,123 | 19.35% |

16) Miscellaneous

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- (i) Enter into any profit-sharing arrangements with any Persons;
 - (ii) Change the financial year-end from 31st March (or such other date) unless approved by Debenture Holders;
 - (iii) To perform in any transaction other than in its ordinary course of business;
- 17) The Issuer agrees and undertakes that it shall, until the Final Settlement Date, keep the Debenture Trustee/ Debenture Holder(s) informed about the terms and conditions of the other financing documents executed by the Issuer for availing the Financial Indebtedness, and the Issuer further agrees and undertakes that in the event such terms and conditions are offered to any other lender/ creditor for availing the Financial Indebtedness that are more favourable in the opinion of the Debenture Trustee than the terms and conditions offered herein, the Issuer shall offer such terms and conditions to the Debenture Trustee/ Debenture Holder(s) for these Debentures within 10 (Ten) days of execution of such documents. The terms of the Debentures and the Transaction Documents will be modified suitably to reflect such favourable terms and conditions as provided to other lenders/ creditors and the Issuer agrees to execute all necessary documents including any supplemental/ amendatory documents as may be required by the Debenture Trustee and / or Debenture Holder(s) in this respect from time to time.
- 18) The Company hereby agree and give consent for the disclosure by the Debenture Trustee or any Debenture Holder of all or any:
- (i) information and data relating to the Company and any obligation assumed by it under any Transaction Document; and
 - (ii) default, if any, committed by the Company in discharge of any obligation hereunder or any other Transaction Document.
- As the Debenture Trustee/ Debenture Holder may deem appropriate and necessary to TransUnion CIBIL Limited (“**CIBIL**”) and/or any other agency authorized in this behalf by the Reserve Bank of India.
- 19) The Company further agrees that-
- (i) CIBIL and any other agency so authorized may use, process the said information and data disclosed by the Debenture Trustee/ Debenture Holder in the manner as deemed fit by it;
 - (ii) CIBIL, and any other agency so authorized may furnish for consideration, the processed information and data or products thereof prepared by them, to banks/financial institutions and other credit grantors or registered users, as may be specified by the RBI in this behalf; and
 - (iii) the Debenture Holder/ Debenture Trustee may, if required by law, statutory regulation, court order, subpoena or other similar legal process, disclose to banks/government and statutory authorities information in connection with the issue, Company etc.
- 20) The Company hereby consents to the Debenture Trustee and the Debenture Holders, their officers and agents disclosing information relating to the Company and its account(s) and/or dealing relationship(s) with the Debenture Trustee and/ or

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the Debenture Holders, including but not limited to details of its facilities, any security taken, transactions undertaken and balances and positions with the Debenture Trustee and/ or the Debenture Holders, to:

- (i) the Debenture Holder Member / Debenture Trustee and their representatives in any jurisdiction, (together with the respective Debenture Holder, the “**Permitted Parties**”);
 - (ii) professional advisers, insurers or insurance brokers and service providers of the Permitted Parties who are under a duty of confidentiality to the Permitted Parties;
 - (iii) any actual or potential assignee, novate, transferee, participant or sub-participant in relation to any of the Debenture Holders’ rights and/or obligations under any agreement (or any agent or adviser of any of the foregoing), provided that such third party shall agree in writing to preserve the confidentiality of any confidential information relating to the Company received by it from the concerned Debenture Holder;
 - (iv) any rating agency, or direct or indirect provider of credit protection to any Permitted Party; and
 - (v) as required by any law or Authority with jurisdiction over any of the Permitted Parties.
- 21) The Company gives specific consent to the Debenture Trustee and Debenture Holders for disclosing / submitting the ‘financial information’ as defined in Section 3 (13) of the Insolvency and Bankruptcy Code, 2016 (“**Insolvency Code**”) read with the relevant Regulations/ Rules framed thereunder, as amended and in force from time to time and as specified there under from time to time, in respect of the Debentures issued by the Company in terms of the Debenture Trust Deed and in respect the security, mortgage and charge created/given to secure the repayment of Outstanding Amounts and Redemption Amounts under the Debenture Trust Deed, to any ‘Information Utility’ (“**IU**”) as defined in Section 3 (21) of the Insolvency Code, in accordance with the relevant regulations framed under the Insolvency Code, and directions issued by the RBI from time to time and hereby specifically agrees to promptly authenticate the ‘financial information’ submitted by the Debenture Trustee or the Debenture Trustee, as and when requested by the concerned IU.
- 22) Enter into any transaction(s) (including but not limited to loans or advances and investment by way of share capital.
- 23) To provide any guarantee or make any material change in its management;
- 24) enter into any compromise arrangement with its shareholders or creditors, or pass a resolution of voluntary winding up or implement any scheme for restructuring or reconstruction, consolidation, amalgamation, merger or other similar purposes or change its shareholding structure of the Issuer;
- 25) For the purpose of this covenant, the ordinary course of business of the Issuer shall mean activities which are carried out by the Issuer pursuant to the Charter Documents and shall fulfill the following conditions as mentioned hereinbelow:
- (a) It is normal for the particular business;

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- (b) It is as per customs and practices of its business and of the Issuer;
- (c) It involves the usual allocation of resources considering the size and volume of the Issue and it is necessary, normal and usual from the perspective of the Issuer and its line of business; and
- (d) It is at arm's length.

(c) **REPORTING COVENANTS**

1) **Yearly Reporting:**

The Issuer shall supply to the Debenture Trustee (including sufficient copies for all Debenture Holder(s), if the Debenture Trustee so requests) the following information on an annual basis, within 90 (Ninety) calendar days of the Financial Year End Date, unless a different time period is specified in the conditions below, in which case, the time specified in the condition below:

- (A) annual management information system data pack covering (i) product-wise portfolio cuts, (ii) latest operational information, (iii) collection efficiency, (iv) annual financials, (v) borrowing profile, (vi) annual DPD statements, (vii) statement of asset liability management report and such other information as requested by the Debenture Trustee.
- (B) Certificate from an independent Chartered Accountant of the Issuer conforming compliance of the Issuer with the Financial Covenants set out hereunder, based on the audited Financial Statements of the Issuer.
- (C) Certificate from an independent Chartered Accountant of the Issuer certifying that the Debentures are secured by way of a first ranking, exclusive, current and continuing charge over the Hypothecated Assets and maintenance of the Security Cover. The certificate shall contain the details of the Receivables including but not limited to Loan ID, location, amount sanctioned, amount outstanding and overdue status.
- (D) Audited Financial Statements of the Issuer along with schedules as soon as they become available but in any event within 120 (one hundred and twenty) calendar days from each Financial Year End Date.
- (E) Certificate from the director/chief operational officer of the Issuer conforming compliance of the Issuer that there is no Event of Default.
- (F) Annual reports of the Issuer within 180 (one hundred and eighty) calendar days from each Financial Year End Date.

2) **Quarterly Reporting:**

The Issuer shall supply to the Debenture Trustee (including sufficient copies for all Debenture Holder(s), if the Debenture Trustee so requests), on a quarterly basis, within 45 (forty-five) calendar days from the end of the relevant financial quarter:

- (A) quarterly management information system data pack, in a format to the satisfaction of the Debenture Trustee, covering (i) quarterly financials with schedules, (ii) product-wise portfolio cuts, (iii) latest operational information, (iv) collection efficiency, (v) quarterly DPD, static pool analysis and vintage curve of the portfolio and Gross Loan Portfolio, (vi) quarterly write-off, (vii) borrowing profile, (viii) statement of asset liability

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- management, (ix) operations (x) (ix) portfolio growth and asset quality (updated static portfolio cuts, collection efficiency and PAR) funding in the formats as acceptable to the Debenture Holders and such other information as requested by the Debenture Trustee;
- (B) Unaudited quarterly financial statements of the Issuer along with schedules as soon as they become available but in any event, within 60 (sixty) calendar days from each financial quarter;
 - (C) a certificate signed by the statutory auditor of the Issuer confirming compliance with the Financial Covenants set out in the Debenture Trust Deed on the basis of last declared quarterly unaudited financial statements of the Issuer;
 - (D) list of the Board of directors of the Issuer;
 - (E) shareholding pattern of the Issuer and the change in the shareholding structure of the Issuer from the previous quarter in the format prescribed by the Debenture Holders; and
 - (F) a certificate from an authorised officer of the Company acceptable to the Debenture Holders confirming that there is no existing potential Event of Default or Event of Default, in such form as may be mutually agreed between the Parties;
 - (G) To provide details of transactions with related parties and balances outstanding on a quarterly basis in the format as per the Act;
 - (H) Certificate from an independent Chartered Accountant of the Issuer certifying that the Debentures are secured by way of a first ranking, exclusive, current and continuing charge over the Hypothecated Assets and maintenance of the Security Cover. The certificate shall contain the details of the Receivables including but not limited to Loan ID, location, amount sanctioned, amount outstanding and overdue status.
 - (I) Furnishing of quarterly reports to the Debenture Trustee containing the following particulars:
 - (A) Updated list of the names and addresses of the Debenture Holders,
 - (B) Details of any Outstanding Amounts and Redemption Amounts due, but unpaid and reasons thereof,
 - (C) The number and nature of grievances received from the Debenture Holders and (A) resolved by the Issuer, and (B) unresolved by the Issuer and the reasons for the same,
 - (D) A statement that those assets of the Issuer which are available by way of Security are sufficient to discharge the claims of the Debenture Holders as and when they become due,
 - (E) Details of any Coupon due but unpaid and reasons thereof,
 - (F) New products or any change in existing product features;
 - (G) Geographical expansion to any new state;

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- (H) Any revision in the business plan of the Issuer;
- (I) Any change in the accounting policy;
- (J) Any fraud amounting to more than 5% (Five percent) of the Gross Loan Portfolio of the Issuer; and
- (K) Such other form or information as may be agreed between the parties from time to time.

3) **Event Based Reporting:**

Without prejudice to the quarterly reporting or any other such reporting as required under and submitted pursuant to the Debenture Trust Deed, the Issuer shall in case of changes initiated by the Company requiring approval of the Board, report to the Debenture Trustee within 5 (five) calendar days of receipt of such approval and in all other cases, report to the Debenture Trustee within 15 (fifteen) days of the occurrence of such events. The Issuer, as the case may be shall report these details of the occurrence of such events in the format acceptable to the Debenture Trustee:

- (A) Details of any material litigation, arbitration or administrative proceedings initiated against the Issuer. Provided that for the purpose of this sub-clause, 'material' shall mean litigation, arbitration or administrative proceedings where the claim amount against the Issuer exceeds 5% (five per cent) of the net worth of Issuer as on the date of occurrence of the event;
- (B) All orders directions, notices, of court/tribunal received by the Issuer affecting or likely to affect the Security;
- (C) Details of any proposal by any Governmental Authority to acquire the assets or business of the Issuer;
- (D) Occurrence of any of the following events:
 - (I) upon there being any change in the credit rating assigned to the Debentures,
 - (II) any default in timely payment of Coupon (if any) or Redemption or both of the Debentures,
 - (III) if there is a failure to create a charge on Hypothecated Assets, or
 - (IV) all covenants of the issue (including side letters, accelerated payment clause, etc);
- (E) Change in shareholding structure of the Issuer;
- (F) Change in the composition of its Board of the Issuer;
- (G) Change in senior management officials of the Issuer (any chief experience officer or equivalent);
- (H) promptly, notice of any change in the statutory auditors of the Company;
- (I) Any fraud amounting to more than 1% (one percent) of the Gross Loan Portfolio of the Issuer;
- (J) Any material changes in its accounting policy;

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- (K) Any amendment or change to the Issuer's constitutional documents except for the Charter Documents of the Issuer due to the following events
 - (I) Increase in the authorised share capital and / or re-classification,
 - (II) Appointment of an observer on behalf of any investor,
 - (III) Appointment of a nominee director on behalf of an investor, and
 - (IV) Any change in the Articles of Association as a result of amendments in the shareholders' agreement entered with any shareholder/ investor, provided that, such amendment(s) are not prejudicial to the interest of the Debenture Holder of this Issue;
- (L) Any event having a Material Adverse Effect;
- (M) Any dispute, litigation, investigation or other proceeding which results in a Material Adverse Effect;
- (N) Winding up proceedings being initiated against the Issuer;
- (O) Any Event of Default or potential Event of Default, and any steps taken/ proposed by the Issuer to remedy the same;
- (P) Promptly on any amalgamation, merger or reconstruction scheme proposed by the Issuer;
- (Q) Approval of the Board of the Issuer approving the annual business plan;
- (R) Promptly, provide the access to the Debenture Holders to the management meetings for periodical portfolio monitoring;
- (S) Commencement of any new segment of business other than the business carried out by the Issuer as at the date of the Debenture Trust Deed;
- (T) A copy of all notices, resolutions and circulars relating to –
 - (I) new issue of non-convertible debt securities at the same time as they are sent to shareholders/ holders of non-convertible debt securities, and
 - (II) the meetings of holders of non-convertible debt securities at the same time as they are sent to the holders of non-convertible debt securities or advertised in the media including those relating to proceedings of the meetings;
- (U) Shall, if required and requested by the Majority Debenture Holders, provide the membership details and other credentials (as applicable) of the Issuer with respect to any credit information bureau to the Debenture Trustee in the mode and manner as required by the Majority Debenture Holders;
- (V) Application for filing of an insolvency petition under IBC before the relevant National Company Law Tribunal by or against the Issuer which needs to be notified within 1 (one) day;
- (W) Application to RBI for initiating insolvency and liquidation proceedings as per the Insolvency and Bankruptcy (Insolvency and Liquidation Proceedings of Financial Service Providers and Application to Adjudicating Authority) Rules, 2019;

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- (X) Promptly inform the Debenture Trustee of any loss or damage which the Issuer may suffer due to any force majeure circumstances or act of God, such as earthquake, flood, tempest or typhoon, etc. against which the Issuer may not have insured its properties;
 - (Y) Promptly furnish all information and document required under Applicable Law and for the protection of interest of the Debenture Holder(s), to the Debenture Trustee;
 - (Z) Promptly all financial information sent to the board of directors of the Issuer and including but not limited to the management, accounts, business plans and budget;
 - (AA) Promptly all documents dispatched by the Issuer (as may be applicable) to its shareholders or members, as the case maybe, (or any class of them) or its creditors generally at the same time as they are dispatched;
 - (BB) promptly, notice of any change in the authorised signatories of the Issuer signed by one of its directors or its company secretary, whose specimen signature has previously been provided to the Debenture Trustee, accompanied (where relevant) by a specimen signature of each new signatory;
 - (CC) on or prior to any Deemed Date of Allotment, provide a copy of the Key Information Document and notify the Debenture Trustee of any material change in information set out in the Key Information Document;
 - (DD) upon introduction or a change in Applicable Law, the Company shall inform the Debenture Trustee of the change in the status of the Company, or the proposed assignment or transfer by a creditor and shall supply such documentation and other evidence to carry out all necessary “know your customer” or other check;
 - (EE) promptly when any corrupt or fraudulent or money laundering activity has been undertaken by the Company and promptly upon the Company or the Debenture Holders becoming aware or having the reasonable suspicion that such activity has occurred or may occur, accurate and complete information with respect to such activity and any additional information in relation thereto in whichever form as the Debenture Holders may request at its sole discretion;
 - (FF) promptly, if it has notice of any suit, or proceeding (which is wholly or partly of a non-monetary nature) that has been initiated against it;
 - (GG) promptly upon its occurrence, information of any Debenture Delisting Event; and
 - (HH) upon such failure, if it fails to list the Debentures on the Stock Exchange in accordance with this Agreement, the information regarding such failure and reasons for such failure.
- 4) **Miscellaneous:**
- (A) The Issuer while submitting quarterly / annual financial results, shall disclose the following line items along with the financial results:

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- (I) debt-equity ratio;
 - (II) outstanding redeemable preference shares (quantity and value);
 - (III) capital redemption reserve / debenture redemption reserve;
 - (IV) net worth;
 - (V) net profit after tax;
 - (VI) earnings per share;
 - (VII) current ratio;
 - (VIII) bad debts to Account receivable ratio;
 - (IX) current liability ratio;
 - (X) total debts to total assets;
 - (XI) debtors turnover;
 - (XII) inventory turnover;
 - (XIII) operating margin (%); and
 - (XIV) net profit margin (%).
- (B) Statutory, regulatory and other reporting:

In accordance with the relevant provisions of Applicable Law, the Issuer shall provide the Debenture Trustee / inform the Debenture Trustee (as applicable), in accordance with the timelines (if any) more particularly set out thereunder:

- (I) The Issuer shall submit to the Stock Exchange and the Debenture Trustee:
 - (a) a copy of the annual report sent to the shareholders along with the notice of the annual general meeting, not later than the date of commencement of dispatch to its shareholders; and
 - (b) in the event of any changes to the annual report, the revised copy along with the details and explanation for the changes, not later than 48 (forty-eight) hours after the annual general meeting.
- (II) The Issuer shall, on Half Yearly basis, submit to the Debenture Trustee:
 - (a) A certificate from the statutory auditor of the Issuer giving the value of the Secured Assets including compliance with the covenants in the Key Information Document in the manner as specified by SEBI; and
 - (b) A certificate from the statutory auditor of the Issuer regarding (a) maintenance of security cover; and (b) compliance with all covenants in respect of the Debentures; along with a copy of Financial Statements of the Issuer.

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- (C) Promptly inform the Debenture Trustee of any change in its name and conduct of business (before such change), any change in the composition of its board of directors on periodical basis.
- (D) any information required to be provided to the Debenture Holders under the Listing Agreement.
- (E) The Issuer is aware that in terms of Regulation 14 of the SEBI (Debenture Trustees) Regulations, 1993 as amended from time to time, the Debenture Trust Deed has to contain the matters specified in Section 71 of the Companies Act, 2013 and Form No. SH.12 specified under the Companies (Share Capital and Debentures) Rules, 2014. The Issuer hereby agrees to comply with all the clauses of Form No. SH.12 (or in a format as close as possible to Form SH. 12) as specified under the Companies (Share Capital and Debentures) Rules, 2014 as if they are actually and physically incorporated herein in the Debenture Trust Deed.
- (F) At any event of occurrence of an Event of Default or likely an occurrence of an Event of Default, the Issuer shall provide a written notice.
- (G) To provide a written notice upon any event which is a material event adversely impacting the business of the Issuer;

(d) **FINANCIAL COVENANTS**

- 1) During the tenor of the Debentures, the Company shall maintain a minimum capital ratio of Tier I Capital to aggregate risk weighted assets on-balance sheet and of risk adjusted value of Off-Balance Sheet Portfolio which shall not be less than 20% (Twenty percent), or as per the regulatory minimum prescribed by the RBI under the NBFC Master Directions, whichever is higher.
- 2) The profit before tax as per the financial information submitted by the Issuer should be positive;
- 3) During the tenor of the Debentures, the Assets Under Management of the Issuer should not fall below INR 500,00,00,000/- (Indian Rupees Five Hundred Crores).
- 4) The Company shall ensure that the maximum permissible ratio of A: B shall not exceed 4% (Four percent), where A is the aggregate of the Portfolio At Risk Over 30 Days and write-offs (on the entire portfolio including receivables sold or discounted on a non-recourse basis) in a Financial Year and B is Gross Loan Portfolio (including write-off amount). The write-off would be the amount written off by the Issuer in the Financial Year;
- 5) The Company shall ensure that the maximum permissible ratio of A: B shall not exceed 2.50% (Two point five percent), where A is the aggregate of the Portfolio At Risk Over 90 Days and write-offs (on the entire portfolio of the Issuer including receivables sold or discounted on a non-recourse basis) in a Financial Year and B is Gross Loan Portfolio (including write-off amount). The write-off would be the amount written off by the Issuer in the preceding 12 (twelve) months;
- 6) During the tenor of the Debentures, the Company shall maintain a minimum external rating of "BBB". If the Company is rated by one or more rating agency, the lowest of the ratings shall be considered.

- 7) During the tenor of the Debentures, the Company shall ensure to maintain a maximum permissible ratio of A:B, which shall not exceed 5x (Five times) where A is the Assets Under Management of the Company and B is the Net-Worth of the Company;
- 8) During the tenor of the Debentures, the Company shall ensure to maintain a maximum permissible ratio of A:B, which shall not exceed 4x (Four times) where A is the total outside liabilities of the Company and B is the total Net-Worth of the Company;
- 9) During the tenor of the Debentures, there shall be no cumulative mismatch in the asset liability management. For the purpose of this calculation, undrawn term loans are to be excluded;
- 10) During the tenor of the Debentures, the Company shall maintain a pre-tax return on assets (profits before tax / average Assets Under Management) of 1% (one percent).
- 11) During the tenor of the Debentures, the Company shall maintain a minimum external rating of "ICRA BBB" with stable outlook.
- 12) The Debenture Holder shall be granted access to any additional information that it deems necessary to monitor and evaluate compliance with the aforementioned Financial Covenants.

It is hereby clarified that all of the above Financial Covenants shall be tested on a quarterly basis i.e. on June 30, September 30, December 31, March 31 of each Financial Year during the tenor of the Debentures and the Issuer shall furnish the compliance status with respect to Financial Covenants certified by statutory auditor to Debenture the Debenture Trustee as specified under the SEBI Debenture Trustee Circular.

3.3 EVENTS OF DEFAULT

- 1) Without prejudice to the other rights of the Debenture Trustee (acting for the benefit of the Debenture Holders) under the Debenture Trust Deed, the Debenture Trustee shall be *inter alios* entitled to exercise its rights under Section 3.4 (*Consequences of an Event of Default*) in the event of occurrence of any of the following events ("**Event of Default**") at the place at and in the currency in which it is expressed to be payable;
 - (a) **Payment Default**
 - (i) Non-payment of the Redemption Amount and/or Coupon due and payable, by the Issuer on the relevant Redemption Date or Coupon Payment Date ("**Payment Default**"), as may be applicable; and
 - (ii) Non-payment of any other Outstanding Amounts (other than Coupon or Redemption Amounts) due and payable by the Issuer under this issue, on the relevant due date.
 - (b) **Breach**

Any default is committed by the Issuer or Guarantor in performance or observance of or compliance with any covenant (including breach of affirmative covenants, negative covenants, financial Covenants and reporting covenants as set out in the Transaction Documents), or breach of any condition or provision contained or obligation in the Transaction Documents.
 - (c) **Misrepresentation**

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Any representation, warranty, statement, information or covenants made or given by the Issuer or the Guarantor in any of the Transaction Documents or in any notice or other document, certificate or statement delivered or to be delivered by it / them pursuant to the Transaction Documents or in connection herewith is or proves to have been misrepresented, incorrect or misleading in any respect when made.

(d) **Cross default**

- (i) Defaults in the payment of any Financial Indebtedness beyond the grace period of 30 (thirty) days, if any, provided in the instrument or agreement under which such Financial Indebtedness was created;
- (ii) Any Financial Indebtedness of the Issuer is declared to be or otherwise becomes due and payable prior to its specified maturity as a result of any actual/potential event of default or any other similar event (however described);
- (iii) Defaults in the observance or performance of any agreement or condition relating to any Financial Indebtedness or contained in any instrument or agreement evidencing, securing or relating thereto or any other event shall occur or condition exist, the effect of which default or other event or condition is to cause or to permit the holder or holders of such Financial Indebtedness to cause (determined without regard to whether any notice is required) any such Financial Indebtedness to become due prior to its stated maturity;
- (iv) Any Financial Indebtedness of the Company shall be declared to be due and payable, or required to be prepaid other than by a regularly scheduled required prepayment, prior to the stated maturity thereof;
- (v) Any commitment for any Financial Indebtedness is cancelled or suspended by a creditor as a result of an event of default;
- (vi) Any creditor of the Issuer becomes entitled to declare any indebtedness of the Issuer due and payable prior to its specified maturity as a result of an event of default (however described);
- (vii) A moratorium/suspension is declared in respect of any Financial Indebtedness of the Issuer; and

(e) **Insolvency**

- (i) The Issuer or the Guarantor is unable to, presumed or deemed by law to be unable to or admits (in writing) their inability, to pay their debts as they mature or stops or suspends payment of any of its debts by reason of actual or anticipated financial difficulties or, by reason of actual or anticipated financial difficulties, commences negotiations with one or more of its creditors with a view to rescheduling any of its indebtedness;
- (ii) If any petition of or application or proceedings or process of / for bankruptcy or insolvency (including corporate insolvency resolution) or liquidation or winding up is filed / initiated by or against or in respect of the Issuer or the Guarantor and such application or petition is admitted by the competent forum;

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- (iii) If a moratorium or standstill or any other form of protection from its creditors is agreed or declared or imposed in respect of or affecting all or any part of (or of a particular type of) the Financial Indebtedness of the Issuer or the Guarantor by any Governmental Authority; and
- (iv) The Issuer or the Guarantor is adjudged insolvent or takes advantage of any law for the relief of insolvent debtors.

(f) **Insolvency Proceedings:**

Any corporate action, legal proceedings or other procedure or step is taken, in relation to:

- (i) the suspension of payments, a moratorium of any indebtedness, winding-up, dissolution, administration, insolvency resolution process, liquidation provisional supervision or reorganisation (by way of voluntary arrangement, scheme of arrangement or otherwise) of the Issuer or the Guarantor;
- (ii) the appointment or allowing the appointment of an administrative or other receiver, liquidator, provisional liquidator, supervisor, compulsory manager, trustee, an administrator or other similar officer in respect of the whole or part of the property, assets, undertaking or revenues of the Issuer or the Guarantor;
- (iii) An order is made by the tribunal or a special resolution is passed by the members of the Issuer, the Guarantor for the winding-up or dissolution or insolvency, judicial management or administration of the Issuer or the Guarantor;
- (iv) If the Issuer or the Guarantor commence a voluntary proceeding under any applicable bankruptcy, insolvency, winding up or other similar law now or hereafter in effect, or consents to the entry of an order for relief in an involuntary proceeding under any such law, or consents to the appointment or taking possession by a receiver, liquidator, assignee (or similar official) for all or a substantial part of its property or take any action towards its liquidation or dissolution;
- (v) A petition for the reorganization, arrangement, adjustment, winding up or composition of debts of the Issuer or the Guarantor is filed on the Issuer or the Guarantor (voluntary or otherwise) or have been admitted or the Issuer or the Guarantor make a composition, assignment or arrangement with any creditor or an assignment for the benefit of its creditors generally and such proceeding is not contested by the Issuer or the Guarantor for staying, quashing or dismissed within 15 (fifteen) days from the admission and / or filing of such petition in the relevant court;
- (vi) any reference, enquiry or proceedings in respect of preparation of a resolution plan for the Issuer pursuant to the "RBI's (Prudential Framework for Resolution of Stressed Assets) Directions 2019" dated June 07, 2019, or any analogous procedure or step is taken in any jurisdiction;
- (vii) any application in relation to an insolvency resolution process under the IBC in respect of the Issuer or the Guarantor is filed by any 'creditor' (as defined under IBC);

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- (viii) proceedings have been taken or commenced for recovery of any dues from the Issuer or the Guarantor; or
- (ix) any analogous procedure or step is taken in any jurisdiction.

(g) **Creditors' Process**

A distress, attachment, execution or other legal process is initiated, levied, enforced or sued on or against any material part of the property, assets or revenues of the Issuer.

- (h) The Company fails to comply with or pay any sum due from it under any final judgment or any final order made or given by a court or tribunal of competent jurisdiction.
- (i) Any attachment or expropriation or any restraint of act of sequestration is levied on the Hypothecation Assets or part thereof, distress, governmental order, invalidity or unlawfulness of structure.
- (j) Any execution that may have a Material Adverse Effect.

(k) **Unlawfulness, repudiation**

- (i) It is unlawful for the Issuer or the Guarantor to perform or comply with its obligations under the Transaction Documents;
- (ii) The Debenture Trust Deed or any other Transaction Document (in whole or in part), once executed is terminated or ceases to be effective or ceases to be in full force or no longer constitutes a valid, binding, lawful and enforceable obligations of the Issuer or the Guarantor;
- (iii) The Transaction Documents or any provision thereof are required by any law to be amended, waived, or repudiated and the same is done without the consent of the Debenture Trustee (acting on the instructions of the Debenture Holder) and/or such amendments/ waivers are prejudicial to the interests of the Debenture Holders;
- (iv) Any obligation under the Transaction Documents is not or ceases to be a valid and binding obligation of any person / party to it or becomes void, illegal, unenforceable or is repudiated by such Person (other than the Debenture Trustee); or
- (v) If the Issuer or the Guarantor repudiate any Transaction Document or evidence an intention to repudiate any Transaction Document.

(l) **Cessation of business**

If the Issuer ceases, repudiates or threatens in writing to cease or repudiate, to carry on all or any of its business or operations it carries on as at the date of the Debenture Trust Deed, or gives notice of its intention to do so.

(m) **Merger, amalgamation, re-organisation**

The Issuer has taken or suffered to be taken any action for re-organization of its capital or any rearrangement, merger or amalgamation without a prior written intimation to Majority Debenture Holders.

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(n) **Material Adverse Effect**

Any other event that, in the opinion of the Debenture Trustee (acting solely on the instructions of the Majority Debenture Holders), results in or is likely to result in an occurrence of a Material Adverse Effect.

(o) **Expropriation/Compulsory Acquisition**

All or any material part of the undertaking, assets, rights or revenues of the Issuer are condemned, seized, nationalised, expropriated or compulsorily acquired, or shall have assumed custody or control of the business or operations of the Issuer, or shall have taken any action for the dissolution of the Issuer, or any action that would prevent the Issuer, their members, or their officers from carrying on their business or operations or a substantial part thereof, by or under the authority of any Government or Governmental Authority.

(p) **Security**

(i) The Issuer does not have/ cease to have clear and marketable title to the Hypothecated Assets subject to the Security or any such other reason which the Debenture Trustee believes would jeopardise the Security;

(ii) Any asset subject to, or purported to be subject to, the Security (or any part thereof) is sold, disposed of, charged or encumbered in breach of the terms of the Transaction Documents or the Issuer creates or attempts to create any charge in favour of any other Person on the assets which are subject to or are purported to be subject to, the Security without prior approval of the Debenture Trustee; and

(iii) If the Security Documents / Security ceases to be in full force and effect or does not (once entered into) create in favour of the Debenture Trustee, the Security which it is expressed to create, with the ranking and priority it is expressed to have.

(q) **Change in management control**

If there is any change in management control, voting rights and board seats by the Promoters of the Issuer, without prior written consent from the Debenture Trustee (acting on the instructions of the Majority Debenture Holders).

(r) **Fraud and embezzlement by officer**

Any material act of fraud, embezzlement, misstatement, misappropriation or siphoning off of the Issuer / Promoter funds or revenues or any other act having a similar effect being committed by the management or an officer of the Issuer.

(s) **Decree involving liability against the Issuer**

One or more judgments or decrees entered against the Issuer involving a liability (not paid or not covered by a reputable and solvent insurance company), individually or in the aggregate, exceeding 10% (ten percent) of the total assets of the Issuer, as the case may be provided such judgments or decrees are either final and non-appealable or have not been vacated, discharged or stayed pending appeal within a period of 30 (thirty) days.

(t) **Erosion of net-worth**

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Erosion of 50% (fifty per cent) or more of the Issuer's net worth.

(u) **Provision of guarantee**

If any corporate guarantee is provided by the Issuer on behalf of any third party, any group companies of the Issuer or any other Related Party of the Issuer for any Financial Indebtedness availed by such third party or group companies of the Issuer or Related Party to banks, non-financial banking company or any such other debenture holder, without the prior consent of the Debenture Trustee (acting on behalf of and on the consent of the Debenture Holders).

(v) **Criminal Offence**

(i) Any of the promoters and/or the directors of the Issuer are accused of, charged with, arrested or convicted in a criminal offence involving moral turpitude, dishonesty, bribery or which otherwise impinges on the integrity of such promoter and/or director including any accusations, charges and/or convictions of any offence relating to bribery.

(ii) Nothing stated in sub-clause (i) above shall be an Event of Default in case such accusation, charge, arrest or conviction relates to an independent director of the Issuer and (by no later than 30 (thirty) days from the date of occurrence of such event) the relevant independent director has resigned from his/her directorship in respect of the Issuer (and the Debenture Trustee has been provided with satisfactory evidence of such resignation).

(w) **Force Majeure**

Occurrence of a Force Majeure Event.

(x) **Promoters**

Any of the Promoter of the Issuer is declared as wilful defaulter by the RBI or any other authority.

(y) **Litigation**

(i) Any litigation, arbitration, investigative or administrative proceeding, dispute or action, is pending pursuant to which the Issuer is restrained from entering into the Transaction Documents to which they are a party or from exercising any of its rights under or compliance with its obligations under the Transaction Documents to which they are a party.

(ii) Any litigation, arbitration or administrative or governmental proceedings or investigations of, or before, any court, arbitral body or agency are started, or any judgment or order of a court, arbitral body or agency is made, in relation to any Transaction Security or the Transaction Documents or any transactions contemplated in the Transaction Documents or against the Company or its assets, which have, or has, or are, or is, likely to have a Material Adverse Effect.

(z) Payment acceleration in any other Financial Indebtedness, by whatever name called whether as a result of an event of default or breach of any covenants under relevant financing documents.

- 2) Any event occurs which under the laws of any relevant jurisdiction has an analogous effect to any of the events referred to in sub-clauses (a) to (z) above. The Debenture Holder will have the right for waiver of any breach in any of the conditions at its sole discretion.

3.4 CONSEQUENCES OF AN EVENTS OF DEFAULT AND REMEDIES

- 1) Upon the occurrence of any of the Events of Default, the Issuer shall forthwith give notice thereof to the Debenture Trustee (in writing), specifying the nature of such Event of Default or of such event. Upon the occurrence of an Event of Default, the Debenture Trustee, in addition to all other powers conferred upon it in terms of the Debenture Trust Deed, shall have following rights namely:
- (a) to require the Issuer to mandatorily redeem the Debentures and repay the principal amount on the Debentures, along with accrued but unpaid interest, and other costs, charges and expenses incurred under or in connection with the Debenture Trust Deed and other Transaction Documents and to declare that all Outstanding Amounts and Redemption Amounts are due and payable to the Debenture Holders whereupon they shall become immediately (or on such dates as the Debenture Trustee may specify) due and payable or shall become due and payable on a specified date set out in a written notice served to the Issuer (“**Acceleration Notice**”). The Outstanding Amounts and the Redemption Amounts shall be due and payable immediately, or any other extended time agreed by the Debenture Holders;
 - (b) For the purposes of the acceleration in terms of Clause 1) (a) or issuance of Acceleration Notice (as the case maybe), the Debenture Trustee shall obtain consent in writing of the Majority Debenture Holders or at the Meeting of the Debenture Holders representing by a Special Resolution. The Meeting of the Debenture Holders may be called by Debenture Holders represented by not less than 1/10th in value of the nominal amount of the Debentures and convened in accordance with the provisions set out in **Schedule VI** (*Provisions for the meetings of the Debenture Holders*) of the Debenture Trust Deed;
 - (c) the Debenture Trustee (acting on the instructions of the Majority Debenture Holders) shall have the option/right (but not the obligation) to require the obligors of underlying loans comprising the Hypothecated Assets which are the Security for the Debentures, to directly deposit all interest and principal instalments and other amounts in respect of the relevant loans in an account specified by the Debenture Trustee (acting on the instructions of the Majority Debenture Holders). All such payments will be used to discharge the Outstanding Amounts and Redemption Amounts due from the Issuer in respect of the Debentures;
 - (d) Entering into, and the performance of any obligations under any inter-creditor agreement (pursuant to the RBI's circular no. DBR. No. BP.BC. 45/21.04.048/2018-19 dated June 7, 2019 "*Prudential Framework for Resolution of Stressed Assets*", as amended, modified or restated from time to time) and as consolidated under the Master Circular – Prudential Norms on Income, Recognition, Asset Classification and Provisioning Pertaining to Advances dated October 1, 2021 or any resolution plan shall be subject to the terms of the SEBI Debenture Trustees Master Circular (including without limitation, the resolution plan being finalised within the time period prescribed in the SEBI Debenture Trustees Master Circular;
 - (e) to take any actions in respect of the SEBI Debenture Trustees Master Circular;

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- (f) to exercise any other right or take any other action that the Debenture Trustee and / or Debenture Holder(s) may have under the Transaction Documents or under the Applicable Laws including enforcement of Security;
- (g) to appoint a nominee director/observer on the Board of the Issuer upon the occurrence of such events as specified in point 1 of Schedule VII (*Nominee Director*);
- (h) to exercise rights available under/before a debt recovery tribunal and the Securitisation and Reconstruction of Financial Interest and Enforcement of Security Interests Act, 2002;
- (i) to exercise rights available or take any other action under the Insolvency and Bankruptcy Code, 2016 (“**IBC**”) or any other statute as permitted under Applicable Law including but not limited to initiation of any insolvency proceedings under the IBC to exercise all rights available under the respective Transaction Documents;
- (j) to exercise all rights available under the respective Transaction Documents including invoking the guarantee provided under the Deed of Personal Guarantee; and
- (k) To take appropriate actions as prescribed under Applicable Law including initiation of recovery proceedings.

2) **Enforcement of Security:**

- (a) In case of an occurrence of Event of Default (and expiry of cure periods provided in respect thereof, if any), in respect of enforcement of Security over the Secured Assets, the Debenture Trustee shall follow the procedure as laid down under the SEBI Debenture Trustees Master Circular.
- (b) The Debenture Trustee shall send a notice to the Debenture Holders within 3 (three) days of the occurrence of an Event of Default containing the following:
 - (i) negative consent for proceeding with the enforcement of Security;
 - (ii) positive consent for signing the inter-creditor agreement (“**ICA**”) as provided under the framework specified by the RBI;
 - (iii) the time period within which the consent of the Debenture Holders needs to be provided, viz. consent to be given within 15 (fifteen) days from the date of notice; and
 - (iv) the date of meeting to be convened.
- (c) The notice may be sent by registered post/acknowledgement due or speed post / acknowledgement due or courier or hand delivery with proof of delivery as also through email, as a text or as an attachment to email with a notification including a read receipt. The Debenture Trustee shall maintain proof of dispatch of such notice or email.
- (d) The Debenture Trustee shall convene a meeting of all Debenture Holders within 7 (seven) days post cure period of the occurrence of the Event of Default. However, in case the default is cured between the date of the notice and the date of meeting, then the convening of such a meeting may be dispensed with.
- (e) The Debenture Trustee shall take necessary action upon receipt of consent from Debenture Holders holding an aggregate amount representing more than 75%

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(Seventy-five Percent) of the value of the nominal amount of the Debentures outstanding for the time being and 60% (Sixty per cent) of the Debenture Holders by number, for any of the following:

- (i) enforcing the Security; or
 - (ii) entering into an ICA as provided under the framework specified by the RBI; or
 - (iii) as decided in the meeting of Debenture Holders.
- (f) The Debenture Trustee may also form a representative committee of the Debenture Holders to participate in the ICA or to enforce the Security or as may be decided in the meeting.
- (g) If the requisite number of Debenture Holders (as set out in Clause 2) above consent to enter into an ICA, the Debenture Trustee shall abide by the conditions for signing ICA, as prescribed in Schedule VIII (*Conditions for signing of ICA by the Debenture Trustee on behalf of Debenture Holders*) hereto.
- 3) In case of an occurrence of an Event of Default and the Debenture Trustee having obtained the consent of requisite number of Debenture Holders (as set out in Clause 1) (b) above) for enforcement of security, the Debenture Trustee shall inform the same to the Designated Stock Exchange. The Designated Stock Exchange shall release the amount lying in the recovery expense fund to the Debenture Trustee within 5 (five) working days of receipt of such intimation.
- 4) Any surplus amount left with the Debenture Trustee pursuant to disposal of the Security after the satisfaction of all of the Outstanding Amounts and the Redemption Amounts to the Debenture Holders shall be deposited with the Issuer.
- 5) It is agreed between the Parties that, on occurrence of a Payment Default on a Redemption Date or on a Coupon Payment Date, Default Interest over and above the Coupon, shall be payable by the Issuer from the date of such default till the date on which it is rectified. In case there is a default by the Issuer in the performance of its covenants under the Transaction Documents, including the Financial Covenants as set out in **Schedule III (Covenants and Undertakings)**, paragraph 4 of the Debenture Trust Deed, Default Interest over and above the Coupon, shall be payable by the Issuer for the defaulting period.
- 6) Any costs and expenses arising in relation to the enforcement of Security and such other acts as mentioned above shall be borne and be payable by the Issuer.
- 7) The consequences mentioned aforesaid are not in any order of priority and can be exercised independent of each other, individually and/or cumulatively at the sole discretion of the Debenture Trustee (acting on the instructions of Majority Debenture Holders).

SECTION 4: OTHER INFORMATION AND APPLICATION PROCESS**4.1 Issue Procedure**

Only Eligible Investors as given hereunder may apply for the Debentures by completing the Application Form (the format of which is more particularly as set out in Annexure III) in the prescribed format in block letters in English as per the instructions contained therein. The minimum number of Debentures that can be applied for and the multiples thereof shall be set out in the Application Form. No application can be made for a fraction of a Debenture. Application Forms should be duly completed in all respects and applications not completed in the said manner are liable to be rejected. The name of the applicant's bank, type of account and account number must be duly completed by the applicant. This is required for the applicant's own safety and these details will be printed on the refund orders and /or redemptions warrants.

The final subscription to the Debentures shall be made by the Eligible Investors through the electronic book mechanism as prescribed by SEBI under the EBP Guidelines by placing bids on the electronic book platform during the Issue period. In case the Eligible Investors are not registered on the EBP Platform, they will have to register themselves as investor on the said platform (as a one-time exercise) and also complete the mandatory KYC verification process. The Eligible Investors should also refer to the operational guidelines of the EBP in this respect. The disclosures required pursuant to the EBP Guidelines are set out hereinbelow:

| | |
|--|--|
| Details of size of issue including green shoe option, if any and a range within which green shoe may be retained (if applicable) | Base Issue: Issue of up to 5,000 (Five Thousand) secured, listed, rated, redeemable, taxable, non-convertible debentures having a face value of INR 1,00,000/- (Indian Rupees One Lakh only) each, for cash, aggregating up to INR 50,00,00,000/- (Indian Rupees Fifty Crores Only) in dematerialised form on a private placement basis. Green Shoe option: Not Applicable. |
| Bid opening and closing date | Bid opening date: September 22, 2023; and Bid closing date: September 22, 2023 |
| Minimum Bid Lot | 100 (One Hundred) Debentures (aggregating to INR 1,00,00,000 (Indian Rupees One Crore), and 1 (one) Debenture thereafter. |
| Manner of bidding in the Issue | Open Bidding |
| Manner of allotment in the Issue | The allotment will be done on Uniform Yield basis in accordance with EBP Guidelines. |
| Manner of settlement in the Issue | Pay-in of funds through ICCL and the account details are given in the Clause 4.2 (<i>Issue Procedure</i>) of the Key Information Document. |
| Settlement Cycle | T+1, where T refers to the date of bid opening date / issue opening date |

4.2 Process flow of settlement:

The Eligible Investors whose bids have been accepted by the Issuer and to whom a signed copy of this Key Information Document have been issued by the Issuer and who have submitted/shall submit the Application Form ("**Successful Bidders**"), shall make the payments in respect of the Application Money in respect of the Debentures towards the allocation made to them, into the bank account of the ICCL, the details of which are as set out below:

| | |
|--------------|-----------|
| Name of Bank | HDFC BANK |
|--------------|-----------|

| | |
|---------------------|-------------------------------------|
| IFSC Code | HDFC0000060 |
| Account number | ICCLEB |
| Name of beneficiary | INDIAN CLEARING CORPORATION LIMITED |

| | |
|---------------------|---------------------------------|
| Name of Bank | ICICI Bank Ltd. |
| IFSC Code | ICIC0000106 |
| Account number | ICCLEB |
| Name of beneficiary | INDIAN CLEARING CORPORATION LTD |

| | |
|---------------------|---------------------------------|
| Name of Bank | YES BANK |
| IFSC Code | YESBOCMSNOC |
| Account number | ICCLEB |
| Name of beneficiary | INDIAN CLEARING CORPORATION LTD |

The pay-in of the Application Money by the Successful Bidders will be made only from the bank account(s), which have been provided / updated by them in the EBP system. Any amount received from third party accounts or from accounts not specified in the EBP system will be refunded and no allotment will be made against such payments. Upon the transfer of funds into the aforesaid account of ICCL and the Issuer confirming its decision to proceed with the allotment of the Debentures in favour of the Successful Bidders to the ICCL, the R&T Agent and the EBP and initiating the requisite corporate action for allotment of Debentures and credit of the demat letter of allotment into the relevant demat account of the Successful Bidders through the R&T Agent, the R&T Agent shall provide corporate action file along with all requisite documents to the relevant Depositories by 12:00 hours and also intimate the EBP of the aforesaid actions. Upon the Depositories confirming the allotment of the Debentures and the credit of the Debentures into the demat account of the Successful Bidders to EBP, the subscription monies in respect of the Debentures from the aforesaid account of ICCL shall be released into the Issuer's bank account, the details of which are as set out below:

| | |
|------------------|----------------------------------|
| Beneficiary Name | Keertana Fisnerv Private Limited |
| Bank Account No. | 5846611892 |
| IFSC Code | KKBK0000555 |
| Bank Name | KOTAK MAHINDRA BANK LIMITED |
| Branch Address | Himayath Nagar, Hyderabad |

It must be noted that all funds pay-in obligations need to be fulfilled in totality. Partial fund receipt against any given obligation will be treated as a default and debarment penalties will be applicable as specified by the EBP Guidelines.

4.3 Eligible Investors

The following categories of investors, when specifically approached and have been identified upfront, are eligible to apply for this private placement of Debentures subject to fulfilling their respective investment norms/rules and compliance with laws applicable to them by submitting all the relevant documents along with the Application Form ("**Eligible Investors**"):

- (a) Individuals;
- (b) Hindu Undivided Family;
- (c) Trust;

- (d) Limited Liability Partnerships;
- (e) Partnership Firm(s);
- (f) Portfolio Managers registered with SEBI;
- (g) Association of Persons;
- (h) Companies and Bodies Corporate including public sector undertakings;
- (i) Commercial Banks;
- (j) Regional Rural Banks;
- (k) Financial Institutions eligible to invest in the Debentures;
- (l) Insurance Companies;
- (m) Mutual Funds;
- (n) Foreign Portfolio Investors; and
- (o) Any other investor eligible to invest in these Debentures.

All Investors are required to comply with the relevant regulations/guidelines applicable to them for investing in this issue of Debentures. Without prejudice to the aforesaid, where the selection of the eligible investors is required to be done pursuant to bidding mechanism on the Electronic Platform called the "EBP Platform" under the EBP Guidelines or any other successive arrangement/platform mandated by SEBI, only those Persons out of the aforesaid categories of investors, who are registered on the EBP Platform and are eligible to make bids for Debentures of the Issuer and to whom allocation is to be made by the Issuer pursuant to selection under the electronic book mechanism for issuance of securities on private placement basis in terms of the EBP Guidelines and the Electronic Book Providers shall be considered as "identified persons" for the purposes of Section 42(2) of the Companies Act, 2013 (as amended from time to time), to whom the Issuer shall make private placement of the Debentures and only such "identified persons" shall receive a direct communication from the Issuer with offer to subscribe to the Debentures and only such "identified persons" shall be entitled to subscribe to the Debentures.

Additionally, those arrangers/brokers/intermediaries etc. (as per the defined limits under the EBP Guidelines) specifically mapped by the Issuer on the EBP Platform are also eligible to bid/apply/invest for this Issue.

All Eligible Investors are required to check and comply with Applicable Law(s) including the relevant rules / regulations / guidelines applicable to them for investing in this Issue of Debentures and the Issuer, is not in any way, directly or indirectly, responsible for any statutory or regulatory breaches by any investor, neither is the Issuer required to check or confirm the same.

Hosting of the General Information Document / Key Information Document on the website of the BSE should not be construed as an offer or an invitation to offer to subscribe to the Debentures and the same has been hosted only as it is stipulated under the SEBI Regulations read with the EBP Guidelines. Eligible Investors should check their eligibility before making any investment.

Note: Participation by potential investors in the Issue may be subject to statutory and/or regulatory requirements applicable to them in connection with subscription to Indian securities by such categories of persons or entities. Applicants are advised to ensure that they comply with all regulatory requirements applicable to them, including exchange controls and other requirements. Applicants ought to seek independent legal and regulatory advice in relation to the laws applicable to them.

Serial No: 001

Addressed to: _____ (Name of the Debenture Holder(s))

SECTION 5: FORM NO. PAS-4*(Pursuant to Section 42 of the Companies Act, 2013 and Rule 14(3) of the Companies (Prospectus and Allotment of Securities) Rules, 2014)**Note: This Form No PAS-4 is prepared in accordance with the Companies (Prospectus and Allotment of Securities) Rules, 2014.*

ISSUE AND ALLOT UP TO 5,000 (FIVE THOUSAND) SECURED, LISTED, RATED, REDEEMABLE, TAXABLE, NON-CONVERTIBLE DEBENTURES HAVING A FACE VALUE OF INR 1,00,000/- (INDIAN RUPEES ONE LAKH ONLY) EACH, FOR CASH, AGGREGATING UP TO INR 50,00,00,000/- (INDIAN RUPEES FIFTY CRORES ONLY) UNDER ISIN INE0NES07048 IN DEMATERIALIZED FORM ON A PRIVATE PLACEMENT BASIS (HEREINAFTER REFERRED TO AS THE "DEBENTURES") ("ISSUE") BY KEERTANA FINSERV PRIVATE LIMITED (THE "COMPANY") OR ("ISSUER").

both registered office and the corporate office:

Issuer / Company: Keertana Finserv Private Limited (the "**Issuer**" or "**Company**" or "**Keertana Finserv**")

Registered Office: Office No 919, 9th Floor, 4A, Regus Granduer, Abanindra Nath Thakur Sarani, PS Arcadia Central (Camac Street) Park Street Kolkata - 700016, West Bengal, India

Corporate Office: Ramky Selenium Towers, 2nd Floor, Plot No 31 Part & 32, Financial District, Nanakramguda, Hyderabad - 500032.

Telephone No.: +91-40-4878 7000

Website: www.keertanafin.in

Fax: NA

Contact Person: Komal Ratlani

Email: secretarial@keertana.co

(b) Date of Incorporation of the Company:

14/02/1996

(c) Business carried on by the Company and its subsidiaries with the details of branches or units, if any;

As more particularly set out in the General Information Document

Branch details:

As more particularly set out in the General Information Document

Subsidiary details:

As of the date of this Key Information Document, the Company does not have any subsidiaries.

(d) Brief particulars of the management of the Company:

Board of Directors of the Company currently consists of Five (5) Directors and one Managing Director all management powers are vested with the Board. The details of Board of Directors can be found in point No. (e)

(e) Name, addresses, Director Identification Number (DIN) and occupations of the directors:

| S No | Name of the Director | DIN No | Designation | Nationality | PAN Number | Address |
|------|----------------------------------|----------|---------------------|-------------|------------|--|
| 1 | Padmaja Gangireddy | 00004842 | Managing Director | Indian | AEZPG1437L | A Block, Flat No. 208, Jayabheri Ornage County, Nanakramguda, Serilingampally, Gachibowli, Hyderabad, Telangana - 500032 |
| 2 | Vijaya Sivarami Reddy Vendidandi | 03169778 | Director | Indian | ACEPV2541H | A Block, Flat No. 208, Jayabheri Ornage County, Nanakramguda, Serilingampally, Gachibowli, Hyderabad, Telangana - 500032 |
| 3 | Raghu Venkata Harish | 06792543 | Director | Indian | ABCPH9092E | Villa No. 16-0204, Sri Ram Chipping Woods, Subha Enclave, HSR Layout, Bangalore South, Karnataka-560102 |
| 4 | Mahesh Payannavar | 00230347 | Additional Director | Indian | AADPP9830A | 11-B/702, Neelam Nagar, Phase 2, Mumbai 400081 |
| 5 | Vara Prasad Chaganti | 09425725 | Director | Indian | AFCPC0766L | Flat No 407, Eden B Block, Lodha Casa Pradiso Opp Sanath Nagar Bus |

| S No | Name of the Director | DIN No | Designation | Nationality | PAN Number | Address |
|------|----------------------|--------|-------------|-------------|------------|---|
| | | | | | | Depot, Balanagar, moosapet Hyderabad, Telangana, India -500018 |

5.2 MANAGEMENT PERCEPTION OF RISK FACTORS:

Please refer to Section 3 of the General Information Document.

5.3 RISKS RELATED TO THE BUSINESS OF THE ISSUER

Please refer to Section 3 of the General Information Document.

5.4 Details of defaults, if any, including therein the amount involved, duration of default, and present status, in repayment of:

- (i) Statutory Dues: Nil
- (ii) Debentures and interest thereon: Nil
- (iii) Deposits and interest thereon: Nil
- (iv) Loan from any bank or financial institution and interest thereon: Nil

5.5 Name, designation, address and phone number, email ID of the nodal / compliance officer of the Company, if any, for the private placement offer process:

| Name of Nodal/Compliance officer | Designation | Address | Phone No. | Email ID |
|----------------------------------|--------------------|---|----------------|-------------------------|
| Komal Ratlani | Compliance Officer | 3-2-373, Chappal Bazar, Kacheguda, Hyderabad - 500027 | +91-7093589969 | secretarial@keertana.co |

5.6 Any default in annual filing of the Company under the Companies Act, 2013 or the rules made thereunder:

NIL

5.7 Particulars of the Offer:

| | |
|--|---|
| Financial position of the Company for the last 3 (three) financial years | As set out in Chapter A of the General Information Document |
| Date of passing of Board Resolution | Board resolution dated 14 th September 2023. A copy of which is attached in Annexure V hereto. |
| Date of passing of resolution in the general meeting, authorizing the offer | Shareholders resolutions under Section 42 of the Companies Act, 2013 dated 19 th May 2023. A copy of which is attached in Annexure VI hereto |

| | |
|---|--|
| of securities | |
| Kind of securities offered (i.e. whether share or debenture) and class of security; the total number of shares or other securities to be issued | <p>Issue of up to 5,000 (Five Thousand) secured, listed, rated, redeemable, taxable, non-convertible debentures having a face value of INR 1,00,000/- (Indian Rupees One Lakh only) each, for cash, aggregating up to INR 50,00,00,000/- (Indian Rupees Fifty Crores Only) in dematerialised form on a private placement basis.</p> <p>Base Issue Size: Issue of up to 5,000 (Five Thousand) secured, listed, rated, redeemable, taxable, non-convertible debentures having a face value of INR 1,00,000/- (Indian Rupees One Lakh only) each, for cash, aggregating up to INR 50,00,00,000/- (Indian Rupees Fifty Crores Only) in dematerialised form on a private placement basis.</p> <p>Green Shoe Size: Not Applicable.</p> |
| Price at which the security is being offered, including premium if any, along with justification of the price | The Debentures are being offered at face value of INR 1,00,000/- (Indian Rupees One Lakh) per Debenture |
| Name and address of the valuer who performed valuation of the security offered, and basis on which the price has been arrived at along with report of the registered valuer | Not Applicable as the Debentures are being offered at face value of INR 1,00,000 (Indian Rupees One Lakh) per Debenture. |
| Relevant date with reference to which the price has been arrived at (Relevant Date means a date at least 30 days prior to the date on which the general meeting of the Company is scheduled to be held) | Not applicable as each Debenture is a non-convertible debt instrument which is being issued at face value of INR 1,00,000 (Indian Rupees One Lakh). |
| The class or classes of persons to whom the allotment is proposed to be made | Please refer to ' <i>Eligible Investors</i> ' under Section 4.3 of this Key Information Document. |
| Intention of promoters, directors or key managerial personnel to subscribe to the offer (applicable in case they intend to subscribe to the offer) [Not required in case of issue of non-convertible debentures] | Not Applicable. |

| | | | | | | | | | |
|---|---|----------------------------|---------------------------|------------------------|-------------------------|----------------------|----------------|---------------------------------|---|
| <p>The proposed time within which the allotment shall be completed</p> | <p>The Debentures will be deemed to be allotted on September 26, 2023 (“Deemed Date of Allotment”), and the Company will ensure that the Debentures are credited into the demat accounts of the holders of the Debentures (“Debenture Holders”) within 1 (one) Business Days from the Deemed Date of Allotment, each in accordance with the debenture trust deed (“Debenture Trust Deed”) to be entered into between the Company and the debenture trustee (“Debenture Trustee”).</p> <p>In any case, the period within which the Debentures will be allotted will not exceed the maximum period of 60 (sixty) days from the date of receipt of application money, as prescribed under the Companies Act, 2013.</p> | | | | | | | | |
| <p>The names of the proposed allottees and the percentage of post private placement capital that may be held by them [Not applicable in case of issue of non-convertible debentures]</p> | <p>Not Applicable.</p> | | | | | | | | |
| <p>The change in control, if any, in the company that would occur consequent to the private placement</p> | <p>Not Applicable</p> | | | | | | | | |
| <p>The number of persons to whom allotment on preferential basis / private placement / rights issue has already been made during the year, in terms of securities as well as price</p> | <p>Date of Allotment</p> | <p>Nature of Allotment</p> | <p>Type of Instrument</p> | <p>No. of Allotees</p> | <p>Face Value (INR)</p> | <p>Premium (INR)</p> | <p>Remarks</p> | | |
| | <p>30-06-2023</p> | <p>Rights Issue</p> | <p>Equity</p> | <p>9</p> | <p>10</p> | <p>20</p> | <p>NA</p> | | |
| | <p>09-11-2022</p> | <p>Rights Issue</p> | <p>Equity</p> | <p>3</p> | <p>10</p> | <p>20</p> | <p>NA</p> | | |
| | <p>07-09-2022</p> | <p>Rights issue</p> | <p>Equity</p> | <p>4</p> | <p>10</p> | <p>20</p> | <p>NA</p> | | |
| <p>The justification for the allotment proposed to be made for consideration other than cash together with valuation report of the registered valuer</p> | <p>Not applicable as each Debenture is a non-convertible debt instrument which is being issued at face value of INR 1,00,000/- (Indian Rupees One Lakh).</p> | | | | | | | | |
| <p>Amount, which the Company intends to raise by way of proposed offer of securities</p> | <p>Up to INR 50,00,00,000 (Indian Rupees Fifty Crores Only).</p> | | | | | | | | |
| <p>Terms of raising of securities:</p> | <table border="1" data-bbox="549 1989 1390 2063"> <tr> <td data-bbox="549 1989 767 2063"> <p>Duration, if applicable:</p> </td> <td data-bbox="767 1989 1390 2063"> <p>20 (Twenty) months from the Deemed Date of Allotment – September 26, 2023.</p> </td> </tr> </table> | | | | | | | <p>Duration, if applicable:</p> | <p>20 (Twenty) months from the Deemed Date of Allotment – September 26, 2023.</p> |
| <p>Duration, if applicable:</p> | <p>20 (Twenty) months from the Deemed Date of Allotment – September 26, 2023.</p> | | | | | | | | |

| | | | |
|--|--|---|-------------------|
| | | The proposed interest payment and redemption schedules are set out in Annexure IV of this Key Information Document. | |
| | Rate of Interest or Coupon: | Fixed coupon at 11.60% p.a.p.m. (eleven point six zero per cent) per annum and per month. Please refer to the row titled 'Coupon Rate' in Section 2.8 (Issue Details) of the General Information Document. | |
| | Mode of Payment | Electronic clearing services (ECS)/credit through RTGS system/ direct credit or national electronic fund transfer (NEFT) or or Immediate Payment Service (IMPS). Wherein the subscription amounts on the Debentures issued by the Issuer should be paid into the account details set out in Section 8.23 of the General Information Document. | |
| | Mode of Repayment | cheque(s) / electronic clearing services (ECS)/credit through RTGS system/funds transfer | |
| Proposed time schedule for which the Issue/Offer Letter is valid | Issue Open Date: September 25, 2023 Issue Closing Date: September 25, 2023 Pay-in Date: September 26, 2023 Deemed Date of Allotment: September 26, 2023 | | |
| Purpose and objects of the Issue/Offer | Please refer to section named " <i>Utilization of the Issue Proceeds</i> " in Section 2.8 (<i>Issue Details</i>) of this Key Information Document. | | |
| Contribution being made by the promoters or directors either as part of the offer or separately in furtherance of such objects | NIL | | |
| Principal terms of assets charged as security, if applicable | Please refer to section named " <i>Security (Including description, type of security, type of charge, likely date of creation of security, minimum security cover, revaluation, replacement of security)</i> " in Section 2.8 (<i>Issue Details</i>) of this Key Information Document. | | |
| The details of significant and material orders passed by the Regulators, Courts and Tribunals impacting the going concern status of the Company and its future operations | NIL | | |
| The pre-issue and post-issue shareholding pattern of the Company in the following format | | | |
| Sr. | Category | Pre- Issue | Post Issue |

(This Key Information Document is neither a prospectus nor a statement in lieu of a prospectus)

| No | | No. of shares Held | % of shareholding | No. of shares Held | % of shareholding |
|----------|------------------------------|--------------------|-------------------|--------------------|-------------------|
| A | Promoters Holding | | | | |
| 1 | Indian | -- | -- | -- | -- |
| | Individual | 76,977,955 | 100.00% | 76,977,955 | 100.00% |
| 2 | Bodies Corporate | -- | -- | -- | -- |
| | Sub Total | 76,977,955 | 100.00% | 76,977,955 | 100.00% |
| 3 | Foreign Promoters | -- | -- | -- | -- |
| | Sub Total (A) | 76,977,955 | 100.00% | 76,977,955 | 100.00% |
| B | Non-Promoters Holding | | | | |
| 1 | Institutional Investors | -- | -- | -- | -- |
| 2 | Non- Institution Investors | -- | -- | -- | -- |
| 3 | Private Corporate Bodies | -- | -- | -- | -- |
| 4 | Directors and Relatives | -- | -- | -- | -- |
| 5 | Indian Public | -- | -- | -- | -- |
| 6 | Others (including NRIs). | -- | -- | - | - |
| | Sub Total(B) | -- | -- | - | - |
| | GRAND TOTAL | 76,977,955 | 100.00% | 76,977,955 | 100% |

5.8 Mode of payment for subscription:

- Cheque
- Demand Draft
- Other Banking Channels

5.9 Disclosure with regard to interest of directors, litigation, etc:

| | |
|---|-----|
| Any financial or other material interest of the directors, promoters | Nil |
|---|-----|

| or key managerial personnel in the offer/ Issue and the effect of such interest in so far as it is different from the interests of other persons | | | | | | | | | | | | | |
|--|---|----|----------------------------|---------|---------------------------------------|---------|---------------------------------------|---------|---------------------------------------|---------|--|---------|--|
| Details of any litigation or legal action pending or taken by any Ministry or Department of the Government or a statutory authority against any promoter of the Company during the last 3 (three) years immediately preceding the year of the issue of this private placement offer cum application letter and any direction issued by such Ministry or Department or statutory authority upon conclusion of such litigation or legal action shall be disclosed | Nil | | | | | | | | | | | | |
| Remuneration of directors (during the current year and last 3 (three) financial years) | <table border="1"> <thead> <tr> <th data-bbox="730 887 874 943">FY</th> <th data-bbox="874 887 1410 943">Related Party Transactions</th> </tr> </thead> <tbody> <tr> <td data-bbox="730 943 874 999">2019-20</td> <td data-bbox="874 943 1410 999">Director's remuneration – Rs.9,60,000</td> </tr> <tr> <td data-bbox="730 999 874 1055">2020-21</td> <td data-bbox="874 999 1410 1055">Director's remuneration – Rs.9,60,000</td> </tr> <tr> <td data-bbox="730 1055 874 1111">2021-22</td> <td data-bbox="874 1055 1410 1111">Director's remuneration – Rs.9,60,000</td> </tr> <tr> <td data-bbox="730 1111 874 1167">2022-23</td> <td data-bbox="874 1111 1410 1167">Director's remuneration – Rs.45,59,441</td> </tr> <tr> <td data-bbox="730 1167 874 1240">2023-24</td> <td data-bbox="874 1167 1410 1240">Director's remuneration till Q1 - Rs. 7,50,000</td> </tr> </tbody> </table> | FY | Related Party Transactions | 2019-20 | Director's remuneration – Rs.9,60,000 | 2020-21 | Director's remuneration – Rs.9,60,000 | 2021-22 | Director's remuneration – Rs.9,60,000 | 2022-23 | Director's remuneration – Rs.45,59,441 | 2023-24 | Director's remuneration till Q1 - Rs. 7,50,000 |
| FY | Related Party Transactions | | | | | | | | | | | | |
| 2019-20 | Director's remuneration – Rs.9,60,000 | | | | | | | | | | | | |
| 2020-21 | Director's remuneration – Rs.9,60,000 | | | | | | | | | | | | |
| 2021-22 | Director's remuneration – Rs.9,60,000 | | | | | | | | | | | | |
| 2022-23 | Director's remuneration – Rs.45,59,441 | | | | | | | | | | | | |
| 2023-24 | Director's remuneration till Q1 - Rs. 7,50,000 | | | | | | | | | | | | |
| Related party transactions entered during the preceding 3 (three) financial years immediately preceding the year of issue of this private placement offer cum application letter and current financial year with regard to loans made or, guarantees given or securities provided | Nil | | | | | | | | | | | | |
| Summary of reservations or qualifications or adverse remarks of auditors in the last 5 (five) financial years immediately preceding the year of issue of this private placement offer cum application letter and of their impact on the financial statements and financial position of the Company and the corrective steps taken and proposed to be taken by the Company for each of the said reservations or qualifications or adverse remark | There has been no adverse remarks / reservations / qualifications. | | | | | | | | | | | | |
| Details of any inquiry, inspections or investigations initiated or | Nil | | | | | | | | | | | | |

| | |
|---|--|
| <p>conducted under the securities law or Companies Act or any previous company law in the last 3 (three) years immediately preceding the year of circulation of this private placement offer cum application letter in the case of the Company and all of its subsidiaries and if there were any prosecutions filed (whether pending or not) fines imposed, compounding of offences in the last 3 (three) years immediately preceding the year of this private placement offer cum application letter and if so, section-wise details thereof for the Company and all of its subsidiaries</p> | |
|---|--|

5.10 Financial Position of the Company:

The capital structure of the company in the following manner in a tabular form:

| The authorized, issued, subscribed and paid up capital (number of securities, description and aggregate nominal value) | Share Capital | |
|---|--|-----------------|
| | Amount (INR) (Lakhs) | |
| | Authorised | 10,000 |
| | Equity Share Capital | 10,000 |
| | Preference | 0.00 |
| | TOTAL | 10,000 |
| | Issued, Subscribed and Paid-up Share Capital | |
| | Equity Shares | 7,697.75 |
| | Preference Shares | 0.00 |
| | TOTAL | 7,697.75 |
| Size of the Present Offer | Issue of up to 5,000 (Five Thousand) secured, listed, rated, redeemable, taxable, non-convertible debentures having a face value of INR 1,00,000/- (Indian Rupees One Lakh only) each, for cash, aggregating up to INR 50,00,00,000/- (Indian Rupees Fifty Crores Only) in dematerialised form on a private placement basis. | |
| Paid-up Capital: a. After the offer: b. After the conversion of convertible instruments (if applicable) | Not applicable as each Debenture is a non-convertible debt instrument which is being issued at face value. | |
| Share Premium Account: a. Before the offer: b. After the offer: | Nil Nil | |
| Details of the existing share capital of the Issuer in a tabular form, indicating therein with regard to each allotment, the date of allotment, the number of shares allotted, the face value of the shares allotted, the price and the form of consideration: | | |

| S | Month of information | Name of the Investor | Type of shares | Date of Allotment | Number of Shares Issued (a) | Face Value per Share - Rs (b) | Premium per share - Rs (c) | Price Per Share - Rs [d = b + c] | Value - Rs in Crs [a x d] |
|---|----------------------|----------------------------------|----------------|-------------------|-----------------------------|-------------------------------|----------------------------|----------------------------------|---------------------------|
| 1 | Apr-22 | Vijaya Sivarami Reddy Vendidandi | Equity | 09-04-2022 | 4,40,04,525 | 10 | 12.1 | 22.1 | 97,25,00,003 |
| 2 | Apr-22 | Yanumula Koteswaramma | Equity | 28-04-2022 | 1,00,000 | 10 | 12.1 | 22.1 | 22,10,000 |
| | | Pranjal Thakker | Equity | 28-04-2022 | 1,00,000 | 10 | 12.1 | 22.1 | 22,10,000 |
| | | Chagamreddy Sri Ram Charan Reddy | Equity | 28-04-2022 | 23,000 | 10 | 12.1 | 22.1 | 5,08,300 |
| | | Veena Ventrapragada | Equity | 28-04-2022 | 23,000 | 10 | 12.1 | 22.1 | 5,08,300 |
| | | Padmaja Gangireddy | Equity | 28-04-2022 | 47,96,979 | 10 | 12.1 | 22.1 | 10,60,13,236 |
| | | Vidya Sagar Bhogi | Equity | 28-04-2022 | 35,000 | 10 | 12.1 | 22.1 | 7,73,500 |
| | | Nagari Raju | Equity | 28-04-2022 | 32,000 | 10 | 12.1 | 22.1 | 7,07,200 |
| | | S. Raghu Vinay | Equity | 28-04-2022 | 22,000 | 10 | 12.1 | 22.1 | 4,86,200 |
| | | Venkateswarlu R | Equity | 28-04-2022 | 19,005 | 10 | 12.1 | 22.1 | 4,20,011 |
| | | Challagulla Srinivasa Rao | Equity | 28-04-2022 | 14,000 | 10 | 12.1 | 22.1 | 3,09,400 |
| | | Thoram Naga Manindra | Equity | 28-04-2022 | 15,000 | 10 | 12.1 | 22.1 | 3,31,500 |
| | | Deeti Sanjeev | Equity | 28-04-2022 | 10,000 | 10 | 12.1 | 22.1 | 2,21,000 |
| | | Srinivasarao Manda | Equity | 28-04-2022 | 10,000 | 10 | 12.1 | 22.1 | 2,21,000 |
| | | Battala Raghu Ramudu | Equity | 28-04-2022 | 9,600 | 10 | 12.1 | 22.1 | 2,12,160 |
| | | Ankireddy Venkatesh | Equity | 28-04-2022 | 5,000 | 10 | 12.1 | 22.1 | 1,10,500 |
| | | Singareni Dinesh | Equity | 28-04-2022 | 3,650 | 10 | 12.1 | 22.1 | 80,665 |
| | | Manjunatha. R | Equity | 28-04-2022 | 10,000 | 10 | 12.1 | 22.1 | 2,21,000 |
| | | K. Rajesh | Equity | 28-04-2022 | 5,000 | 10 | 12.1 | 22.1 | 1,10,500 |

| | | | | | | | | | |
|---|--------|----------------------------------|--------|------------|-----------|----|------|------|--------------|
| | | Bhimavarapu Anoop Kumar | Equity | 28-04-2022 | 4,600 | 10 | 12.1 | 22.1 | 1,01,660 |
| | | Kasireddy Srinath Reddy | Equity | 28-04-2022 | 4,600 | 10 | 12.1 | 22.1 | 1,01,660 |
| | | D. Kranthi Kumar | Equity | 28-04-2022 | 4,600 | 10 | 12.1 | 22.1 | 1,01,660 |
| | | K. Veera Durga Prasad | Equity | 28-04-2022 | 5,000 | 10 | 12.1 | 22.1 | 1,10,500 |
| | | Palepogu Yogeswara Rao | Equity | 28-04-2022 | 2,500 | 10 | 12.1 | 22.1 | 55,250 |
| | | Adp Prashanth | Equity | 28-04-2022 | 2,400 | 10 | 12.1 | 22.1 | 53,040 |
| | | Prathipati Suresh | Equity | 28-04-2022 | 2,500 | 10 | 12.1 | 22.1 | 55,250 |
| | | G. Jagadeesh | Equity | 28-04-2022 | 2,300 | 10 | 12.1 | 22.1 | 50,830 |
| | | Thimmesh | Equity | 28-04-2022 | 2,300 | 10 | 12.1 | 22.1 | 50,830 |
| | | Liyaqath Ulla | Equity | 28-04-2022 | 2,300 | 10 | 12.1 | 22.1 | 50,830 |
| | | Elangovan Thalamuthu | Equity | 28-04-2022 | 2,300 | 10 | 12.1 | 22.1 | 50,830 |
| | | Kokkiligadda Pradeep | Equity | 28-04-2022 | 4,600 | 10 | 12.1 | 22.1 | 1,01,660 |
| | | B Chalapathi | Equity | 28-04-2022 | 2,400 | 10 | 12.1 | 22.1 | 53,040 |
| | | Devathi Venkata Sasikanth | Equity | 28-04-2022 | 2,400 | 10 | 12.1 | 22.1 | 53,040 |
| | | Chennupati Nageswara Rao | Equity | 28-04-2022 | 55,500 | 10 | 12.1 | 22.1 | 12,26,550 |
| | | G. Dilip Kumar | Equity | 28-04-2022 | 40,000 | 10 | 12.1 | 22.1 | 8,84,000 |
| | | Nitin Kumar Dalmia | Equity | 28-04-2022 | 45,250 | 10 | 12.1 | 22.1 | 10,00,025 |
| | | R. Anusha | Equity | 28-04-2022 | 5,000 | 10 | 12.1 | 22.1 | 1,10,500 |
| | | | | | | | | | |
| 3 | Sep-22 | Vijaya Sivarami Reddy Vendidandi | Equity | 07-09-2022 | 36,00,000 | 10 | 20 | 30 | 10,80,00,000 |
| | | Chagamreddy Sri Ram Charan Reddy | Equity | 07-09-2022 | 1,656 | 10 | 20 | 30 | 49,680 |

| | | | | | | | | | |
|---|--------|----------------------------------|--|------------|--------------------|----|----|----|--------------|
| | | K. Rajesh | Equity | 07-09-2022 | 360 | 10 | 20 | 30 | 10,800 |
| | | Veena Ventrapragada | Equity | 07-09-2022 | 33,333 | 10 | 20 | 30 | 9,99,990 |
| 4 | Nov-22 | Vijaya Sivarami Reddy Vendidandi | Equity | 09-11-2022 | 77,17,771 | 10 | 20 | 30 | 23,15,33,130 |
| | | Padmaja Gangireddy | Equity | 09-11-2022 | 19,59,144 | 10 | 20 | 30 | 5,87,74,320 |
| | | Revan Saahith Reddy Vendidandi | Equity | 09-11-2022 | 3,23,085 | 10 | 20 | 30 | 96,92,550 |
| 5 | Jun-23 | Vijaya Sivarami Reddy Vendidandi | Equity | 30-06-2023 | 97,00,663 | 10 | 20 | 30 | 29,10,19,890 |
| | | Chagamreddy Sri Ram Charan Reddy | Equity | 30-06-2023 | 1,666 | 10 | 20 | 30 | 49,980 |
| | | Veena Ventrapragada | Equity | 30-06-2023 | 11,095 | 10 | 20 | 30 | 3,32,850 |
| | | Padmaja Gangireddy | Equity | 30-06-2023 | 29,37,336 | 10 | 20 | 30 | 8,81,20,080 |
| | | Nagari Raju | Equity | 30-06-2023 | 6,303 | 10 | 20 | 30 | 1,89,090 |
| | | Challagulla Srinivasa Rao | Equity | 30-06-2023 | 975 | 10 | 20 | 30 | 29,250 |
| | | K. Rajesh | Equity | 30-06-2023 | 1,056 | 10 | 20 | 30 | 31,680 |
| | | Kasireddy Srinath Reddy | Equity | 30-06-2023 | 906 | 10 | 20 | 30 | 27,180 |
| | | Rudrapati Skylab | Equity | 30-06-2023 | 6,667 | 10 | 20 | 30 | 2,00,010 |
| | | | Total number of shares issued | | 7,57,30,325 | | | | |
| | | | As on 31st March 2022 | | 12,47,630 | | | | |
| | | | Total number of shares outstanding as at 30-Jun 23 | | 7,69,77,955 | | | | |
| The number and price at which each of allotments were made by the Company in the | | | NIL | | | | | | |

| last 1 (one) year preceding the date of this placement offer cum application letter separately indicating the allotments made for consideration other than cash and details of the consideration in each case | | | | | | | | | | | | | |
|---|--|-----------------|-----------------|-----------------|-----------------|-------------------|-------|------|------|-------------------------|-------|------|------|
| Profits of the Company, before and after making provision for tax, for the 3 (three) financial years immediately preceding the date of circulation of this private placement offer cum application letter. | <p style="text-align: right;">(INR in Crores)</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr style="background-color: #c00000; color: white;"> <th style="text-align: center;">Year</th> <th style="text-align: center;">Fiscal FY 22-23</th> <th style="text-align: center;">Fiscal FY 21-22</th> <th style="text-align: center;">Fiscal FY 20-21</th> </tr> </thead> <tbody> <tr> <td>Profit before tax</td> <td style="text-align: center;">28.93</td> <td style="text-align: center;">0.24</td> <td style="text-align: center;">0.09</td> </tr> <tr> <td>Profit after tax</td> <td style="text-align: center;">21.41</td> <td style="text-align: center;">0.19</td> <td style="text-align: center;">0.06</td> </tr> </tbody> </table> | Year | Fiscal FY 22-23 | Fiscal FY 21-22 | Fiscal FY 20-21 | Profit before tax | 28.93 | 0.24 | 0.09 | Profit after tax | 21.41 | 0.19 | 0.06 |
| Year | Fiscal FY 22-23 | Fiscal FY 21-22 | Fiscal FY 20-21 | | | | | | | | | | |
| Profit before tax | 28.93 | 0.24 | 0.09 | | | | | | | | | | |
| Profit after tax | 21.41 | 0.19 | 0.06 | | | | | | | | | | |
| Dividends declared by the Company in respect of the said 3 (three) financial years; interest coverage ratio for last three years (cash profit after tax plus interest paid/interest paid) | <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr style="background-color: #c00000; color: white;"> <th style="text-align: center;">Year</th> <th style="text-align: center;">Fiscal FY 22-23</th> <th style="text-align: center;">Fiscal FY 21-22</th> <th style="text-align: center;">Fiscal FY 20-21</th> </tr> </thead> <tbody> <tr> <td>Dividend Declared</td> <td style="text-align: center;">-</td> <td style="text-align: center;">-</td> <td style="text-align: center;">-</td> </tr> <tr> <td>Interest Coverage Ratio</td> <td style="text-align: center;">1.57</td> <td style="text-align: center;">-</td> <td style="text-align: center;">-</td> </tr> </tbody> </table> | Year | Fiscal FY 22-23 | Fiscal FY 21-22 | Fiscal FY 20-21 | Dividend Declared | - | - | - | Interest Coverage Ratio | 1.57 | - | - |
| Year | Fiscal FY 22-23 | Fiscal FY 21-22 | Fiscal FY 20-21 | | | | | | | | | | |
| Dividend Declared | - | - | - | | | | | | | | | | |
| Interest Coverage Ratio | 1.57 | - | - | | | | | | | | | | |
| A summary of the financial position of the Company as in the 3 (three) audited balance sheets immediately preceding the date of circulation of this private placement offer cum application letter | As set out in CHAPTER A of the General Information Document | | | | | | | | | | | | |
| Audited Cash Flow Statement for the 3 (three) years immediately preceding the date of circulation of this private placement offer cum application letter | As set out in CHAPTER B of the General Information Document | | | | | | | | | | | | |
| Any change in accounting policies during the last 3 (three) years and their effect on the profits and the reserves of the Company | There has been no change in accounting policies during the last 3 years | | | | | | | | | | | | |

PART B

**FORM NO PAS-4
PRIVATE PLACEMENT OFFER LETTER
(To be filled by the applicant)**

| Sr. No. | Particulars | First Holder | Second Holder |
|----------------|---|--|--|
| 1 | Name | [•] | [•] |
| 2 | Father's Name | [•] | [•] |
| 3 | Complete Address (including Flat/ House Number, Street, Locality, Pin Code) | [•] | [•] |
| 4 | Phone Number, if any | [•] | [•] |
| 5 | Email ID, if any | [•] | [•] |
| 6 | PAN Number | [•] | [•] |
| 7 | Bank Account Details | [•] | [•] |
| 8 | Number of Non- Convertible Debentures subscribed | [•] | [•] |
| 9 | Total value of Non- Convertible Debentures subscribed | [•] | [•] |
| 10 | Tick whichever is applicable: - (a) The applicant is not required to obtain Government approval under the Foreign Exchange Management (Non-debt Instruments) Rules, 2019 prior to subscription of shares. (b) The applicant is required to obtain Government approval under the Foreign Exchange Management (Non-debt Instruments) Rules, 2019 prior to subscription of shares and the same has been obtained, and is enclosed herewith | [•] [•] | [•] [•] |

Signature of the Subscriber

DECLARATION (To be provided by the Directors)

- A. The Company has complied with the provisions of the Companies Act, 2013 and the rules made hereunder;
- B. The compliance with the Companies Act, 2013 and the rules made thereunder do not imply that payment of dividend or interest or repayment of preference shares or debentures, if applicable, is guaranteed by the Central Government; and
- C. The monies received under the offer shall be used only for the purposes and objects indicated in this Key Information Document.

I am authorized by the Board of Directors of the Issuer vide resolution number 7 dated 14th September 2023 to sign this Key Information Document and declare that all the requirements of Companies Act, 2013 and the rules made thereunder in respect of the subject matter of this form and matters incidental thereto have been complied with.

Whatever is stated in this Key Information Document and in the attachments thereto is true, correct and complete and no information material to the subject matter of this Key Information Document has been suppressed or concealed and is as per the original records maintained by the promoters subscribing to the Memorandum of Association and Articles of Association.

It is further declared and verified that all the required attachments have been completely, correctly and legibly attached to this Key Information Document.

The Issuer declares that all the relevant provisions in the regulations/guideline issued by SEBI and other applicable laws have been complied with and no statement made in this Key Information Document is contrary to the provisions of the regulations/guidelines issued by SEBI and other applicable laws, as the case may be. The information contained in this Key Information Document is as applicable to privately placed debt securities and subject to the information available with the Issuer. The extent of disclosures made in this Key Information Document is consistent with disclosures permitted by regulatory authorities to the issue of securities made by the companies in the past.

For **KEERTANA FINSERV PRIVATE LIMITED**

Authorised Signatory

Name: Padmaja G

Title: Managing Director

Date: 21st September 2023

**ANNEXURE I: RATING LETTER, RATING RATIONALE AND DETAILED PRESS RELEASE
FROM THE RATING AGENT**

August 07, 2023

Keertana Finserv Private Limited: Rating assigned for NCDs at [ICRA]BBB (Stable)**Summary of rating action**

| Instrument* | Previous Rated Amount (Rs. crore) | Current Rated Amount (Rs. crore) | Rating Action |
|--|-----------------------------------|----------------------------------|---|
| Long term – Fund-based term loans | 40.00 | 40.00 | [ICRA]BBB (Stable); outstanding |
| Short term – Fund-based working capital demand loans | 20.00 | 20.00 | [ICRA]A3+; outstanding |
| Long-term/Short-term fund based – Unallocated | 440.00 | 440.00 | [ICRA]BBB (Stable)/[ICRA]A3+; outstanding |
| Non-convertible debentures (NCD) | 0.00 | 300.00 | [ICRA]BBB (Stable); assigned |
| Total | 500.00 | 800.00 | |

*Instrument details are provided in Annexure I

Rationale

The assigned rating factors in the augmentation of Keertana Finserv Private Limited's (Keertana) capital profile, which has supported the increase in its scale of operations. The company received capital of Rs. 149.2 crore¹ in FY2023 and Rs. 38.0 crore in Q1 FY2024 from the promoters. The promoters plan to infuse further capital in the near term in view of the company's steep growth plans. Keertana's assets under management (AUM) increased to Rs. 609.2 crore as of March 2023 and further to Rs. 761.7 crore as of June 2023 from Rs. 268.9 crore as of June 2022. It has a presence in segments such as gold loans, joint liability group (JLG; group) loans, micro, small and medium enterprise (MSME) loans and loan against property (LAP). However, the operations are geographically concentrated at present, with Andhra Pradesh contributing 94% to the AUM as of June 2023.

ICRA notes the healthy net profitability {profit after tax (PAT)/average managed assets (AMA)} reported by the company (4.7% in FY2023 and 6.0% in Q1 FY2024), supported by the higher net interest margin and limited credit costs. Going forward, Keertana's ability to sustain healthy asset quality and earnings, as it expands, and increase the share of the non-gold loan businesses remains to be seen. ICRA notes that while the share of loans from promoters and related entities has declined from 61% as of June 2022 to 14% as of June 2023, Keertana's borrowing profile is skewed towards funding from non-banking financial companies (NBFCs) contributing to 46% as of June 2023 (39% as of June 2022). The company during the last 12-15 months has been able to raise borrowings from multiple sources including a few banks, non-convertible debentures (NCD) and securitisation. Nevertheless, it would be crucial for the company to improve its borrowing profile by increasing the share of banks, which could support the company's steep growth plans and lower its cost of borrowing.

The ratings continue to factor in the long-standing experience of the promoter in the retail lending business. Keertana has been promoted by Ms. Padmaja Reddy, who is the founder, promoter and erstwhile Managing Director (MD) of Spandana Sphoorthy Financial Limited (SSFL; non-banking financial company-microfinance institution (NBFC-MFI)). It is, however, crucial for the company to have a stable senior management team, with the timely augmentation of the same, in view of its growth plans.

¹ Rs. 109.2 crore in April 2022, Rs. 10 crore in September 2022 and Rs. 30 crore in November 2022



Key rating drivers and their description

Credit strengths

Long-standing experience of promoters in retail lending business – Keertana is a non-deposit taking NBFC, incorporated in 1996. It received its NBFC licence from the Reserve Bank of India (RBI) in 2001. The company did not have any operations till the current promoters acquired it on March 31, 2022. Ms. Padmaja Reddy is the founder and ex-MD of SSFL; she has vast experience in handling microfinance, gold loans, agriculture and related loans, LAP and MSME loans via SSFL and Criss Financials Limited. The current team comprises personnel with adequate experience, though there has been sizeable attrition at the senior management level in the last one year. It would be crucial for the company to have a stable senior management team, with timely augmentation of the same in view of its growth plans.

Capitalisation profile sufficient for near term; timely capital infusions critical for medium-term growth plans – Keertana's capitalisation profile, with a gearing of 2.8 times and a capital adequacy ratio of 27.3% as of June 2023, continues to be supported by regular capital infusions from the promoters. It had received incremental capital of Rs. 149.2 crore and Rs. 38 crore from its promoters in FY2023 and Q1 FY2024, respectively. Given the steep growth plans, ICRA expects that Keertana would require incremental capital infusion of Rs. 250-300 crore over the next two years (of which Rs. 110 crore is planned to be infused in the near term), which could be provided by the promoters. The promoters hold a stake of 14.1% in SSFL as of June 30, 2023 (valued at ~Rs. 721 crore as of June 30, 2023²) and have adequate financial flexibility to infuse capital to support growth. Keertana is expected to keep its leverage below 4 times in the medium term.

Healthy asset quality and earnings profile²; however, sustainability of the same over the medium term would be crucial – Keertana maintained healthy asset quality, recording 90+ days past due (dpd) of 0.01% as of March 2023 (0.01% as of June 2023), which resulted in limited credit costs during this period. The net interest margin was healthy at 12.4% in FY2023 and 14.0% in Q1 FY2024, given the low leverage. ICRA expects the blended yields, and consequently the interest margins, to remain strong on the back of the increasing exposure towards high-yielding segments, i.e. group loans, LAP and MSME.

The operating expenses ratio (Operating expenses/Average Managed Assets) for FY2023 and Q1 FY2024 stood at 6.2% and 5.4%, respectively, on account of branch expansion. The company has slowed down the gold loan branches and is focusing on group loan/MSME branches, which can be maintained at a comparatively lower operating cost. Keertana's ability to improve its operational efficiency and reduce its operating cost-to-income ratio would be key for sustaining its healthy earnings profile going forward. Overall, the net profitability stood at 4.7% in FY2023 and 6.0% in Q1 FY2024, supported by improved net interest margin and limited credit costs. Going forward, Keertana's ability to maintain the healthy performance of its asset quality on a sustained basis would be a key monitorable, given its limited business vintage.

Credit challenges

Steep growth plans; geographically concentrated operations – Keertana commenced operations in April 2022 with the takeover of assets totalling Rs. 205 crore from Spandana Mutual Benefit Trust (SMBT) and Spandana Rural and Urban Development Organization (SRUDO). Its AUM increased to Rs. 609.2 crore as of March 2023 and further to Rs. 761.7 crore as of June 2023 from Rs. 268.9 crore as of June 2022. The company had 248 branches as of June 2023, of which 225 were operating with the rest expected to commence operations shortly. Gold loans contributed 55% to the AUM as of June 2023 (63% as of March 2023), while group loans, MSME and LAP accounted for 30%, 10% and 5%, respectively.

Keertana is planning a robust pace of branch expansion and expects to achieve a loan portfolio of Rs. 2,500 crore as of March 2025. It expects to increase its branch network to 400 by March 2025 to support its steep growth plans. The portfolio mix

² Ratios for FY2023 are as per ICRA's calculations; adjustments have been made taking into consideration the transfer of assets from Group entities to Keertana as on April 4, 2022. If the ratios are computed based on the reported financial statements, the net interest margin, operating expenses/AMA and PAT/AMA would have been 16.4%, 8.2% and 6.1%, respectively.



between gold loan and other segments is expected to be 40:60 (gold loan: non-gold loan) over the medium term. The operations are geographically concentrated currently, with Andhra Pradesh contributing 94% to the AUM as of June 2023. However, the company plans to increase the share of portfolio in Telangana, Karnataka and Tamil Nadu. It also plans to foray into Odisha to expand the group loan portfolio in the current year.

The rating factors in the risks associated with the marginal borrower profile, sizable share of unsecured lending, along with the challenges associated with a high pace of growth and employee attrition.

Scope for improvement in funding profile – Over the last one year, Keertana secured funding from multiple sources including from NBFCs, banks, market issuances (NCD) and securitisation. The funding, however, remains skewed, with NBFCs contributing to 46% of total borrowings as of June 2023, followed from banks at 22% (including small finance banks of 3%), promoters and related entities (14%), via non-convertible debentures (11%) and securitisation (7%). Going forward, it would be crucial for the company to improve its borrowing profile by increasing the share of banks, which could support the company's steep growth plans and lower its cost of borrowing.

Liquidity position: Adequate

Keertana has adequate liquidity with cash and cash equivalents of Rs. 12.7 crore and undrawn sanctions of Rs. 61.2 crore as on May 31, 2023. The company has repayments of Rs. 132.8 crore due during June-August 2023 (including interest of Rs. 14.7 crore). No cumulative mismatches were observed in the asset-liability maturity (ALM) profile, as on May 31, 2023, as most of the loans extended by Keertana are short term in nature.

Rating sensitivities

Positive factors – ICRA could change the outlook to Positive or upgrade the ratings if the company scales up its portfolio and improves its borrowing profile, while maintaining a healthy earnings and asset quality performance.

Negative factors – ICRA could change the outlook to Negative or downgrade the ratings if the company is unable to maintain stable asset quality or operational efficiency, which could adversely impact its earnings profile. A stretched capitalisation profile could also adversely impact the ratings.

Analytical approach

| Analytical Approach | Comments |
|---------------------------------|--|
| Applicable rating methodologies | ICRA's Credit Rating Methodology for Non-banking Finance Companies |
| Parent/Group support | Not Applicable |
| Consolidation/Standalone | The ratings are based on the standalone financial statements of Keertana |

About the company

Keertana Finserv Private Limited is a non-deposit taking NBFC. It was incorporated in February 1996 as Rajshree Tracom Pvt Ltd and received its NBFC licence in 2001 from the RBI. The company was dormant with no business till the current promoters acquired it at the end of March 2022. Following the approval from the RBI for a change in management and control, the current promoters purchased all the shares of the erstwhile promoters. The company is currently managed by Ms. Padmaja Reddy, the erstwhile Managing Director of Spandana Sphoorthy Financial Limited (SSFL; NBFC-MFI). Keertana acquired its gold loan business from SMBT (Rs. 191 crore) and the MSME business from SRUDO (Rs. 14 crore) as per a business transfer agreement dated April 4, 2022.

Keertana's AUM stood at Rs. 761.7 crore through 248 branches (225 operational) as of June 2023. Gold loans contributed 55% to the AUM while JLG, LAP and MSME accounted for the remaining 45% as of June 2023. Keertana reported a net profit of Rs.



21.4 crore on a managed asset base of Rs. 693.8 crore in FY2023 compared with a net profit of Rs. 0.2 crore on a managed asset base of Rs. 2.8 crore in FY2022. It reported a provisional net profit of Rs. 11.8 crore on a managed asset base of Rs. 871.1 crore in Q1 FY2024.

Key financial indicators

| Keertana – Standalone | IGAAP | IGAAP | IGAAP |
|----------------------------------|---------|----------------|-------------|
| | Audited | Audited | Provisional |
| | FY2022 | FY2023 | Q1 FY2024 |
| Total income | 0.3 | 95.3 | 48.1 |
| Profit after tax | 0.2 | 21.4 | 11.8 |
| Net worth | 2.7 | 174.3 | 224.1 |
| Loan book | 1.9 | 609.2 | 761.7 |
| Total managed assets | 2.8 | 693.8 | 871.1 |
| Return on managed assets | 7.0% | 6.1% (4.7%#) | 6.0% |
| Return on net worth | 7.2% | 24.2% (18.9%#) | 23.6% |
| Managed gearing (times) | 0.0 | 2.9 | 2.8 |
| Gross stage 3 | 0.0% | 0.0% | 0.0% |
| Net stage 3 | 0.0% | 0.0% | 0.0% |
| Solvency (Net stage 3/Net worth) | 0.0% | 0.0% | 0.0% |
| CRAR | 144.5% | 27.2% | 27.3% |

Source: Company, ICRA Research; All ratios as per ICRA's calculations; Amount in Rs. crore

Managed gearing = (on-book debt + off-book portfolio) / net worth

As per ICRA's calculations; adjustments have been made taking into consideration the transfer of assets from group entities to Keertana during the quarter

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for past three years

| Instrument | Current Rating (FY2024) | | | | Chronology of Rating History for the Past 3 Years | | | |
|--|-------------------------|--------------------------|--------------------------------|-------------------------------|---|-------------------------------|-------------------------|-------------------------|
| | Type | Amount Rated (Rs. crore) | Amount Outstanding (Rs. crore) | Date & Rating in FY2024 | | Date & Rating in FY2023 | Date & Rating in FY2022 | Date & Rating in FY2021 |
| | | | | Aug 07, 2023 | Jul 31, 2023 | | | |
| 1 Long term – Fund-based term loans | Long term | 40.00 | 40.00 | [ICRA]BBB (Stable) | [ICRA]BBB (Stable) | [ICRA]BBB- (Stable) | - | - |
| 2 Short term – Fund-based working capital demand loans | Short term | 20.00 | 20.00 | [ICRA]A3+ | [ICRA]A3+ | [ICRA]A3 | - | - |
| 3 Long-term/Short-term fund based – Unallocated | Long term/ Short term | 440.00 | 0.00 | [ICRA]BBB (Stable)/ [ICRA]A3+ | [ICRA]BBB (Stable)/ [ICRA]A3+ | [ICRA]BBB- (Stable)/ [ICRA]A3 | - | - |
| 4 Non-convertible debentures | Long term | 300.00 | 0.00 | [ICRA]BBB (Stable) | - | - | - | - |



Complexity level of the rated instrument

| Instrument | Complexity Indicator |
|--|----------------------|
| Long term – Fund-based term loans | Simple |
| Short term – Fund-based working capital demand loans | Simple |
| Long-term/Short-term fund based – Unallocated | Not Applicable |
| Non-convertible debentures - Unallocated | Not Applicable |

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: [Click Here](#)



Annexure I: Instrument details

| ISIN | Instrument | Date of issuance/ Sanction | Coupon Rate | Maturity Date | Amount Rated | Current Rating and Outlook |
|------|--|-------------------------------|-------------|---------------|--------------|----------------------------------|
| | | | | | (Rs. crore) | |
| NA | Long term – Fund-based term loans | Jul-20-22 | 13.00% | Jul-19-24 | 40.00 | [ICRA]BBB (Stable) |
| NA | Short term – Fund-based working capital demand loans | Jul-25-22 | 13.00% | Jul-24-23 | 20.00 | [ICRA]A3+ |
| NA | Long-term/Short-term fund based – Unallocated | - | - | - | 440.00 | [ICRA]BBB (Stable)/ [ICRA]A3+ |
| NA | Non-convertible debentures – Unallocated | - | - | - | 300.00 | [ICRA]BBB (Stable) |

Source: Company

[Please click here to view details of lender-wise facilities rated by ICRA](#)

Annexure II: List of entities considered for consolidated analysis: Not applicable



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About ICRA Limited:

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit www.icra.in



ICRA Limited

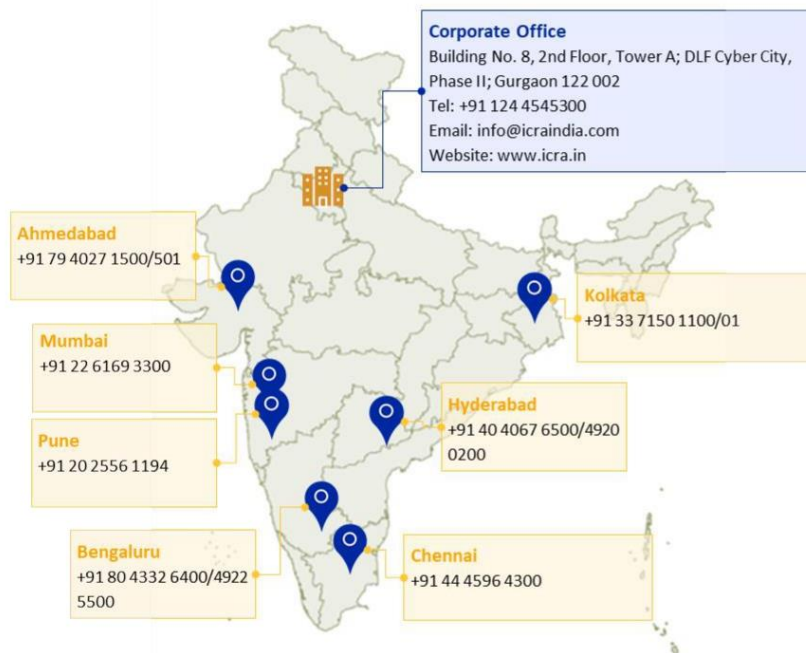


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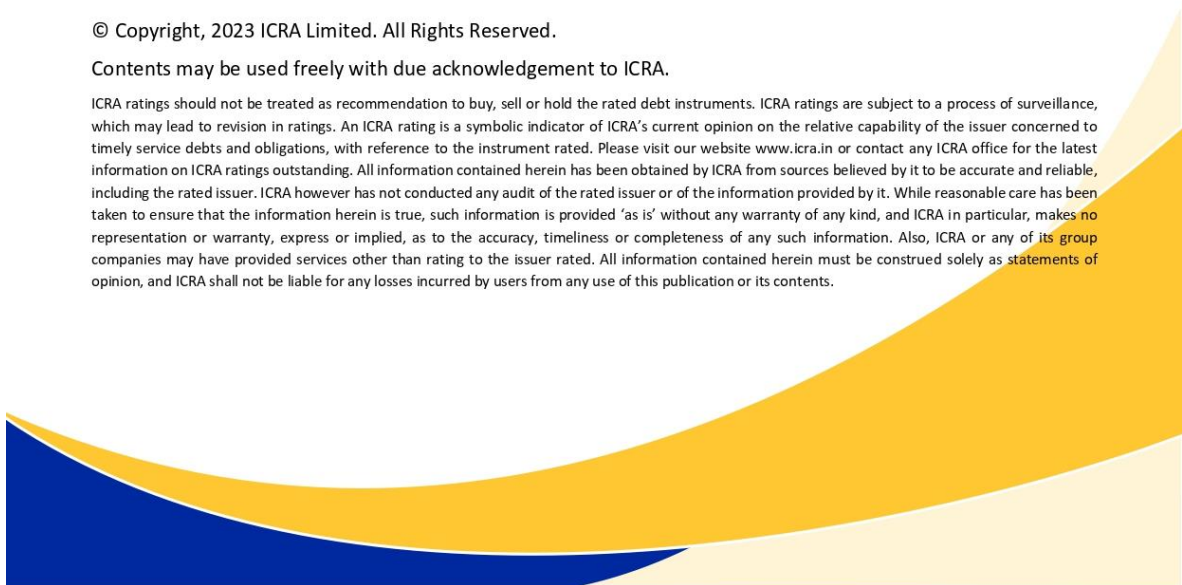
Branches



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ANNEXURE II: CONSENT LETTER AND ENGAGEMENT LETTER FROM THE DEBENTURE TRUSTEE

ANNEXURE III: APPLICATION FORM**KEERTANA FINSERV PRIVATE LIMITED**

A private limited company incorporated under the Companies Act 1956 and validly existing under the Companies Act, 2013.

Date of Incorporation: 14/02/1996

Registered Office: Office No 919, 9th Floor, 4A, Regus Granduer, Abanindra Nath Thakur Sarani, PS Arcadia Central (Camac Street) Park Street Kolkata - 700016, West Bengal, India

Telephone No.: +91-40-4878 7000

Website: <https://www.keertanafin.in>

| | | | | | | | | | |
|---|--|--|--|--|--|--|--|--|--|
| DEBENTURE SERIES APPLICATION FORM SERIAL NO. | | | | | | | | | |
|---|--|--|--|--|--|--|--|--|--|

ISSUE AND ALLOT UP TO 5,000 (FIVE THOUSAND) SECURED, LISTED, RATED, REDEEMABLE, TAXABLE, NON-CONVERTIBLE DEBENTURES HAVING A FACE VALUE OF INR 1,00,000/- (INDIAN RUPEES ONE LAKH ONLY) EACH, FOR CASH, AGGREGATING UP TO INR 50,00,00,000/- (INDIAN RUPEES FIFTY CRORES ONLY) UNDER ISIN INE0NES07048 IN DEMATERIALIZED FORM ON A PRIVATE PLACEMENT BASIS (HEREINAFTER REFERRED TO AS THE "DEBENTURES") ("ISSUE") BY KEERTANA FINSERV PRIVATE LIMITED (THE "COMPANY") OR ("ISSUER").

Dear Sir / Madam,

I AM/ WE ARE () COMPANY () OTHERS () SPECIFY _____

We have read and understood the terms and conditions of the Key Information Document dated 21st September 2023 for the issue of Debentures on a private placement basis including the Risk Factors described in the Key Information Document ("Key Information Document") issued by the Issuer and have considered these in making our decision to apply. We bind ourselves to these terms and conditions and wish to apply for allotment of these Debentures. We request you to please place our name(s) on the Register of Debenture Holders, on allotment of the Debentures to us.

I/ We bind myself/ourselves to the terms and conditions as contained in the Key Information Document. I/we note that the Company is entitled in its absolute discretion, to accept or reject this application in whole, or in part, without assigning any reason whatsoever.

(PLEASE READ THE INSTRUCTIONS CAREFULLY BEFORE FILLING THIS FORM)

All capitalised terms used in this Application Form which are not defined shall have the meaning attributed to them in the Key Information Document.

DEBENTURE SERIES APPLIED FOR:

Number of Debentures: _____ In words: _____ -only

| | |
|----------------------------|-------------------------|
| FOR OFFICE USE ONLY | |
| DATE OF RECEIPT _____ | DATE OF CLEARANCE _____ |

(Note: Cheque and Drafts are subject to realisation)

We understand and confirm that the information provided in the Key Information Document is provided by the Issuer and the same has not been verified by any legal advisors to the Issuer, and other intermediaries and their agents and advisors associated with this Issue. We confirm that we have for the purpose of investing in these Debentures carried out our own due diligence and made our own decisions with respect to investment in these Debentures and have not relied on any representations made by anyone other than the Issuer, if any.

We understand that: i) in case of allotment of Debentures to us, our Beneficiary Account as mentioned above would get credited to the extent of allotted Debentures, ii) we must ensure that the sequence of names as mentioned in the Application Form matches the sequence of name held with our Depository Participant, iii) if the names of the Applicant in this application are not identical and also not in the same order as the Beneficiary Account details with the above mentioned Depository Participant or if the Debentures cannot be credited to our Beneficiary Account for any reason whatsoever, the Company shall be entitled at its sole discretion to reject the application or issue the Debentures in physical form.

Applicant's
Signature

| | |
|----------------------------|-------------------------|
| FOR OFFICE USE ONLY | |
| DATE OF RECEIPT _____ | DATE OF CLEARANCE _____ |

(Note : Cheque and Drafts are subject to realisation)

------(TEAR HERE)-----

ACKNOWLEDGMENT SLIP

| | | | | | | | | | |
|---|--|--|--|--|--|--|--|--|--|
| <i>(To be filled in by Applicant)</i> SERIAL NO. | | | | | | | | | |
|---|--|--|--|--|--|--|--|--|--|

Received from _____

| | |
|--------------------------|--|
| Address _____ | |
| Cheque/Draft/UTR # _____ | Drawn on _____ for |
| INR _____ | on account of application of _____ Debenture |

(This Key Information Document is neither a prospectus nor a statement in lieu of a prospectus)

INSTRUCTIONS

1. Application form must be completed in full, IN ENGLISH.
2. Signatures must be made in English or in any of the Indian languages. Thumb Impressions must be attested by an authorized official of the Bank or by a Magistrate/Notary Public under his/her official seal.
3. Application form, duly completed in all respects, must be submitted with the respective Collecting Bankers. The payment is required to be made to the following account, in accordance with the terms of the EBP Guidelines: As specified in the relevant Key Information Document

The Company undertakes that the application money deposited in the above-mentioned bank account shall not be utilized for any purpose other than:

- (a) for adjustment against allotment of securities; or
 - (b) for the repayment of monies where the company is unable to allot securities.
4. Receipt of applicants will be acknowledged by the Company in the "Acknowledgement Slip" appearing below the application form. No separate receipt will be issued.
 5. All applicants should mention their Permanent Account No. or their GIR No. allotted under Income Tax Act, 1961 and the Income Tax Circle/Ward/District. In case where neither the PAN nor the GIR No. has been allotted, the fact of non-allotment should be mentioned in the application form in the space provided. Income Tax as applicable will be deducted at source at the time of payment of interest including interest payable on application money.
 6. The application would be accepted as per the terms of the manner outlined in the transaction documents for the private placement.

ANNEXURE IV: ILLUSTRATION OF BOND CASH FLOWS

| Date | No of Days for Coupon Payment | Opening Principal | Principal Repayment | Closing Principal | Interest | Interest per debenture |
|-------------|--------------------------------------|--------------------------|----------------------------|--------------------------|-----------------|-------------------------------|
| 26-09-2023 | | 50,00,00,000 | | 50,00,00,000 | | |
| 11-10-2023 | 16 | 50,00,00,000 | - | 50,00,00,000 | 2,542,466 | 508.49 |
| 11-11-2023 | 31 | 50,00,00,000 | - | 50,00,00,000 | 49,26,027 | 985.21 |
| 11-12-2023 | 30 | 50,00,00,000 | 7,42,50,000 | 42,57,50,000 | 47,67,123 | 953.42 |
| 11-01-2024 | 31 | 42,57,50,000 | - | 42,57,50,000 | 41,83,052 | 836.61 |
| 11-02-2024 | 31 | 42,57,50,000 | - | 42,57,50,000 | 41,83,052 | 836.61 |
| 11-03-2024 | 29 | 42,57,50,000 | 7,42,50,000 | 35,15,00,000 | 39,13,178 | 782.64 |
| 11-04-2024 | 31 | 35,15,00,000 | - | 35,15,00,000 | 34,53,536 | 690.71 |
| 11-05-2024 | 30 | 35,15,00,000 | - | 35,15,00,000 | 33,42,131 | 668.43 |
| 11-06-2024 | 31 | 35,15,00,000 | 7,42,50,000 | 27,72,50,000 | 34,53,536 | 690.71 |
| 11-07-2024 | 30 | 27,72,50,000 | - | 27,72,50,000 | 26,36,148 | 527.23 |
| 11-08-2024 | 31 | 27,72,50,000 | - | 27,72,50,000 | 27,24,019 | 544.80 |
| 11-09-2024 | 31 | 27,72,50,000 | 7,42,50,000 | 20,30,00,000 | 27,24,019 | 544.80 |
| 11-10-2024 | 30 | 20,30,00,000 | - | 20,30,00,000 | 19,30,164 | 386.03 |
| 11-11-2024 | 31 | 20,30,00,000 | - | 20,30,00,000 | 19,94,503 | 398.90 |
| 11-12-2024 | 30 | 20,30,00,000 | 7,42,50,000 | 12,87,50,000 | 19,30,164 | 386.03 |
| 11-01-2025 | 31 | 12,87,50,000 | - | 12,87,50,000 | 12,68,452 | 253.69 |
| 11-02-2025 | 31 | 12,87,50,000 | - | 12,87,50,000 | 12,68,452 | 253.69 |
| 11-03-2025 | 28 | 12,87,50,000 | 7,42,50,000 | 5,45,00,000 | 11,45,699 | 229.14 |
| 11-04-2025 | 31 | 5,45,00,000 | - | 5,45,00,000 | 5,36,937 | 107.39 |
| 11-05-2025 | 30 | 5,45,00,000 | 5,45,00,000 | - | 5,19,616 | 103.92 |

ANNEXURE V: BOARD RESOLUTION

[.]

ANNEXURE VI: SHAREHOLDERS RESOLUTION

CERTIFIED TRUE COPY OF THE RESOLUTION PASSED IN THE 28TH ANNUAL GENERAL MEETING OF KEERTANA FINSERV PRIVATE LIMITED (FORMERLY KNOWN AS RAJSHREE TRACOM PRIVATE LIMITED) HELD ON 19TH DAY OF MAY, 2023 AT 02:00 PM THROUGH PHYSICAL AND AUDIO-VISUAL ELECTRONIC COMMUNICATION MEANS (“AVEC”)

SPECIAL BUSINESS:**ITEM NO. 3: ISSUE OF NON-CONVERTIBLE DEBENTURES (NCD'S) ON PRIVATE PLACEMENT BASIS, WITH OR WITHOUT MODIFICATIONS:**

“**RESOLVED THAT** pursuant to the provision of Sections 23, 42 and 71 and other applicable provisions, if any, of the Companies Act, 2013 and in accordance with Rule 14(2) and other applicable provisions of Companies (Prospectus and Allotment of Securities) Rules, 2014, Companies (Share Capital and Debentures) Rules, 2014, Securities and Exchange Board of India (Issue & Listing of Debt Securities) Regulations, 2021, the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, and all other rules, regulations, guidelines, notifications, clarifications and circulars, if any, issued by any Statutory / Regulatory Authority, as may be applicable and the Memorandum and Articles of Association of the Company and subject to the consents, approvals, permissions and sanctions of the concerned Statutory and Regulatory Authorities, if any and to the extent necessary, approval of the Members be and is hereby accorded to the Board of Directors of the Company (the “Board”, which term shall include any committee constituted / may be constituted by the Board/ Authorised Persons to exercise its powers including the powers conferred under this Resolution) to create, offer, invite, issue and allot subordinated or unsubordinated, perpetual or non-perpetual, listed or unlisted, secured or unsecured, non-convertible debentures (hereinafter collectively referred as “Securities”) on a private placement basis during a period of one year from the date of passing of this Resolution up to an amount not exceeding Rs. 400,00,00,000/- (Rupees Four Hundred Crores Only) on such terms and conditions, at par or premium or discount, in one or more tranches to such person or persons including but not limited to one or more companies, bodies corporate(s), statutory corporations, NBFC's, commercial banks, lending agencies, financial institutions, insurance companies, mutual funds, alternative investment funds, pension/provident funds and individuals as the case may be, as the Board may decide in its absolute discretion.”

“**RESOLVED FURTHER THAT** approval of the Members be and is hereby accorded to the Board of Directors to undertake all acts, deeds and things as may be required, in respect of NCD's including but not limited to:

- i. To identify/select class of person /investor to whom such Securities to be issued;
- ii. To determine the terms of the issue including issue size, tranches, face value, issue price, number of NCDs to be allotted, rate of interest, premium/ discount, tenor, redemption period, rating, security, mode of issuance, objects of the issue, etc.;
- iii. negotiate, approve of and decide the terms and conditions of the issue of the said debentures;
- iv. execute term sheet/s;
- v. finalize terms and conditions of the appointment of an arranger, a debenture trustee, a registrar and transfer agent, a credit rating agency, a depository and such other intermediaries as may be required to be appointed, including their successors and their agents;
- vi. secure, if required, the amounts to be raised pursuant to the issue of the Debentures, together with all interest and other charges accrued thereon as may be required in terms of the issuance of the Debentures;
- vii. the appointment of National Securities Depository Limited (“NSDL”) and/or Central Depository Services (India) Limited (“CDSL”) as the depositories for the proposed issuance of the Debentures;
- viii. authorise various persons from time to time to sign and execute the transaction documents to be executed in relation to the Debentures;
- ix. decide upon the date of opening and closing of the debenture issue and the period for which the

Keertana Finserv Private Limited

Administrative Office: Plot No. 31 & 32, Ramky Selenium Towers, Tower A, Financial District, Nanakramguda, Hyderabad, Telangana 500032
Contact Number: 040 4878 7000, E-mail ID: secretariat@kfin.co, CIN:U65100WB1996PTC071267



Siddhant Mehta



- aforesaid issue will remain open;
- x. finalize the date of allocation and deemed date of allotment of the debentures;
 - xi. negotiate, execute, file and deliver any documents, instruments, deeds, amendments, papers applications, notices or letters as may be required in connection with the debenture issue and deal with regulatory authorities in connection with the debenture issue including but not limited to SEBI, Registrar of Companies, Ministry of Corporate Affairs, Company Law Board, Stock Exchanges and such other authorities as may be required;
 - xii. including without limitation, approve, negotiate, sign, execute, amend, supplement and / or issue the following:
 - a) information memorandum / private placement offer letter/ shelf disclosure document /disclosure document for the Debenture Issue (the "Information Memorandum");
 - b) tripartite agreement between the Company, the depository and the registrar and transfer agent;
 - c) the memorandum of understanding between the Company and the registrar and transfer agent;
 - d) debenture certificate for the debentures;
 - e) debenture trust deed, mortgage, deed, deed of hypothecation and other requisite documents for the creation of a security over the Company's movable properties and assets, (including any powers of attorney in connection thereto);
 - f) documents for opening of bank accounts and issuing instructions of bank accounts related thereto in connection with the Debentures including without limitation for the purposes of recognizing the rights of the debenture trustee to operate such bank accounts;
 - g) any other documents required for the purposes of the debenture issue and the transactions contemplated thereby, including but not limited to letters of undertaking, declarations, agreements, reports; and
 - h) any other document designated as a security document by the debenture trustee.
 - xiii. approve allotment of the NCD's.
 - xiv. buy back / redeem / repurchase of the NCDs in case of put option and reissue of same to the new investors
 - xv. do all act necessary for the proposed listing of the debentures in accordance with the terms set out in the Information Memorandum, wherever applicable
 - xvi. delegate any of the powers in respect of the issuance of NCDs on private placement to any directors or officers of the Company, including by the grant of power of attorney;
 - xvii. seeking, if required, the consent of the Company's lenders, parties with whom the Company has entered into various commercial and other agreements, all concerned government and regulatory authorities in India and any other consents that may be required in connection with the issue and allotment of the NCDs; and
 - xviii. do all other acts, deeds and things as may be deemed necessary to give effect to the foregoing and the other terms of this resolution."

"RESOLVED FURTHER THAT for the purpose of giving effect to this resolution, the Board of Directors (including any Committee thereof) be and is hereby authorized to determine and consider the terms that are proper and most beneficial to the Company including, without limitation, the terms of issue including the class of investors to whom the Securities are to be issued, time, securities to be offered, the number of securities, tranches, issue price, tenor, interest rate, premium/ discount, listing, utilization of the issue proceeds and to do all such acts and things and deal with all such matters and take all such steps as may be necessary and to sign and execute any deeds / documents / undertakings / agreements / papers / writings, as may be required in this regard and matters connected therewith or incidental thereto"



*Siddhanta
Mishra*

Keertana Finserv Private Limited

Administrative Office: Plot No. 31 & 32, Ramky Selenium Towers, Tower A, Financial District, Nanakramguda, Hyderabad, Telangana-500032.
Contact Number: 040 4878 7000, E-mail ID: secretarial@kfins.co, CIN:U65100WB1996PTC077252



"RESOLVED FURTHER THAT any of the Director of the company or the company secretary or authorised persons as may be recognized by Board of Directors, from time to time, be and are hereby severally authorised to file necessary forms and returns as may be required/ necessary with the Registrar of Companies and to furnish the certified to be true copies of the foregoing resolution by any of the Directors or the Company Secretary to such parties as may be deemed necessary for their information and records"

//Certified True Copy//

For Keertana Finserv Private Limited

Siddharth Mehta



Company Secretary
M. No: 67806

Keertana Finserv Private Limited

Administrative Office: Plot No. 31 & 32, Ramky Selenium Towers, Tower A, Financial District, Nanakramguda, Hyderabad, Telangana-500032.

Contact Number: 040 4878 7000, E-mail ID: secretarial@kfin.co, CIN:U65100WB1996PTC077252



CERTIFIED TRUE COPY OF EXPLANATORY STATEMENT ANNEXED TO THE NOTICE OF ANNUAL GENERAL MEETING OF THE COMPANY HELD ON FRIDAY, THE 19th DAY OF MAY, 2023 AT 02:00 PM PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013 THROUGH PHYSICAL AND AUDIO-VISUAL ELECTRONIC COMMUNICATION MEANS ("AVEC")

Item No.3

Members are requested to note that considering the business plan and growth of the Company and to enable the Company to raise funds by way of issuance of NCDs, the Board of Directors of the Company ("Board") at their meeting, subject to the approval of the Members of the Company, accorded their approval to create, offer, invite, issue and allot NCDs, on a private placement basis during a period of one year from the date of passing of this resolution up to an amount not exceeding Rs. 400 Crores (Rupees Four Hundred Crores Only) subject to overall Borrowings Limit of Rs. 1200 Crores (Rupees One Thousand Two Hundred Crores Only).

Further, the Board or the authorised persons are authorised to undertake all acts, deeds, matters and things as it may in its absolute discretion deem necessary, expedient, proper or desirable, in respect of issuance of NCDs under private placement including but not limited to determine the terms and conditions of the NCDs to be issued, number of NCDs to be issued, issue price, face value, issue size, coupon, tenor, objects of the issue, etc.

Accordingly, the approval of the Members is sought by way of special resolution to create, offer(s) or invitation(s) to subscribe to, issue and allot subordinated or unsubordinated, perpetual or non-perpetual listed or unlisted, secured or unsecured, nonconvertible debentures under private placement, in one or more tranches, for an amount not exceeding Rs. 400 Crores and as per the terms to be decided by the Board, during the period of one year from the date of passing of the Special Resolution set out at Item no. 3 of this Notice.

None of the Directors or Key Managerial Personnel of the Company or their relatives are, in any way, concerned or interested, financially or otherwise, in the Special Resolution, except to the extent of the NCDs that may be subscribed by any entity in which any of the Directors or Key Managerial Personnel of the Company or their relatives may be concerned or interested in any capacity.

//Certified True Copy//

For Keertana Finserv Private Limited

Siddharth Mehta



Company Secretary

M. No: 67806

Keertana Finserv Private Limited

Administrative Office: Plot No. 31 & 32, Ramky Selenium Towers, Tower A, Financial District, Nanakramguda, Hyderabad, Telangana-500032.

Contact Number: 040 4878 7000, E-mail ID: secretarial@kfins.co, CIN:U65100WB1996PTC077252

ANNEXURE VII: DUE DILIGENCE CERTIFICATES

[.]

ANNEXURE VIII: CONSENT LETTER OF THE REGISTRAR AND TRANSFER AGENT



Link Intime India Pvt. Ltd.
CIN : U67180MH1888PTC118368
C- 101, 247 Park, L.B.S. Marg,
Vikhroli (West), Mumbai - 400 083.
Tel. : +91 22 4918 6000
Fax : +91 22 4918 6060
E-mail : mumbai@linkintime.co.in
Website : www.linkintime.co.in

Date : 15.09.2023

To
Keertana Finserv Private Limited
Ramky Selenium Towers, 2nd Floor, Plot No 31 & 32,
Financial District, Nanakramguda, Hyderabad - 500032.

Dear Sir/Madam,

Sub.: Consent to act as Registrar to the Proposed issue of "5,000 (Five thousand) senior, secured, rated, listed, taxable, redeemable, non-convertible debentures having a face value of INR 1,00,000/- (Indian Rupees One Lakh Only) each, aggregating up to INR 50,00,00,000/- (Indian Rupees Fifty crores only) (The "Issue").

We refer to the subject issue and hereby accept our appointment as 'Registrar' for Electronic Connectivity Provider to issue of "5,000 (Five thousand) senior, secured, rated, listed, taxable, redeemable, non-convertible debentures having a face value of INR 1,00,000/- (Indian Rupees One Lakh Only) each, aggregating up to INR 50,00,00,000/- (Indian Rupees Fifty crores only) and give our consent to incorporate our name as "Registrar to the Issue" to the offer document.

Our Permanent SEBI Registration No.: INR000004058.

Thanking You.

Yours faithfully,

For Link Intime India Pvt Ltd.


Ganesh Jadhav
Asst. Vice President - Depository Operations

ANNEXURE VIII: LAST AUDITED FINANCIAL STATEMENTS**KEERTANA FINSERV PRIVATE LIMITED**

(FORMERLY KNOWN AS: RAJSHREE TRACOM PRIVATE LIMITED)

Audited Balance Sheet for Previous 3 Years**(Amount in Rupees)**

| Particulars | As at 31.03.2023 | As at 31.03.2022 | As at 31.03.2021 |
|--|-----------------------------|-----------------------------|-----------------------------|
| EQUITY AND LIABILITIES | | | |
| Shareholders' funds | | | |
| Share capital | 643,112,880 | 12,476,300 | 12,476,300 |
| Reserves and surplus | 1,099,819,814 | 14,907,029 | 12,996,665 |
| | 1,742,932,694 | 27,383,329 | 25,472,965 |
| Share application money pending for allotment | - | - | - |
| | | | |
| Non-current liabilities | | | |
| Long term borrowings | 1,654,000,817 | - | - |
| Deferred tax Liabilities (net) | - | 872 | - |
| Long term provisions | 2,122 | - | - |
| | 1,654,002,939 | 872 | - |
| | | | |
| Current liabilities | | | |
| Short-term borrowings | 3,419,038,015 | - | 47,278 |
| Trade Payables | | | |
| total outstanding dues of micro enterprises and small enterprises; and | - | - | - |
| total outstanding dues of creditors other than micro enterprises and small enterprises | 6,228,538 | 12,600 | - |
| Other current liabilities | 57,585,939 | - | 976,650 |
| Short term provisions | 57,796,601 | 837,090 | 371,071 |
| | 3,540,649,094 | 849,690 | 1,394,999 |
| | | | |
| TOTAL | 6,937,584,727 | 28,233,892 | 26,867,964 |
| | | | |
| ASSETS | | | |
| | | | |
| Non-current assets | | | |
| Property, plant and equipment and intangible assets | | | |
| (i) Property, plant and equipment | 166,179,796 | 3,429 | 3,429 |
| (ii) Goodwill | | | |
| Deferred tax assets (net) | 410,391 | - | 54,639 |
| Long term loans and advances | 1,242,508,787 | - | - |

| | | | |
|-------------------------------|----------------------|-------------------|-------------------|
| Other Non-current assets | 20,452,950 | - | 6,000,000 |
| | 1,429,551,924 | 3,429 | 6,058,068 |
| | | | |
| Current assets | | | |
| Current Investments | - | - | |
| Cash and bank balances | 432,554,404 | 8,682,848 | 142,438 |
| Short-term loans and advances | 4,859,979,083 | 19,547,615 | 20,667,458 |
| Other current assets | 215,499,317 | - | - |
| | 5,508,032,803 | 28,230,463 | 20,809,896 |
| | | | |
| TOTAL | 6,937,584,727 | 28,233,892 | 26,867,964 |

| Audited Statement of Profit and Loss for the Previous 3 Financial Years | | (Amount in Rupees) | |
|--|--------------------------------------|--------------------------------------|--------------------------------------|
| Particulars | For the year ended 31.03.2023 | For the year ended 31.03.2022 | For the year ended 31.03.2021 |
| Income | | | |
| Revenue from Operations | 940,696,557 | 2,206,794 | 2,657,028 |
| Other Income | 11,815,175 | 1,116,288 | 362,145 |
| Total Income (I) | 952,511,732 | 3,323,082 | 3,019,173 |
| | | | |
| Expenses | | | |
| Finance cost | 369,358,890 | - | - |
| Employee benefits expense | 189,700,634 | 800,000 | 960,000 |
| Depreciation | 18,467,409 | - | 13,700 |
| Other expenses | 75,909,980 | 87,207 | 1,107,054 |
| Provisions and Write offs | 9,717,671 | - | - |
| Total expenses (II) | 663,154,584 | 887,207 | 2,080,754 |
| | | | |
| Profit before tax (III) = (I)-(II) | 289,357,148 | 2,435,875 | 938,419 |
| Tax expenses: | | | |
| Current tax for the year | 75,699,208 | 470,000 | 320,000 |
| Earlier years` tax | (54,064) | - | (7,990) |
| Deferred tax | (411,263) | 55,511 | (55,477) |
| Profit for the year | 214,123,266 | 1,910,364 | 681,886 |
| Earnings per equity share (Face value of Rs. 10/- each) | | | |
| Basic | 3.87 | 1.53 | 0.55 |

| | | | |
|---------|-------------|-------------|-------------|
| Diluted | 3.87 | 1.53 | 0.55 |
|---------|-------------|-------------|-------------|

| Audited Cash Flow Statement for Previous 3 financial years | (Amount in Rupees) | | | |
|---|----------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| | Particulars | For the year ended 31.03.2023 | For the year ended 31.03.2022 | For the year ended 31.03.2021 |
| Cash flow from operating activities | | | | |
| Profit before tax | 289,357,148 | 2,435,875 | 938,419 | |
| Adjustments to reconcile profit before tax to net cash flows: | | | | |
| Depreciation | 18,467,409 | - | 13,700 | |
| Provision expenses | 12,210,361 | (3,981) | | |
| NPA Provision | - | - | | |
| Provision for Insurance claim receivable | - | - | | |
| Net (gain)/ loss on sale of current investments | (38,701) | - | | |
| Operating profit before working capital changes | 319,996,217 | 2,431,894 | 952,119 | |
| Changes in operating assets and liabilities : | | | | |
| Increase/ (decrease) in other current liabilities | 57,585,939 | (964,050) | (36,058) | |
| Increase/ (decrease) in Trade payables | 6,215,938 | - | - | |
| Proceeds from Long-term borrowings (Net) | 5,073,038,832 | (47,278) | (5,889,106) | |
| Decrease / (increase) in loans and advances | (6,083,651,870) | 1,592,523 | (1,965,272) | |
| (Increase) / Decrease in other assets (Current and Non-Current) | (235,952,267) | (472,679) | 6,615,554 | |
| (Increase) / Decrease in Provisions | (30,178,828) | - | 32,832 | |
| Cash generated from /(used in) operations | (892,946,038) | 2,540,410 | (289,930) | |
| Direct taxes paid (net of refunds) | - | - | - | |
| Net cash flow from / (used in) operating activities (A) | (892,946,038) | 2,540,410 | (289,930) | |
| Cash flows from investing activities | | | | |
| Purchase of property, plant and equipment (net) | (184,647,205) | - | - | |
| Purchase of Money market Investments | (138,000,000) | - | (166,816) | |
| Proceeds from Sale of Investments | - | 6,000,000 | - | |
| Proceeds from sale/maturity of current | 138,038,700 | - | 266,816 | |

| | | | |
|--|----------------------|------------------|------------------|
| investments | | | |
| Net cash flow (used in) / from investing activities (B) | (184,608,505) | 6,000,000 | 100,000 |
| | | | |
| Cash flows from financing activities | | | |
| Proceeds from issue of equity shares | 1,501,426,099 | - | - |
| Net cash flow used in financing activities (C) | 1,501,426,099 | - | - |
| Net decrease in cash and cash equivalents (A + B + C) | 423,871,556 | 8,540,410 | (189,930) |
| Cash and cash equivalents at the beginning of the year | 8,682,848 | 142,438 | 332,368 |
| Cash and cash equivalents at the end of the year | 432,554,404 | 8,682,848 | 142,438 |
| | | | |
| Note: | | | |
| 1. Cash and cash equivalents comprise: | | | |
| | | | |
| Cash in hand | 45,270,185 | 700 | 700 |
| Balance with banks | | | |
| - Current Accounts | 376,684,219 | 8,682,148 | 141,738 |
| -Fixed Deposits | 10,600,000 | - | - |
| | 432,554,404 | 8,682,847 | 142,438 |